

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934 (FEE REQUIRED) For the fiscal year ended  
December 31, 1994

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES  
ACT OF 1934 (NO FEE REQUIRED) For the transition period  
from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER 1-7629

HOUSTON INDUSTRIES INCORPORATED  
(Exact name of registrant as specified in its charter)

TEXAS 74-1885573  
(State or other jurisdiction of (I.R.S. employer identification number)  
incorporation or organization)

5 POST OAK PARK  
4400 POST OAK PARKWAY  
HOUSTON, TEXAS 77027 (713) 629-3000  
(Address and zip code of principal (Registrant's telephone number,  
executive offices) including area code)

SECURITIES REGISTERED PURSUANT TO SECTION 12(B) OF THE ACT:

TITLE OF EACH CLASS -----	NAME OF EACH EXCHANGE ON WHICH REGISTERED -----
Common Stock, without par value, and associated rights to purchase preference stock	New York Stock Exchange Chicago Stock Exchange London Stock Exchange

SECURITIES REGISTERED PURSUANT TO SECTION 12(G) OF THE ACT: None

COMMISSION FILE NUMBER 1-3187

HOUSTON LIGHTING & POWER COMPANY  
(Exact name of registrant as specified in its charter)

TEXAS 74-0694415  
(State or other jurisdiction of (I.R.S. employer identification number)  
incorporation or organization)

611 WALKER AVENUE  
HOUSTON, TEXAS 77002 (713) 228-9211  
(Address and zip code of principal Registrant's telephone number,  
executive offices) including area code)

SECURITIES REGISTERED PURSUANT TO SECTION 12(B) OF THE ACT: None

SECURITIES REGISTERED PURSUANT TO SECTION 12(G) OF THE ACT:

TITLE OF EACH CLASS  
-----  
Preferred stock, cumulative, no par: \$4 Series; \$6.72 Series; \$7.52 Series;  
\$8.12 Series; Variable Term Cumulative Preferred Stock, Series A; Variable Term  
Cumulative Preferred Stock, Series B; Variable Term Cumulative Preferred Stock,  
Series C; Variable Term Cumulative Preferred Stock, Series D; \$8.50 Series; and  
\$9.375 Series.

Indicate by check mark whether each of the registrants: (1) has filed all  
reports required to be filed by Section 13 or 15(d) of the Securities Exchange  
Act of 1934 during the preceding 12 months (or for such shorter period that the  
registrant was required to file such reports), and (2) has been subject to such  
filing requirements for the past 90 days. Yes /X/ No / /

The aggregate market value of the voting stock held by non-affiliates of  
Houston Industries Incorporated was \$4,963,962,077 as of March 1, 1995, using  
the definition of beneficial ownership contained in Rule 13d-3 promulgated  
pursuant to the Securities Exchange Act of 1934 and excluding shares held by  
directors and executive officers.

As of March 1, 1995, Houston Industries Incorporated had 131,336,234 shares  
of Common Stock outstanding, including 7,690,518 ESOP shares not deemed  
outstanding for financial statement purposes. See Note 1 to the financial  
statements in Item 8 of this Report. As of March 1, 1995, all 1,100 shares of  
Houston Lighting & Power Company's common stock were held, directly or  
indirectly, by Houston Industries Incorporated.

Portions of the definitive proxy statement relating to the 1995 Annual  
Meeting of Shareholders of Houston Industries Incorporated, which will be filed  
within 120 days of December 31, 1994, are incorporated by reference in Item 10,  
Item 11, Item 12 and Item 13 of Part III of this form.

Indicate by check mark if disclosure of delinquent filers pursuant to Item  
405 of Regulation S-K is not contained herein, and will not be contained, to the  
best of each of the registrants' knowledge, in definitive proxy or information  
statements incorporated by reference in Part III of this Form 10-K or any  
amendment to this Form 10-K. /X/

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This combined Form 10-K is separately filed by Houston Industries Incorporated (Company) and Houston Lighting & Power Company (HL&P). Information contained herein relating to HL&P is filed by the Company and separately by HL&P on its own behalf. HL&P makes no representation as to information relating to the Company (except as it may relate to HL&P), KBLCOM Incorporated (KBLCOM), Houston Industries Energy, Inc. (HI Energy) or to any other affiliate or subsidiary of the Company.

PART I

ITEM 1. BUSINESS.  
           THE COMPANY AND ITS SUBSIDIARIES

The Company, incorporated in Texas in 1976, is a holding company operating principally in two business segments, the electric utility business and the cable television business. The Company conducts its operations primarily through three subsidiaries: HL&P, its principal operating subsidiary, KBLCOM and HI Energy. For a description of the Company's status under the Public Utility Holding Company Act of 1935 (1935 Act), see "REGULATION OF THE COMPANY."

HL&P is engaged in the generation, transmission, distribution and sale of electric energy and serves over 1.4 million customers in a 5,000 square-mile area of the Texas Gulf Coast, including Houston. As of December 31, 1994, the total assets and common stock equity of HL&P represented 88 percent of the Company's consolidated assets and 114 percent of the Company's consolidated common stock equity, respectively. For the year ended December 31, 1994, the operations of HL&P accounted for 114 percent of the Company's consolidated net income.

The cable television operations of the Company are conducted through KBLCOM and its subsidiaries. This segment includes five cable television systems located in four states and a 50 percent interest in Paragon Communications (Paragon), a Colorado partnership which owns systems located in seven states. As of December 31, 1994, KBLCOM's wholly-owned systems served approximately 690,000 basic cable customers and Paragon served approximately 967,000 basic cable customers.

The Company has entered into an agreement to dispose of its cable television operations. Under an agreement executed on January 26, 1995, KBLCOM will become a wholly-owned subsidiary of Time Warner Inc. (Time Warner). Closing of the transaction, which is expected to occur in the second half of 1995, is subject to the approval of certain franchise authorities and other governmental entities. Time Warner will issue one million shares of its common stock and 11 million shares of a newly-issued series of its convertible preferred stock to the Company and will purchase certain intercompany debt of KBLCOM from the Company for approximately \$600 million, subject to adjustment. For a further discussion of the transaction, see "Management's Discussion and Analysis of Financial Condition - LIQUIDITY AND CAPITAL RESOURCES - Company - Sources of Capital Resources and Liquidity" in Item 7 of this Report and Note 21(a) to the Company's Consolidated Financial Statements in Item 8 of this Report.

HI Energy participates in domestic and foreign power generation projects and invests in the privatization of foreign electric utilities.

As of December 31, 1994, the Company and its subsidiaries had 11,498 full-time employees.

For certain financial information with respect to each of the Company's two principal business segments, see Note 16 to the Company's Consolidated Financial Statements in Item 8 of this Report.

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#### BUSINESS OF HL&P

HL&P, incorporated in Texas in 1906, is engaged in the generation, transmission, distribution and sale of electric energy. Sales are made to residential, commercial and industrial customers in a 5,000 square-mile area of the Texas Gulf Coast, including Houston.

#### CERTAIN FACTORS AFFECTING HL&P'S ELECTRIC UTILITY BUSINESS

As an electric utility, HL&P has been affected, to varying degrees, by a number of factors affecting the electric utility industry in general. These factors include an increasingly competitive environment; slower growth in the domestic utility industry; the high cost of compliance with environmental and nuclear regulations; changes in the regulation of the generation and transmission of electricity at the federal and state level; and prudence audits and other litigation relating to the operation of the South Texas Project Electric Generating Station (South Texas Project). HL&P is unable to predict the future effect of these or other factors upon its operations and financial condition. For a discussion of various regulatory changes affecting HL&P and other electric utilities (including the impact of increased competition in the electric utility industry), see "Competition" and "Regulatory Matters" below.

A major factor that will affect HL&P during 1995 is the resolution of its pending rate proceeding. For information concerning the proposed settlement of such proceeding and other contingencies relating to the South Texas Project see Notes 1(f), and 2 through 5 to the Company's Consolidated and HL&P's Financial Statements (Financial Statements) included in Item 8 of this Report.

#### NATURE OF SERVICE AREA

Although the Houston economy slowly continues to expand and diversify in numerous areas, such as medical, professional and engineering services, HL&P's service area is still dependent, to a large degree, on companies engaged in the oil, gas and chemical industries. These industries accounted for approximately \$292 million of HL&P's 1994 base (non-fuel) revenues, representing 42 percent of industrial electric base revenues and 11 percent of total electric base revenues.

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#### MAXIMUM HOURLY FIRM DEMAND AND CAPABILITY

The following table sets forth, for the years indicated, information with respect to HL&P's net capability, maximum hourly firm demand and the resulting reserve margin:

Year	Installed Net Capability (MW)	Purchased Power (MW)	Total Net Capability (MW)	Date	Maximum Hourly Firm Demand		% Change From Prior (%)	Reserve Margin
					MW	Year		
1990	13,584	945	14,529	Aug. 27	11,150		6.6	30.3
1991	13,583	945	14,528	Aug. 21	10,908		(2.2)	33.2
1992	13,583	945	14,528	Jul. 30	10,783		(1.1)	34.7
1993	13,679	945	14,624	Aug. 19	11,397		5.7	28.3
1994	13,666	720	14,386	Jun. 28	11,245		(1.3)	27.9

Reflects firm capacity purchased. At year-end 1994, HL&P had contracts totaling 445 megawatts (MW) of firm capacity and associated energy (net of a 325 MW contract that expired on December 31, 1994). These contracts expire as follows: 1998 - 125 MW and 2005 - 320 MW.

Does not include interruptible load. Including interruptible demand, the maximum hourly demand served in 1994 was 12,009 MW compared to 12,472 MW in 1993.

HL&P currently expects maximum hourly firm demand for electricity to grow at a compound annual rate of about 1.7 percent over the next ten years. Assuming average weather conditions and including the net effects of HL&P's demand-side management (DSM) programs, reserve margins are projected to decrease from an estimated 23 percent in 1995 to an estimated 17 percent in 1999 as a result of growth in firm demand and the expiration of a firm purchased power contract. For long-term planning purposes, HL&P intends to maintain reserve margins in the range of 15 to 20 percent in excess of maximum hourly firm demand load requirements.

HL&P experiences significant seasonal variation in its sales of electricity. Sales during the summer months are typically higher than sales during other months of the year due, in large part, to the reliance on air conditioning in HL&P's service territory. HL&P's 1994 maximum hourly firm demand decreased 1.3 percent compared to 1993, a year of unusually warm summer weather. See Note 20 to the Financial Statements in Item 8 of this Report for a presentation of certain quarterly unaudited financial information for 1993 and 1994.

#### COMPETITION

HL&P and other members of the electric utility industry, like other regulated industries, are being subjected to technological, regulatory and economic pressures that are increasing competition and offer the possibility for fundamental changes in the industry and its regulation. The electric utility industry historically has been composed of vertically integrated companies which largely have been the exclusive providers of electric service within a governmentally- defined geographic area. Prices for that service have been set by governmental authority under

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principles that were designed to provide the utility with an opportunity to recover its costs of providing electric service plus a reasonable return on its invested capital.

By legislation adopted in 1978, Congress contributed to the development of new sources of electric generation by freeing cogenerators (i.e., facilities which produce electrical energy along with thermal energy used for industrial processes, usually the generation of steam) from most regulatory constraints applicable to traditional utilities, such as state and federal pricing regulation and organizational restrictions arising under the 1935 Act. This legislation contributed to the development of approximately 40 cogeneration facilities in the highly industrialized Houston area, with a power generation capability of over 5,000 MW. As a consequence, HL&P has lost some industrial customers to self-generation (representing approximately 2,500 MW), and additional projects continue to be considered by customers.

In 1992 Congress authorized, in the Energy Policy Act, another category of wholesale generators, Exempt Wholesale Generators (EWGs). Like cogenerators, these entities exist to sell electric energy at wholesale, but unlike cogenerators, EWGs may be formed for the generation of electricity without regard to the simultaneous production of thermal energy. Congress chose to free EWGs from the structural constraints applicable to traditional utilities under the 1935 Act, but Congress also authorized traditional utilities to form such entities themselves without being burdened by those restrictions. At the same time, Congress placed significant limitations on the ability of traditional utilities to purchase power in their own service territories from an affiliated EWG.

There are increasing pressures today by both cogenerators and exempt wholesale generators for access to the electric transmission and distribution systems of the regulated utilities in order to have greater flexibility in moving power to other purchasers, including access for the purpose of making retail sales to either affiliates of the unregulated generator or to other customers of the regulated utility. In February 1995, a new entity sought permission from the Public Utility Commission of Texas (Utility Commission) to construct a transmission line within HL&P's service territory for the purpose of transmitting power from a cogeneration facility owned by an industrial concern to an affiliate of that concern. This proceeding has been docketed by the Utility Commission, but currently is in its early stages.

Neither federal nor Texas law currently permits retail sales by unregulated entities. However, changes to the Federal Power Act made in the Energy Policy Act of 1992 increase the power of the Federal Energy Regulatory Commission (FERC) to order utilities to transmit power generated by both regulated and unregulated entities to other wholesale customers, and efforts are underway in some states that may lead to broader authorization of transmission access for such entities and even to retail sales by such entities. HL&P anticipates that some of those arguments will be advanced in the current session of the Texas legislature during the consideration of the re-enactment to the Public Utility Regulatory Act (PURA), which governs electric regulation in Texas.

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Traditional utilities such as HL&P also face increased competition from alternate energy sources, primarily natural gas. Gas suppliers increasingly are seeking to supplant traditional electric loads with gas-powered equipment, such as gas-powered chillers in air conditioning installations.

HL&P continues to maintain an aggressive approach in attempting to preserve its existing customer base. HL&P has instituted various programs to reduce its costs and has adopted aggressive marketing programs to identify and respond to customer needs. One example is HL&P's development of the San Jacinto Steam Electric Station, a rate-based cogeneration facility that will begin service in 1995. In addition, in February 1995, the Utility Commission approved a new tariff proposed by HL&P that will allow special pricing for industrial

customers who can demonstrate the ability to obtain electric service on terms more favorable than HL&P's traditional tariff offerings. While such pricing may retain such customers and minimize the prospect that HL&P would be left with stranded investment whose costs might have to be borne by customers who have no other alternatives, HL&P's revenues and earnings will be reduced from such pricing tariffs.

In addition, HL&P and nine other Texas investor-owned utilities are supporting a legislative proposal for amendment to the PURA. That proposal calls for (i) a streamlined resource planning process, (ii) competitive bidding for new generation capacity requirements, (iii) regulatory incentives that reward efficiency and innovation and (iv) granting utilities pricing flexibility to meet the changing needs of their customers. These changes, if adopted in the form proposed by the utilities, would enhance the flexibility of regulated entities to address competition, while also providing utility customers with the benefits of more diverse energy supplies.

Under rules adopted by the Utility Commission and under interconnection guidelines adopted by the Electric Reliability Council of Texas, Inc., through which a number of utilities and unregulated suppliers are connected, HL&P and other Texas utilities have provided for movement of power for both regulated and unregulated power suppliers at compensatory rates. Unregulated power suppliers continue to seek additional access and more favorable pricing provisions.

At this time it is impossible to predict what changes to the electric utility industry will emerge as a result of any legislative changes that may be adopted by the Texas legislature. Nor is it possible to predict what other changes to the industry will emerge from federal regulatory and legislative initiatives or from regulatory decisions of the Utility Commission, though, it seems likely that such changes ultimately will increase the competition HL&P faces in supplying electric energy to its customers.

CAPITAL PROGRAM

HL&P has a continuous program to maintain its existing production and transmission facilities and to expand its physical plant in response to customer needs. Currently, HL&P does not forecast a need for additional generating capacity until the year 2000. Thereafter, HL&P intends to satisfy such needs through the construction of combined cycle gas turbines at existing HL&P plant sites, the development of cogeneration projects, or through other means, such as purchased power contracts or DSM techniques.

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In 1994, HL&P's capital expenditures were approximately \$413 million, excluding Allowance for Funds Used During Construction (AFUDC). HL&P's capital program (excluding AFUDC) is currently estimated to cost approximately \$364 million in 1995, \$385 million in 1996 and \$338 million in 1997. HL&P's capital program for the three-year period 1995 through 1997 consists primarily of improvements to its existing electric generating, transmission and distribution facilities. For the three-year period 1995 through 1997, HL&P's projected capital program consists of the following estimated principal expenditures:

	Amount (millions)	Percent of Total Expenditures
Generating facilities .....	\$ 337	31%
Transmission facilities .....	26	2%
Distribution facilities .....	436	40%
Substation facilities .....	89	8%
General plant facilities .....	159	15%
Nuclear fuel .....	40	4%
	-----	---
Total .....	\$1,087	100%
	=====	===

Actual capital expenditures will vary from estimates as a result of numerous factors, including but not limited to changes in the rate of inflation, availability and relative cost of fuel and purchased power, changes in environmental laws, regulatory and legislative changes, and the effect of regulatory proceedings.

For information regarding expenditures associated with (i) HL&P's share of nuclear fuel costs and (ii) environmental programs, see "Fuel - Nuclear Fuel - - Supply" and "Regulatory Matters - Environmental Quality" below.

FUEL

Based upon various assumptions relating to the cost and availability of fuels, plant operation schedules, actual in-service dates of HL&P's planned generating facilities, load growth, load management and environmental protection requirements, HL&P's estimate of its future energy mix is as follows:

	Energy Mix (%)			
	Historical	Estimated		
		1994	1995	1997
Gas .....	34	39	36	40
Coal and Lignite .....	43	40	40	41
Nuclear .....	7	7	8	8
Purchased Power (cogeneration) .....	16	14	16	11
	---	---	---	---
Total .....	100	100	100	100
	===	===	===	===

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There can be no assurance that the various assumptions upon which the estimates set forth in the table above are based will prove to be correct. Accordingly, HL&P's actual energy mix in future years may vary from the percentages shown in the table.

**NATURAL GAS SUPPLY.** During 1994, HL&P purchased approximately 68 percent of its natural gas requirements pursuant to long-term contracts with various suppliers. The remaining 32 percent of HL&P's natural gas requirements was purchased on the spot market. In 1994, no individual supplier provided more than 26 percent of HL&P's natural gas requirements. Substantially all of HL&P's natural gas supply contracts contain pricing provisions based on fluctuating market prices.

HL&P believes that it will be able to renew its long-term contracts as they expire or enter into similar contractual arrangements with other natural gas suppliers. HL&P has gas transportation arrangements with gas pipelines connected to certain of its generating facilities. HL&P also has a long-term contract for gas storage which provides working storage capacity of up to 3,500 billion British thermal units (BBtu) of natural gas. HL&P's average daily gas consumption during 1994 was 611 BBtu with peak consumption of 1,297 BBtu. HL&P's average cost of natural gas in 1994 was \$1.90 per million British thermal units (MMBtu). HL&P's average cost of natural gas in 1993 and 1992 was \$2.21 and \$1.92 per MMBtu, respectively.

Although natural gas has been relatively plentiful in recent years, supplies available to HL&P and other consumers are vulnerable to disruption due to weather conditions, transportation disruptions, price changes and other events. As a result of this vulnerability, supplies of natural gas may become unavailable from time to time, or prices may increase rapidly in response to temporary supply disruptions or other factors.

**COAL AND LIGNITE SUPPLY.** Substantially all of the coal for HL&P's four coal-fired units at the W. A. Parish Electric Generating Station (W. A. Parish) is purchased under two long-term contracts from mines in the Powder River Basin area of Wyoming. Additional coal is obtained on the spot market. The coal is transported under terms of a long-term rail transportation contract to the W. A. Parish coal handling facilities. A substantial portion of the coal requirements for the projected operating lives of the four coal-fired units at W. A. Parish is expected to be met under such contracts.

The lignite used to fuel the two units of the Limestone Electric Generating Station (Limestone) is obtained from a mine adjacent to the plant. HL&P owns the mining equipment, facilities and a portion of the lignite leases at the mine, which is operated by a contract miner under a long-term agreement. The lignite reserves currently under lease and contract are expected to provide a substantial portion of the fuel requirements for the projected operating lives of the Limestone units.

**NUCLEAR FUEL. SUPPLY.** The supply of fuel for nuclear generating facilities involves the acquisition of uranium concentrates, conversion of such concentrates into uranium hexafluoride, enrichment of the uranium hexafluoride and fabrication of nuclear fuel assemblies. The South Texas Project fuel requirements are procured in common by the South Texas Project owners. HL&P and the other South Texas Project owners have on-hand or have contracted for the raw

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materials and services they expect to need for operation of the South Texas Project units through the years shown in the following table:

Uranium .....	1996(1)
Conversion .....	1996(1)
Enrichment .....	2014(2)
Fabrication .....	2005

(1) The South Texas Project owners have entered into contracts for uranium concentrates and conversion services that will provide approximately 50 percent of the uranium needed for operation of the South Texas Project units from 1997 through 2000.

(2) The South Texas Project owners cancelled the October 2000 through September 2002 portion of the current enrichment services contract because the South Texas Project owners believe that other, lower-cost options will be available.

Although HL&P and the other South Texas Project owners cannot predict the future availability of uranium and related services, they do not currently anticipate difficulty in obtaining requirements for the remaining years of South Texas Project operation.

**SPENT FUEL DISPOSAL.** By contract, the United States Department of Energy (DOE) has committed itself to ultimately take possession of all spent fuel generated by the South Texas Project. HL&P has been advised that the DOE plans to place the spent fuel in a permanent underground storage facility in an as-yet undetermined location. The DOE contract currently requires payment of a spent fuel disposal fee on nuclear plant-generated electricity of one mill (one-tenth of a cent) per net kilowatt-hour (KWH) sold. This fee is subject to adjustment to ensure full cost recovery by the DOE. Although the DOE's efforts to arrange long-term disposal have been unsuccessful to date, the South Texas Project is designed to have sufficient on-site storage facilities to accommodate over 40 years of the spent fuel discharges for each unit.

**ENRICHMENT DECONTAMINATION AND DECOMMISSIONING ASSESSMENT FEES.** The Energy Policy Act of 1992 includes a provision that assesses a fee upon domestic utilities having purchased nuclear fuel enrichment services from the DOE before October 24, 1992. This fee covers a portion of the cost to decontaminate and decommission the enrichment facilities. The South Texas Project assessment was approximately \$2 million in 1994 and will be approximately \$2 million each year

thereafter (subject to escalation for inflation), of which HL&P's share is 30.8 percent. This assessment will continue until the earlier of 15 years or when \$2.25 billion (adjusted for inflation) has been collected from domestic utilities. HL&P has a remaining estimated liability of \$7.0 million for such assessments.

OIL SUPPLY. Fuel oil is maintained in inventory by HL&P to provide for fuel needs in emergency situations in the event sufficient supplies of natural gas are not available. In addition, certain of HL&P's generating plants have the ability to use fuel oil if oil becomes a more economical fuel than incremental gas supplies. HL&P has storage facilities for over six million barrels of oil located at those generating plants capable of burning oil. HL&P's oil inventory is adjusted periodically to accommodate changes in the availability of primary fuel supplies.

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RECOVERY OF FUEL COSTS. Utility Commission rules provide for the recovery of certain fuel and purchased power costs through an energy component of electric rates (fixed fuel factor). The fixed fuel factor is established during either a utility's general rate proceeding or a fuel factor proceeding and is to be generally effective for a minimum of six months. In any event, a reconciliation of the fuel revenues and the fuel costs is required every three years. HL&P can request a revision to its fuel factor in April and October each year. For information relating to the cost of fuel over the last three years, see "Operating Statistics of HL&P" below and "RESULTS OF OPERATIONS - HL&P - Fuel and Purchased Power Expense" in Item 7 of this Report. For information relating to HL&P's most recent fuel reconciliation for the period April 1, 1990 through July 31, 1994 and the effect of the proposed settlement, see Note 3 to the Financial Statements included in Item 8 of this Report.

#### REGULATORY MATTERS

RATES AND SERVICES. HL&P operates under a certificate of convenience and necessity granted by the Utility Commission which covers HL&P's present service area and facilities. In addition, HL&P holds franchises to provide electric service within the incorporated municipalities in its service territory. None of such franchises expires before 2007.

Under PURA, the Utility Commission has original jurisdiction over electric rates and services in unincorporated areas of the State of Texas and in the incorporated municipalities that have relinquished original jurisdiction. Original jurisdiction over electric rates and services in the remaining incorporated municipalities served by HL&P is exercised by such municipalities, including Houston, but the Utility Commission has appellate jurisdiction over electric rates and services within those incorporated municipalities.

In its 1995 legislative session, the Texas legislature is expected to consider several significant proposals to amend PURA in connection with a "Sunset Review" process of the Utility Commission. Such proposals cover issues which include, among other items, tax issues relating to public utilities, the organization and authority of the Utility Commission, competitive issues and Integrated Resource Planning.

UTILITY COMMISSION RATE PROCEEDINGS. In February 1994, the Utility Commission initiated a proceeding (Docket No. 12065) to determine whether HL&P's existing rates are just and reasonable. The Utility Commission also initiated a separate proceeding to review issues regarding the prudence of the operation of the South Texas Project. For more information on these proceedings (Docket Nos. 12065 and 13126) and a proposed settlement of such proceedings, see Note 3 to the Financial Statements in Item 8 of this Report, which note is incorporated herein by reference.

For information concerning the Utility Commission's orders with respect to HL&P's prior applications for general rate increases with the Utility Commission (Docket No. 9850 for the 1991 rate case and Docket No. 8425 for the 1988 rate case) and the municipalities within HL&P's service area and the appeals of such orders, see Notes 4(a) and 4(b) to the Financial Statements in Item 8 of this Report, which notes are incorporated herein by reference.

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PRUDENCE REVIEW OF CONSTRUCTION OF THE SOUTH TEXAS PROJECT. For information concerning the Utility Commission's orders with respect to a prudence review of the planning, management and construction of the South Texas Project (Docket No. 6668) and the appeals of such orders, see Note 4(d) to the Financial Statements in Item 8 of this Report, which note is herein incorporated by reference.

DEFERRED ACCOUNTING DOCKETS. For information concerning the Utility Commission's orders allowing deferred accounting treatment for certain costs associated with the South Texas Project (Docket Nos. 8230, 9010 and 8425), the appeals of such orders and related proceedings, see Notes 1(f), 4(b) and 4(c) to the Financial Statements in Item 8 of this Report, which notes are incorporated herein by reference.

ENVIRONMENTAL QUALITY. GENERAL. HL&P is subject to a number of federal, state and local environmental requirements that govern its discharge of emissions into the air and water and regulate its handling of solid and hazardous waste. HL&P has incurred substantial expenditures in the past to comply with these requirements and anticipates that further expenditures will be incurred in the future. Most of the environmental requirements applicable to HL&P are implemented by the Texas Natural Resource Conservation Commission (TNRCC), which shares regulatory jurisdiction with the United States Environmental Protection Agency (EPA).

AIR QUALITY. Both the TNRCC and the EPA are presently implementing sweeping amendments to the Federal Clean Air Act that were enacted in 1990. A major provision affecting electric utilities is the Acid Rain Program, which is

designed to reduce emissions of sulfur dioxide (SO2) from electric utility generating units. The Acid Rain Program requires that after a certain date a utility must have been granted a regulatory "allowance" for each ton of SO2 emitted from its facilities. Allowances have been distributed to utilities by the EPA based on the utility's historic operations. If a utility is not allocated sufficient allowances to cover its future SO2 emissions, it must either purchase allowances from other utilities or reduce SO2 emissions from its units through the installation of additional controls and equipment. HL&P believes that it has been allocated a sufficient number of emission allowances for it to continue operating its existing facilities for the foreseeable future.

Provisions of the Clean Air Act dealing with urban air pollution require establishing new emission limitations for nitrogen oxides (NOx) from existing sources. Initial limitations were finalized in 1993, but the implementation of these emission reductions has been delayed by the EPA and TNRCC until 1997. The cost of modifications to HL&P in 1994 was \$4 million. Up to an additional \$40 million may be incurred by HL&P in order to fully comply with new NOx requirements after 1997.

Additionally, to ensure compliance with these new regulatory programs, the Clean Air Act requires electric utilities to install continuous emission monitoring equipment, which cost HL&P approximately \$4 million in 1994 and is expected to cost an additional \$7 million in 1995. To implement these new Clean Air Act programs, a new Operating Permit Program was established that will be administered in Texas by the TNRCC. Among other requirements, the Operating Permit Program is funded by fees imposed by the TNRCC. The annual cost of these fees is approximately \$1 million.

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**WATER QUALITY.** The Federal Clean Water Act governs the discharge of any pollutants into surface waters and is administered jointly in Texas by the TNRCC and the EPA. HL&P has obtained permits from both the TNRCC and the EPA for all of its facilities that require such permits and anticipates obtaining renewal of such permits as they expire.

**SOLID AND HAZARDOUS WASTE.** HL&P's handling and disposal of solid waste are also subject to regulation by the TNRCC. HL&P's cost in 1994 for commercial disposal of industrial solid waste was approximately \$4 million.

**ELECTRIC AND MAGNETIC FIELDS.** The issue of whether exposure to electric and magnetic fields (EMFs) may result in adverse health effects or damage to the environment is currently being debated. EMFs are produced by all devices which carry or use electricity, including home appliances as well as electric transmission and distribution lines. Results of studies concerning the effect of EMFs have been inconclusive and EMFs are not the subject of any federal, state or local regulations affecting HL&P. However, lawsuits have arisen in several states against electric utilities and others alleging that the presence or use of electric power transmission and distribution lines has an adverse effect on health and/or property values. One such suit (BICKI, ET AL. V. HOUSTON INDUSTRIES INCORPORATED, ET AL.), for unspecified damages, was filed against the Company and HL&P in December 1994 in the 129th District Court of Harris County, Texas by the families of 11 children alleged to have been diagnosed with, or to have died from, childhood cancers caused by exposure to EMFs created by HL&P's transmission and distribution lines and unbalanced electric circuits in the children's homes and schools. While no prediction can be made as to the ultimate outcome of any of the pending suits, the impact on the Company and on the electric industry as a whole could be significant if litigation of this type is successful.

**FEDERAL REGULATION OF NUCLEAR POWER.** Under the 1954 Atomic Energy Act and the 1974 Energy Reorganization Act, operation of nuclear plants is extensively regulated by the United States Nuclear Regulatory Commission (NRC), which has broad power to impose licensing and safety requirements. In the event of non-compliance, the NRC has the authority to impose fines or shut down nuclear plants, or both, depending upon its assessment of the severity of the situation, until compliance is achieved.

For information concerning a diagnostic evaluation that was completed by the NRC at the South Texas Project, the removal of the South Texas Project from the NRC watch list, and related matters, see "CURRENT ISSUES - HL&P" in Item 7 of this Report and Note 2(b) to the Financial Statements in Item 8 of this Report, which note is incorporated herein by reference.

**LOW-LEVEL RADIOACTIVE WASTE DISPOSAL.** In response to the 1980 federal Low-Level Radioactive Waste Policy Act which assigns responsibility for low-level waste disposal to the states, Texas has created the Texas Low-Level Radioactive Waste Disposal Authority (Waste Disposal Authority) to build and operate a low-level waste disposal facility. HL&P's portion of the State of Texas assessment for the development work on this facility was approximately \$0.7 million in 1994 and will be approximately \$1.3 million for 1995. Nuclear facilities in Texas formerly had access to the low-level waste disposal facility at Barnwell, South Carolina which was closed in June 1994 to generators of radioactive waste located in states which are not members of the Southeast compact.

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HL&P has constructed a temporary low-level radioactive waste storage facility at the South Texas Project which will be utilized for interim storage of low-level radioactive waste prior to the opening of the Texas Low-Level Radioactive Waste Site. The Waste Disposal Authority currently estimates that the Texas site could begin receiving waste in mid-1997.

#### NUCLEAR INSURANCE AND NUCLEAR DECOMMISSIONING

For information concerning nuclear insurance and nuclear decommissioning, see Notes 2(d) and 2(e) to the Financial Statements in Item 8 of this Report, which notes are incorporated herein by reference.

LABOR MATTERS

As of December 31, 1994, HL&P had 9,558 full-time employees of whom 3,724 were hourly-paid employees represented by the International Brotherhood of Electrical Workers under a collective bargaining agreement which expires on May 25, 1995.

## OPERATING STATISTICS OF HL&amp;P

	Year Ended December 31,		
	1994	1993	1992
<b>Electric Energy Generated and Purchased (MWH):</b>			
Generated - Net Station Output.....	53,894,994	52,939,551	51,065,016
Purchased.....	10,107,449	11,113,971	11,537,872
Net Interchange.....	(1,018)	(282)	204
Total.....	64,001,425	64,053,240	62,603,092
Company Use, Lost and Unaccounted for Energy.....	(2,678,629)	(2,903,780)	(2,660,704)
Total Energy Sold.....	61,322,796	61,149,460	59,942,388
<b>Electric Sales (MWH):</b>			
Residential.....	17,194,724	16,953,667	16,375,400
Commercial.....	13,631,381	13,083,391	12,541,636
Industrial.....	24,478,490	24,686,782	24,374,284
Street Lighting - Government and Municipal.....	116,643	112,914	110,896
Total Firm Retail Sales.....	55,421,238	54,836,754	53,402,216
Other Electric Utilities.....	167,286	223,204	243,167
Total Firm Sales.....	55,588,524	55,059,958	53,645,383
Interruptible.....	5,027,743	5,748,086	5,974,203
Off-System.....	706,529	341,416	322,802
Total.....	61,322,796	61,149,460	59,942,388
<b>Number of Customers (End of Period):</b>			
Residential.....	1,301,074	1,278,774	1,258,556
Commercial.....	170,959	168,284	165,241
Industrial (Including Interruptible).....	1,670	1,706	1,756
Street Lighting - Government and Municipal.....	81	82	82
Other Electric Utilities (Including Off-System).....	11	12	10
Total.....	1,473,795	1,448,858	1,425,645
<b>Operating Revenue (Thousands of Dollars):</b>			
Residential.....	\$ 1,586,074	\$ 1,578,175	\$ 1,465,627
Commercial.....	1,029,104	994,461	926,157
Industrial.....	1,184,571	1,190,917	1,134,601
Street Lighting - Government and Municipal.....	25,902	24,258	23,148
Total Electric Revenue - Firm Retail Sales.....	3,825,651	3,787,811	3,549,533
Other Electric Utilities.....	25,669	26,154	26,834
Total Electric Revenue - Firm Sales.....	3,851,320	3,813,965	3,576,367
Interruptible.....	108,730	135,066	127,042
Off-System.....	13,691	7,313	6,364
Total Electric Revenue.....	3,973,741	3,956,344	3,709,773
Miscellaneous Electric Revenues.....	(227,656)	123,519	117,068
Total.....	\$ 3,746,085	\$ 4,079,863	\$ 3,826,841
<b>Installed Net Generating Capability (Kw)</b>			
(End of Period).....	13,666,000	13,679,000	13,583,000
<b>Cost of Fuel (Cents per Million Btu):</b>			
Gas.....	189.8	221.4	192.3
Coal.....	159.0	199.6	200.3
Lignite.....	110.8	122.1	132.6
Nuclear.....	57.4	59.6	59.9
Average.....	153.6	195.2	171.0

The cost of coal for 1994 reflects the receipt of approximately \$66.1 million related to the sale of certain railroad settlement payments. See Note 19 to the Financial Statements in Item 8 of this Report.

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## BUSINESS OF KBLCOM

## GENERAL

The cable television operations of the Company are conducted through KBLCOM's subsidiaries, which own and operate five cable television systems located in four states. KBLCOM also indirectly owns a 50 percent interest in Paragon, which in turn owns twenty systems located in seven states. KBLCOM's 50 percent interest in Paragon is recorded in the financial statements using the equity method of accounting. The remaining 50 percent interest in Paragon is owned by subsidiaries of American Television and Communications (ATC), a subsidiary of Time Warner. ATC serves as the general manager for all but one of the Paragon systems.

On January 26, 1995, the Company entered into an Agreement and Plan of Merger (the Merger Agreement) with KBLCOM, Time Warner and TW KBLCOM Acquisition Corp. (Acquisition Corp.), a newly-formed, wholly-owned subsidiary of Time Warner. Pursuant to the Merger Agreement, Acquisition Corp. will merge with KBLCOM, and KBLCOM will become a wholly-owned subsidiary of Time Warner.

The merger is conditioned upon, among other things, (i) the parties obtaining necessary consents of certain franchise authorities and other governmental entities, (ii) the absence of any change that might have a material adverse effect on KBLCOM or Time Warner, (iii) the absence of any material litigation and (iv) the expiration or termination of the waiting period under the Hart-Scott-Rodino Antitrust Act of 1976, as amended. See Note 21(a) to the Financial Statements included in Item 8 of this Report with respect to the terms of the sale and accounting therefor.

Unless otherwise indicated or the context otherwise requires, all references in this section to "KBLCOM" mean KBLCOM and its subsidiaries and all references to Paragon mean the Paragon partnership. All information pertaining to Paragon has been provided to KBLCOM by Paragon's managing partner, ATC, unless stated otherwise.

#### CABLE TELEVISION SERVICES

The cable television business of KBLCOM consists primarily of selling to subscribers, for a monthly fee, television programming that is distributed through a network of coaxial and fiber optic cables. KBLCOM offers its subscribers both basic services and, for an extra monthly charge, premium services. Each of the KBLCOM systems carries the programming of all three major television networks, programming from independent and public television stations and certain other local and distant (out-of-market) broadcast television stations. KBLCOM also offers to its subscribers locally produced or originated video programming, advertiser-supported cable programming (such as ESPN and CNN), premium programming (such as HBO and Showtime) and a variety of other types of programming services such as sports, family and children, news, weather and home shopping programming. As is typical in the industry, KBLCOM subscribers may terminate their cable television service on notice. KBLCOM's business is generally not considered to be seasonal.

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All of KBLCOM's systems are "addressable," allowing individual subscribers, among other things, to electronically select pay-per-view programs. Approximately 48 percent of KBLCOM's customers presently have converters permitting addressability. This allows KBLCOM to offer pay-per-view services for various movies, sports events, concerts and other entertainment programming.

#### OVERVIEW OF SYSTEMS AND DEVELOPMENT

The KBLCOM systems, located in San Antonio and Laredo, Texas; the Minneapolis, Minnesota metropolitan area; Portland, Oregon; and Orange County, California, have channel capacities ranging from 44 channels to 120 channels. Although all of these systems are considered fully built, annual capital expenditures are required to accommodate growth within the service areas and to replace and upgrade existing equipment. In 1994, property additions and other cable-related investments totaled approximately \$84 million.

Paragon owns cable television systems that serve a number of cities, towns or other areas in Texas (including El Paso), Arizona, Florida (including the Tampa Bay area), New Hampshire, New York (including a portion of Manhattan), Maine and southern California (areas in Los Angeles County). Paragon made capital expenditures of approximately \$60 million in 1994.

For information regarding KBLCOM's financial results and liquidity and the financing of KBLCOM, see "RESULTS OF OPERATIONS - KBLCOM" in Item 7 of this Report and Notes 10(b) and 14(c) to the Financial Statements in Item 8 of this Report.

The following table summarizes certain information relating to the cable television systems owned by KBLCOM and Paragon:

	KBLCOM as of December 31,			Total Paragon as of December 31,		
	1994	1993	1992	1994	1993	1992
Estimated number of homes passed by cable .....	1,305,000	1,198,000	1,176,000	1,605,000	1,575,000	1,544,000
Number of basic subscribers .....	690,000	605,000	577,000	967,000	932,000	901,000
Basic subscribers as a percentage of homes passed .....	52.9%	50.5%	49.1%	60.2%	59.2%	58.4%
Number of premium (pay) units .....	545,000	488,000	435,000	552,000	542,000	540,000
Premium (pay) units as a percentage of basic subscribers .....	79.0%	80.7%	75.4%	57.1%	58.2%	59.9%

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A KBLCOM subsidiary has a 50 percent interest in Paragon. Information has been furnished by ATC, the general manager of Paragon.

In July 1994, KBLCOM acquired three cable companies in the Minneapolis area which then passed approximately 89,000 homes and served approximately 48,000 basic subscribers who subscribed to approximately 20,000 premium units.

A home is "passed by cable" if it can be connected to cable service without extension of the distribution system.

Basic subscribers means the sum of (i) the number of homes receiving cable services, (ii) all units in multiple dwellings which receive one bill and (iii) each commercial establishment (hotels, hospitals, etc.) less (iv) complimentary accounts.

Premium (or pay) units consist of the number of subscriptions to premium programming services counting, as separate subscriptions, each service received by a subscriber.

#### SOURCES OF REVENUES AND RATES TO SUBSCRIBERS

For the year ended December 31, 1994, the average monthly revenue per subscriber for KBLCOM was approximately \$32.94. Approximately 65 percent of KBLCOM's revenue was derived from monthly fees paid by subscribers for basic cable services, and 17 percent was derived from premium programming services. Rates to subscribers vary from system to system and in accordance with the type of service selected. As of December 31, 1994, the average monthly basic revenue per subscriber for the KBLCOM systems generally ranged from \$17.80 to \$23.44. As of December 31, 1994, approximately 38 percent of KBLCOM's customers subscribed to one or more premium channels. KBLCOM's premium units and premium revenue increased during 1994. The increases are due primarily to new packaging of premium units and multiplexing, which is the delivery of multiple channels of a premium service (with programs beginning at different times) with no change in price to the subscriber.

The remainder of KBLCOM's revenues for the year ended December 31, 1994 was derived from advertising, pay-per-view services, installation fees and other ancillary services. KBLCOM's management believes that, within its present markets, the sale of commercial advertising, pay-per-view services and other ancillary services offer the potential for increased revenues. Advertising revenues for the year ended December 31, 1994 increased \$1.8 million or 11.5 percent over the previous year while pay-per-view and the other ancillary revenues increased by \$4.8 million or 18.3 percent.

As of December 31, 1994, the average monthly revenue per subscriber for the Paragon systems was approximately \$30.56. Approximately 61 percent of Paragon's revenues was derived from monthly fees for basic services, and 22 percent was derived from premium services. As of December 31, 1994, the average monthly basic revenue per subscriber for the Paragon systems ranged from \$18.01 to \$24.45. As of December 31, 1994, approximately 31 percent of Paragon's customers subscribed to one or more premium channels.

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#### FRANCHISES

KBLCOM's cable television systems generally operate pursuant to non-exclusive franchises or permits awarded by local governmental authorities, and accordingly, other applicants may obtain franchises or permits in franchise areas served by KBLCOM. See "Regulation" below. As of December 31, 1994, KBLCOM held 70 franchises with unexpired terms ranging from under one year to approximately 17 years. A single franchise agreement with San Antonio, which expires in 2003, covered approximately 30 percent of KBLCOM's subscribers as of December 31, 1994. The expiration periods and approximate percentages of subscribers for KBLCOM's franchises are as follows:

Percent of Subscribers	Expiration Period of Remaining Franchises
20%	1995-1998
16%	1999-2002
60%	after 2002
4%	No expiration date

As of December 31, 1994, Paragon held 158 franchises with unexpired terms ranging from 1995 to 2010. The single largest franchise, which covers a portion of Manhattan, included 20 percent of Paragon's subscribers as of December 31, 1994. This franchise expires in 1998.

The provisions of state and local franchises are subject to federal regulation under the Cable Communications Policy Act of 1984 (1984 Cable Act), as amended by the Cable Television Consumer Protection and Competition Act of 1992 (1992 Cable Act). See "Regulation" below. Cable television franchises generally can be terminated prior to their stated expiration date under certain circumstances such as a material breach of the franchise by the cable operator. Franchises typically contain a number of provisions dealing with, among other things, minimum technical specifications for the systems; operational requirements; total channel capacity; local governmental, community and educational access; franchise fees (which range up to 5 percent of cable system revenues) and procedures for renewal of the franchise. Sometimes conditions of franchise renewal require improved facilities, increased channel capacity or enhanced services. One franchise, with approximately 87,000 subscribers as of December 31, 1994, held by an indirect subsidiary of KBLCOM, provides that the city granting the franchise may, at any time, require the subsidiary to sell, at fair market value, its franchise and operations in the city to another cable television operator with a franchise for another portion of the city.

KBLCOM's franchises are also subject to renewal and generally are not transferable without the prior approval of the franchising authority. In addition, some franchises provide for the purchase of the franchise under certain circumstances, such as a failure to renew the franchise. To date, KBLCOM's franchises have generally been renewed or extended upon their stated expirations, but there can be no assurance of renewal of franchises in the future.

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## PROGRAMMING CONTRACTS

A substantial portion of KBLCOM's programming is obtained under contracts with terms that typically extend for more than one year. KBLCOM generally pays program suppliers a monthly fee per subscriber. Certain of these contracts have price escalation provisions.

## COMPETITION

Cable television systems experience competition from a variety of sources, including broadcast television signals, multipoint microwave distribution systems, direct broadcast satellite systems (satellite signals sent directly to a subscriber's satellite dish) and satellite master antenna systems (a satellite dish which receives signals and distributes them within a multiple dwelling unit). The effectiveness of such competition depends, in part, upon the quality of the signals and the variety of the programming offered over such competitive technologies and the cost thereof as compared with cable television systems. These competitive technologies are not generally subject to the same form of local regulation that affects cable television. Cable television systems also compete, to varying degrees, with other communications and entertainment media such as motion picture theaters and video cassette rental stores, and such competition may increase with the development and growth of new technologies.

Two national direct broadcast satellite (DBS) systems commenced operation in 1994. These national DBS providers compete in all KBLCOM franchise areas and are expected to constitute significant new competition to such KBLCOM systems. As a result of the programming access requirements contained in the 1992 Cable Act, these two national DBS providers will have access to virtually all cable television programming services. Additionally, within the next two years, there may be significant development in the provision of video dialtone programming over telephone company facilities. This new source of competition will result from telephone companies leasing video capacity to independent programmers in KBLCOM service areas. Finally, both federal legislation and Federal Communications Commission (FCC) proceedings are currently underway which may allow telephone companies to own and distribute their own programming over their own facilities in direct competition with cable systems. Specifically, US West has indicated, in an FCC filing, that it intends to upgrade facilities in at least one KBLCOM service area in order to provide either video dialtone service or to own and distribute its own video programming services.

Since KBLCOM's systems operate under non-exclusive franchises, other companies may obtain permission to build cable television systems in areas where KBLCOM presently operates. The 1992 Cable Act prohibits franchising authorities from unreasonably refusing to grant franchises to competing cable systems and permits franchising authorities to operate cable systems without franchises. The legality of the franchising process and of various specific franchise requirements is likely to be in a state of flux until there is a definitive ruling by the U.S. Supreme Court on the scope of First Amendment protection to which the cable television industry

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is entitled. The constitutionally permissible bounds of cable franchising and particular franchise requirements cannot be predicted at the present time, nor can any prediction be made at this time as to whether additional franchises will be granted to any competitors, or if granted and a cable television system is constructed, what the impact on KBLCOM and the Company might be.

KBLCOM competes with a variety of other media in the sale of advertising time on its cable television systems.

## REGULATION

Cable television is subject to regulation at the federal, local and, in some cases, state level.

The 1992 Cable Act, which became law in October 1992, expanded the scope of cable industry regulation. The act mandated that the FCC establish rate standards and procedures governing regulation of basic cable service rates.

The FCC issued rate regulation rules (Rate Rule), which became effective September 1993, establishing "competitive benchmark" rate formulas, to calculate a permitted "per channel/per month subscriber charge." At the time, the FCC stated that rates charged by the average cable system were 10 percent higher than rates charged by cable systems in markets with effective competition. Therefore, it required cable operators to reduce rates to the higher of (i) a level 10 percent below the level that existed as of September 30, 1992, adjusted for inflation or (ii) the applicable benchmark. In March 1994, the FCC issued revised benchmark rules (Rate Rule II) and established an interim cost-of-service rule (Interim COS Rule). Under Rate Rule II, cable operators were required to reduce their existing rates to the higher of (i) the rates calculated using revised benchmark formulas (Revised Benchmarks) or (ii) a level 17 percent below the cable operators' rates as of September 30, 1992, adjusted for inflation and certain increases in programming costs. Cable operators which cannot or do not wish to comply with the Revised Benchmarks may choose to justify their existing rates under the Interim COS Rule, which establishes a cost-of-service rate system which evaluates the rates charged by cable systems based on their operating expenses and capital costs.

In November 1994, the FCC announced a revision to its regulations governing the manner in which cable operators may charge subscribers for new cable programming services. In addition to the present formula for calculating the permissible rate for new services, the FCC instituted a three-year flat fee mark-up plan for charges relating to new channels of cable programming services. Commencing on January 1, 1995, operators may charge for new channels of cable programming services added after May 14, 1994 at a rate of up to 20 cents per channel, but may not make adjustments to monthly rates totaling more than \$1.20

plus an additional 30 cents for programming license fees per subscriber over the first two years of the three-year period for these new services. Operators may charge an additional 20 cents in the third year only for channels added in that year plus the costs for the programming.

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The FCC also announced that it will permit operators to offer a "new product tier" (NPT). Operators will be able to price this tier as they elect so long as, among other conditions, such pricing is reasonable and operators do not remove programming services from existing service tiers and offer them on the NPT.

Regulations issued under the 1992 Cable Act are lengthy and complex. KBLCOM has adjusted its rates for regulated services in accordance with these rules. Due to continuing ambiguity and uncertainty in the enforcement of the 1992 Cable Act, KBLCOM's basic, tier, equipment and installation fees may be further reduced. Any possible decline in revenue due to such rules is not expected to have a material adverse effect on KBLCOM's financial position or results of operations.

**MUST CARRY/RETRANSMISSION CONSENT.** The 1992 Cable Act specified certain rights for mandatory carriage on cable systems for local broadcast stations, known as must carry rights. A cable operator can be compelled to allocate up to one-third of its channel capacity for carriage of local commercial broadcast television stations. In addition, a cable operator can also be required to allocate up to three additional channels to local non-commercial broadcast television stations. Alternatively, local commercial broadcasters can elect retransmission consent and require a cable operator to make payments as a condition to granting its consent for the carriage of the broadcast station's signal on the cable system.

In April 1993, a special three-judge federal district court for the District of Columbia issued a decision upholding the constitutional validity of the must carry signal carriage requirements. This decision was vacated by the United States Supreme Court in June 1994 and remanded to the district court for further development of a factual record.

**PROGRAMMING ACQUISITION.** The 1992 Cable Act directs the FCC to promulgate regulations regarding the sale and acquisition of cable programming between cable operators and programming services in which the cable operator has an attributable interest. The legislation and the subsequent FCC regulations will preclude most exclusive programming contracts, will limit volume discounts that can be offered to affiliated cable operators and will generally prohibit cable programmers from providing terms and conditions to affiliated cable operators that are more favorable than those provided to unaffiliated operators. Furthermore, the 1992 Cable Act requires that such cable programmers make their programming services available to competing video technologies, such as multi-channel, microwave distribution systems and direct broadcast satellite systems, on terms and conditions that do not discriminate against such competing technologies.

**CUSTOMER SERVICE/TECHNICAL STANDARDS.** The 1992 Cable Act requires the FCC to promulgate regulations establishing minimum standards for customer service and technical system performance. Franchising authorities are allowed to enforce stricter customer service requirements than the standards so promulgated by the FCC.

The majority of the provisions of the 1984 Cable Act remain in place. The 1984 Cable Act continues to: (a) restrict the ownership of cable systems by prohibiting cross-ownership by a telephone company, except as noted below, within its operating area and cross-ownership by

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local television broadcast station owners; (b) require cable television systems with 36 or more "activated" channels to reserve a percentage of such channels for commercial use by unaffiliated third parties; (c) permit franchise authorities to require the cable operator to provide channel capacity, equipment and facilities for public, educational and governmental access; (d) limit the amount of fees required to be paid by the cable operator to franchise authorities to a maximum of 5 percent of annual gross revenues; (e) grant cable operators access to public rights of way and utility easements; (f) establish a federal privacy policy regulating the use of subscriber lists and subscriber information; (g) establish civil and criminal liability for unauthorized reception or interception of programming offered over a cable television system or satellite delivered service; (h) authorize the FCC to preempt state regulation of rates, terms and conditions for pole attachments unless the state has issued effective rules; (i) require the sale or lease to subscribers of devices enabling them to block programming considered offensive; (j) require the FCC to prescribe rules governing horizontal and vertical concentration in the cable television industry including rules governing the sale and distribution of cable programming by vertically integrated operators and cable programmers; (k) prohibit operators from requiring cable subscribers to purchase service tiers above basic as a condition to purchasing premium programming except that cable systems that do not have addressable technology or converters in place are given up to ten years to comply with this provision; (l) prohibit cable operators from selling the assets of a cable system within three years of acquisition or construction of such cable system; and (m) contain provisions governing cable operators' compliance with equal employment opportunity requirements.

The 1992 Cable Act, together with the 1984 Cable Act, creates a comprehensive regulatory framework for cable television. Violation by a cable operator of the statutory provisions or the rules and regulations of the FCC can subject the operator to substantial monetary penalties and other significant sanctions. While many of the specific obligations imposed on cable television systems under the 1992 Cable Act are complex, burdensome and have increased KBLCOM's costs of doing business, due to the evolving nature of the regulation, it is difficult to assess the continuing impact of the 1992 Cable Act.

A federal cross-ownership restriction has historically limited entry into the cable television business by potentially strong competitors such as telephone companies. This restriction has generally prohibited telephone companies from owning or operating cable television systems within their own service areas. Several federal district courts have struck down the 1984 Cable Act's cable/telephone cross-ownership provision as facially invalid and inconsistent with the First Amendment. A final affirmation of these decisions could result in additional direct competition to KBLCOM. The FCC recently amended its rules to permit local telephone companies and long distance telephone companies such as AT&T to offer video dialtone service for video programmers, including channel capacity for the carriage of video programming as well as certain non-common carrier activities such as video processing, billing and collection and joint marketing arrangements. The FCC concluded that the 1984 Cable Act does not require a local exchange carrier (LEC), a long distance carrier or their programmer customers to obtain a franchise to

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provide video dialtone service. Because cable operators are required to bear the costs of complying with local franchise requirements, including the payment of franchise fees, the FCC's decision could place cable operators at a competitive disadvantage vis-a-vis services offered on a common carrier basis over telephone company provided facilities.

In January 1995, the FCC adopted a FOURTH FURTHER NOTICE OF PROPOSED RULEMAKING. The FCC tentatively concluded that it should not ban telephone companies from providing their own video programming over their video dialtone platforms in those areas in which the cable/telephone cross-ownership rules have been found unconstitutional. The FCC requested comments on this issue and other issues including the establishment of structural safeguards to prevent cross-subsidization of video dialtone and programming activities and whether an LEC offering video dialtone service must secure a local franchise if that LEC also engages in the provision of video programming carried on its video dialtone platform.

A number of bills that would have permitted telephone companies to provide cable television services in competition with cable systems were considered during the last Congress, but none was adopted. Similar legislation is expected to be considered by Congress during its current session. The outcome of these FCC, legislative or court proceedings and proposals or the effect of such outcome on cable system operations cannot be predicted.

#### EMPLOYEES

Excluding employees of Paragon, KBLCOM had 1,689 full-time employees as of December 31, 1994, none of whom are represented by a union. As of December 31, 1994, Paragon had 1,756 full-time employees of whom 357 were represented by unions.

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#### BUSINESS OF HI ENERGY

The Company formed HI Energy in 1993 to seek investment opportunities in domestic and foreign power generation projects and the privatization of foreign electric utilities. Although HI Energy's investment strategy is to seek opportunities in which the Company has the potential to earn a greater rate of return than its regulated utility operations, the nature of these investments entails a higher degree of risk than exists in HL&P's traditional regulated operations, and there can be no assurance that such objectives will be achieved. Moreover, it is anticipated that at least in the near term these investments are likely to have only a minimal impact on the Company's earnings.

HI Energy's current investments include the following:

In January 1995, HI Energy acquired for \$15.7 million a 90 percent equity interest in an electric utility operating company in the province of Santiago del Estero, a rural province in the north central part of Argentina. The utility system serves approximately 100,000 customers in an area of 136,000 square kilometers.

HI Energy also owns an indirect 17 percent interest in an electric utility company and related generation company operating in La Plata, a province adjoining Buenos Aires, Argentina. The La Plata utility system, which serves approximately 250,000 customers, was acquired in 1992 for a purchase price of \$115 million (of which HI's share was \$37.4 million).

During 1994, HI Energy began construction of the Ford Heights Tire-To-Energy Project, a \$106 million electric generating plant south of Chicago, Illinois. HI Energy is committed to fund \$21 million through combined equity contributions and loans as a result of its participation in this project.

HI Energy is providing operation and maintenance services under contract to the Shell Oil Corporation at a cogeneration facility located at Shell's petrochemical plant (in Deer Park, Texas).

International operations are subject to certain risks that are inherent in conducting business abroad, including possible nationalization or expropriation, price and exchange controls, adverse regulatory action by local governments, limitations on foreign participation in local governmental enterprises, and other restrictive actions.

HI Energy had 57 full-time employees as of December 31, 1994, of whom 14 were represented by a union.

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## FEDERAL

The Company is a holding company as defined in the 1935 Act; however, based upon the intrastate operations of HL&P and the exemptions applicable to the affiliates of HI Energy, the Company is exempt from regulation as a "registered" holding company under the 1935 Act except with respect to the acquisition of voting securities of other domestic public utility companies and holding companies. The Company has no present intention of entering into any transaction which would cause it to become a registered holding company subject to regulation by the Securities and Exchange Commission (SEC) under the 1935 Act. In November 1994, the SEC issued a Concept Release that called for comments on a broad range of topics relevant to regulation of both registered and exempt companies under the 1935 Act. In calling for comments, the SEC acknowledged that significant changes are affecting the electric utility industry, and in responding, some utilities have argued for repeal or substantial modification of the 1935 Act and the regulation it provides. At this time, no prediction can be made as to what changes, if any, will result from this review by the SEC, but repeal or significant modification to the 1935 Act may have an effect on the electric utility industry. In addition, it is possible that changes to the 1935 Act and its interpretation would eliminate some distinctions between exempt and registered companies in their regulation under the 1935 Act, possibly in ways that would increase the regulatory burdens on exempt companies such as the Company.

## STATE

The Company is not subject to regulation by the Utility Commission under PURA or by the incorporated municipalities served by HL&P. Those regulatory bodies do, however, have authority to review accounts, records and contracts relating to transactions by HL&P with the Company and its other subsidiaries. The exemption for foreign utility affiliates of the Company from regulation under the 1935 Act as "public utility companies" is dependent upon certification by the Utility Commission to the SEC to the effect that it has the authority to protect HL&P's ratepayers from any adverse consequences of the Company's investment in foreign utilities and that it intends to exercise its authority. The Utility Commission has provided such certification to the SEC subject, however, to its being revised or withdrawn by the Utility Commission as to any future acquisition.

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## EXECUTIVE OFFICERS OF THE COMPANY

Name	Age	Officer Since	Business Experience 1990-1994 and Positions
Don D. Jordan.....	62	1976	Chairman and Chief Executive Officer and Director 1993- Chairman, President and Chief Executive Officer and Director 1990-1993 Chairman and Chief Executive Officer and Director - HL&P 1990-
Don D. Sykora.....	64	1977	President and Chief Operating Officer and Director 1993- Vice President and Director 1990-1993 President and Chief Operating Officer and Director - HL&P 1990-1993
Hugh Rice Kelly.....	52	1984	Senior Vice President, General Counsel and Corporate Secretary 1994- Vice President, General Counsel and Corporate Secretary 1990-1994 Senior Vice President, General Counsel and Corporate Secretary - HL&P 1990-
Raymond J. Snokhous.....	65	1983	Senior Vice President - Government and Regulatory Affairs 1990-
William A. Cropper.....	55	1983	Vice President and Treasurer 1990-
B. Bruce Gibson.....	41	1994	Vice President - Governmental Relations 1994- President & CEO Texas Chamber of Commerce 1994 Executive Assistant to the Texas Lt. Governor 1992-1994 Texas State Representative District 58 1990-1992
Lee W. Hogan.....	50	1990	Vice President 1993- President and Chief Operating Officer - HI Energy 1993- Group Vice President - External Affairs - HL&P 1990-1993
R. Steve Letbetter.....	46	1978	Vice President 1993- President and Chief Operating Officer - HL&P 1993- Group Vice President - Finance and Regulatory Relations - HL&P 1990-1993
Stephen W. Naeve.....	47	1988	Vice President - Strategic Planning and Administration 1993- Vice President - Corporate Planning 1990-1993

Mary P. Ricciardello.....	39	1993	Comptroller Assistant Corporate Secretary and Assistant Treasurer - HL&P	1993- 1990-1993
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All of the officers have been elected to serve until the annual meeting of the Board of Directors scheduled to occur on May 3, 1995 and until their successors qualify.

At December 31, 1994.

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EXECUTIVE OFFICERS OF HL&P

Name ----	Age -----	Officer Since -----	Business Experience 1990-1994 and Positions -----	
Don D. Jordan.....	62	1971	Chairman and Chief Executive Officer and Director	1990-
R. Steve Letbetter.....	46	1978	President and Chief Operating Officer Group Vice President - Finance and Regulatory Relations	1993- 1990-1993
William T. Cottle.....	49	1993	Group Vice President - Nuclear Vice President - Operations - Grand Gulf Nuclear Station, Entergy Operations, Inc.	1993- 1990-1993
Jack D. Greenwade.....	55	1982	Group Vice President - Operations	1990-
Hugh Rice Kelly.....	52	1984	Senior Vice President, General Counsel and Corporate Secretary	1990-
David M. McClanahan.....	45	1986	Group Vice President - Finance and Regulatory Relations Senior Vice President and Chief Financial Officer - KBLCOM Vice President, Finance and Administration - KBLCOM Vice President and Comptroller - Company	1993- 1991-1993 1991 1990-1991
Robert L. Waldrop.....	47	1988	Group Vice President - External Affairs Vice President - Public and Customer Relations Vice President - Public Affairs	1993- 1992-1993 1990-1992
Ken W. Nabors.....	51	1986	Vice President and Comptroller Comptroller - Company	1993- 1990-1993

All of the officers have been elected to serve until the annual meeting of the Board of Directors scheduled to occur on May 3, 1995 and until their successors qualify.

For the purposes of the requirements of this Report, the HL&P officers listed may also be deemed to be executive officers of the Company.

At December 31, 1994.

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ITEM 2. PROPERTIES.

The Company considers its property and the property of its subsidiaries to be well maintained, in good operating condition and suitable for their intended purposes.

HL&P

All of HL&P's electric generating stations and all of the other operating properties of HL&P are located in the State of Texas.

ELECTRIC GENERATING STATIONS. As of December 31, 1994, HL&P owned eleven electric generating stations (60 generating units) with a combined turbine nameplate rating of 13,411,368 KW, including a 30.8 percent interest in one nuclear generating station (two units) with a combined turbine nameplate rating of 2,623,676 KW.

SUBSTATIONS. As of December 31, 1994, HL&P owned 203 major substations (with capacities of at least 10.0 megavolt amperes (Mva)) having a total installed rated transformer capacity of 55,279 Mva (exclusive of spare transformers), including a 30.8 percent interest in one major substation with an installed rated transformer capacity of 3,080 Mva.

ELECTRIC LINES-OVERHEAD. As of December 31, 1994, HL&P operated 23,947 pole miles of overhead distribution lines and 3,626 circuit miles of overhead transmission lines including 578 circuit miles operated at 69,000 volts, 2,011 circuit miles operated at 138,000 volts and 1,037 circuit miles operated at 345,000 volts.

ELECTRIC LINES-UNDERGROUND. As of December 31, 1994, HL&P operated 8,833 circuit miles of underground distribution lines and 12.6 circuit miles of underground transmission lines including 8.1 circuit miles operated at 138,000

volts and 4.5 circuit miles operated at 69,000 volts.

GENERAL PROPERTIES. HL&P owns various properties including division offices, service centers, telecommunications equipment and other facilities used for general purposes.

TITLE. The electric generating plants and other important units of property of HL&P are situated on lands owned in fee by HL&P. Transmission lines and distribution systems have been constructed in part on or across privately owned land pursuant to easements or on streets and highways and across waterways pursuant to authority granted by municipal and county permits, and by permits issued by state and federal governmental authorities. Under the laws of the State of Texas, HL&P has the right of eminent domain pursuant to which it may secure or perfect rights-of-way over private property, if necessary.

The major properties of HL&P are subject to liens securing long-term debt, and titles to some of its properties are subject to minor encumbrances and defects, none of which impairs the use of such properties in the operation of its business.

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KBLCOM

The principal tangible assets (other than real estate) relating to KBLCOM's cable television operations consist of operating plant and equipment for each of its cable television systems. These include signal receiving apparatus, headend facilities, coaxial and fiber optic cable or wire and related electronic equipment over which programming and data are distributed, and decoding converters attached to subscribers' television receivers. The signal receiving apparatus typically includes a tower, antennae, ancillary electronic equipment and earth stations for reception of video, audio and data signals transmitted by satellite. Headend facilities, which consist of associated electronic equipment necessary for the reception, amplification, switching and modulation of signals, are located near the signal receiving apparatus and control the programming and data signals distributed on the cable system. For certain information with respect to property owned directly or indirectly by KBLCOM, see "BUSINESS OF KBLCOM" in Item 1 of this Report.

OTHER SUBSIDIARIES

For certain information with respect to property owned directly or indirectly by HI Energy, see "BUSINESS OF HI ENERGY" in Item 1 of this Report.

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ITEM 3. LEGAL PROCEEDINGS.

For a description of certain legal and regulatory proceedings affecting the Company and its subsidiaries (including (i) HL&P's rate cases, (ii) certain environmental matters and (iii) litigation related to the South Texas Project), see "Business - Regulatory Matters - Environmental Quality" in Item 1 of this Report, "LIQUIDITY AND CAPITAL RESOURCES - HL&P - Environmental Expenditures" in Item 7 of this Report and Notes 1(f) and 2 through 5 to the Financial Statements in Item 8 of this Report, which sections and notes are incorporated herein by reference.

HL&P is a defendant in litigation arising out of the environmental remediation of a site in Corpus Christi, Texas. The site in question was operated as a metals reclaiming operation for a number of years, and, though HL&P neither operated nor had any ownership interest in the site, some transformers and other equipment that HL&P sold as surplus allegedly were delivered to that site, where the site operators subsequently disposed of the materials in ways that caused environmental damage. In one case, DUMES, ET AL. V. HL&P, ET AL., pending in the U.S. District Court for the Southern District of Texas, Corpus Christi Division, a group of approximately 70 landowners near the site are seeking damages primarily for lead contamination to their property. They have pled damages of approximately \$1 million each and also seek punitive damages totaling \$51 million. The Plaintiffs seek to impose responsibility on HL&P and the other utility that undertook to clean up the property, neither of which contributed more than an insignificant amount of lead to the site, on the theory that lead was deposited on their properties during the site remediation itself. In addition, Gulf States Utilities Company (Gulf States) filed suit (GULF STATES UTILITIES CO. V. HOUSTON LIGHTING & POWER CO., ET AL.) in the United States District Court for the Southern District of Texas, Houston Division, against HL&P and two other utilities concerning a site in Houston, Texas, which allegedly has been contaminated by polychlorinated biphenyls and which Gulf States has undertaken to remediate pursuant to an EPA order. HL&P does not believe, based on its records, that it contributed material to that site and in October 1994, Gulf States dismissed its claims against HL&P. HL&P remains in the case on cross-claims asserted by two co-defendants. The ultimate outcome of these pending cases cannot be predicted at this time. Based on information currently available, the Company and HL&P believe that none of these cases will result in a material adverse effect on the Company's or HL&P's financial condition or results of operations.

HL&P and the other owners of the South Texas Project filed suit in 1990 against Westinghouse Electric Corporation (Westinghouse) in the 23rd District Court for Matagorda County, Texas (Cause No. 90-S-0684-C), alleging breach of warranty and misrepresentation in connection with the steam generators supplied by Westinghouse for the South Texas Project. In recent years, other utilities have encountered stress corrosion cracking in steam generator tubes in Westinghouse units similar to those supplied for the South Texas Project. Failure of such tubes can result in a reduction of plant efficiency, and, in some cases, utilities have replaced their steam generators. During an inspection concluded in the fall of 1993, evidence was found of stress corrosion cracking consistent with that encountered with Westinghouse steam generators at other facilities, and a small number of tubes were found to require plugging. To date, stress corrosion cracking has not had a significant impact on operation of either unit; however, the owners of the South Texas Project have approved remedial operating

plans and have undertaken expenditures to minimize and delay further corrosion. The litigation, which is in discovery, seeks appropriate damages and other relief from Westinghouse and is currently scheduled for trial in July 1995. No prediction can be made as to the ultimate outcome of this litigation.

In April 1994, two former employees of HL&P filed a class action and shareholder derivative suit on behalf of all shareholders of the Company. This lawsuit (PACE AND FUENTEZ V. HOUSTON INDUSTRIES INCORPORATED) alleges various acts of mismanagement against certain officers and directors of the Company and HL&P and, seeks unspecified actual and punitive damages for the benefit of shareholders of the Company. The Company and HL&P believe that the suit is without merit. The lawsuit is pending in the 122nd Judicial District of Galveston County, Texas.

In June 1994, a former employee of HL&P filed a lawsuit (PACE, INDIVIDUALLY AND AS A REPRESENTATIVE OF ALL OTHERS SIMILARLY SITUATED V. HOUSTON LIGHTING & POWER COMPANY) in the 56th Judicial District Court of Galveston County, Texas alleging that HL&P has been overcharging ratepayers and owes a refund of more than \$500 million. The claim was based on the argument that the Utility Commission failed to allocate to ratepayers alleged tax benefits accruing to the Company and HL&P because HL&P's federal income taxes are paid as part of a consolidated group. The court has granted HL&P's motion for summary judgment, which has now become final.

In July 1990, the Company paid approximately \$104.5 million to the Internal Revenue Service (IRS) in connection with an IRS audit of the Company's 1983 and 1984 federal income tax returns. In November 1991, the Company filed a refund suit in the U.S. Court of Federal Claims seeking the return of \$52.1 million of tax, \$36.3 million of accrued interest, plus interest on both of those amounts accruing after July 1990. The major contested issue in the refund case involved the IRS's allegation that certain amounts related to the over-recovery of fuel costs should have been included as taxable income in 1983 and 1984 even though HL&P had an obligation to refund the over-recoveries to its ratepayers. In October 1994, the Court granted the Company's Motion for Partial Summary Judgment on the fuel cost over-recovery issue. On February 21, 1995, the Court entered partial judgment in favor of the Company for this issue. The U.S. Government (Government) must file its notice of appeal on or before April 24, 1995. If the Government does not appeal or if the Government appeals but does not prevail, the Company would be entitled to a refund of overpaid tax, interest paid on the overpaid tax in July 1990 and interest on both of those amounts from July 1990. Although, the Company would not be entitled to a refund until all appeals are decided in its favor, the amount owed to the Company will continue to accrue interest. If the Government appeals and prevails, the Company's ultimate financial exposure should be immaterial because of offsetting tax deductions to which the Company is entitled in the year the over-recovery was refunded to ratepayers (and which the IRS has conceded).

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

There were no matters submitted to a vote of security holders of the Company or HL&P during the fourth quarter of 1994.

PART II

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

The Company's Common Stock, which at February 1, 1995 was held of record by approximately 66,663 shareholders, is listed on the New York, Chicago (formerly Midwest) and London Stock Exchanges (symbol: HOU). All of HL&P's common equity is directly or indirectly held by the Company. The following table sets forth the high and low sales prices of the Company's Common Stock on the composite tape during the periods indicated, as reported by THE WALL STREET JOURNAL, and the dividends declared for such periods. Third quarter 1993 includes two quarterly dividends of \$.75 per share due to a change in the timing of the Company's Board of Directors' declaration of dividends. Dividend payout was \$3.00 per share for 1994 and 1993. The dividend declared during the fourth quarter of 1994 is payable in March 1995.

	Market Price		Dividend Declared Per Share
	High	Low	
1994			
First Quarter			\$ 0.75
January 3	\$47 3/4		
March 31		\$34 3/4	
Second Quarter			\$ 0.75
April 21	\$37 1/4		
May 10		\$30	
Third Quarter			\$ 0.75
July 1		\$32 1/2	
August 2	\$36 5/8		
Fourth Quarter			\$ 0.75
November 23		\$32	
December 15	\$36 1/2		
1993			
First Quarter			\$ 0.75
January 8		\$44 3/4	
February 4	\$48 3/4		

Second Quarter .....		\$ 0.75
April 15 .....	\$48 3/8	
June 22 .....		\$42 1/2
Third Quarter .....		\$ 1.50
July 6 .....		\$43 3/8
August 31 .....	\$47 1/8	
Fourth Quarter .....		\$ 0.75
November 2 .....	\$49 3/4	
November 30 .....		\$44 3/4

On December 31, 1994, the consolidated book value of the Company's common stock was \$27.28 per share, and the closing market price was \$35.63 per share.

There are no contractual limitations on the payment of dividends on the Company's Common Stock or on the common stock of the Company's subsidiaries other than KBL Cable, Inc. (KBL Cable), the principal operating subsidiary of KBLCOM. Restrictions on distributions and other financial covenants in KBL Cable's credit agreements and other debt instruments affecting KBL Cable will effectively prevent the payment of common stock dividends by KBL Cable for the foreseeable future. For a discussion of the Company's agreement to dispose of its cable television operations, see Note 21(a) to the Company's Consolidated Financial Statements in Item 8 of this Report.

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#### ITEM 6. SELECTED FINANCIAL DATA OF THE COMPANY.

The following table sets forth selected financial data with respect to the Company's consolidated financial condition and results of consolidated operations and should be read in conjunction with the Company's Consolidated and HL&P's Financial Statements and the related notes in Item 8 of this Report.

	Year Ended December 31,				
	1994	1993	1992	1991	1990
	(Thousands of Dollars, except per share amounts)				
Revenues .....	\$ 4,001,857	\$ 4,323,930	\$ 4,062,099	\$ 3,898,454	\$ 3,668,575
Income before cumulative effect of change in accounting.....	\$ 407,461	\$ 416,036	\$ 340,487	\$ 416,754	\$ 342,789
Cumulative effect of change in accounting.....	(8,200)		94,180		(219,718)
Net income.....	\$ 399,261	\$ 416,036	\$ 434,667	\$ 416,754	\$ 123,071
Earnings per common share before cumulative effect of change in accounting.....	\$ 3.32	\$ 3.20	\$ 2.63	\$ 3.24	\$ 2.70
Cumulative effect of change in accounting.....	(.07)		.73		(1.73)
Earnings per common share.....	\$ 3.25	\$ 3.20	\$ 3.36	\$ 3.24	\$ .97
Cash dividends declared per common share.....	\$ 3.00	\$ 3.75	\$ 2.98	\$ 2.96	\$ 2.96
Return on average common equity....	11.9%	12.8%	13.4%	12.7%	3.6%
Ratio of earnings to fixed charges before cumulative effect of change in accounting.....	2.47	2.44	1.99	2.11	1.91
At year-end:					
Book value per common share. \$	27.28	\$ 25.06	\$ 25.36	\$ 24.96	\$ 26.76
Market price per common share...	\$ 35.63	\$ 47.63	\$ 45.88	\$ 44.25	\$ 36.75
Market price as a percent of book value.....	131%	190%	181%	177%	137%
At year-end:					
Total assets.....	\$12,294,147	\$12,230,177	\$12,421,667	\$12,171,677	\$12,047,506
Long-term obligations including current maturities.....	\$ 4,410,098	\$ 4,465,540	\$ 4,984,530	\$ 5,302,564	\$ 4,972,675
Capitalization:					
Common stock equity.....	42%	40%	38%	37%	39%
Cumulative preferred stock of HL&P (including current maturities).....	6%	7%	7%	5%	7%
Long-term debt (including current maturities).....	52%	53%	55%	58%	54%
Capital Expenditures:					
Electric capital and nuclear fuel expenditures (excluding AFUDC).....	\$ 412,899	\$ 329,016	\$ 337,082	\$ 365,486	\$ 355,285
Cable television additions and other cable-related investments.....	84,166	60,385	44,306	26,624	31,186
Corporate headquarters expenditures (excluding capitalized interest).....	44,250	26,034			
Non-regulated electric power project expenditures.....	454	35,796	1,625		

The Company adopted Statement of Position 93-6 (SOP 93-6), "Employers' Accounting for Employee Stock Ownership Plans," effective January 1, 1994, which had the effect of reducing net income while increasing earnings per share. See also Notes 1(i) and 12(b) to the Financial Statements in Item 8 of this Report. SOP 93-6 is effective only with respect to financial statements for periods after January 1, 1994, and no restatement was permitted for prior periods.

The 1994 cumulative effect relates to the change in accounting for postemployment benefits. See also Note 12(d) to the Financial Statements in Item 8 of this Report. The 1992 cumulative effect relates to the change in accounting for revenues. See also Note 6 to the Financial Statements in Item 8 of this Report. The 1990 cumulative effect reflects the effects for years prior to 1990 of the adoption of SFAS No. 109, "Accounting for Income Taxes."

Year ended December 31, 1993 includes five quarterly dividends of \$.75 per share due to a change in the timing of the Company's Board of Directors declaration of dividends. Dividend payout was \$3.00 per share for 1993. See also Note 8(a) to the Financial Statements in Item 8 of this Report.

Includes Cumulative Preferred Stock subject to mandatory redemption.

NOTE: On January 26, 1995, the Company entered into an agreement to dispose of its cable television operations. For a discussion of the proforma presentation of the Company's 1994 Statement of Consolidated Income to reflect KBLCOM on a discontinued operations basis for the entire year, see Note 21(a) to the Financial Statements in Item 8 of this Report.

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ITEM 6. SELECTED FINANCIAL DATA OF HL&P.

The following table sets forth selected financial data with respect to HL&P's financial condition and results of operations and should be read in conjunction with the Financial Statements and the related notes in Item 8 of this Report.

	Year Ended December 31,				
	1994	1993	1992	1991	1990
	(Thousands of Dollars)				
Revenues .....	\$ 3,746,085	\$ 4,079,863	\$ 3,826,841	\$ 3,674,543	\$ 3,468,682
Income after preferred dividends but before cumulative effect of change in accounting .....	\$ 461,381	\$ 449,750	\$ 375,955	\$ 472,712	\$ 429,209
Cumulative effect of change in accounting .....	(8,200)		94,180		
Income after preferred dividends ...	\$ 453,181	\$ 449,750	\$ 470,135	\$ 472,712	\$ 429,209
Return on average common equity .....	12.0%	12.3%	13.3%	13.8%	12.8%
Ratio of earnings to fixed charges before cumulative effect of change in accounting .....	3.80	3.40	2.73	2.97	2.85
Ratio of earnings to fixed charges and preferred dividend requirements before cumulative effect of change in accounting ..	3.20	2.90	2.34	2.53	2.40
At year-end:					
Total assets .....	\$ 10,850,981	\$ 10,753,616	\$ 10,790,052	\$ 10,620,642	\$ 10,475,774
Long-term obligations including current maturities .....	\$ 3,356,789	\$ 3,402,032	\$ 3,796,719	\$ 4,150,454	\$ 4,065,853
Capitalization:					
Common stock equity .....	51%	50%	47%	44%	43%
Cumulative preferred stock (including current maturities) .....	7%	7%	7%	6%	8%
Long-term debt (including current maturities) .....	42%	43%	46%	50%	49%
Capital and nuclear fuel expenditures (excluding AFUDC) ..	\$ 412,899	\$ 329,016	\$ 337,082	\$ 365,486	\$ 355,285
Percent of capital expenditures financed internally from operations .....	216%	158%	137%	126%	60%

The 1994 cumulative effect relates to the change in accounting for postemployment benefits. See also Note 12(d) to the Financial Statements in Item 8 of this Report. The 1992 cumulative effect relates to the change in accounting for revenues. See Note 6 to the Financial Statements in Item 8 of this Report.

Includes Cumulative Preferred Stock subject to mandatory redemption.

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ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND

## CURRENT ISSUES

## HOUSTON LIGHTING &amp; POWER COMPANY (HL&amp;P)

RATE REVIEW, FUEL RECONCILIATION AND OTHER PROCEEDINGS. In February 1994, the Public Utility Commission of Texas (Utility Commission) initiated a proceeding (Docket No. 12065) to determine whether HL&P's existing rates are just and reasonable. Subsequently, the scope of the docket was expanded to include a reconciliation of HL&P's fuel costs from April 1, 1990 to July 31, 1994. The Utility Commission also initiated a separate proceeding (Docket No. 13126) to review issues regarding the prudence of operation of the South Texas Project Electric Generating Station (South Texas Project) from the date of commercial operation through the present. That review would encompass the outage at the South Texas Project during 1993 through 1994.

In February 1995, all major parties to these proceedings signed a settlement agreement resolving the issues with respect to HL&P, including the prudence issues related to operation of the South Texas Project (Proposed Settlement). Approval of that settlement by the Utility Commission will be required. To that end, the parties have established procedural dates for a hearing on issues raised by the parties who are opposed to the Proposed Settlement. A decision by the Utility Commission on the Proposed Settlement is not anticipated before early summer.

Under the Proposed Settlement, HL&P's base rates would be reduced by approximately \$62 million per year, effective retroactively to January 1, 1995, and rates would be frozen for three years, subject to certain conditions. Under the Proposed Settlement, HL&P would amortize its remaining investment of \$218 million in the cancelled Malakoff Electric Generating Station (Malakoff) plant, over a period not to exceed seven years. HL&P also would increase its decommissioning expense for the South Texas Project by \$9 million per year.

Under the Proposed Settlement, approximately \$70 million of fuel expenditures and related interest incurred by HL&P during the fuel reconciliation period would not be recoverable from ratepayers. This \$70 million was recorded as a one-time, pre-tax charge to reconcilable fuel revenues to reflect the anticipation of approval of the Proposed Settlement. HL&P would also establish a new fuel factor approximately 17 percent below that currently in effect and would refund to customers the balance in its over-recovery account, estimated to be approximately \$180 million after giving effect to the amounts not recoverable from ratepayers. For additional information regarding HL&P's rate proceeding, see Note 3 to Houston Industries Incorporated's (Company) Consolidated and HL&P's Financial Statements (Financial Statements) in Item 8 of this Report.

UNITED STATES NUCLEAR REGULATORY COMMISSION (NRC) DIAGNOSTIC EVALUATION OF THE SOUTH TEXAS PROJECT. In June 1993, the NRC added the South Texas Project to its "watch list" of plants with weaknesses that warranted increased NRC attention. The decision to place the South Texas Project on the "watch list" followed the issuance of a report by a Diagnostic Evaluation Team which conducted a review of the South Texas Project operations. At a meeting on February 3,

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1995, the NRC removed the South Texas Project from the "watch list". For a further discussion of the NRC diagnostic evaluation of the South Texas Project, see Note 2(b) to the Financial Statements in Item 8 of this Report.

COMPETITION. HL&P and other members of the electric utility industry, like other regulated industries, are being subjected to technological, regulatory and economic pressures that are increasing competition and offer the possibility for fundamental changes in the industry and its regulation. The electric utility industry historically has been composed of vertically integrated companies which largely have been the exclusive providers of electric service within a governmentally-defined geographic area. Prices for that service have been set by governmental authority under principles that were designed to provide the utility with an opportunity to recover its costs of providing electric service plus a reasonable return on its invested capital.

By legislation adopted in 1978, Congress contributed to the development of new sources of electric generation by freeing cogenerators (i.e., facilities which produce electrical energy along with thermal energy used for industrial processes, usually the generation of steam) from most regulatory constraints applicable to traditional utilities, such as state and federal pricing regulation and organizational restrictions arising under the Public Utility Holding Company Act of 1935 (1935 Act). This legislation contributed to the development of approximately 40 cogeneration facilities in the highly industrialized Houston area, with a power generation capability of over 5,000 megawatts (MW). As a consequence, HL&P has lost some industrial customers to self-generation (representing approximately 2,500 MW), and additional projects continue to be considered by customers.

In 1992 Congress authorized, in the Energy Policy Act, another category of wholesale generators, Exempt Wholesale Generators (EWGs). Like cogenerators, these entities exist to sell electric energy at wholesale, but unlike cogenerators, EWGs may be formed for the generation of electricity without regard to the simultaneous production of thermal energy. Congress chose to free EWGs from the structural constraints applicable to traditional utilities under the 1935 Act, but Congress also authorized traditional utilities to form such entities themselves without being burdened by those restrictions. At the same time, Congress placed significant limitations on the ability of traditional utilities to purchase power in their own service territories from an affiliated EWG.

There are increasing pressures today by both cogenerators and exempt wholesale generators for access to the electric transmission and distribution systems of the regulated utilities in order to have greater flexibility in moving power to

other purchasers, including access for the purpose of making retail sales to either affiliates of the unregulated generator or to other customers of the regulated utility. In February 1995, a new entity sought permission from the Utility Commission to construct a transmission line within HL&P's service territory for the purpose of transmitting power from a cogeneration facility owned by an industrial concern to an affiliate of that concern. This proceeding has been docketed by the Utility Commission, but currently is in its early stages.

Neither federal nor Texas law currently permits retail sales by unregulated entities. However, changes to the Federal Power Act made in the Energy Policy Act of 1992 increase the power of the Federal Energy Regulatory Commission to order utilities to transmit power generated by both

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regulated and unregulated entities to other wholesale customers, and efforts are underway in some states that may lead to broader authorization of transmission access for such entities and even to retail sales by such entities. HL&P anticipates that some of those arguments will be advanced in the current session of the Texas legislature during the consideration of the re-enactment to the Public Utility Regulatory Act, which governs electric regulation in Texas.

At this time it is impossible to predict what changes to the electric utility industry will emerge as a result of any legislative changes that may be adopted by the Texas legislature. Nor is it possible to predict what other changes to the industry will emerge from federal regulatory and legislative initiatives or from regulatory decisions of the Utility Commission, though, it seems likely that such changes ultimately will increase the competition HL&P faces in supplying electric energy to its customers.

KBLCOM INCORPORATED (KBLCOM)

PENDING DISPOSITION OF CABLE OPERATIONS. On January 26, 1995, Time Warner Inc. (Time Warner) and the Company reached an agreement in which Time Warner would acquire KBLCOM in a tax-deferred, stock-for-stock merger with a subsidiary of Time Warner. For a discussion of the transaction, see "LIQUIDITY AND CAPITAL RESOURCES - COMPANY" below and Note 21(a) to the Financial Statements in Item 8 of this Report.

CABLE TELEVISION CONSUMER PROTECTION AND COMPETITION ACT OF 1992 (1992 CABLE ACT). KBLCOM continues to adapt to changes mandated by the 1992 Cable Act. The 1992 Cable Act directed the Federal Communications Commission (FCC) to set guidelines for retail prices on basic cable and cable programming services (other than premium, pay-per-view and a la carte services) which are then regulated by local governments and the FCC, respectively. It also required cable programmers to license their services on a fair basis to cable competitors and to refrain from practices which would restrain the ability of cable competitors to compete fairly. In addition, at the option of the broadcasters, cable operators are required to obtain the permission of, and potentially pay a charge to, broadcast television stations to retransmit their programming to cable customers.

During 1994, KBLCOM faced further changes in rate regulations when the FCC announced its revised benchmark rules (Rate Rule II) and its interim cost-of-service rule (Interim COS Rule). Rate Rule II revised the "benchmark formulas" established by the FCC in May 1993 and was applied prospectively from May 1994. Rate Rule II required cable operators to reduce existing rates to the higher of (i) the rates calculated using the revised benchmark formulas or (ii) a level 17 percent below such cable operators' rates as of September 30, 1992, adjusted for inflation and certain increases in programming costs. Cable operators which cannot or do not wish to comply with Rate Rule II may choose to justify their existing rates under the Interim COS Rule. This rule established a cost-of-service rate system which evaluates the rates charged by cable systems based on their operating expenses and capital costs. Both Rate Rule II and the Interim COS Rule are lengthy and complex. KBLCOM has complied with these rules by further adjusting rates for regulated services. Due to continuing ambiguity and uncertainty in the enforcement of the 1992 Cable Act, KBLCOM's basic, tier, equipment and installation fees may be further reduced.

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Any possible decline in revenue due to such rules is not expected to have a material adverse effect on KBLCOM's financial position or results of operations.

RESULTS OF OPERATIONS

COMPANY

Summary of selected financial data for the Company and its subsidiaries is set forth below:

	Year Ended December 31,		Percent Change
	1994	1993	
	-----		-----
	(Thousands of Dollars)		
Revenues .....	\$4,001,857	\$4,323,930	(7)
Operating Expenses.....	2,990,032	3,301,513	(9)
Operating Income.....	1,011,825	1,022,417	(1)
Interest and Other Charges.....	396,949	423,145	(6)
Income Taxes.....	218,613	231,118	(5)
Net Income.....	399,261	416,036	(4)
	-----		-----
	Year Ended December 31,		Percent Change
	1993	1992	
	-----		-----
	(Thousands of Dollars)		

Revenues .....	\$4,323,930	\$4,062,099	6
Operating Expenses.....	3,301,513	3,120,231	6
Operating Income.....	1,022,417	941,868	9
Interest and Other Charges.....	423,145	480,561	(12)
Income Taxes.....	231,118	164,609	40
Net Income.....	416,036	434,667	(4)

GENERAL

1994 COMPARED TO 1993. Consolidated earnings per share were \$3.25 for 1994, compared to \$3.20 per share in 1993. The Company adopted Statement of Position 93-6 (SOP 93-6), "Employers' Accounting for Employee Stock Ownership Plans," effective January 1, 1994, which had the effect of reducing 1994 net income by \$12.8 million at the time of adoption while increasing earnings per common share by \$.10. Earnings per common share increased as a result of the weighted average common shares outstanding for the period ended December 31, 1994 being reduced by 7,770,313 shares not yet allocated to participants in the Company's Employee Stock Ownership Plan. For a further discussion of the effects of the adoption of SOP 93-6, see Notes 1(i) and 12(b) to the Financial Statements in Item 8 of this Report.

HL&P, the Company's electric utility subsidiary, contributed \$3.69 to the 1994 consolidated earnings per share on income of \$453.2 million after preferred dividends. KBLCOM, the Company's cable television subsidiary, posted income before long-term financing cost with parent

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of \$117,000. The remaining loss of \$.44 per share resulted from financing and corporate costs of the Company and a combined loss of the Company's other subsidiaries, partially offset by the effects of the adoption of SOP 93-6, as discussed above. For business segment information, see Note 16 to the Financial Statements in Item 8 of this Report.

1993 COMPARED TO 1992. Consolidated earnings per share were \$3.20 for 1993, compared to \$3.36 per share in 1992. However, the Company's 1992 earnings were increased by nonrecurring items at HL&P, as discussed below. Without these items, the Company's earnings for the year ended 1992 would have been \$397.5 million, or \$3.07 per share.

HL&P contributed \$3.46 to the 1993 consolidated earnings per share on income of \$449.8 million after preferred dividends. KBLCOM posted a loss before long-term financing cost with parent of \$13.0 million, or \$.10 per share, as discussed below. The remaining loss of \$.16 per share resulted from financing and corporate costs of the Company and a combined loss of the Company's other subsidiaries.

As a result of the 1 percent general corporate income tax rate increase imposed by the Omnibus Budget Reconciliation Act of 1993 (OBRA), the Company's 1993 results were reduced by \$14.3 million. For additional information regarding the effect of OBRA on the Company, see Note 13 to the Financial Statements in Item 8 of this Report.

HL&P

Summary of selected financial data for HL&P is set forth below:

	Year Ended December 31,		Percent Change
	1994	1993	
	-----		
			-----
	(Thousands of Dollars)		
Revenues.....	\$3,746,085	\$4,079,863	(8)
Operating Expenses.....	3,003,203	3,313,577	(9)
Operating Income.....	742,882	766,286	(3)
Interest Charges.....	249,472	284,585	(12)
Income After Preferred Dividends....	453,181	449,750	1
	-----		
			-----
	(Thousands of Dollars)		
Revenues.....	\$4,079,863	\$3,826,841	7
Operating Expenses.....	3,313,577	3,077,771	8
Operating Income.....	766,286	749,070	2
Interest Charges.....	284,585	324,565	(12)
Income After Preferred Dividends....	449,750	470,135	(4)

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GENERAL

1994 COMPARED TO 1993. The increase in earnings in 1994 compared to 1993 primarily resulted from (i) higher residential and commercial kilowatt-hour (KWH) sales, which rose 1 percent and 4 percent, respectively, from the previous year, (ii) lower operating costs associated with reductions in production plant maintenance and employee benefits, and (iii) lower interest expenses. This increase in earnings was partially offset by the recording of a one-time, pre-tax charge to reconcilable fuel revenues of \$70 million to reflect the anticipation of approval of the Proposed Settlement. Additionally, earnings in 1994 reflected the recognition of postemployment benefit costs as required by the adoption, beginning in January 1994, of Statement of Financial Accounting Standards (SFAS) No. 112, "Employer's Accounting for Postemployment Benefits." Earnings for 1993 included approximately \$33 million in franchise tax refunds. For information regarding HL&P's current regulatory proceedings and the Proposed

Settlement, and SFAS No. 112, see "CURRENT ISSUES - HL&P - Rate Review, Fuel Reconciliation and Other Proceedings" above and Notes 3 and 12(d), respectively, to the Financial Statements in Item 8 of this Report.

1993 COMPARED TO 1992. The decline in earnings in 1993 compared to 1992 was primarily due to nonrecurring items recorded during 1992 of (i) \$142.7 million of pre-tax income associated with the adoption of a change in accounting principle related to the timing of recognition of revenue from electricity sales and (ii) a one-time, pre-tax charge of \$86.4 million related to HL&P's restructuring of operations. For additional information regarding the restructuring of operations, see Note 17 to the Financial Statements in Item 8 of this Report. Excluding these two nonrecurring items, earnings for 1992 would have been \$433.0 million. Earnings for 1993 were positively affected by an increase in KWH sales due to warmer weather compared to 1992 and the addition of approximately 23,000 customers during the year.

As a result of the 1 percent general corporate income tax rate increase imposed by OBRA, HL&P's 1993 results were negatively impacted by \$8.0 million. For additional information regarding the effects of OBRA on HL&P, see Note 13 to HL&P's Financial Statements in Item 8 of this Report.

#### OPERATING REVENUE AND SALES

1994 COMPARED TO 1993. Electric operating revenue for 1994 decreased 8.2 percent primarily due to a decrease in reconcilable fuel revenues and the one-time, pre-tax charge of \$70 million discussed above. These decreases were partially offset by increased residential and commercial KWH sales. Residential and commercial KWH sales increased 1.4 percent and 4.2 percent, respectively, primarily due to a 1.7 percent increase in the number of customers. Firm industrial sales remained relatively flat. Firm industrial sales exclude electricity sold at a reduced rate under agreements which allow HL&P to interrupt service under some circumstances. As a result of these increased sales, base (non-fuel) revenues were \$49.7 million higher in 1994 compared to the previous year.

1993 COMPARED TO 1992. Electric operating revenue for 1993 increased 6.6 percent primarily due to increased KWH sales in all three major customer categories. Residential and commercial KWH

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sales increased 3.5 percent and 4.3 percent, respectively, due to warmer weather and a 1.7 percent increase in the number of customers. Firm industrial sales increased 1.3 percent. As a result of these increased sales, base revenues were \$70 million higher in 1993 compared to the previous year.

#### FUEL AND PURCHASED POWER EXPENSE

1994 COMPARED TO 1993. Fuel expense was \$860.9 million in 1994, 19.0 percent lower than in 1993, primarily due to decreases in both the use and unit cost of gas, and decreases in the unit cost of all other fuels used in 1994. The average cost of fuel used by HL&P during 1994 was \$1.54 per million British Thermal Unit (MMBtu) compared to \$1.95 per MMBtu in 1993. Purchased power expense decreased \$106.5 million in 1994, a 20.7 percent reduction from 1993, due to lower fuel costs and the expiration of a purchased power agreement. For information regarding reconcilable fuel revenues and HL&P's fuel reconciliation proceeding, see Note 3 to the Financial Statements in Item 8 of this Report.

1993 COMPARED TO 1992. Fuel expense was \$1.1 billion in 1993, 16.2 percent higher than in 1992, primarily due to increases in both the use and unit cost of gas, partially offset by decreases in the unit cost of all other fuels used in 1993. The average cost of fuel used by HL&P during 1993 was \$1.95 per MMBtu compared to \$1.71 per MMBtu in 1992. Purchased power expense increased \$29.1 million due to higher fuel costs and escalating capacity charges paid to cogenerators. The increased fuel costs reflect in part the use of non-nuclear sources of fuel during the outage of Unit Nos. 1 and 2 of the South Texas Project. The outage covered substantially all of 1993. For information regarding the outage of Unit Nos. 1 and 2 of the South Texas Project, see Note 2(b) to the Financial Statements in Item 8 of this Report.

#### OPERATION AND MAINTENANCE EXPENSES, DEPRECIATION AND AMORTIZATION, OTHER TAXES AND INTEREST

1994 COMPARED TO 1993. Electric operation and maintenance expenses decreased \$28.0 million and \$41.8 million, respectively, in 1994. These decreases were due primarily to reduced employee benefits expenses and lower production plant maintenance costs.

Depreciation and amortization expense in 1994 was \$12.4 million higher than in 1993 primarily due to an increase in depreciable property and the additional amortization, beginning in January 1994, of demand side management expenditures.

Other taxes increased \$40.1 million in 1994, primarily due to the effect of \$33 million in franchise tax refunds received in 1993 and increased property taxes in 1994.

Interest on long-term debt was \$29.5 million lower in 1994 than in 1993 because of previous refinancing activities and the reduction of long-term debt. Reductions of intercompany borrowings, partially offset by interest on fuel cost over-recoveries, resulted in a \$3.8 million decrease in other interest expense in 1994.

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1993 COMPARED TO 1992. Electric operation and maintenance expenses increased \$55.1 million and \$33.1 million, respectively, in 1993. These increases were due primarily to the recognition of postretirement benefit costs (resulting from the adoption of SFAS No. 106 on January 1, 1993), costs related to the sale of receivables, and higher production plant operation and maintenance costs.

Depreciation and amortization expense in 1993 was \$14.1 million higher than in 1992 primarily due to an increase in depreciable property and the additional amortization, beginning in January 1993, of project costs related to Malakoff. For information regarding Malakoff, see Note 5 to the Financial Statements in Item 8 of this Report. These increases were partially offset by the cessation of property loss amortization in 1993.

Other taxes decreased \$22.1 million in 1993 primarily due to state franchise tax refunds totaling approximately \$33 million, partially offset by increased property taxes due to increased tax rates.

Interest on long-term debt was \$35.2 million lower in 1993 than in 1992 because of refinancing activities and the reduction of long-term debt. Reductions of intercompany borrowings and fuel cost under-recoveries resulted in a \$7.2 million decrease in other interest expense in 1993.

KBLCOM

Summary of selected financial data for KBLCOM is set forth below:

	Year Ended December 31,		Percent Change
	1994	1993	
(Thousands of Dollars)			
Revenues.....	\$ 255,772	\$ 244,067	5
Operating Expenses (1).....	156,084	148,325	5
Gross Operating Margin (1).....	99,688	95,742	4
Depreciation, Amortization, Interest and Other.....	102,422	100,318	2
Income Taxes (Benefit).....	(2,851)	8,436	-
Income (Loss) Before Long-Term Financing Cost with Parent.....	117	(13,012)	-
-----			
Basic Subscribers (000).....	690	605	14

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	Year Ended December 31,		Percent Change
	1993	1992	
(Thousands of Dollars)			
Revenues.....	\$ 244,067	\$ 235,258	4
Operating Expenses (1).....	148,325	140,242	6
Gross Operating Margin (1).....	95,742	95,016	1
Depreciation, Amortization, Interest and Other.....	100,318	124,466	(19)
Income Taxes (Benefit).....	8,436	(8,201)	-
Loss Before Long-Term Financing Cost with Parent.....	(13,012)	(21,249)	39
-----			
Basic Subscribers (000).....	605	577	5

(1) Exclusive of depreciation and amortization.

GENERAL

1994 COMPARED TO 1993. KBLCOM's results of operations for 1994 improved from 1993 due to higher revenues resulting from the addition of approximately 85,000 customers, including 51,000 served at year end by three cable companies acquired by KBLCOM in July 1994 (Acquisition). For a discussion of the Acquisition, see Note 18 to the Financial Statements in Item 8 of this Report. KBLCOM's operating margin for 1994 was 39.0 percent, compared to 39.2 percent for 1993.

In 1994, KBLCOM's income tax benefit of \$2.8 million was primarily due to a \$7.5 million reduction of deferred state income tax liabilities.

KBLCOM's future earnings outlook is dependent, to a large degree, on the success of its marketing programs to increase basic subscribers and premium programming services, its success in marketing other services, such as advertising and pay-per-view, and the general economic conditions in the areas it serves. In addition, the cable television industry in general, including KBLCOM, is faced with various uncertainties, including the impact of recent regulation of basic service rates by municipalities, the potential entry of telephone companies into the cable business and increased competition from other entities. Recent changes to the legislative and regulatory environment in which the cable television industry operates could limit KBLCOM's ability to increase prices charged for cable television services in the future. See "CURRENT ISSUES - KBLCOM - 1992 Cable Act."

1993 COMPARED TO 1992. KBLCOM's net loss per share declined due to increased revenues, reduced interest expense and increased earnings from the Paragon Communications (Paragon) partnership, which is discussed below. KBLCOM's operating margin for 1993 was 39.2 percent, compared to 40.4 percent for 1992.

The 1 percent general corporate income tax rate increase imposed by OBRA negatively impacted KBLCOM's 1993 results by \$6.8 million.

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The following discussions of operating revenues and sales and depreciation and interest expense relate to KBLCOM and its wholly-owned subsidiaries, excluding the investment in Paragon, which is not included because it is accounted for under the equity method of accounting.

OPERATING REVENUES AND SALES

1994 COMPARED TO 1993. In 1994, cable television revenues were favorably impacted by the addition of approximately 34,000 basic subscribers, excluding the Acquisition, an increase of 5.6 percent and 85,000 basic subscribers, including the Acquisition, an increase of 14.1 percent. Excluding the Acquisition, basic service revenues decreased \$3.2 million or 2.0 percent in 1994 as compared to 1993 primarily because revenues from additional outlets declined by \$7.1 million. However, including the Acquisition, basic service revenues increased \$1.7 million or 1.1 percent. Basic service revenue increases are due primarily to additional customers and the Acquisition partially offset by lower rates for basic service, including additional outlets, mandated by the 1992 Cable Act, which were placed in effect in September 1993 and July 1994. See "CURRENT ISSUES - KBLCOM - 1992 Cable Act."

Ancillary service revenues from sources, such as advertising and installation fees, increased \$6.9 million, or 22.3 percent, in 1994 from the prior year. This increase was due primarily to increased advertising sales and telephony-related and premium fees. Pay-per-view revenues declined 3.1 percent in 1994 from 1993 primarily due to the lack of major feature movies and local pay-per-view sporting events in 1994. Premium revenues increased \$3.4 million, or 8.8 percent due primarily to new packaging of premium units and multiplexing, which is the delivery of multiple channels of premium service with no change in price to the subscriber. The Acquisition did not have a material impact on these revenue categories.

1993 COMPARED TO 1992. Basic service revenues increased \$5.4 million, or 3.4 percent, primarily due to the addition of 28,000 basic subscribers. However, the revenue increase related to the additional subscribers was partially offset by a reduction in basic rates effective on September 1, 1993 implemented as a result of the 1992 Cable Act. A large portion of this reduction resulted from the loss of revenues from additional outlets.

Ancillary service revenues from sources, such as advertising and installation fees, increased \$3.2 million, or 11.8 percent, in 1993 from the prior year. This increase was due primarily to increased advertising sales and higher installation and other related transaction fees. Pay-per-view revenues were approximately the same in 1993 as in 1992. Premium revenues were approximately the same in 1993 as in 1992, ending a long decline in this revenue category.

#### DEPRECIATION AND INTEREST EXPENSE

1994 COMPARED TO 1993. Excluding the Acquisition, depreciation and amortization increased \$4.2 million or 5.5 percent in 1994 compared to 1993 due primarily to asset additions. Including the Acquisition, such costs increased \$6.8 million or 8.7 percent in 1994. In 1994, interest expense increased \$1.0 million, or 2.0 percent, due to an increase in interest rates.

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1993 COMPARED TO 1992. Depreciation and amortization increased \$2.3 million, or 3.0 percent, in 1993 due primarily to asset additions. In 1993, interest expense decreased \$18.7 million, or 26.8 percent, due to reduced interest rates and lower debt balances. The Company recapitalized KBLCOM to reduce the amount of debt in its capital structure. As part of this recapitalization, the Company contributed \$177.3 million of equity which was used to reduce KBLCOM's indebtedness. This recapitalization increased KBLCOM's equity, reduced the financial risks associated with indebtedness and increased KBLCOM's financial flexibility.

#### PARAGON PARTNERSHIP

1994 COMPARED TO 1993. A subsidiary of KBLCOM owns a 50 percent interest in Paragon, a Colorado partnership, which, in turn, owns cable television systems which served approximately 967,000 basic cable customers in seven states as of December 31, 1994. Paragon's revenues were favorably impacted in 1994 by the addition of approximately 35,000 basic subscribers, an increase of 3.8 percent from 1993. KBLCOM's 1994 equity interest in the pre-tax earnings of Paragon was \$33.5 million, compared to \$32.2 million in 1993. The increase was due to increased revenue and reduced interest expense at Paragon, partially offset by the impact of the 1992 Cable Act.

1993 COMPARED TO 1992. Paragon served approximately 932,000 basic cable customers in seven states as of December 31, 1993. Paragon's revenues were favorably impacted in 1993 by the addition of approximately 31,000 subscribers, an increase of 3.4 percent. KBLCOM's 1993 equity interest in the pre-tax earnings of Paragon was \$32.2 million, compared to \$24.9 million in 1992. The increase was due to increased revenue, improved operating margins and reduced interest expense at Paragon, partially offset by the impact of the 1992 Cable Act.

#### LIQUIDITY AND CAPITAL RESOURCES

##### OVERVIEW

The Company's cash requirements stem primarily from operating expenses, capital expenditures, payment of common stock dividends, payment of preferred stock dividends, and interest and principal payments on debt. Net cash provided by operating activities totaled \$1.2 billion in 1994.

Net cash used in investing activities in 1994 totaled \$561.8 million, primarily due to electric capital expenditures of \$418.5 million (including Allowance for Borrowed Funds Used During Construction (AFUDC)), and cable television additions and investments of approximately \$84.2 million.

Financing activities for 1994 resulted in a net cash outflow of \$639.7 million. The Company's primary financing activities were the payment of dividends, repayment of short-term borrowings, redemption of preferred stock and payment of long-term debt.

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The liquidity and capital requirements of the Company and its subsidiaries are affected primarily by capital programs and debt service requirements. The capital requirements for 1994, and as estimated for 1995 through 1997, are as follows:

	Millions of Dollars			
	1994	1995	1996	1997
Electric capital and nuclear fuel (excluding AFUDC).....	\$413	\$364	\$385	\$338
Cable television additions and other cable-related investments (1).....	84	91		
Cable acquisitions.....	80			
Corporate headquarters expenditures (excluding capitalized interest) (2).....	44	79	6	
Non-regulated electric power project expenditures(3).....		35		
Maturities of long-term debt, preferred stock and minimum capital lease payments.....	55	65	476	384
Total.....	\$676	\$634	\$867	\$722

(1) Due to the pending disposition of KBLCOM, capital requirements after 1995 have not been presented.

(2) In December 1993, a subsidiary of the Company acquired a new headquarters building in downtown Houston. Structural improvements and various renovations have been ongoing to accommodate the Company's business requirements.

(3) Additional capital expenditures are dependent upon the nature and extent of future project commitments entered into by Houston Industries Energy, Inc. (HI Energy).

For a discussion of the Company's commitments for capital expenditures, see Note 14 to the Financial Statements in Item 8 of this Report.

#### COMPANY

#### SOURCES OF CAPITAL RESOURCES AND LIQUIDITY

The Company has consolidated its financing activities in order to provide a coordinated, cost-effective method of meeting short and long-term capital requirements. As part of the consolidated financing program, the Company has established a "money fund" through which its subsidiaries can borrow or invest on a short-term basis. The funding requirements of individual subsidiaries are aggregated and borrowing or investing is conducted by the Company based on the net cash position. In 1994, net funding requirements were met with borrowings under the Company's commercial paper program, except that HL&P's borrowing requirements were generally met with HL&P's commercial paper program. In 1995, net funding requirements of the Company and HL&P are expected to be met with a combination of commercial paper and bank borrowings. As of December 31, 1994, the Company had a bank credit facility of \$600 million (exclusive of bank credit facilities of subsidiaries), which was used to support its commercial paper program. At December 31, 1994, the Company had approximately \$423 million of commercial paper

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outstanding. Rates paid by the Company on its short-term borrowings are generally lower than the prime rate. In March 1995, the Company's bank credit facility was increased to \$800 million.

On January 26, 1995, the Company entered into an agreement with Time Warner to sell all of its cable television operations. In exchange for KBLCOM's common stock, Time Warner will issue to the Company one million shares of its common stock and 11 million shares of a newly-issued series of its convertible preferred stock (with a liquidation value of \$100 per share). The preferred stock will be convertible into approximately 22.9 million shares of Time Warner common stock. After four years, Time Warner will have the right to exchange the preferred stock for common stock at the stated conversion rate, unless the Company elects to convert the shares before such time. In addition, Time Warner will purchase KBLCOM's intercompany debt for an estimated \$600 million in cash. Approximately \$685 million of KBLCOM's third party debt and other liabilities will be assumed by Time Warner upon the closing of the sale. Closing of the transaction, which is expected to occur in the second half of 1995, is subject to the approval of certain franchise authorities and other governmental entities.

Based on a Time Warner common stock price of \$35.50 and assuming the closing occurs on September 30, 1995, the Company estimates that it will recognize an after-tax gain of approximately \$650 million. The Company anticipates that it will record a portion of this gain (estimated to be approximately \$100 million) in the first quarter of 1995 in recognition of the deferred tax asset arising from the Company's excess tax basis in KBLCOM stock. The remainder of the gain will be recognized at closing. The Company believes that the transaction will improve its liquidity by exchanging the Company's investment in KBLCOM for cash and marketable securities. In addition, the terms of the preferred stock to be issued by Time Warner provide for the payment of an annual cash dividend of \$3.75 per share for four years. Assuming Time Warner common stock were to continue to pay its current dividend of \$.36 per share, the Company would expect to receive after-tax dividend payments on the Time Warner common and preferred stock of approximately \$37 million per year.

It is anticipated that the \$600 million proceeds to be received in connection with the sale of KBLCOM's intercompany debt would be used for general corporate purposes, including but not limited to the redemption of or retirement of

indebtedness of the Company, the advance or contribution of funds to one or more subsidiaries to be used for their general corporate purposes or (depending on market and other conditions) the possible repurchase of certain outstanding shares of the Company's common stock. For additional information regarding the proforma presentation of the Company's 1994 Statement of Consolidated Income to reflect KBLCOM on a discontinued operations basis for the entire year, see Note 21(a) to the Financial Statements in Item 8 of this Report.

The Company has registered with the Securities and Exchange Commission (SEC) \$250 million principal amount of debt securities which remain unissued. Proceeds from any sales of these debt securities are expected to be used for general corporate purposes, including investments in and loans to subsidiaries.

The Company also has registered with the SEC five million shares of its common stock. Proceeds from the sale of these securities will be used for general corporate purposes, including,

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but not limited to, the redemption, repayment or retirement of outstanding indebtedness of the Company or the advance or contribution of funds to one or more of the Company's subsidiaries to be used for their general corporate purposes, including, without limitation, the redemption, repayment or retirement of indebtedness or preferred stock.

#### HL&P

HL&P's cash requirements stem primarily from operating expenses, capital expenditures, payment of common stock dividends, payment of preferred stock dividends, and interest and principal payments on debt. HL&P's net cash provided by operating activities for 1994 totaled approximately \$1.2 billion. Net cash used in HL&P's investing activities for 1994 totaled \$434.3 million including AFUDC.

In July 1994, HL&P contributed as equity its rights to receive certain railroad settlement payments to HL&P Receivables, Inc., a wholly-owned subsidiary of HL&P. Following the transfer of such receivables to a trust, HL&P received \$66.1 million, which was recorded as a reduction to its reconcilable fuel expense in July 1994. The reduction to reconcilable fuel expense had no effect on earnings. For a further discussion of this transaction, see Note 19 to the Financial Statements in Item 8 of this Report.

HL&P's financing activities for 1994 resulted in a net cash outflow of \$569.2 million. Included in these activities were the payment of dividends, repayment of short-term borrowings, the redemption of preferred stock, and the repayment of matured long-term debt. For information with respect to these matters, see Notes 9 and 10(a) to the Financial Statements in Item 8 of this Report.

#### CAPITAL PROGRAM

HL&P's capital and nuclear fuel expenditures (excluding AFUDC) for 1994 totaled \$413 million, which was below the authorized budgeted level of \$478 million. Estimated expenditures for 1995, 1996 and 1997 are \$364 million, \$385 million and \$338 million, respectively. Maturities of long-term debt, preferred stock subject to mandatory redemption, and capital leases for this same period include \$49 million in 1995, \$200 million in 1996 and \$254 million in 1997.

HL&P's capital program for the next three years is expected to relate to costs for production, transmission, distribution, and general plant. HL&P began construction of the San Jacinto Steam Electric Station (San Jacinto Station), formerly the E. I. du Pont de Nemours Company (DuPont) project, in 1993 in order to provide generating capacity in 1995. The San Jacinto Station is being constructed pursuant to an agreement between HL&P and DuPont, whereby HL&P will construct, own, and operate two 80 megawatt gas turbine units located at DuPont's La Porte, Texas facility. The project will supply DuPont with process steam while all electrical energy will be used in the HL&P system. HL&P's capital program is subject to periodic review and portions may be revised from time to time due to changes in load forecasts, changing regulatory and environmental standards and other factors.

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#### SOURCES OF CAPITAL RESOURCES AND LIQUIDITY

HL&P expects to finance its 1995 through 1997 capital program with funds generated internally from operations.

HL&P has registered with the SEC \$230 million aggregate liquidation value of its preferred stock and \$580 million aggregate principal amount of its debt securities that may be issued as first mortgage bonds and/or as debt securities collateralized by first mortgage bonds. Proceeds from any sale of these securities are expected to be used for general corporate purposes including the purchase, redemption (to the extent permitted by the terms of the outstanding securities), repayment or retirement of outstanding indebtedness or preferred stock of HL&P.

In 1994, HL&P's interim financing requirements were met with commercial paper. In 1995, HL&P's interim financing requirements are expected to be met with a combination of commercial paper and bank borrowings. At December 31, 1994, HL&P had approximately \$236 million in short-term investments and no commercial paper borrowings. HL&P's commercial paper program is supported by a bank credit facility of \$400 million.

HL&P's capitalization at December 31, 1994 was 42 percent long-term debt, 7 percent preferred stock and 51 percent common stock equity.

#### ENVIRONMENTAL EXPENDITURES

The new requirements of the Clean Air Act will require HL&P to increase its

environmental expenditures. Modifying its existing facilities to reduce emissions of nitrogen oxides (NOx) cost \$4 million in 1994. The date for additional compliance has been delayed by the United States Environmental Protection Agency (EPA) and the Texas Natural Resource Conservation Commission until it becomes certain that additional expenditures for NOx emission reductions will be required under the provisions of the Clean Air Act. Up to an additional \$40 million may be incurred by HL&P in order to fully comply with new NOx requirements after 1997. In addition, it is anticipated that \$7 million in 1995 will be expended to install continuous emission monitoring equipment; approximately \$4 million was incurred for this equipment in 1994.

The EPA identified HL&P as a potentially responsible party under the Comprehensive Environmental Response, Compensation, and Liability Act for the costs of cleaning up a site located adjacent to one of HL&P's transmission lines. In October 1992, the EPA issued an Administrative Order to HL&P and several other companies purporting to require them to manage the remediation of the site. Because of various defenses it believes are available to it, HL&P has not complied with this Order. To date, neither the EPA nor any other potentially responsible party has instituted a claim against HL&P for cleanup costs; however, under current law, potentially responsible parties could be determined to be jointly and severally liable for such costs. The cleanup of the entire site may cost \$80 million. If, despite its defenses, HL&P were ultimately held to be responsible for the site, it may be subject to substantial fines and damages. Although no prediction can be made at this time as to the ultimate outcome of this matter, in light of all the circumstances involved, the Company and HL&P do not believe any costs that HL&P will incur

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in this matter will have a material adverse effect on the Company's or HL&P's financial condition or results of operation.

#### KBLCOM

KBLCOM's cash requirements stem primarily from operating expenses, capital expenditures, and interest and principal payments on debt. KBLCOM's net cash provided by operating activities was \$48.7 million in 1994.

Net cash used in KBLCOM's investing activities for 1994 totaled \$88.1 million, primarily due to property additions and other cable-related investments of approximately \$84.2 million. These amounts were financed principally through internally generated funds and intercompany advances. A substantial portion of KBLCOM's 1995 capital requirements is expected to be met through internally generated funds. It is expected that any shortfall will be met through intercompany borrowings. For a discussion of the pending disposition of KBLCOM, see Note 21(a) to the Financial Statements in Item 8 of this Report.

KBLCOM's financing activities for 1994 resulted in a net cash inflow of \$39.5 million. Included in these activities was the reduction of third party debt through scheduled principal payments and repayments of debt assumed in the Acquisition.

#### FINANCING ACTIVITIES

In the first quarter of 1994 and 1995, KBLCOM made mandatory repayments of \$10.4 million and \$15.8 million, respectively, principal amount of its senior notes and senior subordinated notes. In January 1994, KBLCOM's letter of credit and term loan facility was terminated. As of December 31, 1993, the facility was utilized in the form of letters of credit aggregating approximately \$89.3 million which supported debt service obligations on senior subordinated notes.

In July 1994, KBLCOM acquired the stock of three cable companies then serving approximately 48,000 customers in the Minneapolis area in exchange for 587,646 shares of common stock of the Company. The total purchase price of approximately \$80 million included the assumption of approximately \$60 million in liabilities. Notes were repaid in connection with the Acquisition in the amount of \$57.7 million.

#### SOURCES OF CAPITAL RESOURCES AND LIQUIDITY

Additional borrowing under a KBLCOM bank credit facility is subject to certain covenants which relate primarily to the maintenance of certain financial ratios, principally debt to cash flow and interest coverages. KBLCOM presently is in compliance with such covenants. At December 31, 1994, KBLCOM had \$76 million available for borrowing under its credit facility. The facility has scheduled reductions in March of each year until it is terminated in March 1999.

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#### HI ENERGY

The Company formed HI Energy in 1993 to seek investment opportunities in domestic and foreign power generation projects and the privatization of foreign electric utilities. The international market for private power development has recently emerged and is currently where HI Energy is concentrating most of its resources.

During 1994, HI Energy began construction of the Ford Heights Tire-To-Energy Project, a \$106 million electric generating plant south of Chicago, Illinois. HI Energy is committed to fund \$21 million through combined equity contributions and loans as a result of its participation in this project.

In January 1995, HI Energy acquired for \$15.7 million a 90 percent equity interest in an electric utility operating company in the province of Santiago del Estero, a rural province in the north central part of Argentina. The utility system serves approximately 100,000 customers in an area of 136,000 square kilometers.

Additional capital expenditures are dependent upon the nature and extent of

future project commitments entered into by HI Energy.

NEW ACCOUNTING ISSUES

The staff of the SEC has questioned certain of the current accounting practices of the electric utility industry regarding the recognition, measurement and classification of decommissioning costs for nuclear generating facilities recorded on the financial statements of electric utilities. In response to these questions, the Financial Accounting Standards Board has agreed to review the accounting for removal costs, including decommissioning. If the current electric utility industry accounting practices for such decommissioning are changed: (i) annual provisions for decommissioning could increase, (ii) the estimated cost for decommissioning could be recorded as a liability rather than as accumulated depreciation, and (iii) trust fund income from the external decommissioning trusts could be reported as investment income rather than as a reduction of decommissioning expense.

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ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

HOUSTON INDUSTRIES INCORPORATED AND SUBSIDIARIES

STATEMENTS OF CONSOLIDATED INCOME  
(THOUSANDS OF DOLLARS)

	Year Ended December 31,		
	1994	1993	1992
REVENUES:			
Electric.....	\$ 3,746,085	\$ 4,079,863	\$ 3,826,841
Cable television.....	255,772	244,067	235,258
Total.....	4,001,857	4,323,930	4,062,099
EXPENSES:			
Electric:			
Fuel.....	860,936	1,063,050	914,732
Purchased power.....	408,963	515,502	486,414
Operation and maintenance.....	828,748	898,535	810,379
Taxes other than income taxes.....	251,421	211,295	233,439
Restructuring.....			86,431
Cable television operating expenses.....	156,084	148,325	140,242
Depreciation and amortization.....	483,880	464,806	448,594
Total.....	2,990,032	3,301,513	3,120,231
OPERATING INCOME.....	1,011,825	1,022,417	941,868
OTHER INCOME (EXPENSE):			
Allowance for other funds used during construction.....	4,115	3,512	6,169
Equity in income of cable television partnerships.....	33,313	31,979	24,871
Interest income.....	5,656	33,357	34,361
Other - net.....	(31,886)	(20,966)	(21,612)
Total.....	11,198	47,882	43,789
INTEREST AND OTHER CHARGES:			
Interest on long-term debt.....	343,844	377,308	424,102
Other interest.....	25,076	15,145	23,323
Allowance for borrowed funds used during construction.....	(5,554)	(3,781)	(6,191)
Preferred dividends of subsidiary.....	33,583	34,473	39,327
Total.....	396,949	423,145	480,561
INCOME BEFORE INCOME TAXES AND CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING.....	626,074	647,154	505,096
INCOME TAXES.....	218,613	231,118	164,609
INCOME BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING.....	407,461	416,036	340,487
CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING FOR REVENUES (NET OF INCOME TAXES OF \$48,517).....			94,180
CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING FOR POSTEMPLOYMENT BENEFITS (NET OF INCOME TAXES OF \$4,415).....	(8,200)		
NET INCOME.....	\$ 399,261	\$ 416,036	\$ 434,667

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EARNINGS PER COMMON SHARE:

EARNINGS PER COMMON SHARE BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING.....	\$ 3.32	\$ 3.20	\$ 2.63
CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING FOR REVENUES.....			.73
CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING FOR POSTEMPLOYMENT BENEFITS.....	(.07)		

EARNINGS PER COMMON SHARE.....	\$ 3.25	\$ 3.20	\$ 3.36
	=====	=====	=====
WEIGHTED AVERAGE COMMON SHARES			
OUTSTANDING (000).....	122,853	130,004	129,514

See Notes to Consolidated Financial Statements.

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HOUSTON INDUSTRIES INCORPORATED AND SUBSIDIARIES

STATEMENTS OF CONSOLIDATED RETAINED EARNINGS  
(THOUSANDS OF DOLLARS, EXCEPT PER SHARE AMOUNTS)

	Year Ended December 31,		
	1994	1993	1992
	-----	-----	-----
Balance at Beginning of Year.....	\$ 1,191,230	\$ 1,254,584	\$ 1,202,125
Add - Net Income.....	399,261	416,036	434,667
	-----	-----	-----
Total.....	1,590,491	1,670,620	1,636,792
Common Stock Dividends:			
1994, \$3.00; 1993, \$3.75; 1992, \$2.98; (per share).....	(369,270)	(487,927)	(385,952)
Tax Benefit of ESOP Dividends.....		8,939	8,944
Redemption of HL&P Preferred Stock.....		(402)	(5,200)
	-----	-----	-----
Balance at End of Year.....	\$ 1,221,221	\$ 1,191,230	\$ 1,254,584
	=====	=====	=====

See Notes to Consolidated Financial Statements.

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HOUSTON INDUSTRIES INCORPORATED AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS  
(THOUSANDS OF DOLLARS)

ASSETS

	December 31,	
	1994	1993
	-----	-----
PROPERTY, PLANT AND EQUIPMENT - AT COST:		
Electric plant:		
Production.....	\$ 7,221,142	\$ 7,165,811
Transmission.....	876,159	840,736
Distribution.....	2,628,450	2,503,964
General.....	1,017,319	969,733
Construction work in progress.....	333,180	242,661
Nuclear fuel.....	212,795	211,785
Plant held for future use.....	201,741	196,330
Electric plant acquisition adjustments.....	3,166	3,166
Cable television property.....	438,026	372,178
Other property.....	85,529	47,494
	-----	-----
Total.....	13,017,507	12,553,858
Less accumulated depreciation and amortization.....	3,689,000	3,355,616
	-----	-----
Property, plant and equipment - net.....	9,328,507	9,198,242
	-----	-----
CURRENT ASSETS:		
Cash and cash equivalents.....	10,443	14,884
Special deposits.....	10	11,834
Accounts receivable:		
Customers (less allowance for doubtful accounts of \$1,545 and \$1,682 at December 31, 1994 and 1993, respectively)....	6,903	4,985
Others.....	29,488	11,153
Accrued unbilled revenues.....	38,372	29,322
Fuel stock, at LIFO cost.....	56,711	58,585
Materials and supplies, at average cost.....	157,959	166,477
Prepayments.....	17,864	20,432
	-----	-----
Total current assets.....	317,750	317,672
	-----	-----
OTHER ASSETS:		
Cable television franchises and intangible assets (less accumulated amortization of \$223,494 and \$184,057 at December 31, 1994 and 1993, respectively).....	1,029,440	984,032
Deferred plant costs - net.....	638,917	664,699
Deferred debits.....	287,419	371,773
Unamortized debt expense and premium on reacquired debt.....	161,885	169,465
Equity investment in cable television partnerships.....	160,363	122,531
Equity investment in foreign electric utility.....	35,449	36,984
Regulatory asset - net.....	235,463	246,763
Recoverable project costs - net.....	98,954	118,016
	-----	-----
Total other assets.....	2,647,890	2,714,263
	-----	-----
Total.....	\$12,294,147	\$12,230,177

See Notes to Consolidated Financial Statements.

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HOUSTON INDUSTRIES INCORPORATED AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS  
(THOUSANDS OF DOLLARS)

CAPITALIZATION AND LIABILITIES

	December 31,	
	1994	1993
CAPITALIZATION (STATEMENTS ON FOLLOWING PAGES):		
Common stock equity.....	\$ 3,369,248	\$ 3,273,997
Preference stock, no par; authorized, 10,000,000 shares; none outstanding		
Cumulative preferred stock of subsidiary:		
Not subject to mandatory redemption.....	351,345	351,354
Subject to mandatory redemption.....	121,910	167,236
Total cumulative preferred stock.....	473,255	518,590
Long-term debt.....	4,222,916	4,243,195
Total capitalization.....	8,065,419	8,035,782
CURRENT LIABILITIES:		
Notes payable.....	423,291	591,385
Accounts payable.....	332,855	239,814
Taxes accrued.....	48,858	187,503
Interest accrued.....	82,317	84,178
Dividends accrued.....	105,185	105,207
Accrued liabilities to municipalities.....	21,307	22,589
Customer deposits.....	64,905	65,604
Current portion of long-term debt and preferred stock.....	65,272	55,109
Other.....	60,089	62,688
Total current liabilities.....	1,204,079	1,414,077
DEFERRED CREDITS:		
Accumulated deferred income taxes.....	2,079,471	1,987,336
Unamortized investment tax credit.....	414,776	434,597
Fuel-related credits.....	242,912	77,533
Other.....	287,490	280,852
Total deferred credits.....	3,024,649	2,780,318
COMMITMENTS AND CONTINGENCIES		
Total.....	\$12,294,147	\$12,230,177

See Notes to Consolidated Financial Statements.

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HOUSTON INDUSTRIES INCORPORATED AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CAPITALIZATION  
(THOUSANDS OF DOLLARS)

	December 31,	
	1994	1993
COMMON STOCK EQUITY:		
Common stock, no par; authorized, 400,000,000 shares; issued, 131,296,663 and 130,658,755 shares at December 31, 1994 and 1993, respectively.....	\$ 2,437,638	\$ 2,415,256
Unearned ESOP shares, 7,770,313 shares.....	(289,611)	
Note receivable from ESOP.....		(332,489)
Retained earnings.....	1,221,221	1,191,230
Total common stock equity.....	3,369,248	3,273,997
CUMULATIVE PREFERRED STOCK, no par; authorized, 10,000,000 shares; outstanding, 5,232,397 and 5,432,397 shares at December 31, 1994 and 1993, respectively (entitled upon involuntary liquidation to \$100 per share):		
Houston Lighting & Power Company:		
Not subject to mandatory redemption:		
\$4.00 series, 97,397 shares.....	9,740	9,740
\$6.72 series, 250,000 shares.....	25,115	25,115
\$7.52 series, 500,000 shares.....	50,226	50,226
\$8.12 series, 500,000 shares.....	50,098	50,098
Series A - 1992, 500,000 shares.....	49,094	49,098
Series B - 1992, 500,000 shares.....	49,104	49,109
Series C - 1992, 600,000 shares.....	58,984	58,984

Series D - 1992, 600,000 shares.....	58,984	58,984
Total.....	351,345	351,354
Subject to mandatory redemption:		
\$8.50 series, 400,000 and 600,000 shares at December 31, 1994 and 1993, respectively.....	39,799	59,597
\$9.375 series, 1,285,000 shares.....	127,811	127,639
Current redemptions.....	(45,700)	(20,000)
Total.....	121,910	167,236
Total cumulative preferred stock.....	473,255	518,590
LONG-TERM DEBT:		
Debentures:		
7 1/4% series, due 1996.....	200,000	200,000
9 3/8% series, due 2001.....	250,000	250,000
7 7/8% series, due 2002.....	100,000	100,000
Unamortized discount.....	(1,271)	(1,456)
Total debentures.....	548,729	548,544
Houston Lighting & Power Company:		
First mortgage bonds:		
5 1/4% series, due 1996.....	40,000	40,000
5 1/4% series, due 1997.....	40,000	40,000
6 3/4% series, due 1997.....	35,000	35,000
7 5/8% series, due 1997.....	150,000	150,000
6 3/4% series, due 1998.....	35,000	35,000
7 1/4% series, due 2001.....	50,000	50,000
9.15 % series, due 2021.....	160,000	160,000
8 3/4% series, due 2022.....	100,000	100,000
7 3/4% series, due 2023.....	250,000	250,000
7 1/2% series, due 2023.....	200,000	200,000
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4.90 % pollution control series, due 2003.....	\$ 16,600	\$ 16,600
7 % pollution control series, due 2008.....	19,200	19,200
6 3/8% pollution control series, due 2012.....	33,470	33,470
6 3/8% pollution control series, due 2012.....	12,100	12,100
7 3/4% pollution control series, due 2015.....	68,700	68,700
8 1/4% pollution control series, due 2015.....	90,000	90,000
7 7/8% pollution control series, due 2016.....	68,000	68,000
6.70 % pollution control series, due 2017.....	43,820	43,820
5.60 % pollution control series, due 2017.....	83,565	83,565
7 7/8% pollution control series, due 2018.....	50,000	50,000
7.20 % pollution control series, due 2018.....	175,000	175,000
8 1/4% pollution control series, due 2019.....	100,000	100,000
8.10 % pollution control series, due 2019.....	100,000	100,000
7 7/8% pollution control series, due 2019.....	29,685	29,685
7.60 % pollution control series, due 2019.....	70,315	70,315
7.70 % pollution control series, due 2019.....	75,000	75,000
7 1/8% pollution control series, due 2019.....	100,000	100,000
7 5/8% pollution control series, due 2019.....	100,000	100,000
6.70 % pollution control series, due 2027.....	56,095	56,095
Medium-term notes series A, 9.80%-9.85%, due 1996-1999.....	180,500	200,000
Medium-term notes series B, 8 5/8%, due 1996.....	100,000	100,000
Medium-term notes series C, 6.10%, due 2000.....	150,000	150,000
Medium-term notes series B, 8.15%, due 2002.....	100,000	100,000
Medium-term notes series C, 6.50%, due 2003.....	150,000	150,000
Total first mortgage bonds.....	3,032,050	3,051,550
Pollution control revenue bonds:		
Gulf Coast 1980-T series, floating rate, due 1998.....	5,000	5,000
Brazos River 1985 A2 series, 9 3/4%, due 2005.....	4,265	4,265
Brazos River 1985 A1 series, 9 7/8%, due 2015.....	87,680	87,680
Matagorda County 1985 series, 10%, due 2015.....	58,905	58,905
Total pollution control revenue bonds.....	155,850	155,850
Unamortized premium (discount) - net.....	(12,253)	(12,839)
Capitalized lease obligations, discount rates of 5.2%-11.7%, due 1995-2018.....	12,403	17,825
Notes payable.....	1,129	2,410
Subtotal.....	1,279	7,396
Total.....	3,189,179	3,214,796
KBLCOM Incorporated and subsidiaries:		
Senior bank debt.....	364,000	364,000
Senior notes.....	62,480	67,095
Senior subordinated notes.....	78,100	83,869
Total.....	504,580	514,964
Total.....	4,242,488	4,278,304
Current maturities.....	(19,572)	(35,109)
Total long-term debt.....	4,222,916	4,243,195
Total capitalization.....	\$ 8,065,419	\$ 8,035,782

See Notes to Consolidated Financial Statements.

HOUSTON INDUSTRIES INCORPORATED AND SUBSIDIARIES

STATEMENTS OF CONSOLIDATED CASH FLOWS

INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS  
(THOUSANDS OF DOLLARS)

	Year Ended December 31,		
	1994	1993	1992
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income.....	\$ 399,261	\$ 416,036	\$ 434,667
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization.....	483,880	464,806	448,594
Amortization of nuclear fuel.....	21,561	2,101	29,237
Deferred income taxes.....	62,713	197,516	61,670
Investment tax credit.....	(19,821)	(20,185)	(19,950)
Allowance for other funds used during construction.....	(4,115)	(3,512)	(6,169)
Payment of disputed income taxes and related interest.....			(52,817)
Fuel cost (refund) and over/(under) recovery - net.....	277,940	(91,863)	(84,072)
Restructuring.....			86,431
Cumulative effect of change in accounting for revenues.....			(94,180)
Cumulative effect of change in accounting for postemployment benefits.....	8,200		
Regulatory asset - net.....	11,300	(69,337)	(12,180)
Equity in income of cable television partnerships.....	(33,313)	(31,979)	(24,871)
Changes in other assets and liabilities:			
Accounts receivable - net.....	(29,303)	302,215	10,357
Inventory.....	10,392	10,940	9,350
Other current assets.....	14,392	(15,430)	2,885
Accounts payable.....	93,041	(9,583)	10,990
Interest and taxes accrued.....	(136,506)	(18,952)	(20,693)
Other current liabilities.....	(5,082)	28,088	(53,520)
Other - net.....	42,564	46,789	68,083
Net cash provided by operating activities....	1,197,104	1,207,650	793,812
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Electric capital and nuclear fuel expenditures (including allowance for borrowed funds used during construction).....	(418,453)	(332,797)	(343,273)
Cable television additions and other cable-related investments.....	(84,166)	(60,385)	(44,306)
Non-regulated electric power project expenditures.....	(454)	(35,796)	(1,625)
Corporate headquarters expenditures (including capitalized interest).....	(46,829)	(26,034)	
Other - net.....	(11,932)	(5,376)	(10,608)
Net cash used in investing activities.....	(561,834)	(460,388)	(399,812)
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<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Proceeds from common stock.....		\$ 52,638	
Proceeds from preferred stock.....			\$ 216,700
Proceeds from first mortgage bonds.....		840,427	488,760
Proceeds from senior bank debt.....		20,000	
Proceeds from debentures.....			99,216
Purchase of senior and subordinated notes.....			(71,419)
Payment of matured first mortgage bonds.....	\$ (19,500)	(136,000)	(157,000)
Payment of senior bank debt.....		(238,349)	(5,000)
Payment of senior and subordinated notes.....	(10,384)	(6,390)	
Payment of other notes.....	(57,673)		
Payment of common stock dividends.....	(368,790)	(389,933)	(385,952)
Redemption of preferred stock.....	(20,000)	(40,000)	(103,000)
Increase (decrease) in notes payable.....	(168,094)	27,136	233,955
Extinguishment of long-term debt.....		(995,751)	(717,912)
Other - net.....	4,730	64,527	49,300
Net cash used in financing activities.....	(639,711)	(801,695)	(352,352)
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS.....</b>	<b>(4,441)</b>	<b>(54,433)</b>	<b>41,648</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR.....</b>	<b>14,884</b>	<b>69,317</b>	<b>27,669</b>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR.....</b>	<b>\$ 10,443</b>	<b>\$ 14,884</b>	<b>\$ 69,317</b>
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:</b>			
<b>Cash Payments:</b>			
Interest (net of amounts capitalized).....	\$ 366,548	\$ 397,911	\$ 474,655
Income taxes.....	174,657	123,975	172,053

See Notes to Consolidated Financial Statements.

HOUSTON LIGHTING & POWER COMPANY

STATEMENTS OF INCOME  
(THOUSANDS OF DOLLARS)

	Year Ended December 31,		
	1994	1993	1992
OPERATING REVENUES.....	\$ 3,746,085	\$ 4,079,863	\$ 3,826,841
OPERATING EXPENSES:			
Fuel.....	860,936	1,063,050	914,732
Purchased power.....	408,963	515,502	486,414
Operation.....	580,892	608,912	553,847
Maintenance.....	247,856	289,623	256,532
Depreciation and amortization.....	398,142	385,731	371,645
Income taxes.....	254,993	239,464	174,731
Other taxes.....	251,421	211,295	233,439
Restructuring.....			86,431
Total.....	3,003,203	3,313,577	3,077,771
OPERATING INCOME.....	742,882	766,286	749,070
OTHER INCOME (EXPENSE):			
Allowance for other funds used during construction.....	4,115	3,512	6,169
Interest income.....	10,000	3,296	2,447
Other - net.....	(12,561)	(4,286)	(17,839)
Total.....	1,554	2,522	(9,223)
INCOME BEFORE INTEREST CHARGES.....	744,436	768,808	739,847
INTEREST CHARGES:			
Interest on long-term debt.....	246,533	276,049	311,208
Other interest.....	8,493	12,317	19,548
Allowance for borrowed funds used during construction.....	(5,554)	(3,781)	(6,191)
Total.....	249,472	284,585	324,565
INCOME BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING.....	494,964	484,223	415,282
CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING FOR REVENUES (NET OF INCOME TAXES OF \$48,517).....			94,180
CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING FOR POSTEMPLOYMENT BENEFITS (NET OF INCOME TAXES OF \$4,415).....	(8,200)		
NET INCOME .....	486,764	484,223	509,462
DIVIDENDS ON PREFERRED STOCK.....	33,583	34,473	39,327
INCOME AFTER PREFERRED DIVIDENDS.....	\$ 453,181	\$ 449,750	\$ 470,135

See Notes to Financial Statements.

HOUSTON LIGHTING & POWER COMPANY

STATEMENTS OF RETAINED EARNINGS  
(THOUSANDS OF DOLLARS)

	Year Ended December 31,		
	1994	1993	1992
Balance at Beginning of Year.....	\$ 2,028,924	\$ 1,922,558	\$ 1,803,371
Add - Net Income.....	486,764	484,223	509,462
Redemption of Preferred Stock.....		(402)	(5,200)
Total.....	2,515,688	2,406,379	2,307,633
Deduct - Cash Dividends:			
Preferred:			
\$4.00 Series.....	390	390	390
\$6.72 Series.....	1,680	1,680	1,680
\$7.52 Series.....	3,760	3,760	3,760
\$8.12 Series.....	4,060	4,060	4,060
Series A - 1984.....			2,720
Series B - 1985.....			2,625
Series A - 1992.....	1,740	1,366	1,425
Series B - 1992.....	1,683	1,366	1,405
Series C - 1992.....	2,040	1,672	356

Series D - 1992.....	2,075	1,615	359
\$8.50 Series.....	4,108	6,517	8,500
\$9.375 Series.....	12,047	12,047	12,047
Common.....	328,996	342,982	345,748
	-----	-----	-----
Total.....	362,579	377,455	385,075
	-----	-----	-----
Balance at End of Year.....	\$ 2,153,109	\$ 2,028,924	\$ 1,922,558
	=====	=====	=====

See Notes to Financial Statements.

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HOUSTON LIGHTING & POWER COMPANY

BALANCE SHEETS  
(THOUSANDS OF DOLLARS)

ASSETS

	December 31,	
	1994	1993
	-----	-----
PROPERTY, PLANT AND EQUIPMENT - AT COST:		
Electric plant:		
Production.....	\$ 7,221,142	\$ 7,165,811
Transmission.....	876,159	840,736
Distribution.....	2,628,450	2,503,964
General.....	1,017,319	969,733
Construction work in progress.....	333,180	242,661
Nuclear fuel.....	212,795	211,785
Plant held for future use.....	201,741	196,330
Electric plant acquisition adjustments.....	3,166	3,166
	-----	-----
Total.....	12,493,952	12,134,186
Less accumulated depreciation and amortization.....	3,517,923	3,194,127
	-----	-----
Property, plant and equipment - net.....	8,976,029	8,940,059
	-----	-----
CURRENT ASSETS:		
Cash and cash equivalents.....	235,867	12,413
Special deposits.....	10	11,834
Accounts receivable:		
Affiliated companies.....	4,213	1,792
Others.....	8,896	2,540
Accrued unbilled revenues.....	38,372	29,322
Fuel stock, at LIFO cost.....	56,711	58,585
Materials and supplies, at average cost.....	147,922	160,371
Prepayments.....	9,665	9,234
	-----	-----
Total current assets.....	501,656	286,091
	-----	-----
OTHER ASSETS:		
Deferred plant costs - net.....	638,917	664,699
Deferred debits.....	241,611	333,620
Unamortized debt expense and premium on reacquired debt.....	158,351	164,368
Regulatory asset - net.....	235,463	246,763
Recoverable project costs - net.....	98,954	118,016
	-----	-----
Total other assets.....	1,373,296	1,527,466
	-----	-----
Total.....	\$10,850,981	\$10,753,616
	=====	=====

See Notes to Financial Statements.

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HOUSTON LIGHTING & POWER COMPANY

BALANCE SHEETS  
(THOUSANDS OF DOLLARS)

CAPITALIZATION AND LIABILITIES

	December 31,	
	1994	1993
	-----	-----
CAPITALIZATION (STATEMENTS ON FOLLOWING PAGES):		
Common stock equity.....	\$ 3,829,036	\$ 3,704,851
Cumulative preferred stock:		
Not subject to mandatory redemption.....	351,345	351,354
Subject to mandatory redemption.....	121,910	167,236
Long-term debt.....	3,185,404	3,190,071
	-----	-----
Total capitalization.....	7,487,695	7,413,512
	-----	-----
CURRENT LIABILITIES:		
Notes payable.....		171,100

Accounts payable.....	268,874	190,583
Accounts payable to affiliated companies.....	10,936	8,449
Taxes accrued.....	60,211	187,517
Interest and dividends accrued.....	64,732	65,238
Accrued liabilities to municipalities.....	21,307	22,589
Customer deposits.....	64,905	65,604
Current portion of long-term debt and preferred stock.....	49,475	44,725
Other.....	59,912	63,607
	-----	-----
Total current liabilities.....	600,352	819,412
	-----	-----
DEFERRED CREDITS:		
Accumulated deferred income taxes.....	1,876,300	1,798,976
Unamortized investment tax credit.....	411,580	430,996
Fuel-related credits.....	242,912	77,533
Other.....	232,142	213,187
	-----	-----
Total deferred credits.....	2,762,934	2,520,692
	-----	-----
COMMITMENTS AND CONTINGENCIES		
Total.....	\$10,850,981	\$10,753,616
	=====	=====

See Notes to Financial Statements.

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HOUSTON LIGHTING & POWER COMPANY

STATEMENTS OF CAPITALIZATION  
(THOUSANDS OF DOLLARS)

	December 31,	
	1994	1993
	-----	-----
COMMON STOCK EQUITY:		
Common stock, Class A; no par; authorized and outstanding, 1,000 shares voting.....	\$ 1,524,949	\$ 1,524,949
Common stock, Class B; no par; authorized and outstanding, 100 shares, non-voting.....	150,978	150,978
Retained earnings.....	2,153,109	2,028,924
	-----	-----
Total common stock equity.....	3,829,036	3,704,851
	-----	-----
CUMULATIVE PREFERRED STOCK, no par; authorized, 10,000,000 shares; outstanding, 5,232,397 and 5,432,397 shares at December 31, 1994 and 1993, respectively (entitled upon involuntary liquidation to \$100 per share):		
Not subject to mandatory redemption:		
\$4.00 series, 97,397 shares.....	9,740	9,740
\$6.72 series, 250,000 shares.....	25,115	25,115
\$7.52 series, 500,000 shares.....	50,226	50,226
\$8.12 series, 500,000 shares.....	50,098	50,098
Series A - 1992, 500,000 shares.....	49,094	49,098
Series B - 1992, 500,000 shares.....	49,104	49,109
Series C - 1992, 600,000 shares.....	58,984	58,984
Series D - 1992, 600,000 shares.....	58,984	58,984
	-----	-----
Total.....	351,345	351,354
	-----	-----
Subject to mandatory redemption:		
\$8.50 series, 400,000 shares and 600,000 shares at December 31, 1994 and 1993, respectively.....	39,799	59,597
\$9.375 series, 1,285,000 shares.....	127,811	127,639
Current redemptions.....	(45,700)	(20,000)
	-----	-----
Total.....	121,910	167,236
	-----	-----
Total cumulative preferred stock.....	473,255	518,590
	-----	-----
LONG-TERM DEBT:		
First mortgage bonds:		
5 1/4% series, due 1996.....	40,000	40,000
5 1/4% series, due 1997.....	40,000	40,000
6 3/4% series, due 1997.....	35,000	35,000
7 5/8% series, due 1997.....	150,000	150,000
6 3/4% series, due 1998.....	35,000	35,000
7 1/4% series, due 2001.....	50,000	50,000
9.15 % series, due 2021.....	160,000	160,000
8 3/4% series, due 2022.....	100,000	100,000
7 3/4% series, due 2023.....	250,000	250,000
7 1/2% series, due 2023.....	200,000	200,000
4.90 % pollution control series, due 2003.....	16,600	16,600
7 % pollution control series, due 2008.....	19,200	19,200
6 3/8% pollution control series, due 2012.....	33,470	33,470
6 3/8% pollution control series, due 2012.....	12,100	12,100
7 3/4% pollution control series, due 2015.....	68,700	68,700
8 1/4% pollution control series, due 2015.....	90,000	90,000
7 7/8% pollution control series, due 2016.....	68,000	68,000
6.70 % pollution control series, due 2017.....	43,820	43,820
5.60 % pollution control series, due 2017.....	83,565	83,565
7 7/8% pollution control series, due 2018.....	50,000	50,000
7.20 % pollution control series, due 2018.....	175,000	175,000
8 1/4% pollution control series, due 2019.....	100,000	100,000

8.10 % pollution control series, due 2019..... 100,000 100,000

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7 7/8% pollution control series, due 2019.....	\$ 29,685	\$ 29,685
7.60 % pollution control series, due 2019.....	70,315	70,315
7.70 % pollution control series, due 2019.....	75,000	75,000
7 1/8% pollution control series, due 2019.....	100,000	100,000
7 5/8% pollution control series, due 2019.....	100,000	100,000
6.70 % pollution control series, due 2027.....	56,095	56,095
Medium-term notes series A, 9.80%-9.85%, due 1996-1999.....	180,500	200,000
Medium-term notes series B, 8 5/8%, due 1996.....	100,000	100,000
Medium-term notes series C, 6.10%, due 2000.....	150,000	150,000
Medium-term notes series B, 8.15%, due 2002.....	100,000	100,000
Medium-term notes series C, 6.50%, due 2003.....	150,000	150,000
	-----	-----
Total first mortgage bonds.....	3,032,050	3,051,550
	-----	-----
Pollution control revenue bonds:		
Gulf Coast 1980-T series, floating rate, due 1998.....	5,000	5,000
Brazos River 1985 A2 series, 9 3/4%, due 2005.....	4,265	4,265
Brazos River 1985 A1 series, 9 7/8%, due 2015.....	87,680	87,680
Matagorda County 1985 series, 10%, due 2015.....	58,905	58,905
	-----	-----
Total pollution control revenue bonds.....	155,850	155,850
	-----	-----
Unamortized premium (discount) - net.....	(12,253)	(12,839)
Capitalized lease obligations, discount rates of 5.2%-11.7%, due 1995-2018.....	12,403	17,825
Notes payable.....	1,129	2,410
	-----	-----
Subtotal.....	1,279	7,396
	-----	-----
Total.....	3,189,179	3,214,796
Current maturities.....	(3,775)	(24,725)
	-----	-----
Total long-term debt.....	3,185,404	3,190,071
	-----	-----
Total capitalization.....	\$ 7,487,695	\$ 7,413,512
	=====	=====

See Notes to Financial Statements.

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HOUSTON LIGHTING & POWER COMPANY

STATEMENTS OF CASH FLOWS

INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS  
(THOUSANDS OF DOLLARS)

	Year Ended December 31,		
	1994	1993	1992
	-----	-----	-----
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income .....	\$ 486,764	\$ 484,223	\$ 509,462
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization .....	398,142	385,731	371,645
Amortization of nuclear fuel .....	21,561	2,101	29,237
Deferred income taxes .....	81,739	214,369	73,943
Investment tax credit .....	(19,416)	(19,797)	(19,926)
Allowance for other funds used during construction .....	(4,115)	(3,512)	(6,169)
Fuel cost (refund) and over/(under) recovery - net .....	277,940	(91,863)	(84,072)
Cumulative effect of change in accounting for revenues .....			(94,180)
Cumulative effect of change in accounting for postemployment benefits .....	8,200		
Restructuring .....			86,431
Regulatory asset - net .....	11,300	(69,337)	(12,180)
Changes in other assets and liabilities:			
Accounts receivable - net .....	(17,827)	170,784	14,633
Materials and supplies .....	12,449	3,850	10,791
Fuel stock .....	1,874	9,979	(1,542)
Accounts payable .....	80,778	(11,854)	13,235
Interest and taxes accrued .....	(127,812)	(20,035)	(24,610)
Other current liabilities .....	(4,936)	18,040	(54,694)
Other - net .....	20,270	63,721	41,382
	-----	-----	-----
Net cash provided by operating activities	1,226,911	1,136,400	853,386
	-----	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES:			
Capital and nuclear fuel expenditures (including allowance for borrowed funds used during construction) .....	(418,453)	(332,797)	(343,273)
Other - net .....	(15,822)	(13,067)	(10,668)
	-----	-----	-----
Net cash used in investing activities .....	(434,275)	(345,864)	(353,941)
	-----	-----	-----

CASH FLOWS FROM FINANCING ACTIVITIES:

Proceeds from preferred stock .....			\$ 216,700
Proceeds from first mortgage bonds .....		\$ 840,427	488,760
Payment of matured bonds .....	\$ (19,500)	(136,000)	(157,000)
Payment of dividends .....	(363,083)	(378,528)	(386,049)
Increase (decrease) in notes payable .....	(171,100)	31,660	139,440
Increase (decrease) in notes payable to affiliated company .....		(120,001)	19,000
Redemption of preferred stock .....	(20,000)	(40,000)	(103,000)
Extinguishment of long-term debt .....		(995,751)	(717,912)
Other - net .....	4,501	15,817	(5,997)
	-----	-----	-----
Net cash used in financing activities .....	(569,182)	(782,376)	(506,058)
	-----	-----	-----
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS .....	223,454	8,160	(6,613)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR ...	12,413	4,253	10,866
	-----	-----	-----
CASH AND CASH EQUIVALENTS AT END OF YEAR .....	\$ 235,867	\$ 12,413	\$ 4,253
	=====	=====	=====

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

Cash Payments:

Interest (net of amounts capitalized) .....	\$ 251,245	\$ 296,201	\$ 341,921
Income taxes .....	196,655	127,713	153,010

See Notes to Financial Statements.

HOUSTON INDUSTRIES INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

FOR THE THREE YEARS ENDED DECEMBER 31, 1994

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- (a) SYSTEM OF ACCOUNTS AND EFFECTS OF REGULATION. The accounting records of Houston Lighting & Power Company (HL&P), the principal subsidiary of Houston Industries Incorporated (Company), are maintained in accordance with the Federal Energy Regulatory Commission's (FERC) Uniform System of Accounts. HL&P's accounting practices are subject to regulation by the Public Utility Commission of Texas (Utility Commission), which has adopted the FERC system of accounts.

As a result of Utility Commission regulation, HL&P follows the accounting set forth in Statement of Financial Accounting Standards (SFAS) No. 71 "Accounting for the Effects of Certain Types of Regulation". This statement requires a rate-regulated entity to reflect the effects of regulatory decisions in its financial statements. In accordance with the statement, the Company has deferred certain costs pursuant to rate actions of the Utility Commission and is recovering or expects to recover such costs in electric rates charged to customers. The regulatory assets are included in plant held for future use and other assets on the Company's Consolidated and HL&P's Balance Sheets. The regulatory liabilities are included in deferred credits on the Company's Consolidated and HL&P's Balance Sheets. In the event the Company is no longer able to apply SFAS No. 71 due to future changes in regulation or competition, the Company's ability to recover these assets and/or liabilities may not be assured.

Following are significant regulatory assets and liabilities:

	December 31, 1994
	-----
	(Millions of Dollars)
Deferred plant costs - net.....	\$ 639
Malakoff Electric Generating Station (Malakoff) investment.....	252
Regulatory tax asset - net.....	235
Unamortized loss on reacquired debt.....	117
Deferred debits.....	105
Unamortized investment tax credit.....	(412)
Accumulated deferred income taxes - regulatory tax asset.....	(82)

- (b) PRINCIPLES OF CONSOLIDATION. The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries.

All significant intercompany transactions and balances are eliminated in consolidation except for, prior to 1993, sales of accounts receivable to Houston Industries Finance, Inc. (Houston

Industries Finance), a former subsidiary of the Company, which were not eliminated because of the distinction for regulatory purposes between utility and non-utility operations. In January 1993, Houston Industries Finance sold the receivables back to the respective subsidiaries and ceased operations. HL&P is now selling its accounts receivable and most of its accrued unbilled revenues to a third party.

Investments in affiliates in which the Company has a 20 percent to 50 percent interest, or a lesser percent in which the Company has

management influence, which include the investments in Paragon Communications (Paragon) and Empresa Distribuidora La Plata S.A. (EDELAP), are recorded using the equity method of accounting. See Note 7.

- (c) ELECTRIC PLANT. Additions to electric plant, betterments to existing property and replacements of units of property are capitalized at cost. Cost includes the original cost of contracted services, direct labor and material, indirect charges for engineering supervision and similar overhead items and an Allowance for Funds Used During Construction (AFUDC). Customer payments for construction reduce additions to electric plant.

HL&P computes depreciation using the straight-line method. The depreciation provision as a percentage of the depreciable cost of plant was 3.2 percent for 1994, 3.1 percent for 1993 and 3.2 percent for 1992.

- (d) CABLE TELEVISION PROPERTY. KBLCOM Incorporated (KBLCOM), the Company's cable television subsidiary, records additions to property at cost, which include amounts for material, labor, overhead and interest. Depreciation is computed using the straight-line method. Depreciation as a percentage of the depreciable cost of property was 11.3 percent for 1994 and 1993, and 12.1 percent for 1992. Expenditures for maintenance and repairs are expensed as incurred. In January 1995, Time Warner Inc. (Time Warner) and the Company reached an agreement under which Time Warner will acquire KBLCOM. For a discussion of the agreement, see Note 21(a).
- (e) CABLE TELEVISION FRANCHISES AND INTANGIBLE ASSETS. The acquisition cost in excess of the fair market value of the tangible assets and liabilities is recorded on KBLCOM's and the Company's Consolidated Balance Sheets as cable television franchises and intangible assets. Such amounts are amortized over periods ranging from 8 to 40 years on a straight-line basis. KBLCOM periodically reviews the carrying value of cable television franchises and intangible assets in relation to current and expected operating results of the business in order to assess whether there has been a permanent impairment of such amounts.
- (f) DEFERRED PLANT COSTS. The Utility Commission authorized deferred accounting treatment for certain costs related to the South Texas Project Electric Generating Station (South Texas Project) in two contexts. The first was "deferred accounting" where HL&P was permitted to continue to accrue carrying costs in the form of AFUDC and defer and capitalize depreciation and other operating costs on its investment in the South Texas Project until such costs were reflected in rates. The second was the "qualified phase-in plan" where HL&P was permitted to capitalize as deferred charges allowable costs, including return, deferred for future recovery under the approved plan. The accumulated deferrals for "deferred accounting" and "qualified

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phase-in plan" are being recovered over the estimated depreciable life of the South Texas Project and within the ten year phase-in period, respectively. The amortization of these deferrals totaled \$25.8 million for each of the years 1994, 1993, and 1992 and is included on the Company's Statements of Consolidated Income and HL&P's Statements of Income in depreciation and amortization expense. Under the terms of the settlement agreement regarding the issues raised in Docket Nos. 12065 and 13126 (Proposed Settlement), see Note 3, the South Texas Project deferrals will continue to be amortized using the schedules discussed above.

- (g) REVENUES. HL&P records electricity sales under the full accrual method, whereby unbilled electricity sales are estimated and recorded each month in order to better match revenues with expenses. Prior to January 1, 1992, electric revenues were recognized as bills were rendered (see Note 6).
- Cable television revenues are recognized as the services are provided to subscribers, and advertising revenues are recorded when earned.
- (h) INCOME TAXES. The Company follows a policy of comprehensive interperiod income tax allocation. Investment tax credits are deferred and amortized over the estimated lives of the related property.
  - (i) EARNINGS PER COMMON SHARE. Earnings per common share for the Company are computed by dividing net income by the weighted average number of shares outstanding during the respective period.

In the third quarter of 1994, the Company adopted the American Institute of Certified Public Accountants Statement of Position 93-6 (SOP 93-6), "Employers' Accounting for Employee Stock Ownership Plans," effective January 1, 1994. Pursuant to the adoption of SOP 93-6, the number of weighted average common shares outstanding reflects a reduction for Employee Stock Ownership Plan (ESOP) shares not yet committed for release to savings plan participants (unallocated shares). In accordance with SOP 93-6, earnings per common share for periods prior to January 1, 1994 have not been restated. The unallocated shares as of December 31, 1994 and 1993, were 7,770,313 and 8,317,649, respectively. See also Note 12(b).

- (j) STATEMENTS OF CONSOLIDATED CASH FLOWS. For purposes of reporting cash flows, cash equivalents are considered to be short-term, highly liquid investments readily convertible to cash.
- (k) RECLASSIFICATION. Certain amounts from the previous years have been reclassified to conform to the 1994 presentation of financial

statements. Such reclassifications do not affect earnings.

(2) JOINTLY-OWNED NUCLEAR PLANT

- (a) HL&P INVESTMENT. HL&P is the project manager (and one of four co-owners) of the South Texas Project, which consists of two 1,250 megawatt nuclear generating units. HL&P has a 30.8 percent interest in the project and bears a corresponding share of capital and operating

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costs associated with the project. As of December 31, 1994, HL&P's investments (net of accumulated depreciation and amortization) in the South Texas Project and in nuclear fuel, including AFUDC, were \$2.1 billion and \$99 million, respectively.

- (b) UNITED STATES NUCLEAR REGULATORY COMMISSION (NRC) INSPECTIONS AND OPERATIONS. Both generating units at the South Texas Project were out of service from February 1993 to February 1994, when Unit No. 1 was returned to service. Unit No. 2 was returned to service in May 1994. HL&P removed the units from service in February 1993 when a problem was encountered with certain of the units' auxiliary feedwater pumps.

In February 1995, the NRC removed the South Texas Project from its "watch list" of plants with weaknesses that warranted increased NRC attention. The NRC placed the South Texas Project on the "watch list" in June 1993, following the issuance of a report by an NRC Diagnostic Evaluation Team (DET) which conducted a review of the South Texas Project operations.

Certain current and former employees of HL&P or contractors of HL&P have asserted claims that their employment was terminated or disrupted in retaliation for their having made safety-related complaints to the NRC. Civil proceedings by the complaining personnel and administrative proceedings by the Department of Labor remain pending against HL&P, and the NRC has jurisdiction to take enforcement action against HL&P and/or individual employees with respect to these matters. Based on its own internal investigation, in October 1994 the NRC issued a notice of violation and proposed a \$100,000 civil penalty against HL&P in one such case in which HL&P had terminated the site access of a former contractor employee. In that action, the NRC also requested information relating to possible further enforcement action in this matter against two HL&P managers involved in such termination. HL&P strongly disagrees with the NRC's conclusions, and has requested the NRC to give further consideration of its notice. In February 1995, the NRC conducted an enforcement conference with respect to that matter, but no result has been received.

HL&P has provided documents and other assistance to a subcommittee of the U. S. House of Representatives (Subcommittee) that is conducting an inquiry related to the South Texas Project. Although the precise focus and timing of the inquiry has not been identified by the Subcommittee, it is anticipated that the Subcommittee will inquire into matters related to HL&P's handling of employee concerns and to issues related to the NRC's 1993 DET review of the South Texas Project. In connection with that inquiry, HL&P has been advised that the U. S. General Accounting Office (GAO) is conducting a review of the NRC's inspection process as it relates to the South Texas Project and other plants, and HL&P is cooperating with the GAO in its investigation and with the NRC in a similar review it has initiated. While no prediction can be made at this time as to the ultimate outcome of these matters, the Company and HL&P do not believe that they will have a material adverse effect on the Company's or HL&P's financial condition or results of operations.

- (c) LITIGATION WITH CO-OWNERS OF THE SOUTH TEXAS PROJECT. In February 1994, the City of Austin (Austin), one of the four co-owners of the South Texas Project, filed suit (Austin II Litigation) against HL&P. That suit is pending in the 152nd District Court for Harris County, Texas, which has set a trial date for October 1995. Austin alleges that the outages at the South Texas

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Project from early 1993 to early 1994 were due to HL&P's failure to perform obligations it owed to Austin under the Participation Agreement among the four co-owners of the South Texas Project (Participation Agreement). Austin also asserts that HL&P breached certain undertakings voluntarily assumed by HL&P under the terms and conditions of the Operating Licenses and Technical Specifications relating to the South Texas Project. Austin claims that such failures have caused Austin damages of at least \$125 million due to the incurrence of increased operating and maintenance costs, the cost of replacement power and lost profits on wholesale transactions that did not occur. In May 1994, the City of San Antonio (San Antonio), another co-owner of the South Texas Project, intervened in the litigation filed by Austin against HL&P and asserted claims similar to those asserted by Austin. San Antonio has not identified the amount of damages it intends to seek from HL&P. HL&P is contesting San Antonio's intervention and has called for arbitration of San Antonio's claim under the arbitration provisions of the Participation Agreement. The trial court has denied HL&P's requests, but review of these decisions is currently pending before the 1st Court of Appeals in Houston.

In a previous lawsuit (Austin I Litigation) filed in 1983 against the Company and HL&P, Austin alleged that it had been fraudulently induced to participate in the South Texas Project and that HL&P had failed to perform properly its duties as project manager. In May 1993, the courts entered a judgement in favor of the Company and HL&P, concluding, among other things, that the Participation Agreement did not impose on HL&P a

duty to exercise reasonable skill and care as project manager. During the course of the Austin I Litigation, San Antonio and Central Power and Light Company (CPL), a subsidiary of Central and South West Corporation, two of the co-owners in the South Texas Project, also asserted claims for unspecified damages against HL&P as project manager of the South Texas Project, alleging HL&P breached its duties and obligations. San Antonio and CPL requested arbitration of their claims under the Participation Agreement. In 1992, the Company and HL&P entered into a settlement agreement with CPL (CPL Settlement) providing for CPL's withdrawal of its demand for arbitration. San Antonio's claims for arbitration remain pending. Under the Participation Agreement, San Antonio's arbitration claims will be heard by a panel of five arbitrators consisting of four arbitrators named by each co-owner and a fifth arbitrator selected by the four appointed arbitrators.

Although the CPL Settlement did not directly affect San Antonio's pending demand for arbitration, HL&P and CPL reached certain understandings in such agreement which contemplated that: (i) CPL's previously appointed arbitrator would be replaced by CPL; (ii) arbitrators approved by CPL or HL&P in any future arbitrations would be mutually acceptable to HL&P and CPL; and (iii) HL&P and CPL would resolve any future disputes between them concerning the South Texas Project without resorting to the arbitration provision of the Participation Agreement. Austin and San Antonio have asserted in the pending Austin II Litigation that such understandings have rendered the arbitration provisions of the Participation Agreement void and that neither Austin nor San Antonio should be required to participate in or be bound by such proceedings.

Although HL&P and the Company do not believe there is merit to either Austin's or San Antonio's claims and have opposed San Antonio's intervention in the Austin II Litigation, there can be no assurance as to the ultimate outcome of these matters.

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- (d) NUCLEAR INSURANCE. HL&P and the other owners of the South Texas Project maintain nuclear property and nuclear liability insurance coverage as required by law and periodically review available limits and coverage for additional protection. The owners of the South Texas Project currently maintain the maximum amount of property damage insurance currently available through the insurance industry, consisting of \$500 million in primary property damage insurance and excess property insurance in the amount of \$2.25 billion. Under the excess property insurance which became effective on March 1, 1995 and under portions of the excess property insurance coverage in effect prior to March 1, 1995, HL&P and the other owners of the South Texas Project are subject to assessments, the maximum aggregate assessment under current policies being \$26.9 million during any one policy year. The application of the proceeds of such property insurance is subject to the priorities established by the NRC regulations relating to the safety of licensed reactors and decontamination operations.

Pursuant to the Price Anderson Act (Act), the maximum liability to the public for owners of nuclear power plants, such as the South Texas Project, was decreased from \$9.0 billion to \$8.92 billion effective in November 1994. Owners are required under the Act to insure their liability for nuclear incidents and protective evacuations by maintaining the maximum amount of financial protection available from private sources and by maintaining secondary financial protection through an industry retrospective rating plan. The assessment of deferred premiums provided by the plan for each nuclear incident is up to \$75.5 million per reactor subject to indexing for inflation, a possible 5 percent surcharge (but no more than \$10 million per reactor per incident in any one year) and a 3 percent state premium tax. HL&P and the other owners of the South Texas Project currently maintain the required nuclear liability insurance and participate in the industry retrospective rating plan.

There can be no assurance that all potential losses or liabilities will be insurable, or that the amount of insurance will be sufficient to cover them. Any substantial losses not covered by insurance would have a material effect on HL&P's and the Company's financial condition.

- (e) NUCLEAR DECOMMISSIONING. HL&P and the other co-owners of the South Texas Project are required by the NRC to meet minimum decommissioning funding requirements to pay the costs of decommissioning the South Texas Project. Pursuant to the terms of the order of the Utility Commission in Docket No. 9850, HL&P is currently funding decommissioning costs for the South Texas Project with an independent trustee at an annual amount of \$6 million, which is recorded in depreciation and amortization expense. HL&P's funding level is estimated to provide approximately \$146 million, in 1989 dollars, an amount which exceeds the current NRC minimum.

The Company adopted SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities," effective January 1, 1994. At December 31, 1994, the securities held in the Company's nuclear decommissioning trust totaling \$25.1 million (reflected on the Company's Consolidated and HL&P's Balance Sheets in deferred debits and deferred credits) are classified as available for sale. Such securities are reported on the balance sheets at fair value, which at December 31, 1994 approximates cost, and any unrealized gains or losses will be reported as a separate component of common stock equity. Earnings, net of taxes and administrative costs, are reinvested in the funds.

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In May 1994, an outside consultant estimated HL&P's portion of

decommissioning costs to be approximately \$318 million, in 1994 dollars. The consultant's calculation of decommissioning costs for financial planning purposes used the DECON methodology (prompt removal/dismantling), one of the three alternatives acceptable to the NRC, and assumed deactivation of Unit Nos. 1 and 2 upon the expiration of their 40 year operating licenses. Under the terms of the Proposed Settlement, HL&P would increase funding of decommissioning costs to an annual amount of approximately \$14.8 million consistent with such study. While the current and projected funding levels presently exceed minimum NRC requirements, no assurance can be given that the amounts held in trust will be adequate to cover the actual decommissioning costs of the South Texas Project or the assumptions used in estimating decommissioning costs will ultimately prove to be correct.

(3) RATE REVIEW, FUEL RECONCILIATION AND OTHER PROCEEDINGS

In February 1994, the Utility Commission initiated a proceeding (Docket No. 12065) to determine whether HL&P's existing rates are just and reasonable. Subsequently, the scope of the docket was expanded to include reconciliation of HL&P's fuel costs from April 1, 1990 to July 31, 1994. The Utility Commission also initiated a separate proceeding (Docket No. 13126) to review issues regarding the prudence of operation of the South Texas Project from the date of commercial operation through the present. That review would encompass the outage at the South Texas Project during 1993 through 1994.

Hearings began in Docket No. 12065 in January 1995, and the Utility Commission has retained a consultant to review the South Texas Project for the purpose of providing testimony in Docket No. 13126 regarding the prudence of HL&P's management of operation of the South Texas Project. In February 1995, all major parties to these proceedings signed the Proposed Settlement resolving the issues with respect to HL&P, including the prudence issues related to operation of the South Texas Project. Approval of the Proposed Settlement by the Utility Commission will be required. To that end, the parties have established procedural dates for a hearing on issues raised by the parties who are opposed to the Proposed Settlement. A decision by the Utility Commission on the Proposed Settlement is not anticipated before early summer.

Under the Proposed Settlement, HL&P's base rates would be reduced by approximately \$62 million per year, effective retroactively to January 1, 1995, and rates would be frozen for three years, subject to certain conditions. Under the Proposed Settlement, HL&P would amortize its remaining investment of \$218 million in the cancelled Malakoff plant over a period not to exceed seven years. HL&P also would increase its decommissioning expense for the South Texas Project by \$9 million per year.

Under the Proposed Settlement, approximately \$70 million of fuel expenditures and related interest incurred by HL&P during the fuel reconciliation period would not be recoverable from ratepayers. This \$70 million was recorded as a one-time, pre-tax charge to reconcilable fuel revenues to reflect the anticipation of approval of the Proposed Settlement. HL&P also would establish a new fuel factor approximately 17 percent below that currently in effect and would

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refund to customers the balance in its fuel over-recovery account, estimated to be approximately \$180 million after giving effect to the amounts not recoverable from ratepayers.

HL&P recovers fuel costs incurred in electric generation through a fixed fuel factor that is set by the Utility Commission. The difference between fuel revenues billed pursuant to such factor and fuel expense incurred is recorded as an addition to or a reduction of revenue, with a corresponding entry to under- or over-recovered fuel, as appropriate. Amounts collected pursuant to the fixed fuel factor must be reconciled periodically against actual, reasonable costs as determined by the Utility Commission. Currently, HL&P has an over-recovery fuel account balance that will be refunded pursuant to the Proposed Settlement.

In the event that the Proposed Settlement is not approved by the Utility Commission, including issues related to the South Texas Project, Docket No. 12065 will be remanded to an Administrative Law Judge (ALJ) to resume detailed hearings in this docket. Prior to reaching agreement on the terms of the Proposed Settlement, HL&P argued that its existing rates were just and reasonable and should not be reduced. Other parties argued that rate decreases in annual amounts ranging from \$26 million to \$173 million were required and that additional decreases might be justified following an examination of the prudence of the management of the South Texas Project and the costs incurred in connection with the outages at the South Texas Project. Testimony filed by the Utility Commission staff included a recommendation to remove from rate base \$515 million of HL&P's investment in the South Texas Project to reflect the staff's view that such investment was not fully "used and useful" in providing service, a position HL&P vigorously disputes.

In the event the Proposed Settlement is not approved by the Utility Commission, the fuel reconciliation issues in Docket Nos. 12065 and 13126 would be remanded to an ALJ for additional proceedings. A major issue in Docket No. 13126 will be whether the incremental fuel costs incurred as a result of outages at the South Texas Project represent reasonable costs. HL&P filed testimony in Docket No. 13126, which testimony concluded that the outages at the South Texas Project did not result from imprudent management. HL&P also filed testimony analyzing the extent to which regulatory issues extended the outages. In that testimony an outside consultant retained by HL&P concluded that the

duration of the outages was controlled by both the resolution of NRC regulatory issues as well as necessary equipment repairs unrelated to NRC regulatory issues and that the incremental effect of NRC regulatory issues on the duration of the outages was only 39 days per unit. Estimates as to the cost of replacement power may vary significantly based on a number of factors, including the capacity factor at which the South Texas Project might be assumed to have operated had it not been out of service due to the outages. However, HL&P believes that applying a reasonable range of assumptions would result in replacement fuel costs of less than \$10 million for the 39 day periods identified by HL&P's consultant and less than \$100 million for the entire length of the outages. Any fuel costs determined to have been unreasonably incurred would not be recoverable from customers and would be charged against the Company's earnings.

Although the Company and HL&P believe that the Proposed Settlement is in the best interest of HL&P, its ratepayers, and the Company and its shareholders, no assurance can be given that (i) the Utility Commission ultimately will approve the terms of the Proposed Settlement or

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(ii) in the event the Proposed Settlement is not approved and proceedings against HL&P resumed, that the outcome of such proceedings would be favorable to HL&P.

(4) APPEALS OF PRIOR UTILITY COMMISSION RATE ORDERS

Pursuant to a series of applications filed by HL&P in recent years, the Utility Commission has granted HL&P rate increases to reflect its electric rates HL&P's substantial investment in new plant construction, including the South Texas Project. Although Utility Commission action on those applications has been completed, judicial review of a number of the Utility Commission orders is pending. In Texas, Utility Commission orders may be appealed to a District Court in Travis County, and from that Court's decision an appeal may be taken to the Court of Appeals for the 3rd District at Austin (Austin Court of Appeals). Discretionary review by the Supreme Court of Texas may be sought from decisions of the Austin Court of Appeals. The pending appeals from the Utility Commission orders are in various stages. In the event the courts ultimately reverse actions of the Utility Commission in any of these proceedings, such matters would be remanded to the Utility Commission for action in light of the courts' orders. Because of the number of variables which can affect the ultimate resolution of such matters on remand, the Company and HL&P generally are not in a position at this time to predict the outcome of the matters on appeal or the ultimate effect that adverse action by the courts could have on the Company and HL&P. On remand, the Utility Commission's action could range from granting rate relief substantially equal to the rates previously approved to a reduction in the revenues to which HL&P was entitled during the time the applicable rates were in effect, which could require a refund to customers of amounts collected pursuant to such rates. Judicial review has been concluded or currently is pending on the final orders of the Utility Commission described below.

- (a) 1991 RATE CASE. In HL&P's 1991 rate case (Docket No. 9850), the Utility Commission approved a non-unanimous settlement agreement providing for a \$313 million increase in HL&P's base rates, termination of deferrals granted with respect to Unit No. 2 of the South Texas Project and of the qualified phase-in plan deferrals granted with respect to Unit No. 1 of the South Texas Project, and recovery of deferred plant costs. The settlement authorized a 12.55 percent return on common equity for HL&P. Rates contemplated by the settlement agreement were implemented in May 1991 and remain in effect (subject to the outcome of the current rate proceeding described in Note 3).

The Utility Commission's order in Docket No. 9850 was affirmed on review by a District Court, and the Austin Court of Appeals affirmed that decision on procedural grounds due to the failure of the appellant to file the record with the court in a timely manner. On review, the Texas Supreme Court has remanded the case to the Austin Court of Appeals for consideration of the appellant's challenges to the Utility Commission's order, which include issues regarding deferred accounting, the treatment of federal income tax expense and certain other matters. As to federal tax issues, a recent decision of the Austin Court of Appeals, in an appeal involving GTE-SW (and to which HL&P was not a party), held that when a utility pays federal income taxes as part of a consolidated group, the utility's ratepayers are entitled to a fair share of the tax savings actually realized, which can include savings resulting from unregulated activities. The

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Texas Supreme Court has agreed to hear an appeal of that decision, but on points not involving the federal income tax issues, though tax issues could be decided in such opinion.

Because the Utility Commission's order in Docket No. 9850 found that HL&P would have been entitled to rate relief greater than the \$313 million agreed to in the settlement, HL&P believes that any disallowance that might be required if the court's ruling in the GTE decision were applied in Docket No. 9850 would be offset by that greater amount. However, that amount may not be sufficient if the Austin Court of Appeals also concludes that the Utility Commission's inclusion of deferred accounting costs in the settlement was improper. For a discussion of the Texas Supreme Court's decision on deferred accounting treatment, see Note 4(c). Although HL&P believes that it could demonstrate entitlement to rate relief equal to that agreed to in the stipulation in Docket No. 9850, HL&P cannot rule out the possibility

that a remand and reopening of that settlement would be required if decisions unfavorable to HL&P are rendered on both the deferred accounting treatment and the calculation of tax expense for rate making purposes.

The parties to the Proposed Settlement have agreed to withdraw their appeals of the Utility Commission's orders in such docket, subject to HL&P's dismissing its appeal in Docket No. 6668.

- (b) 1988 RATE CASE. In HL&P's 1988 rate case (Docket No. 8425), the Utility Commission granted HL&P a \$227 million increase in base revenues, allowed a 12.92 percent return on common equity, authorized a qualified phase-in plan for Unit No. 1 of the South Texas Project (including approximately 72 percent of HL&P's investment in Unit No. 1 of the South Texas Project in rate base) and authorized HL&P to use deferred accounting for Unit No. 2 of the South Texas Project. Rates substantially corresponding to the increase granted were implemented by HL&P in June 1989 and remained in effect until May 1991.

In August 1994, the Austin Court of Appeals affirmed the Utility Commission's order in Docket No. 8425 on all matters other than the Utility Commission's treatment of tax savings associated with deductions taken for expenses disallowed in cost of service. The court held that the Utility Commission had failed to require that such tax savings be passed on to ratepayers, and ordered that the case be remanded to the Utility Commission with instructions to adjust HL&P's cost of service accordingly. Discretionary review is being sought from the Texas Supreme Court by all parties to the proceeding.

The parties to the Proposed Settlement have agreed to dismiss their respective appeals of Docket No. 8425, subject to HL&P's dismissing its appeal in Docket No. 6668. A separate party to this appeal, however, has not agreed to dismiss its appeal.

- (c) DEFERRED ACCOUNTING. Deferred accounting treatment for certain costs associated with Unit No. 1 of the South Texas Project was authorized by the Utility Commission in Docket No. 8230 and was extended in Docket No. 9010. Similar deferred accounting treatment with respect to Unit No. 2 of the South Texas Project was authorized in Docket No. 8425. For a discussion of the deferred accounting treatment granted, see Note 1(f).

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In June 1994, the Texas Supreme Court decided the appeal of Docket Nos. 8230 and 9010, as well as all other pending deferred accounting cases involving other utilities, upholding deferred accounting treatment for both carrying costs and operation and maintenance expenses as within the Utility Commission's statutory authority and reversed the Austin Court of Appeals decision to the extent that the Austin Court of Appeals had rejected deferred accounting treatment for carrying charges. Because the lower appellate court had upheld deferred accounting only as to operation and maintenance expenses, the Texas Supreme Court remanded Docket Nos. 8230 and 9010 to the Austin Court of Appeals to consider the points of error challenging the granting of deferred accounting for carrying costs which it had not reached in its earlier consideration of the case. The Texas Supreme Court opinion did state, however, that when deferred costs are considered for addition to the utility's rate base in an ensuing rate case, the Utility Commission must then determine to what extent inclusion of the deferred costs is necessary to preserve the utility's financial integrity. Under the terms of the Proposed Settlement, South Texas Project deferrals will continue to be amortized under the schedule previously established.

The Office of the Public Utility Counsel (OPUC) has agreed, pursuant to the Proposed Settlement, to withdraw and dismiss its appeal if the Proposed Settlement becomes effective and on the condition that HL&P dismisses its appeal in Docket No. 6668. However, the appeal of the State of Texas remains pending.

- (d) PRUDENCE REVIEW OF THE CONSTRUCTION OF THE SOUTH TEXAS PROJECT. In June 1990, the Utility Commission ruled in a separate docket (Docket No. 6668) that had been created to review the prudence of HL&P's planning and construction of the South Texas Project that \$375.5 million out of HL&P's \$2.8 billion investment in the two units of the South Texas Project had been imprudently incurred. That ruling was incorporated into HL&P's 1988 and 1991 rate cases and resulted in HL&P's recording an after-tax charge of \$15 million in 1990. Several parties appealed the Utility Commission's decision, but a District Court dismissed these appeals on procedural grounds. The Austin Court of Appeals reversed and directed consideration of the appeals, and the Texas Supreme Court denied discretionary review in 1994. At this time, no action has been taken by the appellants to proceed with the appeals. Unless the order in Docket No. 6668 is modified or reversed on appeal, the amount found imprudent by the Utility Commission will be sustained.

Under the Proposed Settlement, OPUC, HL&P and the City of Houston each has agreed to dismiss its respective appeals of Docket No. 6668. A separate party to this appeal, however, has not agreed to dismiss its appeal. If this party does not elect to dismiss its appeal, HL&P may elect to maintain its appeal, whereupon OPUC and City of Houston shall also be entitled to maintain their appeals.

- (5) MALAKOFF

The scheduled in-service dates for the Malakoff units were postponed during the 1980's as expectations of continued strong load growth were tempered. In 1987, all developmental work was stopped and AFUDC accruals ceased. These units have been cancelled due to the availability of other

In Docket No. 8425, the Utility Commission allowed recovery of certain costs associated with the cancelled Malakoff units by amortizing those costs over ten years for rate making purposes. Such recoverable costs were not included in rate base and, as a result, no return on investment is being earned during the recovery period. The remaining balance at December 31, 1994 is \$34 million with a recovery period of 66 months.

Also as a result of the final order in Docket No. 8425, the costs associated with the engineering design work for the Malakoff units were included in rate base and are earning a return. Subsequently, in December 1992, HL&P determined that such costs would have no future value and reclassified \$84.1 million from plant held for future use to recoverable project costs. In 1993, an additional \$7 million was reclassified to recoverable project costs. Amortization of these amounts began in 1993. The balance at December 31, 1994 was \$65 million with a remaining recovery period of 60 months. The amortization amount is approximately equal to the amount currently earning a cash return in rates. The Utility Commission's decision to allow treatment of these costs as plant held for future use has been challenged in the pending appeal of the Docket No. 8425 final order. See Note 4(b) for a discussion of this proceeding.

In June 1990, HL&P purchased from its then fuel supply affiliate, Utility Fuels, Inc. (Utility Fuels), all of Utility Fuels' interest in the lignite reserves and lignite handling facilities for Malakoff. The purchase price was \$138.2 million, which represented the net book value of Utility Fuels' investment in such reserves and facilities. As part of the June 1990 rate order (Docket No. 8425), the Utility Commission ordered that issues related to the prudence of the amounts invested in the lignite reserves be considered in HL&P's next general rate case which was filed in November 1990 (Docket No. 9850). However, under the October 1991 Utility Commission order in Docket No. 9850, this determination was postponed to a subsequent docket.

HL&P's remaining investment in Malakoff lignite reserves as of December 31, 1994 of \$153 million is included on the Company's Consolidated and HL&P's Balance Sheets in plant held for future use. HL&P anticipates that an additional \$8 million of expenditures relating to lignite reserves will be incurred in 1995 and 1996.

In Docket No. 12065, HL&P filed testimony in support of the amortization of substantially all of its remaining investment in Malakoff, including the portion of the engineering design costs for which amortization had not previously been authorized and the amount attributable to related lignite reserves which had not previously been addressed by the Utility Commission. Under the Proposed Settlement of Docket No. 12065, HL&P would amortize its investment in Malakoff over a period not to exceed seven years such that the entire investment will be written off no later than December 31, 2002. See Note 3. In the event that the Utility Commission does not approve the Proposed Settlement, and if appropriate rate treatment of these amounts is not ultimately received, HL&P could be required to write off any unrecoverable portions of its Malakoff investment.

(6) CHANGE IN ACCOUNTING METHOD FOR REVENUES

During the fourth quarter of 1992, HL&P adopted a change in accounting method for revenues from a cycle billing to a full accrual method, effective January 1, 1992. Unbilled revenues represent the estimated amount customers will be charged for service received, but not yet billed, as of the end of each month. The accrual of unbilled revenues results in a better matching of revenues and expenses. The cumulative effect of this accounting change, less income taxes of \$48.5 million, amounted to \$94.2 million, and was included in 1992 income.

(7) INVESTMENTS

- (a) CABLE TELEVISION PARTNERSHIP. A KBLCOM subsidiary owns a 50 percent interest in Paragon, a Colorado partnership that owns cable television systems. The remaining interest in the partnership is owned by American Television and Communications Corporation (ATC), a subsidiary of Time Warner. The partnership agreement provides that at any time after December 31, 1993 either partner may elect to divide the assets of the partnership under certain pre-defined procedures set forth in the agreement. Paragon is party to a \$225 million revolving credit agreement with a group of banks. Paragon also has outstanding \$50 million principal amount of 9.56% senior notes, due 1995. In each case, borrowings are non-recourse to the Company and to ATC. For a discussion of the pending disposition of KBLCOM, see Note 21(a).

- (b) FOREIGN ELECTRIC UTILITY. Houston Argentina S.A. (Houston Argentina), an indirect subsidiary of the Company, owns a 32.5 percent interest in Compania de Inversiones en Electricidad S. A. (COINELEC), an Argentine holding company which acquired, in December 1992, a 51 percent interest in EDELAP, an electric utility company operating in La Plata, Argentina and surrounding regions. Houston Argentina's share of the purchase price was approximately \$37.4 million. Subsequent to the acquisition, the generating assets of EDELAP were transferred to Central Dique S. A., an Argentine Corporation, 51 percent of the stock of which is owned by COINELEC. See Note 21(b) for discussion of an additional investment in Argentina in January 1995.

(8) COMMON STOCK

- (a) DIVIDENDS. In 1993, the timing of the Company's Board of Directors declaration of dividends changed resulting in five quarterly dividend declarations in 1993. The Company paid four regular quarterly dividends in 1993 aggregating \$3.00 per share on its common stock pursuant to dividend declarations made in 1993. In December 1993, the Company declared its regular quarterly dividend of \$.75 per share to be paid in March 1994. All dividends declared in 1993 have been included in 1993 common stock dividends on the Company's Statements of Consolidated Retained Earnings and, with respect to the dividends declared in December 1993, in dividends accrued at December 31, 1993 on the Company's Consolidated Balance Sheets.
- (b) LONG-TERM INCENTIVE COMPENSATION PLANS (LICP). In May 1989, the Company adopted, with shareholder approval, an LICP (1989 LICP Plan), which provided for the issuance of certain stock incentives (including performance-based restricted shares and stock options). A maximum

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of 500,000 shares of common stock may be issued under the 1989 LICP Plan. Beginning one year after the grant date, the options become exercisable in one-third increments each year. The options expire ten years from the grant date.

In May 1993, the Company adopted, with shareholder approval, a new LICP (1994 LICP Plan), providing for the issuance of certain stock incentives (including performance-based restricted shares and stock options) of the general nature provided by the 1989 LICP Plan. A maximum of 2,000,000 shares of common stock may be issued under the 1994 LICP Plan. Beginning one year after the grant date, the options will become exercisable in one-third increments each year. The options expire ten years from the grant date.

Performance-based restricted shares issued were 50,262, 73,282 and 790 for 1994, 1993 and 1992, respectively. Stock option activity for the years 1992 through 1994 is summarized below:

	Number of Shares	Option Price at Date of Grant or Exercise
	-----	-----
Non-statutory stock options:		
Outstanding at December 31, 1991.....		
Options Granted.....	67,984	\$43.50
Options Exercised.....		
Options Cancelled.....	(2,113)	
Outstanding at December 31, 1992.....	65,871	
Options Granted .....	65,776	\$46.25
Options Exercised.....	(662)	\$43.50
Options Cancelled.....	(5,036)	
Outstanding at December 31, 1993.....	125,949	
Options Granted.....	65,726	\$46.50
Options Exercised.....		
Options Cancelled.....	(40,386)	
Outstanding at December 31, 1994.....	151,289	
Exercisable at:		
December 31, 1994.....	53,836	\$43.50-\$46.25
December 31, 1993.....	21,430	\$43.50

- (c) SHAREHOLDER RIGHTS PLAN. In July 1990, the Company adopted a shareholder rights plan and declared a dividend of one right for each outstanding share of the Company's common stock. The rights, which under certain circumstances entitle their holders to purchase one one-hundredth of a share of Series A Preference Stock for an exercise price of \$85, will expire on July 11, 2000. The rights will become exercisable only if a person or entity acquires 20 percent or more of the Company's outstanding common stock or if a person or entity commences a tender offer or exchange offer for 20 percent or more of the outstanding common stock. At any

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time after the occurrence of such events, the Company may exchange unexercised rights at an exchange ratio of one share of common stock, or equity securities of the Company of equivalent value, per right. The rights are redeemable by the Company for \$.01 per right at any time prior to the date the rights become exercisable.

When the rights become exercisable, each right will entitle the holder to receive, in lieu of the right to purchase Series A Preference Stock, upon the exercise of such right, a number of shares of the Company's common stock (or under certain circumstances cash, property, other equity securities or debt of the Company) having a current market price (as defined in the plan) equal to twice the exercise price of the right, except pursuant to an offer for all outstanding shares of common stock which a majority of the independent directors of the Company determines to be a price which is in the best interests of the Company and its shareholders (Permitted Offer).

In the event that the Company is a party to a merger or other business combination (other than a merger that follows a Permitted Offer), rights holders will be entitled to receive, upon the exercise of a right, a number of shares of common stock of the acquiring company having a current market price (as defined in the plan) equal to twice the

exercise price of the right.

- (d) ESOP. In October 1990, the Company amended its savings plan to add an ESOP component. The ESOP component of the plan allows the Company to satisfy a portion of its obligation to make matching contributions under the plan. For additional information with respect to the ESOP component of the plan, see Note 12(b).
- (e) INVESTOR'S CHOICE PLAN. Effective December 1994, the Company registered with the Securities and Exchange Commission four million shares of its common stock for purchase through the new Investor's Choice Plan, which is an amendment to the existing dividend reinvestment plan.

(9) PREFERRED STOCK OF HL&P

At December 31, 1994, HL&P's cumulative preferred stock could be redeemed at the following per share prices, plus any unpaid accrued dividends to the date of redemption:

Series	Redemption Price Per Share
-----	-----
Not Subject to Mandatory Redemption:	
\$4.00.....	\$105.00
\$6.72.....	102.51
\$7.52.....	102.35
\$8.12.....	102.25
Variable Term Preferred A (a).....	100.00
Variable Term Preferred B (a).....	100.00
Variable Term Preferred C (a).....	100.00
Variable Term Preferred D (a).....	100.00

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Subject to Mandatory Redemption:	
\$8.50 (b).....	\$100.00
\$9.375 (c).....	---

- (a) Rates for Variable Term Preferred stock as of December 31, 1994 were as follows:

Series	Rate
-----	-----
Variable Term Preferred A	4.69%
Variable Term Preferred B	4.62%
Variable Term Preferred C	5.15%
Variable Term Preferred D	4.58%

- (b) HL&P is required to redeem 200,000 shares of this series annually beginning June 1, 1994.
- (c) HL&P is required to redeem 257,000 shares annually beginning April 1, 1995. This series is redeemable at the option of HL&P at \$100 per share beginning April 1, 1997.

In June 1994 and June 1993, HL&P redeemed 200,000 and 400,000 shares, respectively, of its \$8.50 cumulative preferred stock at \$100 per share pursuant to sinking fund provisions. Annual mandatory redemptions of HL&P's preferred stock are \$45.7 million in 1995 and 1996, and \$25.7 million for 1997, 1998 and 1999.

(10) LONG-TERM DEBT

- (a) HL&P. Sinking or improvement fund requirements of HL&P's first mortgage bonds outstanding will be approximately \$36 million for each of the years 1995 through 1999. Of such requirements, approximately \$34 million for each of the years 1995 through 1999 may be satisfied by certification of property additions at 100 percent of the requirements, and the remainder through certification of such property additions at 166 2/3 percent of the requirements. Sinking or improvement fund requirements for 1994 and prior years have been satisfied by certification of property additions.

HL&P has agreed to expend an amount each year for replacements and improvements in respect of its depreciable mortgaged utility property equal to \$1,450,000 plus 2 1/2 percent of net additions to such mortgaged property made after March 31, 1948 and before July 1 of the preceding year. Such requirement may be met with cash, first mortgage bonds, gross property additions or expenditures for repairs or replacements, or by taking credit for property additions at 100 percent of the requirements. At the option of HL&P, but only with respect to first mortgage bonds of a series subject to special redemption, deposited cash may be used to redeem first mortgage bonds of such series at the applicable special redemption price. The replacement fund requirement to be satisfied in 1995 is approximately \$288 million.

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The amount of HL&P's first mortgage bonds is unlimited as to issuance, but limited by property, earnings, and other provisions of the Mortgage and Deed of Trust dated as of November 1, 1944, between HL&P and South Texas Commercial National Bank of Houston (Texas Commerce Bank National Association, as Successor Trustee) and the supplemental indentures thereto. Substantially all properties of HL&P are subject to liens securing HL&P's long-term debt under the mortgage.

In January 1994, HL&P repaid at maturity \$19.5 million principal amount of Series A collateralized medium-term notes. HL&P's annual maturities of long-term debt and minimum capital lease payments are approximately

\$4 million in 1995, \$154 million in 1996, \$228 million in 1997, \$40 million in 1998, and \$171 million in 1999.

- (b) KBLCOM AND SUBSIDIARIES. KBL Cable, Inc. (KBL Cable), a subsidiary of KBLCOM, is a party to a \$475.2 million revolving credit and letter of credit facility agreement with annual mandatory commitment reductions (which may require principal payments). At December 31, 1994, KBL Cable had \$76 million available under such credit facility. The credit facility has scheduled reductions in March of each year until it is terminated in March 1999. Loans have generally borne interest at an interest rate of London Interbank Offered Rate plus an applicable margin. The margin was .75% and .625% at December 31, 1994 and 1993, respectively. The credit facility includes restrictions on dividends, sales of assets and limitations on total indebtedness. The amount of indebtedness outstanding at December 31, 1994 and 1993 was \$364 million. Commitment fees are required on the unused capacity of the credit facility.

In October 1989, KBL Cable entered into interest rate swaps to effectively fix the interest rate on \$375 million of loans under the bank credit facility. The objective of the swaps was to reduce the financial exposure to increases in interest rates. Interest rate swaps aggregating \$75 million and \$150 million terminated in October 1992 and October 1994, respectively. As of December 31, 1994, KBL Cable had one remaining interest rate swap terminating in 1996 which effectively fixes the rate on \$50 million of debt under the bank credit facility at 8.88% plus the applicable margin. As of December 31, 1994 and 1993, the effective interest rate on such debt was approximately 9.63%. The differential to be paid or received under the swaps is accrued and is recognized as interest expense or income over the term of the swap. KBL Cable is exposed to risk of nonperformance by the other party to the swap. However, KBL Cable does not anticipate nonperformance by the other party.

As of December 31, 1994, KBL Cable had outstanding \$62.5 million of 10.95% senior notes and \$78.1 million of 11.30% senior subordinated notes. Both series mature in 1999 with annual principal payments which began in 1992. The agreement under which the notes were issued contains restrictions and covenants similar to those contained in the KBL Cable credit facility.

For a discussion of the pending disposition of KBLCOM, see Note 21(a).

- (c) COMPANY. Consolidated annual maturities of long-term debt and minimum capital lease payments for the Company are approximately \$20 million in 1995, \$430 million in 1996, \$358 million in 1997, \$181 million in 1998 and \$313 million in 1999.

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(11) SHORT-TERM FINANCING

The interim financing requirements of the Company's operating subsidiaries are met through short-term bank loans, the issuance of commercial paper and short-term advances from the Company. The Company and its subsidiaries had bank credit facilities aggregating \$1 billion at December 31, 1994 and \$750 million at December 31, 1993, under which borrowings are classified as short-term indebtedness. In March 1995, the facilities aggregated \$1.2 billion as a result of a \$200 million increase in the Company's bank credit facility. These bank facilities limit total short-term borrowings and provide for interest at rates generally less than the prime rate. The Company's weighted average short-term borrowing rates for commercial paper for the year ended December 31, 1994 and 1993 were 4.35% and 3.45%, respectively. Outstanding commercial paper was \$423 million at December 31, 1994 and \$591 million at December 31, 1993. Facility fees are required on the credit facilities. For a description of the bank credit facility of KBL Cable, borrowings under which are classified as long-term debt or current maturities of long-term debt, see Note 10(b).

(12) RETIREMENT PLANS

- (a) PENSION. The Company has noncontributory retirement plans covering substantially all employees. The plans provide retirement benefits based on years of service and compensation. The Company's funding policy is to contribute amounts annually in accordance with applicable regulations in order to achieve adequate funding of projected benefit obligations. The assets of the plans consist principally of common stocks and high quality, interest-bearing obligations.

Net pension cost for the Company includes the following components:

	Year Ended December 31,		
	1994	1993	1992
	-----		
	(Thousands of Dollars)		
Service cost - benefits earned during the period .....	\$ 22,715	\$ 25,932	\$ 24,282
Interest cost on projected benefit obligation .....	46,416	51,343	45,585
Actual (return) loss on plan assets .....	5,402	(39,477)	(26,934)
Net amortization and deferrals .....	(51,846)	(557)	(11,749)
Net pension cost .....	\$ 22,687	\$ 37,241	\$ 31,184
	=====	=====	=====

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The funded status of the Company's retirement plans was as follows:

December 31,

	1994	1993
(Thousands of Dollars)		
Actuarial present value of:		
Vested benefit obligation .....	\$ 443,200	\$ 446,825
	=====	=====
Accumulated benefit obligation .....	\$ 476,347	\$ 506,567
	=====	=====
Plan assets at fair value .....	\$ 499,940	\$ 491,759
Projected benefit obligation .....	638,312	655,593
	-----	-----
Assets less than projected benefit obligation ....	(138,372)	(163,834)
Unrecognized transitional asset .....	(15,340)	(17,260)
Unrecognized prior service cost .....	21,456	23,380
Unrecognized net loss .....	72,286	81,826
	-----	-----
Accrued pension cost .....	\$ (59,970)	\$ (75,888)
	=====	=====

The projected benefit obligation was determined using an assumed discount rate of 8.0 percent in 1994 and 7.25 percent in 1993. A long-term rate of compensation increase ranging from 4.5 percent to 6.5 percent was assumed for 1994 and ranging from 3.9 percent to 6 percent was assumed for 1993. The assumed long-term rate of return on plan assets was 9.5 percent in 1994 and 1993. The transitional asset at January 1, 1986, is being recognized over approximately 17 years, and the prior service cost is being recognized over approximately 15 years.

- (b) SAVINGS PLAN. The Company has an employee savings plan that qualifies as cash or deferred arrangements under Section 401(k) of the Internal Revenue Code of 1986, as amended (IRC). Under the plan, participating employees may contribute a portion of their compensation, pre-tax or after-tax, up to a maximum of 16 percent of compensation limited by an annual deferral limit (\$9,240 for calendar year 1994) prescribed by IRC Section 402(g) and the IRC Section 415 annual additions limits. The Company matches 70 percent of the first 6 percent of each employee's compensation contributed, subject to a vesting schedule which entitles the employee to a percentage of the matching contributions depending on years of service. Substantially all of the Company's match is invested in the Company's common stock.

In October 1990, the Company amended its savings plan to add a leveraged ESOP component. The Company may use ESOP shares to satisfy its obligation to make matching contributions under the savings plan. Debt service on the ESOP loan is paid using all dividends on shares in the ESOP, interest earnings on funds held in the ESOP and cash contributions by the Company. Shares of the Company's common stock are released from encumbrance of the ESOP loan based on the proportion of debt service paid during the period.

In the third quarter of 1994, the Company adopted SOP 93-6 which requires that the Company recognize benefit expense for the ESOP equal to fair value of the ESOP shares committed to be released. Following the adoption of SOP 93-6, the Company no longer reports the ESOP

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loan as a note receivable from the ESOP or recognizes interest income on such receivable. The Company was instead required to establish a new contra-equity account (unearned ESOP shares) which reflects shares not yet committed for release at their original purchase price. As shares are committed to be released, they are credited to the unearned ESOP shares account based on the original purchase price of the shares. The difference between the fair value of the shares at the time such shares are committed for release and the original purchase price is charged or credited to common stock. Dividends on allocated ESOP shares are recorded as a reduction to retained earnings; dividends on unallocated ESOP shares are recorded as a reduction of debt or accrued interest on the ESOP loan. SOP 93-6 is effective only with respect to financial statements for periods after January 1, 1994 and no restatement was permitted for prior periods. At the time of adoption of SOP 93-6 in the third quarter of 1994, earnings were reduced by \$12.8 million. For a discussion of the impact of SOP 93-6 on the earnings per common share calculation, see Note 1(i).

The Company's savings plan benefit expense was \$18.3 million, \$17.3 million and \$20.0 million in 1994, 1993 and 1992, respectively. HL&P's portion of the savings plan expense was \$16.5 million, \$15.9 million and \$15.4 million in 1994, 1993 and 1992, respectively. The ESOP shares were as follows:

	1994	1993
December 31,		
	-----	-----
Allocated Shares.....	1,575,543	1,031,187
Unallocated Shares.....	7,770,313	8,317,649
	-----	-----
Total ESOP Shares.....	9,345,856	9,348,836
	=====	=====
Fair value of unallocated ESOP shares ...	\$276,817,401	\$396,128,034

- (c) POSTRETIREMENT BENEFITS. The Company and HL&P adopted SFAS No. 106, "Employer's Accounting for Postretirement Benefits Other Than Pensions," effective January 1, 1993. SFAS No. 106 requires companies to recognize the liability for postretirement benefit plans other than pensions,

primarily health care. The Company and HL&P previously expensed the cost of these benefits as claims were incurred. SFAS No. 106 allows recognition of the transition obligation (liability for prior years' service) in the year of adoption or to be amortized over the plan participants' future service period. The Company and HL&P have elected to amortize the estimated transition obligation of approximately \$213 million (including \$211 million for HL&P) over 22 years. In March 1993, the Utility Commission adopted a rule governing the rate making treatment of postretirement benefits other than pensions. This rule provides for recovery in rate making proceedings (which, in HL&P's case, has not occurred) of the cost of postretirement benefits calculated in accordance with SFAS No. 106 including amortization of the transition obligation. The Proposed Settlement of HL&P's pending rate proceeding would require HL&P to fund during each year in an irrevocable external trust the amount of postretirement benefit costs included in rates, a total of approximately \$22 million.

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The net postretirement benefit cost for the Company includes the following components:

	Year Ended December 31,	
	1994	1993
	-----	
	1994	1993
	-----	
	(Thousands of Dollars)	
Service cost - benefits earned during the period .....	\$ 9,131	\$ 9,453
Interest cost on projected benefit obligation .....	10,265	18,354
Actual return on plan assets .....	--	--
Net amortization and deferrals .....	7,868	9,773
	-----	
Net postretirement benefit cost .....	\$27,264	\$37,580
	=====	=====

The funded status of the Company's postretirement benefit costs was as follows:

	December 31,	
	1994	1993
	-----	
	1994	1993
	-----	
	(Thousands of Dollars)	
Accumulated benefit obligation:		
Retirees .....	\$ (98,828)	\$ (130,336)
Fully eligible active plan participants ..	(22,251)	(22,913)
Other active plan participants .....	(23,378)	(20,810)
	-----	
Total .....	(144,457)	(174,059)
Plan assets at fair value .....	--	--
	-----	
Assets less than accumulated benefit obligation .....	(144,457)	(174,059)
Unrecognized transitional obligation .....	193,500	203,273
Unrecognized net gain .....	(91,477)	(55,682)
	-----	
Accrued postretirement benefit cost .....	\$ (42,434)	\$ (26,468)
	=====	=====

For 1992, the Company recognized postretirement benefit costs other than pensions on a "pay-as-you-go" basis. The Company made postretirement benefit payments in 1992 of \$8.6 million.

The assumed health care cost trend rates used in measuring the accumulated postretirement benefit obligation in 1994 are as follows:

Medical - under 65	9.0%
Medical - 65 and over	10.0%
Dental	9.0%

The assumed health care rates gradually decline to 5.4 percent for both medical categories and 3.7 percent for dental by the year 2001. The accumulated postretirement benefit obligation was determined using an assumed discount rate of 8.0 percent for 1994 and 7.25 percent for 1993.

If the health care cost trend rate assumptions were increased by 1 percent, the accumulated postretirement benefit obligation as of December 31, 1994 would be increased by approximately 8 percent. The annual effect of the 1 percent increase on the total of the service and interest costs would be an increase of approximately 11 percent.

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- (d) POSTEMPLOYMENT BENEFITS FOR THE COMPANY AND HL&P. The Company and HL&P adopted SFAS No. 112, "Employer's Accounting for Postemployment Benefits," effective January 1, 1994. SFAS No. 112 requires the recognition of a liability for benefits, not previously accounted for on the accrual basis, provided to former or inactive employees, their beneficiaries and covered dependents, after employment but before retirement. In the Company's and HL&P's case, this liability is principally health care and life insurance benefits for participants in the long-term disability plan. As required by SFAS No. 112, the Company and HL&P expensed the transition obligation (liability from prior years) upon adoption, and recorded a one-time, after-tax charge to income of \$8.2 million in the first quarter of 1994. Ongoing 1994 charges to income were not material.

The Company and HL&P record income taxes under SFAS No. 109, which among other things, (i) requires the liability method be used in computing deferred taxes on all temporary differences between book and tax bases of assets other than nondeductible goodwill; (ii) requires that deferred tax liabilities and assets be adjusted for an enacted change in tax laws or rates; and (iii) prohibits net-of-tax accounting and reporting. SFAS No. 109 requires that regulated enterprises recognize such adjustments as regulatory assets or liabilities if it is probable that such amounts will be recovered from or returned to customers in future rates. KBLCOM has significant temporary differences related to its 1986 and 1989 acquisitions of cable television systems, the tax effects of which were recognized when SFAS No. 109 was adopted.

During 1993, federal tax legislation was enacted that changed the income tax consequences for the Company and HL&P. The principal provision of the new law which affected the Company and HL&P was the change in the corporate income tax rate from 34 percent to 35 percent. A net regulatory asset and the related deferred federal income tax liability of \$71.3 million were recorded by HL&P in 1993. The effect of the new law, which decreased the Company's net income by \$14.3 million, was recognized as a component of income tax expense in 1993. The effect on the Company's deferred taxes as a result of the change in the new law was \$10.9 million in 1993.

The Company's current and deferred components of income tax expense are as follows:

	Year Ended December 31,		
	1994	1993	1992
	(Thousands of Dollars)		
Current.....	\$150,493	\$113,534	\$130,360
Deferred.....	68,120	117,584	34,249
Income taxes before cumulative effect of change in accounting.....	\$218,613	\$231,118	\$164,609

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The Company's effective income tax rates are lower than statutory corporate rates for each year as follows:

	Year Ended December 31,		
	1994	1993	1992
	(Thousands of Dollars)		
Income before income taxes and cumulative effect of change in accounting.....	\$626,074	\$647,154	\$505,096
Preferred dividends of subsidiary.....	33,583	34,473	39,327
Total.....	659,657	681,627	544,423
Statutory rate.....	35%	35%	34%
Income taxes at statutory rate.....	230,880	238,569	185,104
Net reduction in taxes resulting from:			
AFUDC - other included in income.....	1,440	1,229	2,097
Amortization of investment tax credit..	19,821	20,185	19,950
Amortization of intangible assets.....	(4,487)	(4,389)	(4,264)
Excess deferred taxes.....	3,537	9,625	17,403
Difference between book and tax depreciation for which deferred taxes have not been normalized.....	(15,455)	(12,976)	(13,466)
Other - net.....	7,411	(6,223)	(1,225)
Total.....	12,267	7,451	20,495
Income taxes before cumulative effect of change in accounting.....	\$218,613	\$231,118	\$164,609
Effective rate.....	33.1%	33.9%	30.2%

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Following are the Company's tax effects of temporary differences resulting in deferred tax assets and liabilities:

	December 31,	
	1994	1993
	(Thousands of Dollars)	
Deferred Tax Assets:		
Alternative minimum tax .....	\$ 60,932	\$ 120,576
IRS audit assessment .....	74,966	74,966
Disallowed plant cost - net .....	23,496	24,304
Loss and ITC carryforwards .....	56,080	55,822
Other .....	83,740	68,503
Total deferred tax assets .....	299,214	344,171
Less valuation allowance .....	57,919	57,661
Total deferred tax assets - net .....	241,295	286,510

Deferred Tax Liabilities:		
Depreciation .....	1,404,290	1,271,153
Identifiable intangibles .....	244,636	236,476
Deferred plant costs - net .....	207,746	215,472
Regulatory assets - net .....	235,463	246,763
Capitalized taxes, employee benefits and removal costs .....	110,476	110,252
Other .....	118,155	193,730
	-----	-----
Total deferred tax liabilities .....	2,320,766	2,273,846
	-----	-----
Accumulated deferred income taxes - net .....	\$2,079,471	\$1,987,336
	=====	=====

At December 31, 1994 pursuant to the acquisition of cable systems, KBLCOM has unutilized Separate Return Limitation Year (SRLY) net operating loss tax benefits of approximately \$22.1 million and unutilized SRLY investment tax credits of approximately \$14.0 million which expire in the years 1995 through 2008, and 1995 through 2003, respectively. In addition, KBLCOM has unutilized restricted state loss tax benefits of \$20.0 million, which expire in the years 1995 through 2009, and unutilized minimum tax credits of \$1.8 million. The Company does not anticipate full utilization of these losses and tax credits and, therefore, has established a valuation allowance. Utilization of preacquisition carryforwards in the future would not affect income of the Company and KBLCOM, but would be applied to reduce the carrying value of cable television franchises and intangible assets.

(14) COMMITMENTS AND CONTINGENCIES

- (a) HL&P. HL&P has various commitments for capital expenditures, fuel, purchased power, cooling water and operating leases. Commitments in connection with HL&P's capital program are generally revocable by HL&P subject to reimbursement to manufacturers for expenditures incurred or other cancellation penalties. HL&P's other commitments have various quantity requirements and durations. However, if these requirements could not be met, various alternatives are available to mitigate the cost associated with the contracts' commitments.

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HL&P has entered into several long-term coal, lignite and natural gas contracts which have various quantity requirements and durations. Minimum obligations for coal and transportation agreements are approximately \$169 million in 1995, \$174 million in 1996 and \$177 million in 1997. In addition, the minimum obligations under the lignite mining and lease agreements will be approximately \$19 million in 1995 and 1996 and \$16 million in 1997. HL&P has entered into several gas purchase agreements containing contract terms in excess of one year which provide for specified purchase and delivery obligations. Minimum obligations for natural gas purchase and natural gas storage contracts are approximately \$55.0 million in 1995, \$56.6 million in 1996 and \$38.2 million in 1997. Collectively, the gas supply contracts included in these figures could amount to 11 percent of HL&P's annual natural gas requirements. The Utility Commission's rules provide for recovery of the coal, lignite and natural gas costs described above through the energy component of HL&P's electric rates. Nuclear fuel costs are also included in the energy component of HL&P's electric rates based on the cost of nuclear fuel consumed in the reactor.

HL&P has commitments to purchase firm capacity from cogenerators of approximately \$32 million in 1995, and \$22 million in 1996 and 1997. The Utility Commission's rules allow recovery of these costs through HL&P's base rates for electric service and additionally authorize HL&P to charge or credit customers for any variation in actual purchased power cost from the cost utilized to determine its base rates. In the event that the Utility Commission, at some future date, does not allow recovery through rates of any amount of purchased power payments, the two principal firm capacity contracts contain provisions allowing HL&P to suspend or reduce payments and seek repayment for amounts disallowed.

HL&P's service area is heavily dependent on oil, gas, refined products, petrochemicals and related business. Significant adverse events affecting these industries would negatively impact the revenues of the Company and HL&P.

- (b) KBLCOM COMMITMENTS AND OBLIGATIONS UNDER CABLE FRANCHISE AGREEMENTS. KBLCOM and its subsidiaries presently have certain cable franchises containing provisions for construction of cable plant and service to customers within the franchise area. In connection with certain obligations under existing franchise agreements, KBLCOM and its subsidiaries obtain surety bonds and letters of credit guaranteeing performance to municipalities and public utilities. Payment is required only in the event of non-performance. KBLCOM and its subsidiaries have fulfilled all of their obligations such that no payments have been required.

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(15) ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amount and estimated fair value of the Company's financial instruments are as follows:

	December 31,			
	1994		1993	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	(Thousands of Dollars)			
Financial assets:				
Cash and short-term investments .....	\$ 10,443	\$ 10,443	\$ 14,884	\$ 14,884
Note receivable from ESOP .....			332,489	421,468
Financial liabilities:				
Short-term notes payable .....	423,291	423,291	591,385	591,385
Cumulative preferred stock (subject to mandatory redemption) ..	167,610	173,355	187,236	207,489
Debentures .....	548,729	549,532	548,544	616,672
Long-term debt of subsidiaries:				
Electric:				
First mortgage bonds .....	3,020,400	2,980,028	3,039,343	3,360,442
Pollution control revenue bonds	155,247	163,736	155,218	174,094
Other notes payable .....	1,129	1,129	2,410	2,410
Cable television:				
Senior bank debt .....	364,000	364,000	364,000	364,000
Senior and senior subordinated notes .....	140,580	154,654	150,964	180,890
Unrecognized financial instruments:				
Interest rate swaps:				
Net payable position .....		1,019		13,604

As a result of the Company adopting SOP 93-6 in 1994, a new contra-equity account (unearned ESOP shares) has replaced the note receivable from ESOP. See Note 12(b).

The fair values of cash and short-term investments, short-term and other notes payable and bank debt are estimated to be equivalent to the carrying amounts.

The fair values of the ESOP loan, the Company's debentures, HL&P's cumulative preferred stock subject to mandatory redemption, HL&P's first mortgage bonds, pollution control revenue bonds issued on behalf of HL&P and KBL Cable senior and senior subordinated notes are estimated using rates currently available for securities with similar terms and remaining maturities.

The fair value of interest rate swaps is the estimated amount that the swap counterparties would receive or pay to terminate the swap agreements, taking into account current interest rates and the current creditworthiness of the swap counterparties.

(16) BUSINESS SEGMENT INFORMATION

The Company operates principally in two business segments: electric utility and cable television. Financial information by business segment is summarized as follows:

	Year Ended December 31,		
	1994	1993	1992
	(Thousands of Dollars)		
Revenues:			
Electric utility .....	\$ 3,746,085	\$ 4,079,863	\$ 3,826,841
Cable television (a) .....	255,772	244,067	235,258
Total revenues .....	\$ 4,001,857	\$ 4,323,930	\$ 4,062,099
Operating Income (Expense):			
Electric utility (b) .....	\$ 997,875	\$ 1,005,750	\$ 923,801
Cable television (a) .....	15,007	17,830	19,394
Other operations .....	(1,057)	(1,163)	(1,327)
Total operating income .....	1,011,825	1,022,417	941,868
Other income .....	11,198	47,882	43,789
Interest and other charges ...	(396,949)	(423,145)	(480,561)
Income before income taxes and cumulative effect of change in accounting ....	\$ 626,074	\$ 647,154	\$ 505,096
Depreciation and Amortization:			
Electric utility .....	\$ 398,142	\$ 385,731	\$ 371,645
Cable television (a) .....	84,681	77,912	75,622
Other operations .....	1,057	1,163	1,327
Total depreciation and amortization .....	\$ 483,880	\$ 464,806	\$ 448,594
Identifiable Assets (end of period):			
Electric utility .....	\$ 10,850,981	\$ 10,753,616	\$ 10,790,052
Cable television (a) .....	1,510,052	1,372,595	1,345,770
Other operations .....	189,225	141,542	328,231
Adjustments and eliminations .	(256,111)	(37,576)	(42,386)
Total assets .....	\$ 12,294,147	\$ 12,230,177	\$ 12,421,667
Capital Expenditures:			
Electric utility (excluding AFUDC) .....	\$ 412,899	\$ 329,016	\$ 337,082
Cable television (a) .....	84,166	60,385	44,306
Other (excluding capitalized interest) .....	44,704	61,830	1,625
Total capital expenditures	\$ 541,769	\$ 451,231	\$ 383,013

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(a) Amounts do not include amounts attributable to Paragon, which is accounted for under the equity method, except identifiable assets which includes net equity investment in Paragon.

(b) 1992 amount includes the effect of a charge of \$86.4 million which relates to HL&P's restructuring of operations as a result of the implementation of the Success Through Excellence in Performance (STEP) program (see Note 17 below).

(17) RESTRUCTURING

HL&P recorded a one-time, pre-tax charge of \$86.4 million in the first quarter of 1992 to reflect the implementation of the STEP program, a restructuring of its operations. This charge includes \$42 million related to the acceptance of an early retirement plan by 468 employees of HL&P, \$31 million for severance benefits related to the elimination of an additional 1,100 positions and \$13 million in other costs associated with the restructuring.

(18) CABLE TELEVISION ACQUISITION

In July 1994, KBLCOM acquired the stock of three cable companies then serving approximately 48,000 customers in the Minneapolis area in exchange for 587,646 shares of common stock of the Company valued at approximately \$20.1 million. The total purchase price of approximately \$80 million included the assumption of approximately \$60 million in liabilities. Notes were repaid in connection with the acquisition in the amount of \$57.7 million.

(19) RAILROAD SETTLEMENT PAYMENTS

In July 1994, HL&P contributed as equity its rights to receive certain

railroad settlement payments to HL&P Receivables, Inc. (HLPR), a wholly-owned subsidiary of HL&P. HLPR transferred the receivables to a trust. A bank purchased certificates evidencing a senior interest in the trust and HLPR holds a certificate evidencing a subordinate interest in the trust. HL&P received as a dividend from HLPR approximately \$66.1 million, an amount equal to HLPR's proceeds from the sale. Consistent with the manner in which HL&P recorded receipts of the settlement payments, HL&P recorded the transaction as a \$66.1 million reduction to reconcilable fuel expense in July 1994. The reduction to reconcilable fuel expense had no effect on earnings.

(20) UNAUDITED QUARTERLY INFORMATION

The following unaudited quarterly financial information includes, in the opinion of management, all adjustments (which comprise only normal recurring accruals) necessary for a fair presentation. Quarterly results are not necessarily indicative of a full year's operations because of seasonality and other factors, including rate increases and variations in operating expense patterns.

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Quarter Ended	Revenues	Operating Income	Net Income	Earnings per Common Share (a)
-----	-----	-----	-----	-----
(Thousands of Dollars)				
1993				
-----				
March 31 .....	\$ 865,959	\$127,981	\$ 27,055	\$ 0.21
June 30 .....	1,067,753	247,686	100,209	0.77
September 30 .....	1,416,332	513,860	260,409	2.00
December 31 .....	973,886	132,890	28,363	0.22
1994				
-----				
March 31 .....	\$ 882,101	\$150,673	\$ 25,898	\$ 0.21
June 30 .....	1,066,660	300,797	126,725	1.03
September 30 .....	1,215,980	464,038	235,968	1.92
December 31 .....	837,116	96,317	10,670	0.09

(a) Quarterly earnings per common share are based on the weighted average number of shares outstanding during the quarter, and the sum of the quarters may not equal annual earnings per common share.

(21) SUBSEQUENT EVENTS

(a) KBLCOM. On January 26, 1995, Time Warner and the Company reached an agreement in which Time Warner would acquire KBLCOM in a tax-deferred, stock-for-stock merger with a subsidiary of Time Warner for a sales price of approximately \$2.2 billion, subject to closing adjustments. Time Warner will issue one million shares of Time Warner common stock and 11 million shares of a newly-issued series of its convertible preferred stock, which will have a liquidation value of \$100 per share, to the Company. The preferred stock will be convertible into approximately 22.9 million shares of Time Warner common stock and, until the earlier of conversion or the fourth anniversary of its issuance, pays an annual dividend of \$3.75 per share. After four years, Time Warner will have the right to exchange the Time Warner preferred stock for Time Warner common stock at the stated conversion rate. In addition, at the closing Time Warner will purchase for cash certain intercompany debt of KBLCOM from the Company for approximately \$600 million subject to adjustment for changes in or levels of specified indebtedness and liabilities, working capital, capital expenditures and related items. Closing of this transaction, which is subject to, among other things, (i) the parties obtaining necessary consents of certain franchise authorities and other governmental entities, (ii) the absence of any change that might have a material adverse effect on KBLCOM or Time Warner, (iii) the absence of any material litigation and (iv) the expiration or termination of the waiting period under the Hart-Scott-Rodino Antitrust Improvement Act of 1976, as amended, is expected to take place in the second half of 1995.

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The consolidated balance sheet of the Company includes KBLCOM assets of approximately \$1.5 billion and liabilities of approximately \$841 million at December 31, 1994. Revenues from KBLCOM totaled approximately \$256 million for 1994. Proforma presentation of the Company's 1994 Statement of Consolidated Income to reflect KBLCOM on a discontinued operations basis for the entire year would result in summarized operations as follows:

	Year Ended December 31, 1994 (Thousands of Dollars) except per share amounts)
Income Before Income Taxes, Discontinued Operations and Cumulative Effect of Change in Accounting.....	\$ 654,409
Income Taxes.....	230,424
	-----
Income Before Discontinued Operations and Cumulative Effect of Change in Accounting.....	423,985
Loss from Discontinued Operations of KBLCOM (net of income tax benefit of \$11,811).....	(16,524)

Income Before Cumulative Effect of Change in Accounting.....	407,461
Cumulative Effect of Change in Accounting for Postemployment Benefits (net of income taxes of \$4,415).....	(8,200)
Net Income.....	\$ 399,261
=====	
Earnings Per Common Share:	
Earnings Per Common Share Before Discontinued Operations and Cumulative Effect of Change in Accounting.....	\$ 3.45
Discontinued Operations.....	(.13)
Cumulative Effect of Change in Accounting for Postemployment Benefits.....	(.07)
Earnings Per Common Share.....	\$ 3.25
=====	

Loss from discontinued operations of KBLCOM excludes the effects of corporate overhead charges and includes interest expense relating to the amount of intercompany debt that Time Warner is purchasing from the Company.

Based on a Time Warner common stock price of \$35.50 and assuming the closing occurs on September 30, 1995, the Company estimates that it will recognize an after-tax gain of approximately \$650 million. The Company anticipates that it will record a portion of this gain (estimated to be approximately \$100 million) in the first quarter of 1995 in recognition of the deferred tax asset arising from the Company's excess tax basis in KBLCOM stock. The remainder of the gain will be recognized at closing.

- (b) HOUSTON INDUSTRIES ENERGY, INC. (HI ENERGY). In January 1995, HI Energy, a subsidiary of the Company, acquired for \$15.7 million a 90 percent equity interest in an electric utility operating company in the province of Santiago del Estero, a rural province in the north central part of Argentina. The utility system serves approximately 100,000 customers in an area of 136,000 square kilometers.

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HOUSTON LIGHTING & POWER COMPANY

NOTES TO FINANCIAL STATEMENTS

FOR THE THREE YEARS ENDED DECEMBER 31, 1994

Except as modified below, the Notes to the Company's Consolidated Financial Statements are incorporated herein by reference insofar as they relate to HL&P: (1) Summary of Significant Accounting Policies, (2) Jointly-Owned Nuclear Plant, (3) Pending Rate Proceedings, (4) Appeals of Prior Utility Commission Rate Orders, (5) Malakoff, (6) Change in Accounting Method for Revenues, (9) Preferred Stock of HL&P, (10) Long-Term Debt, (12) Retirement Plans, (13) Income Taxes, (14) Commitments and Contingencies, (15) Estimated Fair Value of Financial Instruments, (17) Restructuring, and (19) Railroad Settlement Payments.

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- (i) EARNINGS PER COMMON SHARE. All issued and outstanding Class A voting common stock of HL&P is held by the Company and all issued and outstanding Class B non-voting common stock of HL&P is held by Houston Industries (Delaware) Incorporated, a wholly owned subsidiary of the Company. Accordingly, earnings per share is not computed.
- (j) STATEMENTS OF CASH FLOWS. At December 31, 1994, HL&P had affiliate investments (considered to be cash equivalents) of \$227.6 million. At December 31, 1993, HL&P did not have any investments with affiliated companies. At December 31, 1992, HL&P had affiliate investments of \$2.1 million.

(11) SHORT-TERM FINANCING

In 1993 and 1994, the interim financing requirements of HL&P were primarily met through the issuance of commercial paper. HL&P had bank credit facilities of \$400 million and \$250 million at December 31, 1994 and 1993, respectively, which limited total short-term borrowings and provided for interest at rates generally less than the prime rate. HL&P's weighted average short-term borrowing rates for commercial paper for the year ended December 31, 1994 and 1993 were 3.71% and 3.31%, respectively. HL&P had no commercial paper outstanding at December 31, 1994, and had approximately \$171 million outstanding at December 31, 1993. Facility fees are required on HL&P's bank credit facility.

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(12) RETIREMENT PLANS

- (a) PENSION. Net pension cost for HL&P includes the following components:

	Year Ended December 31,		
	1994	1993	1992
	-----		
	(Thousands of Dollars)		
Service cost - benefits earned during the period .....	\$ 21,335	\$ 24,640	\$ 23,211

Interest cost on projected benefit obligation .....	45,064	49,950	44,580
Actual (return) loss on plan assets .....	4,737	(38,668)	(26,334)
Net amortization and deferrals .....	(50,012)	(683)	(11,605)
Net pension cost .....	\$ 21,124	\$ 35,239	\$ 29,852
	=====	=====	=====

The funded status of HL&P's retirement plan was as follows:

	December 31,	
	1994	1993
	(Thousands of Dollars)	
Actuarial present value of:		
Vested benefit obligation .....	\$ 429,279	\$ 434,797
Accumulated benefit obligation .....	\$ 460,760	\$ 492,301
Plan assets at fair value .....	\$ 486,100	\$ 478,515
Projected benefit obligation .....	617,690	636,724
Assets less than projected benefit obligation ....	(131,590)	(158,209)
Unrecognized transitional asset .....	(15,157)	(17,062)
Unrecognized prior service cost .....	21,275	23,183
Unrecognized net loss .....	67,093	77,937
Accrued pension cost .....	\$ (58,379)	\$ (74,151)
	=====	=====

(c) POSTRETIREMENT BENEFITS. The net postretirement benefit cost for HL&P includes the following components:

	Year Ended December 31,	
	1994	1993
	(Thousands of Dollars)	
Service cost - benefits earned during the period ....	\$ 8,904	\$ 9,297
Interest cost on projected benefit obligation .....	9,946	18,134
Actual return on plan assets .....	--	--
Net amortization and deferrals .....	7,757	9,658
Net postretirement benefit cost .....	\$26,607	\$37,089
	=====	=====

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The funded status of HL&P's postretirement benefit costs was as follows:

	December 31,	
	1994	1993
	(Thousands of Dollars)	
Accumulated benefit obligation:		
Retirees .....	\$ (97,200)	\$(128,122)
Fully eligible active plan participants .....	(20,126)	(22,691)
Other active plan participants .....	(22,706)	(20,576)
Total .....	(140,032)	(171,389)
Plan assets at fair value .....	--	--
Assets less than accumulated benefit obligation ....	(140,032)	(171,389)
Unrecognized transitional obligation .....	191,225	200,883
Unrecognized net gain .....	(92,786)	(55,577)
Accrued postretirement benefit cost .....	\$ (41,593)	\$ (26,083)
	=====	=====

For 1992, HL&P recognized postretirement benefit costs on a "pay-as-you-go" basis and made payments of \$8.6 million.

#### (13) INCOME TAXES

HL&P records income taxes under SFAS No. 109. During 1993, federal tax legislation was enacted that changed the income tax consequences for HL&P. The principal provision of the new law which affected HL&P was the change in the corporate income tax rate from 34 percent to 35 percent. A net regulatory asset and the related deferred income tax liability of \$71.3 million were recorded by HL&P in 1993. The effect of the new law, which decreased HL&P's net income by \$8.0 million, was recognized as a component of income tax expense in 1993. The effect on HL&P's deferred taxes as a result of the change in the new law was \$4.5 million in 1993.

HL&P's current and deferred components of income tax expense are as follows:

	Year Ended December 31,		
	1994	1993	1992
	(Thousands of Dollars)		
Current .....	\$ 184,669	\$ 115,745	\$ 134,514
Deferred .....	70,324	123,719	40,217

Federal income tax expense .....	254,993	239,464	174,731
Federal income taxes charged to other income .....	(836)	(2,993)	(1,062)
Income taxes before cumulative effect of change in accounting .....	\$ 254,157	\$ 236,471	\$ 173,669
	=====	=====	=====

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HL&P's effective income tax rates are lower than statutory corporate rates for each year as follows:

	Year Ended December 31,		
	1994	1993	1992
	(Thousands of Dollars)		
Income before income taxes, preferred dividends and cumulative effect of change in accounting .....	\$ 749,121	\$ 720,694	\$ 588,951
Statutory rate .....	35%	35%	34%
Income taxes at statutory rate .....	262,192	252,243	200,243
Net reduction in taxes resulting from:			
AFUDC - other included in income ...	1,440	1,229	2,097
Amortization of investment tax credit .....	19,416	19,797	19,926
Difference between book and tax depreciation for which deferred taxes have not been normalized ...	(15,455)	(12,976)	(13,466)
Excess deferred taxes .....	3,537	9,625	17,403
Other - net .....	(903)	(1,903)	614
Total .....	8,035	15,772	26,574
Income taxes before cumulative effect of change in accounting ....	\$ 254,157	\$ 236,471	\$ 173,669
	=====	=====	=====
Effective rate .....	33.9%	32.8%	29.5%

Following are HL&P's tax effects of temporary differences resulting in deferred tax assets and liabilities:

	December 31,	
	1994	1993
	(Thousands of Dollars)	
Deferred Tax Assets:		
Alternative minimum tax .....		\$ 51,506
IRS audit assessment .....	\$ 48,513	48,513
Disallowed plant cost - net .....	23,496	24,304
Other .....	60,174	47,906
Total deferred tax assets .....	132,183	172,229
Deferred Tax Liabilities:		
Depreciation .....	1,335,265	1,210,410
Regulatory assets - net .....	235,463	246,763
Deferred plant costs - net .....	207,746	215,472
Capitalized taxes, employee benefits, and removal costs .....	111,681	111,333
Other .....	118,328	187,227
Total deferred tax liabilities .....	2,008,483	1,971,205
Accumulated deferred income taxes - net .....	\$ 1,876,300	\$ 1,798,976
	=====	=====

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(15) ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amount and estimated fair value of additional HL&P financial instruments are as follows:

	December 31,			
	1994		1993	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	(Thousands of Dollars)			
Financial assets:				
Cash and short-term investments ....	\$235,867	\$235,867	\$12,413	\$12,413
Financial liabilities:				
Short-term notes payable .....			171,100	171,100

(20) UNAUDITED QUARTERLY INFORMATION

The following unaudited quarterly financial information includes, in the opinion of management, all adjustments (which comprise only normal

recurring accruals) necessary for a fair presentation. Quarterly results are not necessarily indicative of a full year's operations because of seasonality and other factors, including rate increases and variations in operating expense patterns.

Quarter Ended	Revenues	Operating Income	Income After Preferred Dividends
-----	-----	-----	-----
(Thousands of Dollars)			
1993			
March 31 .....	\$ 805,685	\$113,160	\$ 31,574
June 30 .....	1,005,149	189,066	105,765
September 30 .....	1,355,339	355,221	271,594
December 31 .....	913,690	108,839	40,817
1994			
March 31 .....	\$ 821,581	\$122,879	\$ 41,686
June 30 .....	1,004,906	216,842	142,478
September 30 .....	1,150,946	320,859	251,092
December 31 .....	768,652	82,302	17,925

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22) PRINCIPAL AFFILIATE TRANSACTIONS

Affiliated Company	Description	Year Ended December 31,		
		1994	1993	1992
-----	-----	-----	-----	-----
(Thousands of Dollars)				
Houston Industries	Dividends.....	\$ 328,996	\$ 342,982	\$ 345,748
	Service Fees (a).....	26,913	21,864	18,215
	Money Fund Income (b)....	6,025	2,748	930
Houston Industries Finance	Discount Expenses (a)			21,053

- (a) Included in Operating Expenses
- (b) Included in Other Income (Expense)

During 1992, Houston Industries Finance purchased accounts receivable of HL&P. In January 1993, Houston Industries Finance sold the receivables back to HL&P and ceased operations. HL&P is now selling its accounts receivable and most of its accrued unbilled revenues to an unaffiliated third party.

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INDEPENDENT AUDITORS' REPORT

Houston Industries Incorporated:

We have audited the accompanying consolidated balance sheets and the consolidated statements of capitalization of Houston Industries Incorporated and its subsidiaries as of December 31, 1994 and 1993, and the related statements of consolidated income, consolidated retained earnings and consolidated cash flows for each of the three years in the period ended December 31, 1994. Our audits also included the Company's financial statement schedule listed in Item 14(a)(2). These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the Company and its subsidiaries at December 31, 1994 and 1993, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1994 in conformity with generally accepted accounting principles. Also, in our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

As discussed in Notes 6, 12(b), and 12(d), respectively, to the consolidated financial statements, the Company changed its method of accounting for (i) revenues in 1992, (ii) the Employee Stock Ownership Plan to conform with AICPA Statement of Position 93-6 in 1994, and (iii) postemployment benefits to conform with Statement of Financial Accounting Standards No. 112 in 1994.

DELOITTE & TOUCHE LLP

Houston, Texas  
February 23, 1995

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Houston Lighting & Power Company:

We have audited the accompanying balance sheets and the statements of capitalization of Houston Lighting & Power Company (HL&P) as of December 31, 1994 and 1993, and the related statements of income, retained earnings and cash flows for each of the three years in the period ended December 31, 1994. Our audits also included the financial statement schedule of HL&P listed in Item 14(a)(2). These financial statements and financial statement schedule are the responsibility of HL&P's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of HL&P at December 31, 1994 and 1993, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 1994 in conformity with generally accepted accounting principles. Also, in our opinion, such financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

As discussed in Notes 6 and 12(d), respectively, to the financial statements, HL&P changed its method of accounting for (i) revenues in 1992, and (ii) postemployment benefits to conform with Statement of Financial Accounting Standards No. 112 in 1994.

DELOITTE & TOUCHE LLP

Houston, Texas  
February 23, 1995

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ITEM 9 CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

PART III

ITEM 10 DIRECTORS AND EXECUTIVE OFFICERS OF THE COMPANY AND HL&P.

(a) The Company

The information called for by Item 10, to the extent not set forth under Item 1 "Business- EXECUTIVE OFFICERS OF THE COMPANY", is or will be set forth in the definitive proxy statement relating to the Company's 1995 annual meeting of shareholders pursuant to the Commission's Regulation 14A. Such definitive proxy statement relates to a meeting of shareholders involving the election of directors and the portions thereof called for by Item 10 are incorporated herein by reference pursuant to Instruction G to Form 10-K.

(b) HL&P

The information set forth under Item 1. "Business - EXECUTIVE OFFICERS OF HL&P" is incorporated herein by reference.

Each member of the board of directors of HL&P is also a member of the board of directors of the Company. Each member of the board of directors of HL&P is elected annually for a one-year term. The HL&P annual shareholder's meeting, at which the Company elects members to the HL&P board of directors, is expected to occur on May 3, 1995. Information is set forth below with respect to the business experience for the last five years of each person who currently serves as a member of the board of directors of HL&P, certain other directorships held by each such person and certain other information. Unless otherwise indicated, each person has had the same principal occupation for at least five years.

MILTON CARROLL, age 44, has been a director since 1992. Mr. Carroll is Chairman, President and Chief Executive Officer of Instrument Products Inc., an oil field supply manufacturing company, in Houston, Texas. He is a director of Panhandle Eastern Corporation and the Federal Reserve Bank of Dallas.

JOHN T. CATER, age 59, has been a director since 1983. Mr. Cater is Chairman, Chief Executive Officer and a director of River Oaks Trust Company in Houston, Texas. He also serves as President and a director of Compass Bank-Houston. Until his retirement in 1990, Mr. Cater served as President, Chief Operating Officer and a director of MCorp, a Texas bank holding company. He served as a director of MCorp until July 1994.

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ROBERT J. CRUIKSHANK, age 64, has been a director since 1993. Mr. Cruikshank is primarily engaged in managing his personal investments in Houston, Texas. Prior to his retirement in 1993, he was a Senior Partner in the accounting firm of Deloitte & Touche. Mr. Cruikshank is Vice-Chairman of the Board of Regents of the University of Texas System and serves as a director of MAXXAM Inc., Kaiser Aluminum Corporation, Compass Bank and Texas Biotechnology Corporation.

LINNET F. DEILY, age 49, has been a director since 1993. Ms. Deily is Chairman, Chief Executive Officer and President of First Interstate Bank of Texas, N.A.

She has served as Chairman since 1992, Chief Executive Officer since 1991 and President since 1988. (1)

JOSEPH M. HENDRIE, Ph.D., age 69, has been a director since 1985. Dr. Hendrie is a Consulting Engineer in Bellport, New York, and a Senior Scientist at the Brookhaven National Laboratory in Upton, New York, having previously served as Chairman and Commissioner of the U.S. Nuclear Regulatory Commission and as President of the American Nuclear Society. He is also a director of Entergy Operations, Inc. of Jackson, Mississippi.

HOWARD W. HORNE, age 68, has been a director since 1978. Mr. Horne is Vice-Chairman of Cushman & Wakefield of Texas, Inc., a subsidiary of a national real estate brokerage firm. Until 1990, he was Chairman of the Board of The Horne Company, a Houston realty firm.

DON D. JORDAN, age 62, has been a director of the Company since 1977 and of HL&P since 1974. Mr. Jordan is Chairman and Chief Executive Officer of the Company and Chairman and Chief Executive Officer of HL&P. He also serves as a director of Texas Commerce Bancshares, Inc. and BJ Services Company, Inc.

ALEXANDER F. SCHILT, Ph.D., age 54, has been a director since 1992. Dr. Schilt is Chancellor of the University of Houston System. Prior to 1990, he was President of Eastern Washington University in Cheney and Spokane, Washington.

KENNETH L. SCHNITZER, SR., age 65, has been a director since 1983. Mr. Schnitzer is Chairman of the Board of Schnitzer Enterprises Inc., a Houston commercial real estate development company, having previously served as a director of American Building Maintenance Industries Incorporated and Weingarten Realty, Inc. (2)

DON D. SYKORA, age 64, has been a director since 1982. Mr. Sykora is President and Chief Operating Officer of the Company. He also serves as a director of Powell Industries, Inc., Pool Energy Services Co., Inc. and TransTexas Gas Corporation. (3)

JACK T. TROTTER, age 68, has been a director since 1985. Mr. Trotter is primarily engaged in managing his personal investments in Houston, Texas. He also serves as a director of First Interstate Bank of Texas, N.A., Howell Corporation and Weingarten Realty Investors.

BERTRAM WOLFE, Ph.D., age 67, has been a director since 1993. Dr. Wolfe is on the Nuclear Advisory Committee of Pennsylvania Power and Light and is a member of the International

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Advisory Committee of Concord Industries. Prior to his retirement in 1992, he was Vice President and General Manager of General Electric Company's nuclear energy business in San Jose, California.

- (1) First Interstate and certain of its affiliates participate in various credit facilities with HL&P, the Company and certain of HL&P's affiliates and other entities in which the Company has an ownership interest. Under these agreements, First Interstate and certain of its affiliates have maximum aggregate loans and loan commitments of approximately \$79.3 million, as of December 31, 1994.
- (2) HL&P and certain of its affiliates currently lease office space in buildings owned or controlled by affiliates of Mr. Schnitzer. HL&P and certain of its affiliates paid a total of approximately \$5.6 million to affiliates of Mr. Schnitzer during 1994, and it is expected that approximately \$3.7 million will be paid in 1995. HL&P believes such payments are comparable to those that would have been made to other non-affiliated firms for comparable facilities and services. During 1994, Mr. Schnitzer consented to the entry of an order by the Office of Thrift Supervision (OTS) whereunder he may not hold office in, or participate in the conduct of the affairs of, any federally regulated depository institution without the prior approval of the OTS and, if applicable, any other appropriate federal banking agency. The order arose out of Mr. Schnitzer's prior service as a director of BancPLUS Savings and Loan Association, a Houston, Texas-based thrift that was taken over by federal regulators in 1989. Mr. Schnitzer consented to the order to avoid the time and expense of defending an OTS administrative proceeding, without admitting whether there were any grounds for such a proceeding.
- (3) Mr. Sykora will not seek reelection to the Company's Board of Directors in 1995 and will retire as a director of the Company and HL&P at the May 3, 1995 annual shareholders' meetings.

#### ITEM 11. EXECUTIVE COMPENSATION.

##### (a) The Company

The information called for by Item 11, with respect to the Company, is or will be set forth in the definitive proxy statement relating to the Company's 1995 annual meeting of shareholders pursuant to the Commission's Regulation 14A. Such definitive proxy statement relates to a meeting of shareholders involving the election of directors and the portions thereof called for by Item 11 (excluding any information required by paragraphs (i), (k) and (l) of Item 402 of Regulation S-K) are incorporated herein by reference pursuant to Instruction 6 to Form 10-K.

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##### (b) HL&P

SUMMARY COMPENSATION TABLE. The following table shows, for the years ended December 31, 1992, 1993 and 1994, the annual, long-term and certain other compensation of the chief executive officer and the other four most highly compensated executive officers of HL&P (Named Officers).

SUMMARY COMPENSATION TABLE

Name and Principal Position	Year	Long-Term Compensation						All Other
		Annual Compensation			Awards	Payouts		
		Salary	Bonus	Other Annual Compensation	Securities Underlying Payouts	LTIP Compensation		
Don D. Jordan.....	1994	\$859,500	\$ 734,873	\$ 114,648	13,863	\$ 550,567	\$717,261	
Chairman and.....	1993	829,500	386,775	0	12,965	762,962	647,491	
Chief Executive Officer....	1992	785,125	531,268	0	13,190	32,000	543,204	
of the Company and HL&P								
R. Steve Letbetter.....	1994	321,000	246,525	31,133	3,183	117,607	43,818	
President and Chief.....	1993	271,000	109,335	0	2,128	212,362	42,562	
Operating Officer of .....	1992	241,417	125,952	0	2,161	10,125	44,813	
HL&P; Vice President of the Company								
Hugh Rice Kelly.....	1994	323,500	190,820	42,147	2,735	145,107	50,546	
Senior Vice President,.....	1993	310,500	94,446	0	2,621	285,078	58,218	
General Counsel and	1992	297,583	155,439	0	2,667	13,188	65,266	
Corporate Secretary of the Company and HL&P								
William T. Cottle.....	1994	241,000	129,675	337	2,022	0	13,126	
Group Vice President.....	1993	174,470	60,000	0	0	0	0	
- - Nuclear of HL&P.....	1992	0	0	0	0	0	0	
Jack D. Greenwade.....	1994	236,500	138,674	26,624	1,987	105,117	35,524	
Group Vice President.....	1993	225,500	68,607	0	1,903	178,814	36,786	
- - Operations of HL&P.....	1992	215,833	110,880	0	1,931	8,875	38,184	

The amounts shown include salary and bonus earned as well as earned but deferred by the Named Officers.

The amounts shown for 1994 represent the dollar value of shares of the Company's Common Stock paid out in 1994 under the Company's long-term incentive compensation plan based on the achievement of certain performance goals for the 1992-1993 performance cycle, plus dividend equivalent accruals during the performance period.

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The amounts shown include (i) Company contributions to the Company's savings plan and accruals under its savings restoration plan for the years shown on behalf of the Named Officers, as follows: Mr. Jordan 1992 - \$41,348; 1993 - \$57,152; and 1994 - \$52,344; Mr. Letbetter 1992 - \$20,225; 1993 - \$16,672; and 1994 - \$18,074; Mr. Kelly 1992 - \$26,141; 1993 - \$19,569; and 1994 - \$17,554; Mr. Cottle 1994 - \$12,642; and Mr. Greenwade 1992 - \$16,898; 1993 - \$14,128; and 1994 - \$12,814; (ii) the term portion of the premiums paid by the Company in 1994 under split-dollar life insurance policies purchased in connection with the Company's executive life insurance plan, as follows: Mr. Jordan - \$4,800; Mr. Letbetter - \$218; Mr. Kelly - \$801; Mr. Cottle - \$484; and Mr. Greenwade - \$772; and (iii) the portion of accrued interest on amounts of compensation deferred under the Company's deferred compensation plan and executive incentive compensation plan that exceeds 120 percent of the applicable federal long-term rate provided under Section 1274(d) of the Internal Revenue Code, as follows: Mr. Jordan 1992 - \$501,856; 1993 - \$590,339; and 1994 - \$660,117; Mr. Letbetter 1992 - \$24,588; 1993 - \$25,890; and 1994 - \$25,526; Mr. Kelly 1992 - \$39,125; 1993 - \$38,649; and 1994 - \$32,191; and Mr. Greenwade 1992 - \$21,286; 1993 - \$22,658; and 1994 - \$21,938. With respect to the accrued interest on deferred amounts referenced in (iii) of this footnote, the Company owns and is the beneficiary under certain life insurance policies, with respect to which it is currently anticipated that the benefits associated with these policies will be sufficient to cover such accumulated interest.

Mr. Cottle commenced employment with HL&P in April 1993.

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STOCK OPTION GRANTS. The following table contains information concerning grants during 1994 of stock options under the Company's long-term incentive compensation plan to the Named Officers.

OPTION GRANTS IN 1994

NAME	Individual Grants				Grant Date Present Value
	Number of Securities Underlying Options Granted(#)	% of Total Options Granted to Employees in Fiscal Year	Exercise or Base Price Per Share	Expiration Date	
					Grant Date Value

Don D. Jordan.....	13,863	21.1%	\$46.50	01/04/04	\$49,491
R. Steve Letbetter.....	3,183	4.8%	46.50	01/04/04	11,363
Hugh Rice Kelly.....	2,735	4.2%	46.50	01/04/04	9,764
William T. Cottle.....	2,022	3.1%	46.50	01/04/04	7,219
Jack D. Greenwade.....	1,987	3.0%	46.50	01/04/04	7,094

The nonstatutory options for shares of Common Stock included in the table were granted on January 5, 1994, have a ten-year term and generally become exercisable annually in one-third increments commencing one year after date of grant, so long as employment with the Company or its subsidiaries continues. A change in control of the Company would result in all options becoming immediately exercisable. For the purposes of the Company's long-term incentive compensation plan, a "change in control" generally is deemed to have occurred if (i) any person or group becomes the direct or indirect beneficial owner of 30 percent or more of the Company's outstanding voting securities; (ii) the majority of the Board changes as a result of, or in connection with, certain transactions; (iii) as a result of the Company merging or consolidating with another corporation, less than 70 percent of the surviving corporation's outstanding voting securities is owned by the former shareholders of the Company (excluding any party to such a transaction or any affiliates of any such party); (iv) a tender offer or exchange offer is made and consummated for the ownership of 30 percent or more of the Company's outstanding voting securities; or (v) the Company transfers all or substantially all of its assets to another corporation that is not wholly-owned by the Company.

The values are based on the Black-Scholes option pricing model adjusted for the payment of dividends. The calculations were made based on the following assumptions: volatility equal to historical volatility of the Common Stock for the one-year period prior to grant date; risk-free interest rate equal to the interest rate on a U.S. Treasury security with a maturity date corresponding to that of the option term; option strike price equal to current stock price on the date of grant (\$46.50); current dividend rate of \$3 per share per year; and option term equal to the full ten-year period until the stated expiration date. No reduction has been made in the valuations on account of non-transferability of the options or vesting or forfeiture provisions. Valuations would change if different assumptions were made. Option values are dependent on general market conditions and the performance of the Common Stock. There can be no assurance that the values in this table will be realized.

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STOCK OPTION VALUES. The following table sets forth information on the unexercised options to purchase Common Stock previously granted to each of the Named Officers under the Company's long-term incentive compensation plan and held as of December 31, 1994. None of the options are in-the-money, having been granted at exercise prices that are higher than the market value of the option shares on December 31, 1994. No options were exercised by the Named Officers during 1994.

1994 YEAR-END OPTION VALUES

NAME	Number of Securities Underlying Unexercised Options at December 31, 1994		Value of Unexercised In-the-Money Options at December 31, 1994	
	Exercisable/Unexercisable		Exercisable/Unexercisable	
Don D. Jordan.....	13,115 /	26,903	\$0.0 /	\$0.0
R. Steve Letbetter.....	2,150 /	5,322	0.0 /	0.0
Hugh Rice Kelly.....	2,652 /	5,371	0.0 /	0.0
William T. Cottle.....	0 /	2,022	0.0 /	0.0
Jack D. Greenwade.....	1,921 /	3,900	0.0 /	0.0

LONG-TERM INCENTIVE COMPENSATION. The following table sets forth information concerning awards made during 1994 for the 1994-1996 performance cycle under the Company's long-term incentive compensation plan to each of the Named Officers. The table represents potential payouts of awards for shares of Common Stock based on the achievement of certain performance goals over a three year performance cycle. The performance goals include Company consolidated and subsidiary or business unit goals, weighted 25 percent on consolidated performance and 75 percent on subsidiary or business unit performance. The performance goals are generally based on financial objectives. The Company consolidated goal applicable to each of the Named Officers shown below is achieving a certain level of total shareholder return in relation to a group of other companies. The subsidiary or business unit goals applicable to each of the Named Officers shown below are maintaining certain base electric rates and achieving certain cash flow performance in relation to a group of other companies. An additional subsidiary or business unit goal applicable to Messrs. Jordan and Kelly is achieving certain increases in cable television operating profits. If a change in control of the Company occurs before the end of a performance cycle, the payouts of awards for performance shares will occur without regard to achievement of the performance goals. See Note 1 to the OPTION GRANTS IN 1994 table for information regarding the definition of a change in control under the Company's long-term incentive compensation plan.

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Name	Number of Shares	Performance or Other Period Until Maturity or Payout	Estimated Future Payouts Under Non-Stock Price-Based Plans		
			Threshold Number of Shares	Target Number of Shares	Maximum Number of Shares
Don D. Jordan.....	12,165	12/31/96	6,083	12,165	18,248
R. Steve Letbetter.....	3,223	12/31/96	1,612	3,223	4,835
Hugh Rice Kelly.....	2,770	12/31/96	1,385	2,770	4,155
William T. Cottle.....	2,047	12/31/96	1,024	2,047	3,071
Jack D. Greenwade.....	2,012	12/31/96	1,006	2,012	3,018

The table does not reflect dividend equivalent accruals during the performance period.

RETIREMENT PLANS, RELATED BENEFITS AND OTHER AGREEMENTS. The following table shows the estimated annual benefit payable under the Company's retirement plan, benefit restoration plan and, in certain cases, supplemental agreements, to officers in various compensation classifications upon retirement at age 65 after the indicated periods of service, determined on a single-life annuity basis. The amounts in the table are not subject to any deduction for Social Security or other offsetting amounts.

PENSION PLAN TABLE

Final Average Annual Compensation at Age 65	Estimated Annual Pension Based on years of Service				
	15 Years	20 Years	25 Years	30 Years	35 or More Years
\$ 300,000	\$ 85,901	\$ 114,535	\$ 143,169	\$ 171,803	\$200,436
400,000	115,001	153,335	191,669	230,003	268,336
500,000	144,101	192,135	240,169	288,203	336,236
600,000	173,201	230,935	288,669	346,403	404,136
700,000	202,301	269,735	337,169	404,603	472,036
800,000	231,401	308,535	385,669	462,803	539,936
900,000	260,501	347,335	434,169	521,003	607,836
1,000,000	289,601	386,135	482,669	579,203	675,736
1,200,000	347,801	463,735	579,669	695,603	811,536
1,400,000	406,001	541,335	676,669	812,003	947,336
1,500,000	435,101	580,135	725,169	870,203	1,015,236
1,600,000	464,201	618,935	773,669	928,403	1,083,136
1,700,000	493,301	657,735	822,169	986,603	1,151,036

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NOTE: The qualified pension plan limits compensation in accordance with Section 401(a)(17) of the Internal Revenue Code and also limits benefits in accordance with Section 415 of the Internal Revenue Code. Pension benefits based on compensation above the qualified plan limit or in excess of the limit on annual benefits are provided through the benefit restoration plan.

For the purpose of the pension table above, final average annual compensation means the average of covered compensation for 36 consecutive months out of the 120 consecutive months immediately preceding retirement in which the participant's covered compensation was the highest. Covered compensation only includes the amounts shown in the "Salary" and "Bonus" columns of the Summary Compensation Table. At December 31, 1994, the credited years of service for the following persons are: 35 years for Mr. Jordan; 21 years for Mr. Letbetter; 20 years for Mr. Kelly, 10 of which result from a supplemental agreement; 2 years for Mr. Cottle; and 28 years for Mr. Greenwade.

The Company maintains an executive benefits plan that provides certain salary continuation, disability and death benefits to key officers of the Company and certain of its subsidiaries, including HL&P. The Named Officers participate in this plan pursuant to individual agreements that generally provide for (i) a salary continuation benefit of 100 percent of the officer's current salary for twelve months after his death during active employment and then 50 percent of his salary for nine years or until the deceased officer would have attained age 65, if later, and (ii) if the officer retires after attainment of age 65, an annual post-retirement death benefit of 50 percent of the officer's preretirement annual salary payable for six years.

The Company has established an executive life insurance plan providing split-dollar life insurance in the form of a death benefit for certain officers and members of the Company's Board of Directors. The death benefit coverage for each of the Named Officers and members of the Board of Directors varies but in each case is based on coverage (either single life or second to die) that is available for the same amount of premium that could purchase coverage equal to two times current salary for Messrs. Kelly, Cottle and Greenwade; four times current salary for Mr. Letbetter; ten million dollars for Mr. Jordan; five million dollars for Mr. Sykora (in his capacity as an executive officer of the Company) and six times the annual retainer for the Company's non-employee directors (except in the case of Mr. Trotter, who has a separate agreement providing for similar coverage, as described below under "Compensation of Directors"). The plan also provides that the Company may make payments to the covered individuals designed to compensate for tax consequences with respect to imputed income that they must recognize for federal income tax purposes based on the term portion of the annual premiums. If a covered executive retires at age 65 or at an earlier age under circumstances approved for this purpose by the Board of Directors, rights under the plan vest so that coverage is continued based on the same death benefit in effect at the time of retirement. Upon death,

the Company will receive the balance of the insurance proceeds payable in excess of the specified death benefit which by design is expected to be at least sufficient to cover the Company's cumulative outlays to pay premiums and the after-tax cost to the Company of the tax reimbursement payments. There is no arrangement or understanding under which any covered individuals will receive or be allocated any interest in any cash surrender value under the policy.

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The Company has entered into employment agreements with each of Mr. Jordan and Mr. Sykora (in their capacities as executive officers of the Company) which provide for benefits in the event of termination of employment following a change in control of the Company and for a two year extension of employment if the covered executive is employed by the Company at age 65 without there having occurred a change in control. The Company has also entered into severance agreements with certain executive officers, including Messrs. Letbetter, Kelly, Cottle and Greenwade, that provide for the payment of certain benefits in the event that, within three years following a change in control of the Company, the officer's employment is terminated by the Company or any subsidiary or successor to the Company for reasons other than cause or disability or by the officer following certain changes in job responsibilities, job location or compensation and benefits from those applicable to him immediately prior to such change in control. For the purposes of these agreements, the meaning of a change in control generally is the same as provided in the Company's long-term incentive compensation plan which is described in Note 1 to the OPTION GRANTS IN 1994 table. All benefits payable under these agreements would be payments by the Company and not HL&P.

HL&P and Mr. Cottle have entered into an employment agreement commencing on April 5, 1993 and continuing indefinitely, subject to termination by either party on 30 days' notice (Employment Period). The agreement generally provides for employment of Mr. Cottle as Group Vice President - Nuclear or in such other executive capacities as may be determined from time to time, a minimum annual base salary (\$235,000), bonuses and participation in those employee benefit plans and programs available to similarly situated employees during the Employment Period. In addition, if the Employment Period terminates after April 5, 2003, Mr. Cottle will be eligible for supplemental pension, disability or death benefits determined as if his employment had commenced ten years prior to the initial date of the Employment Period.

COMPENSATION OF DIRECTORS. Each non-employee director receives an annual retainer fee of \$20,000, a fee of \$1,000 for each board meeting attended and a fee of \$700 for each committee meeting attended. Directors may defer all or a part of their annual retainer fees (minimum deferral \$2,000) and meeting fees under the Company's deferred compensation plan.

Non-employee directors participate in a director benefits plan pursuant to which a director who serves at least one full year will receive an annual benefit in cash equal to the annual retainer payable in the year the director terminates service. Benefits under this plan will be payable to a director, commencing the January following the later of the director's termination of service or attainment of age 65, for a period equal to the number of full years of service of the director.

Non-employee directors may also participate in the Company's executive life insurance plan described above under "Retirement Plans, Related Benefits and Other Agreements," providing split-dollar life insurance with a death benefit equal to six times the director's annual retainer with coverage continuing after termination of service as a director. This plan also permits the Company to provide for a tax reimbursement payment to make the directors whole for any imputed income recognized with respect to the term portion of the annual insurance premiums. Upon death, the Company will receive the balance of the insurance proceeds payable in excess

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of the specified death benefit which, by design, is expected to be at least sufficient to cover the Company's cumulative outlays to pay premiums and the after-tax cost to the Company of the tax reimbursement payments. Mr. Trotter, who does not participate in this plan, has a separate agreement with the Company providing for payment in the event of his death in a lump sum amount equal to eight times his final annual retainer, which, because it is subject to taxation at distribution, approximates on an after-tax basis the amount of the death benefit that would have been payable had he participated in the executive life insurance plan.

#### ITEM 12 SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.

##### (a) The Company

The information called for by Item 12 is or will be set forth in the definitive proxy statement relating to the Company's 1995 annual meeting of shareholders pursuant to the Commission's Regulation 14A. Such definitive proxy statement relates to a meeting of shareholders involving the election of directors and the portions thereof called for by Item 12 are incorporated herein by reference pursuant to Instruction G to Form 10-K.

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##### (b) HL&P

As of the date of this Report, the Company owned all 1,000 authorized, issued and outstanding shares of HL&P's Class A voting common stock, without par value.

The following table sets forth information as of March 1, 1995, with respect to the beneficial ownership of shares of the Company's Common Stock by each current director, the chief executive officer and the other four most highly compensated executive officers of HL&P and, as a group, by such persons

and other executive officers of HL&P. No person or member of the group listed owns any equity securities of HL&P or any other subsidiary of the Company. Unless otherwise indicated, each person or member of the group listed has sole voting and sole investment power with respect to the shares of Common Stock listed. No ownership shown in the table represents 1 percent or more of the outstanding shares of Common Stock.

Name -----	Shares of Common Stock Beneficially Owned -----
Milton Carroll .....	1,200
John T. Cater .....	1,000(1)
William A. Cottle .....	2,445(2)(3)(4)
Robert J. Cruikshank .....	1,000
Linnet F. Deily .....	1,000(5)
Jack D. Greenwade .....	17,234(2)(3)(4)
Joseph M. Hendrie .....	451(4)(5)
Howard W. Horne .....	6,339(4)
Don D. Jordan .....	85,750(2)(3)(6)
Hugh Rice Kelly .....	20,931(2)(3)(4)
R. Steve Letbetter .....	16,361(2)(3)
Alexander F. Schilt .....	400
Kenneth L. Schnitzer, Sr. ....	4,650
Don D. Sykora .....	41,154(2)(3)(4)
Jack T. Trotter .....	1,000
Bertram Wolfe .....	110
All of the above and other executive officers as a group (19 persons) .....	222,239(2)(3)(4)

- (1) Mr. Cater disclaims beneficial ownership of these shares, which are owned by his adult children.
- (2) Includes shares held under the Company's savings plan, as to which the participant has sole voting power (subject to such power being exercised by the plan's trustees in the same proportion as directed shares in the savings plan are voted in the event the participant does not exercise voting power). The shares held under the plan are reported as of December 31, 1994, except in the case of two executive officers whose individual savings plan accounts include shares allocated during 1995 as a result of rollovers from individual retirement accounts.

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- (3) The ownership shown in the table includes shares which may be acquired within 60 days on exercise of outstanding stock options granted under the Company's long-term incentive compensation plan by each of the persons and group, as follows: Mr. Cottle - 674 shares; Mr. Greenwade - 3,862 shares; Mr. Jordan - 26,454 shares; Mr. Kelly - 5,326 shares; Mr. Letbetter - 4,641 shares; Mr. Sykora - 14,160 shares; and the group - 61,142 shares.
- (4) Includes shares held under the Company's dividend reinvestment plan as of December 31, 1994.
- (5) Voting power and investment power with respect to the shares listed for Ms. Deily and for Dr. Hendrie are shared with the individual's spouse.
- (6) Voting power and investment power with respect to 576 of the shares listed are shared with Mr. Jordan's spouse.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

(a) The Company

The information called for by Item 13 is or will be set forth in the definitive proxy statement relating to the Company's 1995 annual meeting of shareholders pursuant to the Commission's Regulation 14A. Such definitive proxy statement relates to a meeting of shareholders involving the election of directors and the portions thereof called for by Item 13 are incorporated herein by reference pursuant to Instruction G to Form 10-K.

(b) HL&P

The information set forth in Notes 1 and 2 to Item 10(b) above is incorporated herein by reference.

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PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K.

(a)(1) FINANCIAL STATEMENTS.	PAGE -----
Statements of Consolidated Income for the Three Years Ended December 31, 1994.....	53
Statements of Consolidated Retained Earnings for the Three Years Ended December 31, 1994.....	55
Consolidated Balance Sheets at December 31, 1994 and 1993.....	56
Consolidated Statements of Capitalization at December 31, 1994 and 1993.....	58
Statements of Consolidated Cash Flows for the Three Years Ended December 31, 1994.....	60
HL&P Statements of Income for the Three Years Ended December 31, 1994.....	62

HL&P Statements of Retained Earnings for the Three Years Ended December 31, 1994.....	63
HL&P Balance Sheets at December 31, 1994 and 1993.....	64
HL&P Statements of Capitalization at December 31, 1994 and 1993.....	66
HL&P Statements of Cash Flows for the Three Years Ended December 31, 1994.....	68
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Notes to HL&P's Financial Statements.....	100
Independent Auditors' Report - The Company.....	106
Independent Auditors' Report - HL&P.....	107
(a)(2) Financial Statement Schedules For The Three Years Ended December 31, 1994.	
The Company:	
VIII -- Reserves.....	122
HL&P:	
VIII -- Reserves.....	123
The following schedules are omitted because of the absence of the conditions under which they are required or because the required information is included in the financial statements:	
I, II, III, IV, V, VI, VII, IX, X, XI, XII and XIII.	
(a)(3) Exhibits.....	126
See Index of Exhibits on page 126, which also includes the management contracts or compensatory plans or arrangements required to be filed as exhibits to this Form 10-K by Item 601(10)(iii) of Regulation S-K.	
(b) REPORTS ON FORM 8-K. None	

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HOUSTON INDUSTRIES INCORPORATED AND SUBSIDIARIES  
SCHEDULE VIII - RESERVES

FOR THE THREE YEARS ENDED DECEMBER 31, 1994  
(THOUSANDS OF DOLLARS)

Col. A	Col. B	Col. C	Col. D	Col. E	
Description	Balance at Beginning of Period	Additions		Deductions from Reserves	Balance at End of Period
		Charged to Income	Charged to Other Accounts		
Year Ended December 31, 1994:					
Accumulated provisions deducted from related assets on balance sheet:					
Uncollectible accounts.....	\$ 1,682	\$ 4,882	\$ 1,541	\$ 6,560	\$ 1,545
Cable television franchises and intangible assets.....	184,057	39,437			223,494
Deferred tax asset valuation allowance.....	57,661		258		57,919
Reserves other than those deducted from assets on balance sheet:					
Property insurance.....	(2,891)	2,187		2,764	(3,468)
Injuries and damages.....	2,891	3,099		3,749	2,241
Year Ended December 31, 1993:					
Accumulated provisions deducted from related assets on balance sheet:					
Uncollectible accounts.....	\$ 10,439	\$ 4,803	\$ (932)	\$ 12,628	\$ 1,682
Cable television franchises and intangible assets.....	145,856	38,201			184,057
Deferred tax asset valuation allowance.....	56,638		1,023		57,661
Reserves other than those deducted from assets on balance sheet:					
Property insurance.....	(2,821)	2,187		2,257	(2,891)
Injuries and damages.....	3,911	4,685		5,705	2,891
Year Ended December 31, 1992:					
Accumulated provisions deducted from related assets on balance sheet:					
Uncollectible accounts.....	\$ 12,585	\$ 16,634		\$ 18,780	\$ 10,439
Cable television franchises and intangible assets.....	107,681	38,175			145,856
Deferred tax asset valuation allowance.....	56,817			179	56,638
Reserves other than those					

deducted from assets on  
balance sheet:

Property insurance.....	(4,645)	2,187	363	(2,821)
Injuries and damages.....	5,847	4,154	6,090	3,911

- -----

Notes:

- (A) Deductions from reserves represent losses or expenses for which the respective reserves were created. In the case of the uncollectible accounts reserve, such deductions are net of recoveries of amounts previously written off.
- (B) During 1992, Houston Industries Finance purchased accounts receivable of HL&P and of certain KBLCOM subsidiaries. In January 1993, Houston Industries Finance sold the receivables back to the respective subsidiaries and ceased operations. HL&P is now selling its accounts receivable and most of its accrued unbilled revenues to a third party.

HOUSTON LIGHTING & POWER COMPANY  
SCHEDULE VIII - RESERVES

FOR THE THREE YEARS ENDED DECEMBER 31, 1994  
(THOUSANDS OF DOLLARS)

Col. A	Col. B	Col. C	Col. D	Col. E	
Description	Balance at Beginning of Period	Additions		Deductions from Reserves	Balance at End of Period
		Charged to Income	Charged to Other Accounts		
Year Ended December 31, 1994:					
Reserves other than those deducted from assets on balance sheet:					
Property insurance ...	\$(2,891)	\$2,187		\$2,764	\$(3,468)
Injuries and damages .	2,891	3,099		3,749	2,241
Year Ended December 31, 1993:					
Reserves other than those deducted from assets on balance sheet:					
Property insurance ...	\$(2,821)	\$2,187		\$2,257	\$(2,891)
Injuries and damages .	3,911	4,685		5,705	2,891
Year Ended December 31, 1992:					
Reserves other than those deducted from assets on balance sheet:					
Property insurance ...	\$(4,645)	\$2,187		\$ 363	\$(2,821)
Injuries and damages .	5,847	4,154		6,090	3,911

Notes:

- (A) Deductions from reserves represent losses or expenses for which the respective reserves were created.
- (B) HL&P has no reserves for uncollectible accounts due to sales of accounts receivable.

SIGNATURES

PURSUANT TO THE REQUIREMENTS OF SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934, THE REGISTRANT HAS DULY CAUSED THIS REPORT TO BE SIGNED ON ITS BEHALF BY THE UNDERSIGNED, THEREUNTO DULY AUTHORIZED, IN THE CITY OF HOUSTON AND STATE OF TEXAS, ON THE 15TH DAY OF MARCH, 1995.

HOUSTON INDUSTRIES INCORPORATED (Registrant)

By DON D. JORDAN  
(Don D. Jordan, Chairman and Chief Executive Officer)

PURSUANT TO THE REQUIREMENTS OF THE SECURITIES EXCHANGE ACT OF 1934, THIS REPORT HAS BEEN SIGNED BELOW BY THE FOLLOWING PERSONS ON BEHALF OF THE REGISTRANT AND IN THE CAPACITIES AND ON THE DATE INDICATED.

Signature	Title	Date
DON D. JORDAN (Don D. Jordan)	Chairman and Chief Executive Officer and Director (Principal Executive and Principal Financial Officer)	
MARY P. RICCIARDELLO (Mary P. Ricciardello)	Comptroller (Principal Accounting Officer)	
MILTON CARROLL (Milton Carroll)	Director	
JOHN T. CATER (John T. Cater)	Director	
ROBERT J. CRUIKSHANK (Robert J. Cruikshank)	Director	
LINNET F. DEILY (Linnet F. Deily)	Director	
JOSEPH M. HENDRIE (Joseph M. Hendrie)	Director	> March 15, 1995
HOWARD W. HORNE (Howard W. Horne)	Director	
ALEXANDER F. SCHILT (Alexander F. Schilt)	Director	
KENNETH L. SCHNITZER, SR.	Director	

(Kenneth L. Schnitzer, Sr.)

DON D. SYKORA  
(Don D. Sykora)

Director

JACK T. TROTTER  
(Jack T. Trotter)

Director

BERTRAM WOLFE  
(Bertram Wolfe)

Director

>|

## SIGNATURES

PURSUANT TO THE REQUIREMENTS OF SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934, THE REGISTRANT HAS DULY CAUSED THIS REPORT TO BE SIGNED ON ITS BEHALF BY THE UNDERSIGNED, THEREUNTO DULY AUTHORIZED, IN THE CITY OF HOUSTON AND STATE OF TEXAS, ON THE 15TH DAY OF MARCH, 1995. THE SIGNATURE OF HOUSTON LIGHTING & POWER COMPANY SHALL BE DEEMED TO RELATE ONLY TO MATTERS HAVING REFERENCE TO SUCH COMPANY AND ANY SUBSIDIARIES THEREOF.

HOUSTON LIGHTING & POWER COMPANY (Registrant)  
By DON D. JORDAN  
(Don D. Jordan, Chairman and  
Chief Executive Officer)

PURSUANT TO THE REQUIREMENTS OF THE SECURITIES EXCHANGE ACT OF 1934, THIS REPORT HAS BEEN SIGNED BELOW BY THE FOLLOWING PERSONS ON BEHALF OF THE REGISTRANT AND IN THE CAPACITIES AND ON THE DATE INDICATED. THE SIGNATURE OF EACH OF THE UNDERSIGNED SHALL BE DEEMED TO RELATE ONLY TO MATTERS HAVING REFERENCE TO HOUSTON LIGHTING & POWER COMPANY AND ANY SUBSIDIARIES THEREOF.

Signature -----	Title -----	Date ----
DON D. JORDAN (Don D. Jordan)	Chairman and Chief Executive Officer and Director (Principal Executive Officer)	
DAVID M. McCLANAHAN (David M. McClanahan)	Group Vice President - Finance and Regulatory Relations (Principal Financial Officer)	
KEN W. NABORS (Ken W. Nabors)	Vice President and Comptroller (Principal Accounting Officer)	
MILTON CARROLL (Milton Carroll)	Director	
JOHN T. CATER (John T. Cater)	Director	
ROBERT J. CRUIKSHANK (Robert J. Cruikshank)	Director	
LINNET F. DEILY (Linnet F. Deily)	Director	> March 15, 1995
JOSEPH M. HENDRIE (Joseph M. Hendrie)	Director	
HOWARD W. HORNE (Howard W. Horne)	Director	
ALEXANDER F. SCHILT (Alexander F. Schilt)	Director	
KENNETH L. SCHNITZER, SR. (Kenneth L. Schnitzer, Sr.)	Director	
DON D. SYKORA (Don D. Sykora)	Director	
JACK T. TROTTER (Jack T. Trotter)	Director	
BERTRAM WOLFE (Bertram Wolfe)	Director	>

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HOUSTON INDUSTRIES INCORPORATED  
HOUSTON LIGHTING & POWER COMPANY

EXHIBITS TO THE ANNUAL REPORT ON FORM 10-K  
FOR THE FISCAL YEAR ENDED DECEMBER 31, 1994

## INDEX OF EXHIBITS

Exhibits not incorporated by reference to a prior filing are designated by a cross (+); all exhibits not so designated are incorporated herein by reference to a prior filing as indicated. Exhibits designated by an asterisk (\*) are management contracts or compensatory plans or arrangements required to be filed as exhibits to this Form 10-K by Item 601(10)(iii) of Regulation S-K.

## (a) Houston Industries Incorporated

Exhibit Number -----	Description -----	Report or Registration Statement -----	SEC File or Registration Number -----	Exhibit Reference -----
2(a)	Articles of Merger of Houston Industries Finance, Inc. with the Company, effective June 8, 1993	Form 10-Q for the quarter ended June 30, 1993	1-7629	2

3(a)	Restated Articles of Incorporation of the Company (Restated as of May 1993)	Form 10-Q for the quarter ended June 30, 1993	1-7629	3
+3(b)	Amended and Restated Bylaws of the Company (as of February 1, 1995)			
4(a)(1)	Mortgage and Deed of Trust dated November 1, 1944 between HL&P and South Texas Commercial National Bank of Houston (Texas Commerce Bank National Association, as successor trustee), as Trustee, as amended and supplemented by 20 Supplemental Indentures thereto	Form S-7 of HL&P filed on August 25, 1977	2-59748	2(b)
4(a)(2)	Twenty-First through Fiftieth Supplemental Indentures to HL&P Mortgage and Deed of Trust	HL&P's Form 10-K for the year ended December 31, 1989	1-3187	4(a)(2)
4(a)(3)	Fifty-First Supplemental Indenture dated March 25, 1991 to HL&P Mortgage and Deed of Trust	HL&P's Form 10-Q for the quarter ended June 30, 1991	1-3187	4(a)
4(a)(4)	Fifty-Second through Fifty-Fifth Supplemental Indentures, each dated March 1, 1992, to HL&P Mortgage and Deed of Trust	HL&P's Form 10-Q for the quarter ended March 31, 1992	1-3187	4
		-126-		
4(a)(5)	Fifty-Sixth and Fifty-Seventh Supplemental Indentures, each dated October 1, 1992, to HL&P Mortgage and Deed of Trust	HL&P's Form 10-Q for the quarter ended September 30, 1992	1-3187	4
4(a)(6)	Fifty-Eighth and Fifty-Ninth Supplemental Indenture, each dated as of March 1, 1993 to HL&P Mortgage and Deed of Trust	HL&P's Form 10-Q for the quarter ended March 31, 1993	1-3187	4
4(a)(7)	Sixtieth Supplemental Indenture dated as of July 1, 1993 to HL&P Mortgage and Deed of Trust	HL&P's Form 10-Q for the quarter ended June 30, 1993	1-3187	4
4(a)(8)	Sixty-First through Sixty-Third Supplemental Indentures to HL&P Mortgage and Deed of Trust	HL&P's Form 10-K for the year ended December 31, 1993	1-3187	4(a)(8)
4(b)(1)	Rights Agreement dated July 11, 1990 between the Company and Texas Commerce Bank National Association, as Rights Agent (Rights Agent), which includes form of Statement of Resolution Establishing Series of Shares designated Series A Preference Stock and form of Rights Certificate	Form 8-K dated July 11, 1990	1-7629	4(a)(1)
4(b)(2)	Agreement and Appointment of Agent dated as of July 11, 1990 between the Company and the Rights Agent	Form 8-K dated July 11, 1990	1-7629	4(a)(2)
4(c)	Indenture dated as of April 1, 1991 between the Company and NationsBank of Texas, National Association, as Trustee	Form 10-Q for the quarter ended June 30, 1991	1-7629	4(b)
4(d)	Agreement and Plan of Merger dated as of January 26, 1995 among KBLCOM, the Company,	Form 8-K dated January 26, 1995	1-7629	2(a)

Pursuant to Item 601(b)(4)(iii)(A) of Regulation S-K, the Company has not filed as exhibits to this Form 10-K certain long-term debt instruments, under which the total amount of securities authorized do not exceed 10 percent of the total assets of the Company and its subsidiaries on a consolidated basis. The Company hereby agrees to furnish a copy of any such instrument to the SEC upon request.

*10(a)	Executive Benefit Plan of the Company and First and Second Amendments thereto (effective as of June 2, 1982, July 1, 1984, May 7, 1986, respectively)	Form 10-Q for the quarter ended March 31, 1987	1-7629	10(a)(1) 10(a)(2) and 10(a)(3)
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*10(b)(1)	Executive Incentive Compensation Plan of the Company (effective as of January 1, 1982)	Form 10-K for the year ended December 31, 1991	1-7629	10(b)
*10(b)(2)	First Amendment to Exhibit 10(b)(1) (effective as of March 30, 1992)	Form 10-Q for the quarter ended March 31, 1992	1-7629	10(a)
*10(b)(3)	Second Amendment to Exhibit 10(b)(1) (effective as of November 4, 1992)	Form 10-K for the year ended December 31, 1992	1-7629	10(b)(3)
+*10(b)(4)	Third Amendment to Exhibit 10(b)(1) (effective as of September 7, 1994)			
*10(c)(1)	Executive Incentive Compensation Plan of the Company (effective as of January 1, 1985)	Form 10-Q for the quarter ended March 31, 1987	1-7629	10(b)(1)
*10(c)(2)	First Amendment to Exhibit 10(c)(1) (effective as of January 1, 1985)	Form 10-K for the year ended December 31, 1988	1-7629	10(b)(3)
*10(c)(3)	Second Amendment to Exhibit 10(c)(1) (effective as of January 1, 1985)	Form 10-K for the year ended December 31, 1991	1-7629	10(c)(3)
*10(c)(4)	Third Amendment to Exhibit 10(c)(1) (effective as of March 30, 1992)	Form 10-Q for the quarter ended March 31, 1992	1-7629	10(b)
*10(c)(5)	Fourth Amendment to Exhibit 10(c)(1) (effective as of November 4, 1992)	Form 10-K for the year ended December 31, 1992	1-7629	10(c)(5)
+*10(c)(6)	Fifth Amendment to Exhibit 10(c)(1) (effective as of September 7, 1994)			
*10(d)	Executive Incentive Compensation Plan of HL&P (effective as of January 1, 1985)	Form 10-Q for the quarter ended March 31, 1987	1-7629	10(b)(2)
*10(e)(1)	Executive Incentive Compensation Plan of the Company (effective as of January 1, 1989)	Form 10-Q for the quarter ended June 30, 1989	1-7629	10(b)
*10(e)(2)	First Amendment to Exhibit 10(e)(1) (effective as of January 1, 1989)	Form 10-K for the year ended December 31, 1991	1-7629	10(e)(2)
*10(e)(3)	Second Amendment to Exhibit 10(e)(1) (effective as of March 30, 1992)	Form 10-Q for the quarter ended March 31, 1992	1-7629	10(c)
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*10(e)(4)	Third Amendment to Exhibit 10(e)(1) (effective as of November 4, 1992)	Form 10-K for the year ended December 31, 1992	1-7629	10(c)(4)
+*10(e)(5)	Fourth Amendment to			

Exhibit 10(e)(1)  
(effective as of  
September 7, 1994)

*10(f)(1)	Executive Incentive Compensation Plan of the Company (effective as of January 1, 1991)	Form 10-K for the year ended December 31, 1990	1-7629	10(b)
*10(f)(2)	First Amendment to Exhibit 10(f)(1) (effective as of January 1, 1991)	Form 10-K for the year ended December 31, 1991	1-7629	10(f)(2)
*10(f)(3)	Second Amendment to Exhibit 10(f)(1) (effective as of January 1, 1991)	Form 10-Q for the quarter ended March 31, 1992	1-7629	10(d)
*10(f)(4)	Third Amendment to Exhibit 10(f)(1) (effective as of November 4, 1992)	Form 10-K for the year ended December 31, 1992	1-7629	10(f)(4)
*10(f)(5)	Fourth Amendment to Exhibit 10(f)(1) (effective as of January 1, 1993)	Form 10-K for the year ended December 31, 1992	1-7629	10(f)(5)
+*10(f)(6)	Fifth Amendment to Exhibit 10(f)(1) (effective as of September 7, 1994)			
*10(g)(1)	Benefit Restoration Plan of the Company (effective as of June 1, 1985)	Form 10-Q for the quarter ended March 31, 1987	1-7629	10(c)
*10(g)(2)	Benefit Restoration Plan of the Company as amended and restated (effective as of January 1, 1988)	Form 10-K for the year ended December 31, 1991	1-7629	10(g)(2)
*10(g)(3)	Benefit Restoration Plan of the Company, as amended and restated (effective as of July 1, 1991)	Form 10-K for the year ended December 31, 1991	1-7629	10(g)(3)
*10(h)(1)	Deferred Compensation Plan of the Company (effective as of September 1, 1985)	Form 10-Q for the quarter ended March 31, 1987	1-7629	10(d)
*10(h)(2)	First Amendment to Exhibit 10(h)(1) (effective as of September 1, 1985)	Form 10-K for the year ended December 31, 1990	1-7629	10(d)(2)
*10(h)(3)	Second Amendment to Exhibit 10(h)(1) (effective as of March 30, 1992)	Form 10-Q for the quarter ended March 31, 1992	1-7629	10(e)
		-129-		
*10(h)(4)	Third Amendment to Exhibit 10(h)(1) (effective as of June 2, 1993)	Form 10-K for the year ended December 31, 1993	1-7629	10(h)(4)
+*10(h)(5)	Fourth Amendment to Exhibit 10(h)(i) (effective as of September 7, 1994)			
*10(i)(1)	Deferred Compensation Plan of the Company (effective as of January 1, 1989)	Form 10-Q for the quarter ended June 30, 1989	1-7629	10(a)
*10(i)(2)	First Amendment to Exhibit 10(i)(1) (effective as of January 1, 1989)	Form 10-K for the year ended December 31, 1989	1-7629	10(e)(3)
*10(i)(3)	Second Amendment to Exhibit 10(i)(1) (effective as of March 30, 1992)	Form 10-Q for the quarter ended March 31, 1992	1-7629	10(f)
*10(i)(4)	Third Amendment to Exhibit 10(i)(1) (effective as of June 2, 1993)	Form 10-K for the year ended December 31, 1993	1-7629	10(i)(4)

+*10(i)(5)	Fourth Amendment to Exhibit 10(i)(1) (effective as of September 7, 1994)			
*10(j)(1)	Deferred Compensation Plan of the Company (effective as of January 1, 1991)	Form 10-K for the year ended December 31, 1990	1-7629	10(d)(3)
*10(j)(2)	First Amendment to Exhibit 10(j)(1) (effective as of January 1, 1991)	Form 10-K for the year ended December 31, 1991	1-7629	10(j)(2)
*10(j)(3)	Second Amendment to Exhibit 10(j)(1) (effective as of March 30, 1992)	Form 10-Q for the quarter ended March 31, 1992	1-7629	10(g)
*10(j)(4)	Third Amendment to Exhibit 10(j)(1) (effective as of June 2, 1993)	Form 10-K for the year ended December 31, 1993	1-7629	10(j)(4)
*10(j)(5)	Fourth Amendment to Exhibit 10(j)(1) (effective as of December 1, 1993)	Form 10-K for the year ended December 31, 1993	1-7629	10(j)(5)
+*10(j)(6)	Fifth Amendment to Exhibit 10(j)(1) (effective as of September 7, 1994)			
*10(k)(1)	Long-Term Incentive Compensation Plan of the Company (effective as of January 1, 1989)	Form 10-Q for the quarter ended June 30, 1989	1-7629	10(c)
		-130-		
*10(k)(2)	First Amendment to Exhibit 10(k)(1) (effective as of January 1, 1990)	Form 10-K for the year ended December 31, 1989	1-7629	10(f)(2)
*10(k)(3)	Second Amendment to Exhibit 10(k)(1) (effective as of December 22, 1992)	Form 10-K for the year ended December 31, 1992	1-7629	10(k)(3)
*10(l)	Form of stock option agreement for nonqualified stock options granted under the Company's 1989 Long-Term Incentive Compensation Plan	Form 10-Q for the quarter ended March 31, 1992	1-7629	10(h)
*10(m)	Forms of restricted stock agreement for restricted stock granted under the Company's 1989 Long-Term Incentive Compensation Plan	Form 10-Q for the quarter ended March 31, 1992	1-7629	10(i)
*10(n)(1)	1994 Long-Term Incentive Compensation Plan of the Company (effective as of January 1, 1994)	Form 10-K for the year ended December 31, 1993	1-7629	10(n)(1)
*10(n)(2)	Form of stock option agreement for nonqualified stock options granted under the Company's 1994 Long-Term Incentive Compensation Plan	Form 10-K for the year ended December 31, 1993	1-7629	10(n)(2)
*10(o)(1)	Savings Restoration Plan of the Company (effective as of January 1, 1991)	Form 10-K for the year ended December 31, 1990	1-7629	10(f)
*10(o)(2)	First Amendment to Exhibit 10(o)(1) (effective as of January 1, 1991)	Form 10-K for the year ended December 31, 1991	1-7629	10(l)(2)
*10(p)	Director Benefits Plan, effective as of January 1, 1992	Form 10-K for the year ended December 31, 1991	1-7629	10(m)
*10(q)	Executive Life Insurance Plan of	Form 10-K for the year ended	1-7629	

the Company  
(effective as of  
January 1, 1994)

December 31, 1993

*10(r)	Employment and Supplemental Benefits Agreement between HL&P and Hugh Rice Kelly	Form 10-Q for the quarter ended March 31, 1987	1-7629	10(f)
		-131-		
10(s)(1)	Houston Industries Master Savings Trust, as Amended and Restated Effective January 1, 1994, between the Company and Texas Commerce Bank National Association	Form 10-Q for the quarter ended March 31, 1994	1-7629	10
10(s)(2)	ESOP Trust Agreement between the Company and State Street Bank and Trust Company, as ESOP Trustee, dated October 5, 1990	Form 10-K for the year ended December 31, 1990	1-7629	10(j)(2)
10(s)(3)	Note Purchase Agreement between the Company and the ESOP Trustee, dated as of October 5, 1990	Form 10-K for the year ended December 31, 1990	1-7629	10(j)(3)
10(s)(4)	Stock Purchase Agreement between the Company and the ESOP Trustee, dated as of October 5, 1990	Form 10-K for the year ended December 31, 1991	1-7629	10(j)(4)
*10(t)	Agreement dated June 6, 1994 between the Company and Don D. Jordan	Form 10-Q for the quarter ended June 30, 1994	1-7629	10(a)
*10(u)	Agreement dated June 6, 1994 between the Company and Don D. Sykora	Form 10-Q for the quarter ended June 30, 1994	1-7629	10(b)
+*10(v)	Letter Agreement between the Company and Jack Trotter			
+*10(w)	Form of Severance Agreements dated December 22, 1994 between the Company and each of the following executive officers: Hugh Rice Kelly, R. Steve Letbetter and Lee W. Hogan			
+11	Computation of Earnings Per Common Share - and Common Equivalent Share			
+12	Computation of Ratios of Earnings to Fixed Charges			
+21	Subsidiaries of the Company			
+23	Consent of Deloitte & Touche LLP			
+27	Financial Data Schedule			
+99(a)	Investors' Choice Plan of the Company (effective as of March 15, 1995)			
		-132-		
+99(b)	First Amendment to Houston Industries Energy, Inc. Long-Term Project Incentive Compensation Plan, effective March 1, 1995			
		-133-		

(b) Houston Lighting & Power Company

Exhibit Number	Description	Report or Registration Statement	SEC File or Registration Number	Exhibit Reference
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2	Articles of Merger of Utility Fuels, Inc. with HL&P, effective October 8, 1993	Form 10-Q for the quarter ended September 30, 1993	1-3187	2
3(a)	Restated Articles of Incorporation of HL&P dated May 11, 1993	Form 10-Q for the quarter ended June 30, 1993	1-3187	3
+3(b)	Amended and Restated Bylaws of HL&P (as of February 1, 1995)			
4(a)(1)	Mortgage and Deed of Trust dated November 1, 1944 between HL&P and South Texas Commercial National Bank of Houston (Texas Commerce Bank National Association, as successor trustee), as Trustee, as amended and supplemented by 20 Supplemental Indentures thereto	Form S-7 filed on August 25, 1977	2-59748	2(b)
4(a)(2)	Twenty-First through Fiftieth Supplemental Indentures to HL&P Mortgage and Deed of Trust	Form 10-K for the year ended December 31, 1989	1-3187	4(a)(2)
4(a)(3)	Fifty-First Supplemental Indenture dated March 25, 1991 to HL&P Mortgage and Deed of Trust	Form 10-Q for the quarter ended June 30, 1991	1-3187	4(a)
4(a)(4)	Fifty-Second through Fifty-Fifth Supplemental Indentures, each dated March 1, 1992, to HL&P Mortgage and Deed of Trust	Form 10-Q for the quarter ended March 31, 1992	1-3187	4
4(a)(5)	Fifty-Sixth and Fifty-Seventh Supplemental Indentures, each dated October 1, 1992, to HL&P Mortgage and Deed of Trust	Form 10-Q for the quarter ended September 30, 1992	1-3187	4
4(a)(6)	Fifty-Eighth and Fifty-Ninth Supplemental Indentures, each dated March 1, 1993, to HL&P Mortgage and Deed of Trust	Form 10-Q for the quarter ended March 31, 1993	1-3187	4
		-134-		
4(a)(7)	Sixtieth Supplemental Indenture dated as July 1, 1993 to HL&P Mortgage and Deed of Trust	Form 10-Q for the quarter ended June 30, 1993	1-3187	4
4(a)(8)	Sixty-First through Sixty-Third Supplemental Indentures to HL&P Mortgage and Deed of Trust	HL&P's Form 10-K for the year ended December 31, 1993	1-3187	4(a)(8)

There have not been filed as exhibits to this Form 10-K certain long-term debt instruments, including indentures, under which the total amount of securities do not exceed 10 percent of the total assets of HL&P. HL&P hereby agrees to furnish a copy of any such instrument to the SEC upon request.

*10(a)	Executive Benefit Plan of the Company and First and Second Amendments thereto (effective as of June 2, 1982, July 1, 1984, May 7, 1986, respectively)	The Company's Form 10-Q for the quarter ended March 31, 1987	1-7629	10(a)(1) 10(a)(2) and 10(a)(3)
*10(b)(1)	Executive Incentive Compensation Plan of the Company (effective as of January 1, 1982)	The Company's Form 10-K for the year ended December 31, 1991	1-7629	10(b)
*10(b)(2)	First Amendment to Exhibit 10(b)(1) (effective as of March 30, 1992)	The Company's Form 10-Q for the quarter ended March 31, 1992	1-7629	10(a)
*10(b)(3)	Second Amendment to	The Company's	1-7629	10(b)(3)

	Exhibit 10(b)(1) (effective as of November 4, 1992)	Form 10-K for the year ended December 31, 1992		
*10(b)(4)	Third Amendment to Exhibit 10(b)(1) (effective as of September 7, 1994)	The Company's Form 10-K for the year ended December 31, 1994	1-7629	10(b)(4)
*10(c)(1)	Executive Incentive Compensation Plan of the Company (effective as of January 1, 1985)	The Company's Form 10-Q for the quarter ended March 31, 1987	1-7629	10(b)(1)
*10(c)(2)	First Amendment to Exhibit 10(c)(1) (effective as of January 1, 1985)	The Company's Form 10-K for the year ended December 31, 1988	1-7629	10(b)(3)
*10(c)(3)	Second Amendment to Exhibit 10(c)(1) (effective as of January 1, 1985)	The Company's Form 10-K for the year ended December 31, 1991	1-7629	10(c)(3)
*10(c)(4)	Third Amendment to Exhibit 10(c)(1) (effective as of March 30, 1992)	The Company's Form 10-Q for the quarter ended March 31, 1992	1-7629	10(b)
*10(c)(5)	Fourth Amendment to Exhibit 10(c)(1) (effective as of November 4, 1992)	The Company's Form 10-K for the year ended December 31, 1992	1-7629	10(c)(5)
		-135-		
*10(c)(6)	Fifth Amendment to Exhibit 10(c)(1) (effective as of September 7, 1994)	The Company's Form 10-K for the year ended December 31, 1994	1-7629	10(c)(6)
*10(d)	Executive Incentive Compensation Plan of HL&P (effective as of January 1, 1985)	The Company's Form 10-Q for the quarter ended March 31, 1987	1-7629	10(b)(2)
*10(e)(1)	Executive Incentive Compensation Plan of the Company (effective as of January 1, 1989)	The Company's Form 10-Q for the quarter ended June 30, 1989	1-7629	10(b)
*10(e)(2)	First Amendment to Exhibit 10(e)(1) (effective as of January 1, 1989)	The Company's Form 10-K for the year ended December 31, 1991	1-7629	10(e)(2)
*10(e)(3)	Second Amendment to Exhibit 10(e)(1) (effective as of March 30, 1992)	The Company's Form 10-Q for the quarter ended March 31, 1992	1-7629	10(c)
*10(e)(4)	Third Amendment to Exhibit 10(e)(1) (effective as of November 4, 1992)	The Company's Form 10-K for the year ended December 31, 1992	1-7629	10(c)(4)
*10(e)(5)	Fourth Amendment to Exhibit 10(e)(1) (effective as of September 7, 1994)	The Company's Form 10-K for the year ended December 31, 1994	1-7629	10(e)(5)
*10(f)(1)	Executive Incentive Compensation Plan of the Company (effective as of January 1, 1991)	The Company's Form 10-K for the year ended December 31, 1990	1-7629	10(b)
*10(f)(2)	First Amendment to Exhibit 10(f)(1) (effective as of January 1, 1991)	The Company's Form 10-K for the year ended December 31, 1991	1-7629	10(f)(2)
*10(f)(3)	Second Amendment to Exhibit 10(f)(1) (effective as of January 1, 1991)	The Company's Form 10-Q for the quarter ended March 31, 1992	1-7629	10(d)
*10(f)(4)	Third Amendment to Exhibit 10(f)(1) (effective as of November 4, 1992)	The Company's Form 10-K for the year ended December 31, 1992	1-7629	10(f)(4)
*10(f)(5)	Fourth Amendment to Exhibit 10(f)(1) (effective as of January 1, 1993)	The Company's Form 10-K for the year ended December 31, 1992	1-7629	10(f)(5)

*10(f)(6)	Fifth Amendment to Exhibit 10(f)(1) (effective as of September 7, 1994)	The Company's Form 10-K for the year ended December 31, 1994	1-7629	10(f)(6)
*10(g)(1)	Benefit Restoration Plan of the Company (effective as of June 1, 1985)	The Company's Form 10-Q for the quarter ended March 31, 1987	1-7629	10(c)
-136-				
*10(g)(2)	Benefit Restoration Plan of the Company as amended and restated (effective as of January 1, 1988)	The Company's Form 10-K for the year ended December 31, 1991	1-7629	10(g)(2)
*10(g)(3)	Benefit Restoration Plan of the Company as amended and restated (effective as of July 1, 1991)	The Company's Form 10-K for the year ended December 31, 1991	1-7629	10(g)(3)
*10(h)(1)	Deferred Compensation Plan of the Company (effective as of September 1, 1985)	The Company's Form 10-Q for the quarter ended March 31, 1987	1-7629	10(d)
*10(h)(2)	First Amendment to Exhibit 10(h)(1) (effective as of September 1, 1985)	The Company's Form 10-K for the year ended December 31, 1990	1-7629	10(d)(2)
*10(h)(3)	Second Amendment to Exhibit 10(h)(1) (effective as of March 30, 1992)	The Company's Form 10-Q for the quarter ended March 31, 1992	1-7629	10(e)
*10(h)(4)	Third Amendment to Exhibit 10(h)(1) (effective as of June 2, 1993)	The Company's Form 10-K for the year ended December 31, 1993	1-7629	10(h)(4)
*10(h)(5)	Fourth Amendment to Exhibit 10(h)(1) effective as of September 7, 1994	The Company's Form 10-K for the year ended December 31, 1994	1-7629	10(h)(5)
*10(i)(1)	Deferred Compensation Plan of the Company (effective as of January 1, 1989)	The Company's Form 10-Q for the quarter ended June 30, 1989	1-7629	10(a)
*10(i)(2)	First Amendment to Exhibit 10(i)(1) (effective as of January 1, 1989)	The Company's Form 10-K for the year ended December 31, 1989	1-7629	10(e)(3)
*10(i)(3)	Second Amendment to Exhibit 10(i)(1) (effective as of March 30, 1992)	The Company's Form 10-Q for the quarter ended March 31, 1992	1-7629	10(f)
*10(i)(4)	Third Amendment to Exhibit 10(i)(1) (effective as of June 2, 1993)	The Company's Form 10-K for the year ended December 31, 1993	1-7629	10(i)(4)
*10(i)(5)	Fourth Amendment to Exhibit 10(i)(1) (effective as of September 7, 1994)	The Company's Form 10-K for the year ended December 31, 1994	1-7629	10(i)(5)
*10(j)(1)	Deferred Compensation Plan of the Company (effective as of January 1, 1991)	The Company's Form 10-K for the year ended December 31, 1990	1-7629	10(d)(3)
*10(j)(2)	First Amendment to Exhibit 10(j)(1) (effective as of January 1, 1991)	The Company's Form 10-K for the year ended December 31, 1991	1-7629	10(j)(2)
*10(j)(3)	Second Amendment to Exhibit 10(j)(1) (effective as of March 30, 1992)	The Company's Form 10-Q for the quarter ended March 31, 1992	1-7629	10(g)
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*10(j)(4)	Third Amendment to Exhibit 10(j)(1) (effective as of June 2, 1993)	The Company's Form 10-K for the year ended December 31, 1993	1-7629	10(j)(4)

*10(j)(5)	Fourth Amendment to Exhibit 10(j)(1) (effective as of December 1, 1993)	The Company's Form 10-K for the year ended December 31, 1993	1-7629	10(j)(5)
*10(j)(6)	Fifth Amendment to Exhibit 10(j)(1) (effective as of September 7, 1994)	The Company's Form 10-K for the year ended December 31, 1994	1-7629	10(j)(6)
*10(k)(1)	Long-Term Incentive Compensation Plan of the Company (effective as of January 1, 1989)	The Company's Form 10-Q for the quarter ended June 30, 1989	1-7629	10(c)
*10(k)(2)	First Amendment to Exhibit 10(k)(1) (effective as of January 1, 1990)	The Company's Form 10-K for the year ended December 31, 1989	1-7629	10(f)(2)
*10(k)(3)	Second Amendment to Exhibit 10(k)(1) (effective as of December 22, 1992)	The Company's Form 10-K for the year ended December 31, 1992	1-7629	10(k)(3)
*10(l)	Form of stock option agreement for nonqualified stock options granted under the Company's 1989 Long-Term Incentive Compensation Plan	The Company's Form 10-Q for the quarter ended March 31, 1992	1-7629	10(h)
*10(m)	Forms of restricted stock agreement for restricted stock granted under the Company's 1989 Long-Term Incentive Compensation Plan	The Company's Form 10-Q for the quarter ended March 31, 1992	1-7629	10(i)
*10(n)(1)	1994 Long-Term Incentive Compensation Plan of the Company (effective as of January 1, 1994)	The Company's Form 10-K for the year ended December 31, 1993	1-7629	10(n)(1)
*10(n)(2)	Form of Stock Option Agreement for Nonqualified Stock Options Granted under the Company's 1994 Long-Term Incentive Compensation Plan	The Company's Form 10-K for the year ended December 31, 1993	1-7629	10(n)(2)
*10(o)(1)	Savings Restoration Plan of the Company (effective as of January 1, 1991)	The Company's Form 10-K for the year ended December 31, 1990	1-7629	10(f)
*10(o)(2)	First Amendment to Exhibit 10(o)(1) (effective as of January 1, 1991)	The Company's Form 10-K for the year ended December 31, 1991	1-7629	10(l)(2)
-138-				
*10(p)	Director Benefits Plan, effective as of January 1, 1992	The Company's Form 10-K for the year ended December 31, 1991	1-7629	10(m)
*10(q)	Executive Life Insurance Plan of the Company (effective as of January 1, 1994)	The Company's Form 10-K for the year ended December 31, 1993	1-7629	10(q)
*10(r)	Employment and Supplemental Benefits Agreement between HL&P and Hugh Rice Kelly	The Company's Form 10-Q for the quarter ended March 31, 1987	1-7629	10(f)
10(s)(1)	The Company's Master Savings Trust, as Amended and Restated effective as of January 1, 1994, between the Company and Texas Commerce Bank National Association	The Company's Form 10-Q for the quarter ended March 31, 1994	1-7629	10
10(s)(2)	ESOP Trust Agreement between Houston Industries and State Street Bank and Trust Company, as ESOP Trustee, dated October 5, 1990	The Company's Form 10-K for the year ended December 31, 1990	1-7629	10(j)(2)

10(s)(3)	Note Purchase Agreement between the Company and the ESOP Trustee, dated as of October 5, 1990	The Company's Form 10-K for the year ended December 31, 1990	1-7629	10(j)(3)
10(s)(4)	Stock Purchase Agreement between the Company and the ESOP Trustee, dated as of October 9, 1990	The Company's Form 10-K for the year ended December 31, 1991	1-7629	10(j)(4)
+*10(t)	Employment Agreement dated April 5, 1993 between HL&P and William T. Cottle			
+*10(u)	Form of Severance Agreements dated December 22, 1994 between the Company and the following executive officers: Hugh Rice Kelly, R. Steve Letbetter, William T. Cottle and Jack D. Greenwade			
+12	Computation of Ratios of Earnings to Fixed Charges and Ratios of Earnings to Fixed Charges and Preferred Dividends			
+23	Consent of Deloitte & Touche LLP			
+27	Financial Data Schedule			

## AMENDED AND RESTATED BYLAWS

OF

HOUSTON INDUSTRIES INCORPORATED

(Adopted by Resolution of the  
Board of Directors on  
February 1, 1995)

## ARTICLE I

## CAPITAL STOCK

SECTION 1. CERTIFICATES REPRESENTING SHARES. The Company shall deliver certificates representing shares to which shareholders are entitled. Such certificates shall be signed by the President or a Vice President and either the Secretary or an Assistant Secretary and shall be sealed with the seal of the Company or a facsimile thereof. The signatures of such officers upon a certificate may be facsimiles. In case any officer who has signed or whose facsimile signature has been placed upon such certificate shall have ceased to be such officer before such certificate is issued, it may be issued by the Company with the same effect as if he were such officer at the date of its issuance.

SECTION 2. SHAREHOLDERS OF RECORD. The Board of Directors of the Company may appoint one or more transfer agents or registrars of any class of stock of the Company. The Company shall be entitled to treat the holder of record of any shares of the Company as the owner thereof for all purposes, and shall not be bound to recognize any equitable or other claim to, or interest in, such shares or any rights deriving from such shares, on the part of any other person, including (but without limitation) a purchaser, assignee or transferee, unless and until such other person becomes the holder of record of such shares, whether or not the Company shall have either actual or constructive notice of the interest of such other person.

SECTION 3. TRANSFER OF SHARES. The shares of the Company shall be transferable on the stock certificate books of the Company by the holder of record thereof, or his duly authorized attorney or legal representative, upon surrender for cancellation of the certificate for such shares. All certificates surrendered for transfer shall be cancelled and

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no new certificate shall be issued until a former certificate or certificates for a like number of shares shall have been surrendered and cancelled except that in the case of a lost, destroyed or mutilated certificate, a new certificate may be issued therefor upon such conditions for the protection of the Company and any transfer agent or registrar as the Board of Directors or the Secretary may prescribe.

## ARTICLE II

## MEETINGS OF SHAREHOLDERS

SECTION 1. PLACE OF MEETINGS. All meetings of shareholders shall be held at the registered office of the Company, in the City of Houston, Texas, or at such other place within or without the State of Texas as may be designated by the Board of Directors or officer calling the meeting.

SECTION 2. ANNUAL MEETING. The annual meeting of the shareholders shall be held on such date not later than June 30 of each year and at such time as shall be designated from time to time by the Board of Directors. Failure to hold the annual meeting at the designated time shall not work a dissolution of the Company.

SECTION 3. SPECIAL MEETINGS. Special meetings of the shareholders may be called by the President, the Secretary, the Board of Directors, the holders of not less than one-tenth of all of the shares outstanding and entitled to vote at such meeting or such other persons as may be authorized in the Articles of Incorporation.

SECTION 4. NOTICE OF MEETING. Written or printed notice of all meetings stating the place, day and hour of the meeting and, in case of a special meeting, the purpose or purposes for which the meeting is called, shall be delivered to each shareholder of record entitled to vote at such meetings not less than ten nor more than fifty days before the date of the meeting, either personally or by mail, by or at the direction of the President, the Secretary or the officer or person calling the meeting. If mailed, such notice shall be deemed to be delivered when deposited in the United States mail addressed to the shareholder at his address as it appears on the stock transfer books of the Company, with postage thereon prepaid.

SECTION 5. CLOSING OF TRANSFER BOOKS AND FIXING RECORD DATE. For the purpose of determining shareholders entitled to notice of or to vote at any meeting of shareholders or any adjournment thereof, the Board of Directors may either provide that

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the stock transfer books shall be closed for a stated period of not less than ten nor more than fifty days before the meeting, or it may fix in advance a record date for any such determination of shareholders, such date to be not less than ten days nor more than fifty days prior to the meeting. If the stock

transfer books are not closed and no record date is fixed for the determination of shareholders entitled to notice of or to vote at a meeting of shareholders, then the date on which the notice of the meeting is mailed shall be the record date for such determination of shareholders. When a determination of shareholders entitled to vote at any meeting of shareholders has been made as herein provided, such determination shall apply to any adjournment thereof except where the determination has been made through the closing of the stock transfer books and the stated period of closing has expired.

SECTION 6. VOTING LIST. The officer or agent having charge of the stock transfer books for shares of the Company shall make, at least ten days before each meeting of shareholders, a complete list of the shareholders entitled to vote at such meeting or any adjournment thereof, arranged in alphabetical order, with the address of and the number of shares held by each, which list, for a period of ten days prior to such meeting, shall be kept on file at the registered office of the Company and shall be subject to inspection by any shareholder at any time during usual business hours. Such list shall also be produced and kept open at the time and place of the meeting and shall be subject to the inspection of any shareholder during the whole time of the meeting. The original stock transfer books shall be prima facie evidence as to who are the shareholders entitled to examine such list or to vote at any meeting of shareholders. Failure to comply with any requirements of this Section 6 shall not affect the validity of any action taken at such meeting.

SECTION 7. VOTING AT MEETINGS. Except as otherwise provided in the Articles of Incorporation of the Company, each holder of shares of capital stock of the Company entitled to vote shall be entitled to one vote for each share of such stock, either in person or by proxy executed in writing or by his duly authorized attorney-in-fact. No proxy shall be valid after eleven months from the date of its execution unless otherwise provided in the proxy. A proxy shall be revocable unless expressly provided therein to be irrevocable and unless otherwise made irrevocable by law. At each election for directors, every holder of shares of the Company entitled to vote shall have the right to vote, in person or by proxy, the number of shares owned by him for as many persons as there are directors to be elected, and for whose election he has a right to vote, but in no event shall he be permitted to cumulate his votes for one or more directors.

SECTION 8. QUORUM OF SHAREHOLDERS. Except as otherwise provided in the Articles of Incorporation of the Company, the holders of a majority of shares entitled to vote, represented in person or by proxy, shall constitute a quorum at a meeting of

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shareholders, but, if a quorum is not represented, a majority in interest of those represented may adjourn the meeting from time to time. Except as otherwise provided by law, the Articles of Incorporation or these Bylaws, the affirmative vote of the holders of a majority of the shares entitled to vote and thus represented at a meeting at which a quorum is present shall be the act of the shareholders' meeting.

SECTION 9. OFFICERS. The President shall preside at, and the Secretary shall keep the records of, each meeting of shareholders. In the absence of either such officer, his duties shall be performed by another officer of the Company appointed at the meeting.

All determinations of the presiding person at each meeting of shareholders shall be conclusive unless a matter is determined otherwise upon motion duly adopted by the affirmative vote of the holders of at least 80% of the voting power of the shares of capital stock of the Company entitled to vote in the election of directors held by shareholders present in person or represented by proxy at such meeting.

### ARTICLE III

#### DIRECTORS

##### SECTION 1. NUMBER AND CLASSIFICATION OF BOARD OF DIRECTORS.

The business and affairs of the Company shall be managed by the Board of Directors. The number of directors that shall constitute the whole Board of Directors of the Company shall be not less than nine nor more than eighteen as specified from time to time by the affirmative vote of at least 80% of all directors then in office at any regular or special meeting of the Board of Directors called for that purpose. The directors shall be divided into three classes, Class I, Class II and Class III. Such classes shall be as nearly equal in number of directors as possible. Each person serving as a director as of July 2, 1986 and each person elected as a director subsequent to such date but prior to the annual meeting of shareholders to be held in 1987 shall serve for a term expiring at such annual meeting without regard to class. Thereafter, each director, other than those who may be elected by the holders of Preference Stock pursuant to Section 6 of Division A of Article VI of the Articles of Incorporation of the Company (or elected by such directors to fill a vacancy) and except as provided in the penultimate paragraph of this Section 1, shall serve for a term ending on the third annual meeting following the annual meeting at which such director was elected; provided, however, that the directors elected as Class I Directors at the annual meeting of shareholders to be held in 1987 shall serve for a term expiring at the annual meeting of shareholders to be held in 1988, the directors elected as Class II Directors at the annual meeting of shareholders to be held in 1987 shall serve

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for a term expiring at the annual meeting of shareholders to be held in 1989 and the directors elected as Class III Directors at the annual meeting of shareholders to be held in 1987 shall serve for a term expiring at the annual meeting of shareholders to be held in 1990. Each director elected by the holders of Preference Stock pursuant to Section 6 of Division A of Article VI of the

Articles of Incorporation of the Company (or elected by such directors to fill a vacancy) shall serve for a term ending upon the earlier of the election of his successor or the termination at any time of a right of the holders of Preference Stock to elect members of the Board of Directors.

At each annual election, the directors chosen to succeed those whose terms then expire shall be of the same class as the directors they succeed, unless, by reason of any intervening changes in the authorized number of directors, the Board of Directors shall designate one or more directorships whose term then expires as directorships of another class in order more nearly to achieve equality of number of directors among the classes.

Notwithstanding the rule that the three classes shall be as nearly equal in number of directors as possible, in the event of any change in the authorized number of directors, each director then continuing to serve as such shall nevertheless continue as a director of the class of which he is a member until the expiration of his current term, or his prior death, resignation, disqualification or removal. If any newly created directorship may, consistent with the rule that the three classes shall be as nearly equal in number of directors as possible, be allocated to any of the three classes, the Board of Directors shall allocate it to that available class whose term of office is due to expire at the earliest date following such allocation. No decrease in the number of directors constituting the Board of Directors shall shorten the term of any incumbent director.

No person shall be eligible to serve as a director of the Company subsequent to the annual meeting of the shareholders on or immediately following such person's seventieth birthday, except that a Board member who has special technical expertise in the nuclear power field shall be eligible to serve for no more than one additional year should any Company or subsidiary nuclear facility have been under special or enhanced scrutiny by the Nuclear Regulatory Commission within one year preceding such person's seventieth birthday and such person is otherwise specifically authorized to be eligible to serve by the affirmative vote of at least 80% of all directors then in office. No person shall be eligible to stand for reelection at the annual meeting of shareholders on or immediately following the tenth anniversary of such person's initial election or appointment to the Board of Directors. Any vacancy on the Board of Directors resulting from any director being rendered ineligible to serve as a director of the Company by the immediately preceding two sentences shall be filled by the shareholders entitled to vote thereon at such annual meeting of shareholders. Any director chosen to succeed a

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director who is so rendered ineligible to serve as a director of the Company shall be of the same class as the director he succeeds. Notwithstanding the rule that a director may not stand for reelection at the annual meeting of shareholders on or immediately following the tenth anniversary of such person's initial election or appointment to the Board of Directors, an incumbent director may nevertheless continue as a director until the expiration of his current term, or his prior death, resignation, disqualification or removal; provided, however, that no person serving as a director as of April 1, 1992 shall be affected by such term limitation provision, nor shall such term limitation provision apply to directors who are also employees of the Company or its corporate affiliates.

The above notwithstanding, each director shall serve until his successor shall have been duly elected and qualified, unless he shall resign, become disqualified, disabled or shall otherwise be removed.

**SECTION 2. NEWLY CREATED DIRECTORSHIPS AND VACANCIES.** Newly created directorships resulting from any increase in the number of directors may be filled by the affirmative vote of a majority of the directors then in office for a term of office continuing only until the next election of one or more directors by the shareholders entitled to vote thereon; provided, however, that the Board of Directors shall not fill more than two such directorships during the period between two successive annual meetings of shareholders. Except as provided in Section 1 of this Article III, any vacancies on the Board of Directors resulting from death, resignation, disqualification, removal or other cause shall be filled by the affirmative vote of a majority of the remaining directors then in office, even though less than a quorum of the Board of Directors. Any director elected to fill any such vacancy shall hold office for the remainder of the full term of the director whose departure from the Board of Directors created the vacancy and until such newly elected director's successor shall have been duly elected and qualified.

Notwithstanding the foregoing paragraph of this Section 2, whenever holders of outstanding shares of Preference Stock are entitled to elect members of the Board of Directors pursuant to the provisions of Section 6 of Division A of Article VI of the Articles of Incorporation of the Company, any vacancy or vacancies resulting by reason of the death, resignation, disqualification or removal of any director or directors or any increase in the number of directors shall be filled in accordance with the provisions of such section.

**SECTION 3. NOMINATION OF DIRECTORS.** Nominations for the election of directors may be made by the Board of Directors or by any shareholder (a "Nominator") entitled to vote in the election of directors. Such nominations, other than those made by the Board of Directors, shall be made in writing pursuant to timely notice delivered to or mailed and received by the Secretary of the Company as set forth in this Section 3.

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To be timely in connection with an annual meeting of shareholders, a Nominator's notice, setting forth the name and address of the person to be nominated, shall be delivered to or mailed and received at the principal executive offices of the Company not less than ninety days nor more than 180 days prior to the date on

which the immediately preceding year's annual meeting of shareholders was held. To be timely in connection with any election of a director at a special meeting of the shareholders, a Nominator's notice, setting forth the name of the person to be nominated, shall be delivered to or mailed and received at the principal executive offices of the Company not less than forty days nor more than sixty days prior to the date of such meeting; provided, however, that in the event that less than fifty days' notice or prior public disclosure of the date of the special meeting of the shareholders is given or made to the shareholders, the Nominator's notice to be timely must be so received not later than the close of business on the seventh day following the day on which such notice of date of the meeting was mailed or such public disclosure was made. At such time, the Nominator shall also submit written evidence, reasonably satisfactory to the Secretary of the Company, that the Nominator is a shareholder of the Company and shall identify in writing (a) the name and address of the Nominator, (b) the number of shares of each class of capital stock of the Company owned beneficially by the Nominator, (c) the name and address of each of the persons with whom the Nominator is acting in concert, (d) the number of shares of capital stock beneficially owned by each such person with whom the Nominator is acting in concert, and (e) a description of all arrangements or understandings between the Nominator and each nominee and any other persons with whom the Nominator is acting in concert pursuant to which the nomination or nominations are to be made. At such time, the Nominator shall also submit in writing (i) the information with respect to each such proposed nominee that would be required to be provided in a proxy statement prepared in accordance with Regulation 14A under the Securities Exchange Act of 1934, as amended, and (ii) a notarized affidavit executed by each such proposed nominee to the effect that, if elected as a member of the Board of Directors, he will serve and that he is eligible for election as a member of the Board of Directors. Within thirty days (or such shorter time period that may exist prior to the date of the meeting) after the Nominator has submitted the aforesaid items to the Secretary of the Company, the Secretary of the Company shall determine whether the evidence of the Nominator's status as a shareholder submitted by the Nominator is reasonably satisfactory and shall notify the Nominator in writing of his determination. The failure of the Secretary of the Company to find such evidence reasonably satisfactory, or the failure of the Nominator to submit the requisite information in the form or within the time indicated, shall make the person to be nominated ineligible for nomination at the meeting at which such person is proposed to be nominated. The presiding person at each meeting of shareholders shall, if the facts warrant, determine and declare to the meeting that a nomination was not made in accordance with the procedures prescribed by these Bylaws, and if he should so determine, he shall so declare to the

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meeting and the defective nomination shall be disregarded. Beneficial ownership shall be determined in accordance with Section 6 of Article VII of these Bylaws.

#### SECTION 4. PLACE OF MEETINGS AND MEETINGS BY TELEPHONE.

Meetings of the Board of Directors may be held either within or without the State of Texas, at whatever place is specified by the officer calling the meeting. Meetings of the Board of Directors may also be held by means of conference telephone or similar communications equipment by means of which all persons participating in the meeting can hear each other. Participation in such a meeting by means of conference telephone or similar communications equipment shall constitute presence in person at such meeting, except where a director participates in a meeting for the express purpose of objecting to the transaction of any business on the ground that the meeting is not lawfully called or convened. In the absence of specific designation by the officer calling the meeting, the meetings shall be held at the registered office of the Company in the City of Houston, Texas.

SECTION 5. REGULAR MEETINGS. The Board of Directors shall meet each year immediately following the annual meeting of the shareholders at the place of such meeting, for the transaction of such business as may properly be brought before the meeting. The Board of Directors shall also meet regularly at least each quarter at such time as shall be established by resolution of the Board of Directors. No notice of any kind to either old or new members of the Board of Directors for such annual or regular meetings shall be necessary.

SECTION 6. SPECIAL MEETINGS. Special meetings of the Board of Directors may be held at any time upon the call of the President or the Secretary of the Company or a majority of the directors then in office. Notice shall be sent by mail or telegram to the last known address of the director at least two days before the meeting, or oral notice may be substituted for such written notice if received not later than the day preceding such meeting. Notice of the time, place and purpose of such meeting may be waived in writing before or after such meeting, and shall be equivalent to the giving of notice. Attendance of a director at such meeting shall also constitute a waiver of notice thereof, except where he attends for the announced purpose of objecting to the transaction of any business on the ground that the meeting is not lawfully called or convened. Except as otherwise provided by these Bylaws, neither the business to be transacted at, nor the purpose of, any regular or special meeting of the Board of Directors need be specified in the notice or waiver of notice of such meeting.

SECTION 7. QUORUM AND VOTING. Except as otherwise provided by law, the Articles of Incorporation of the Company or these Bylaws, a majority of the number of directors fixed in the manner provided in these Bylaws as from time to time amended

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shall constitute a quorum for the transaction of business. Except as otherwise provided by law, the Articles of Incorporation of the Company or these Bylaws, the affirmative vote of a majority of the directors present at any meeting at which there is a quorum shall be the act of the Board of Directors. Any regular or special directors' meeting may be adjourned from time to time by those present, whether a quorum is present or not.

SECTION 8. COMPENSATION. Directors shall receive such compensation for their services as shall be determined by the Board of Directors.

SECTION 9. REMOVAL. No director of the Company shall be removed from his office as a director by vote or other action of the shareholders or otherwise except (a) with cause, as defined below, by the affirmative vote of the holders of at least a majority of the voting power of all outstanding shares of capital stock of the Company entitled to vote in the election of directors, voting together as a single class, or (b) without cause by (i) the affirmative vote of at least 80% of all directors then in office at any regular or special meeting of the Board of Directors called for that purpose or (ii) the affirmative vote of the holders of at least 80% of the voting power of all outstanding shares of capital stock of the Company entitled to vote in the election of directors, voting together as a single class.

Except as may otherwise be provided by law, cause for removal of a director shall be construed to exist only if: (a) the director whose removal is proposed has been convicted, or where a director is granted immunity to testify where another has been convicted, of a felony by a court of competent jurisdiction and such conviction is no longer subject to direct appeal; (b) such director has been found by the affirmative vote of at least 80% of all directors then in office at any regular or special meeting of the Board of Directors called for that purpose or by a court of competent jurisdiction to have been negligent or guilty of misconduct in the performance of his duties to the Company in a matter of substantial importance to the Company; or (c) such director has been adjudicated by a court of competent jurisdiction to be mentally incompetent, which mental incompetency directly affects his ability as a director of the Company.

Notwithstanding the first paragraph of this Section 9, whenever holders of outstanding shares of Preference Stock are entitled to elect members of the Board of Directors pursuant to the provisions of Section 6 of Division A of Article VI of the Articles of Incorporation of the Company, any director of the Company may be removed in accordance with the provisions of such section.

No proposal by a shareholder to remove a director of the Company, regardless of whether such director was elected by holders of outstanding shares of Preference Stock (or elected by such directors to fill a vacancy), shall be voted upon at a meeting

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of the shareholders unless such shareholder shall have delivered or mailed in a timely manner (as set forth in this Section 9) and in writing to the Secretary of the Company (a) notice of such proposal, (b) a statement of the grounds, if any, on which such director is proposed to be removed, (c) evidence, reasonably satisfactory to the Secretary of the Company, of such shareholder's status as such and of the number of shares of each class of the capital stock of the Company beneficially owned by such shareholder, (d) a list of the names and addresses of other beneficial owners of shares of the capital stock of the Company, if any, with whom such shareholder is acting in concert, and of the number of shares of each class of the capital stock of the Company beneficially owned by each such beneficial owner, and (e) an opinion of counsel, which counsel and the form and substance of which opinion shall be reasonably satisfactory to the Board of Directors of the Company (excluding the director proposed to be removed), to the effect that, if adopted at a duly called special or annual meeting of the shareholders of the Company by the required vote as set forth in the first paragraph of this Section 9, such removal would not be in conflict with the laws of the State of Texas, the Articles of Incorporation of the Company or these Bylaws. To be timely in connection with an annual meeting of shareholders, a shareholder's notice and other aforesaid items shall be delivered to or mailed and received at the principal executive offices of the Company not less than ninety nor more than 180 days prior to the date on which the immediately preceding year's annual meeting of shareholders was held. To be timely in connection with the removal of any director at a special meeting of the shareholders, a shareholder's notice and other aforesaid items shall be delivered to or mailed and received at the principal executive offices of the Company not less than forty days nor more than sixty days prior to the date of such meeting; provided, however, that in the event that less than fifty days' notice or prior public disclosure of the date of the special meeting of shareholders is given or made to the shareholders, the shareholder's notice and other aforesaid items to be timely must be so received not later than the close of business on the seventh day following the day on which such notice of date of the meeting was mailed or such public disclosure was made. Within thirty days (or such shorter period that may exist prior to the date of the meeting) after such shareholder shall have delivered the aforesaid items to the Secretary of the Company, the Secretary and the Board of Directors of the Company shall respectively determine whether the items to be ruled upon by them are reasonably satisfactory and shall notify such shareholder in writing of their respective determinations. If such shareholder fails to submit a required item in the form or within the time indicated, or if the Secretary or the Board of Directors of the Company determines that the items to be ruled upon by them are not reasonably satisfactory, then such proposal by such shareholder may not be voted upon by the shareholders of the Company at such meeting of shareholders. The presiding person at each meeting of shareholders shall, if the facts warrant, determine and declare to the meeting that a proposal to remove a director of the Company was not made in accordance with the procedures prescribed by these Bylaws, and if he should so determine, he shall so declare to the meeting and the defective

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proposal shall be disregarded. Beneficial ownership shall be determined as specified in Section 6 of Article VII of these Bylaws.

SECTION 10. EXECUTIVE AND OTHER COMMITTEES. The Board of Directors, by resolution adopted by a majority of the full Board of Directors,

may designate from among its members an executive committee and two or more other committees, each of which shall be comprised of two or more members and, to the extent provided in such resolution, shall have and may exercise all of the authority of the Board of Directors.

Notwithstanding the foregoing paragraph of this Section 10, no such committee shall have the authority of the Board of Directors to:

- (a) amend the Articles of Incorporation of the Company;
- (b) amend, alter or repeal the Bylaws of the Company or adopt new Bylaws for the Company;
- (c) alter or repeal any resolution of the Board of Directors;
- (d) approve a plan of merger or consolidation;
- (e) take definitive action on any reclassification or exchange of securities, or repurchase by the Company of any of its equity securities;
- (f) declare a dividend on the capital stock of the Company;
- (g) call a special meeting of the shareholders;
- (h) recommend any proposal to the shareholders for action by the shareholders;
- (i) fill vacancies in the Board of Directors or any such committee;
- (j) fill any directorship to be filled by reason of an increase in the number of directors;
- (k) elect or remove officers or members of any such committee; or
- (l) fix the compensation of any member of such committee.

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The designation of any such committee and the delegation thereto of authority shall not operate to relieve the Board of Directors, or any member thereof, of any responsibility imposed upon it or him by law, nor shall such committee function where action of the Board of Directors is required under applicable law. The Board of Directors shall have the power at any time to change the membership of any such committee and to fill vacancies in it. A majority of the members of any such committee shall constitute a quorum. Each such committee may elect a chairman and appoint such subcommittees and assistants as it may deem necessary. Except as otherwise provided by the Board of Directors, meetings of any committee shall be conducted in accordance with the provisions of Sections 4 and 6 of this Article III as the same shall from time to time be amended. Any member of any such committee elected or appointed by the Board of Directors may be removed by the Board of Directors whenever in its judgment the best interests of the Company will be served thereby, but such removal shall be without prejudice to the contract rights, if any, of the person so removed. Election or appointment of a member of a committee shall not of itself create contract rights.

#### ARTICLE IV

##### OFFICERS

SECTION 1. OFFICERS. The officers of the Company shall consist of a President, one or more Vice Presidents, a Secretary and a Treasurer, each of whom shall be elected by the Board of Directors. Such other officers, including assistant officers and agents, as may be deemed necessary may be elected or appointed by the Board of Directors. Any two or more offices may be held by the same person. The officers of the Company shall have such powers and duties as generally pertain to their offices, respectively, as well as such powers and duties as from time to time shall be conferred by the Board of Directors.

SECTION 2. VACANCIES. Whenever any vacancies shall occur in any office by death, resignation, increase in the number of offices of the Company, or otherwise, the officer so elected shall hold office until his successor is chosen and qualified. The Board of Directors may at any time remove any officer of the Company, whenever in its judgment the best interests of the Company will be served thereby, but such removal shall be without prejudice to the contract rights, if any, of the person so removed. Election or appointment of an officer or agent shall not of itself create contract rights.

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#### ARTICLE V

##### INDEMNIFICATION

SECTION 1. GENERAL. Each person who at any time shall serve, or shall have served, as a director, officer, employee or agent of the Company, or any person who, while a director, officer, employee or agent of the Company, is or was serving at its request as a director, officer, partner, venturer, proprietor, trustee, employee, agent or similar functionary of another foreign or domestic corporation, partnership, joint venture, sole proprietorship, trust, employee benefit plan or other enterprise, shall be entitled to indemnification

as, and to the fullest extent, permitted by Article 2.02-1 of the Texas Business Corporation Act or any successor statutory provision, as from time to time amended. The foregoing right of indemnification shall not be deemed exclusive of any other rights to which those to be indemnified may be entitled as a matter of law or under any agreement, vote of shareholders or disinterested directors, or other arrangement.

SECTION 2. INSURANCE. The Company may purchase and maintain insurance on behalf of any person who is or was a director, officer, employee or agent of the Company or is or was serving at the request of the Company as a director, officer, partner, venturer, proprietor, trustee, employee, agent or similar functionary of another foreign or domestic corporation, partnership, joint venture, sole proprietorship, trust, employee benefit plan or other enterprise against any liability asserted against him and incurred by him in such capacity or arising out of his status as such a person, whether or not the Company would have the power to indemnify him against that liability under this Article V or the Texas Business Corporation Act.

#### ARTICLE VI

##### CONTRACTS AND TRANSACTIONS WITH DIRECTORS AND OFFICERS

SECTION 1. GENERAL PROCEDURE. No contract or transaction between the Company and one or more of its directors or officers, or between the Company and any other corporation, partnership, association or other organization in which one or more of the Company's directors or officers are directors or officers or have a financial interest, shall be void or voidable solely for this reason, solely because the director or officer is present at or participates in the meeting of the Company's Board of Directors or committee which authorizes the contract or transaction, or solely because his or their votes are counted for such purpose, if:

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(a) The material facts as to his relationship or interest and as to the contract or transaction are disclosed or are known to the Board of Directors or the committee, and the Board of Directors or committee in good faith authorizes the contract or transaction by the affirmative vote of a majority of the disinterested directors, even though the disinterested directors constitute less than a quorum; or

(b) The material facts as to his relationship or interest and as to the contract or transaction are disclosed or are known to the shareholders entitled to vote thereon, and the contract or transaction is specifically approved in good faith by vote of the shareholders; or

(c) The contract or transaction is fair to the Company as of the time it is authorized, approved or ratified by the Board of Directors, the committee thereof, or the shareholders.

SECTION 2. DETERMINATION OF QUORUM. Common or interested directors may be counted in determining the presence of a quorum at a meeting of the Board of Directors or of a committee which authorizes the contract or transaction as provided in Section 1 of this Article VI.

#### ARTICLE VII

##### MISCELLANEOUS PROVISIONS

SECTION 1. OFFICES. The principal office of the Company shall be located in Houston, Texas, unless and until changed by resolution of the Board of Directors. The Company may also have offices at such other places as the Board of Directors may designate from time to time, or as the business of the Company may require. The principal office and registered office may be, but need not be, the same.

SECTION 2. RESIGNATIONS. Any director or officer may resign at any time. Such resignations shall be made in writing and shall take effect at the time specified therein, or, if no time be specified, at the time of its receipt by the President or Secretary. The acceptance of a resignation shall not be necessary to make it effective, unless expressly so provided in the resignation.

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SECTION 3. FIXING RECORD DATES FOR PAYMENT OF DIVIDENDS AND OTHER PURPOSES. For the purpose of determining shareholders entitled to receive payment of any dividend or in order to make a determination of shareholders for any other proper purpose, the Board of Directors of the Company may provide that the stock transfer books shall be closed for a stated period but not to exceed, in any case, fifty days. In lieu of closing the stock transfer books, the Board of Directors may fix in advance a date as the record date for any such determination of shareholders, such date to be not more than fifty days prior to the date on which the particular action requiring such determination of shareholders is to be taken. If the stock transfer books are not closed and no record date is fixed for the determination of shareholders entitled to receive payment of a dividend, then the date on which the resolution of the Board of Directors declaring such dividend is adopted shall be the record date for such determination of shareholders.

SECTION 4. SEAL. The seal of the Company shall be circular in form, with the name "HOUSTON INDUSTRIES INCORPORATED."

SECTION 5. SEPARABILITY. If one or more of the provisions of these Bylaws shall be held to be invalid, illegal or unenforceable, such invalidity, illegality or unenforceability shall not affect any other provision

hereof and these Bylaws shall be construed as if such invalid, illegal or unenforceable provision or provisions had never been contained herein.

SECTION 6. DEFINITION OF BENEFICIAL OWNER. "Beneficial Owner" as used in these Bylaws means any of the following:

(a) a person who individually or with any of his affiliates or associates beneficially owns (within the meaning of Rule 13d-3 under the Securities Exchange Act of 1934, as amended) any capital stock of the Company, directly or indirectly;

(b) a person who individually or with any of his affiliates or associates has either of the following rights:

(i) to acquire capital stock of the Company, whether such right is exercisable immediately or only after the passage of time, pursuant to any agreement, arrangement or understanding or upon the exercise of conversion rights, exchange rights, warrants or options, or otherwise,

(ii) to vote capital stock of the Company pursuant to any agreement, arrangement or understanding; or

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(c) a person who has any agreement, arrangement or understanding for the purpose of acquiring, holding, voting or disposing capital stock of the Company with any other person who beneficially owns or whose affiliates beneficially own (within the meaning of Rule 13d-3 under the Securities Exchange Act of 1934, as amended), directly or indirectly, such shares of capital stock.

#### ARTICLE VIII

##### AMENDMENT OF BYLAWS

SECTION 1. VOTE REQUIREMENTS. The Board of Directors shall have the power to alter, amend or repeal the Bylaws or adopt new Bylaws by the affirmative vote of at least 80% of all directors then in office at any regular or special meeting of the Board of Directors called for that purpose, subject to repeal or change by the affirmative vote of the holders of at least 80% of the voting power of all the shares of the Company entitled to vote in the election of directors, voting together as a single class.

SECTION 2. SHAREHOLDER PROPOSALS. No proposal by a shareholder made pursuant to Section 1 of this Article VIII may be voted upon at a meeting of shareholders unless such shareholder shall have delivered or mailed in a timely manner (as set forth in this Section 2) and in writing to the Secretary of the Company (a) notice of such proposal and the text of the proposed alteration, amendment or repeal, (b) evidence reasonably satisfactory to the Secretary of the Company, of such shareholder's status as such and of the number of shares of each class of capital stock of the Company of which such shareholder is the beneficial owner, (c) a list of the names and addresses of other beneficial owners of shares of the capital stock of the Company, if any, with whom such shareholder is acting in concert, and the number of shares of each class of capital stock of the Company beneficially owned by each such beneficial owner and (d) an opinion of counsel, which counsel and the form and substance of which opinion shall be reasonably satisfactory to the Board of Directors of the Company, to the effect that the Bylaws (if any) resulting from the adoption of such proposal would not be in conflict with the Articles of Incorporation of the Company or the laws of the State of Texas. To be timely in connection with an annual meeting of shareholders, a shareholder's notice and other aforesaid items shall be delivered to or mailed and received at the principal executive offices of the Company not less than ninety nor more than 180 days prior to the date on which the immediately preceding year's annual meeting of shareholders was held. To be timely in connection with the voting on any such proposal at a special meeting of the shareholders, a shareholder's notice and other aforesaid items shall be delivered to or

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mailed and received at the principal executive offices of the Company not less than forty days nor more than sixty days prior to the date of such meeting; provided, however, that in the event that less than fifty days' notice or prior public disclosure of the date of the special meeting of the shareholders is given or made to the shareholders, the shareholder's notice and other aforesaid items to be timely must be so received not later than the close of business on the seventh day following the day on which such notice of date of the meeting was mailed or such public disclosure was made. Within thirty days (or such shorter period that may exist prior to the date of the meeting) after such shareholder shall have submitted the aforesaid items, the Secretary and the Board of Directors of the Company shall respectively determine whether the items to be ruled upon by them are reasonably satisfactory and shall notify such shareholder in writing of their respective determinations. If such shareholder fails to submit a required item in the form or within the time indicated, or if the Secretary or the Board of Directors of the Company determines that the items to be ruled upon by them are not reasonably satisfactory, then such proposal by such shareholder may not be voted upon by the shareholders of the Company at such meeting of shareholders. The presiding person at each meeting of shareholders shall, if the facts warrant, determine and declare to the meeting that a proposal made pursuant to Section 1 of this Article VIII was not made in accordance with the procedures prescribed by these Bylaws, and if he should so determine, he shall so declare to the meeting and the defective proposal shall

be disregarded. Beneficial ownership shall be determined in accordance with Section 6 of Article VII of these Bylaws.

HOUSTON INDUSTRIES INCORPORATED  
EXECUTIVE INCENTIVE COMPENSATION PLAN

(As Established Effective January 1, 1982)

THIRD AMENDMENT

Houston Industries Incorporated, a Texas corporation (the "Company"), having adopted the Houston Lighting & Power Company Executive Incentive Compensation Plan, as established effective January 1, 1982 (the "Plan"), and having reserved the right under Section 13 thereof to amend the Plan, does hereby amend Section 9 of the Plan, effective September 7, 1994, to read as follows:

"9. NON-ALIENATION OF BENEFITS. No right or benefit under this Plan shall be subject to anticipation, alienation, transfer, sale, assignment, pledge, encumbrance or charge, whether voluntary, involuntary, direct or indirect, by operation of law or otherwise, including, without limitation, a change in beneficial interest of any trust and a change in ownership of a corporation or partnership, but not including a change of legal and beneficial title of a right or benefit resulting from the death of any Participant or the spouse of any Participant (any such proscribed transaction hereinafter a 'Disposition') and any attempted Disposition will be null and void. No right or benefit hereunder shall in any manner be liable for or subject to any debts, contracts, liabilities, or torts of any Participant or other person entitled to such benefits. The foregoing provisions of this Section 9 shall not apply to a domestic relations order awarding any benefits under the Plan to the divorced spouse of a Participant. The foregoing provisions of this Section 9 shall also not apply to an irrevocable Disposition of a right or benefit under this Plan to a 'Permitted Assignee', as defined below, by (i) a Participant age 55 or older (an 'Eligible Participant'), or (ii) a 'Permitted Assignee', as defined below, who has received an assignment from an Eligible Participant pursuant to this sentence.

(a) PERMITTED ASSIGNEE. The term 'Permitted Assignee' shall mean:

- (i) The Eligible Participant;
- (ii) A spouse of the Eligible Participant;

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(iii) Any person who is a lineal ascendant or descendant of the Eligible Participant or the Eligible Participant's spouse;

(iv) Any brother or sister of the Eligible Participant;

(v) Any spouse of any individual described in subparagraph (iii) or (iv);

(vi) A trustee of any trust which, at the applicable time, is 100% Actuarially Held for a Permitted Assignee or Assignees (as defined in Section 9(c));

(vii) Any corporation in which, at the applicable time, each class of stock is 100% owned by a Permitted Assignee or Permitted Assignees;

(viii) Any partnership in which, at the applicable time, each class of partnership interest is 100% owned by a Permitted Assignee or Permitted Assignees; or

(ix) Any limited liability company or other form of incorporated or unincorporated business organization in which each class of stock, membership or other equity interest is 100% owned by a Permitted Assignee or Assignees.

(b) SUBSEQUENT ASSIGNEES. This Section 9 shall be fully applicable to all Permitted Assignees, and the provisions of this Section 9 shall be fully applicable to any right or benefit transferred by an Eligible Participant to any Permitted Assignee as if such Permitted Assignee were an Eligible Participant; provided, however, that no Permitted Assignee shall be deemed an Eligible Participant for determining the persons who constitute Permitted Assignees under Section 9(a). Any Permitted Assignee acquiring a right or benefit under this Plan shall execute and deliver to the Committee an Agreement pursuant to which such Permitted Assignee agrees to be bound by all of the terms and provisions of the Plan, provided that the failure to execute and deliver such an Agreement shall not be deemed to relieve such Permitted Assignee of the restrictions imposed by the Plan. Any attempted Disposition of a right or benefit under this Plan in breach of this Section 9, whether voluntary, involuntary, by operation of law or otherwise shall be null and void.

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(c) ACTUARIALLY HELD. In making the determination whether a trust is 100% Actuarially Held for Permitted Assignee(s), a trust, at the applicable point in time, is 100% Actuarially Held for Permitted Assignee or Assignees when 100% of the actuarial value of the beneficial interests of the trust, except as provided in the following sentence, are held for a Permitted Assignee or Permitted Assignees. For purposes of making the determination described above, the possibility that an interest in a trust may be appointed pursuant to a special or general power of appointment shall be

ignored; provided, that the actual exercise of any such power of appointment shall not be ignored."

IN WITNESS WHEREOF, Houston Industries Incorporated has caused these presents to be executed by its duly authorized officer in a number of copies, all of which shall constitute one and the same instrument, which may be sufficiently evidenced by any executed copy hereof, this 9th day of March, 1995, but effective as of the date specified herein.

HOUSTON INDUSTRIES INCORPORATED

By /s/ D. D. SYKORA  
D. D. Sykora  
President and Chief Operating  
Officer

ATTEST

/s/ R. B. DAUPHIN  
Assistant Corporate Secretary

HOUSTON INDUSTRIES INCORPORATED  
EXECUTIVE INCENTIVE COMPENSATION PLAN

(As Amended and Restated Effective January 1, 1985)

FIFTH AMENDMENT

Houston Industries Incorporated, a Texas corporation (the "Company"), having amended and restated the Houston Industries Incorporated Executive Incentive Compensation Plan, effective January 1, 1985 (the "Plan"), and having reserved the right under Section 18 thereof to amend the Plan, does hereby amend Section 12 of the Plan, effective September 7, 1994, to read as follows:

"12. NON-ALIENATION OF BENEFITS. No right or benefit under this Plan shall be subject to anticipation, alienation, transfer, sale, assignment, pledge, encumbrance or charge, whether voluntary, involuntary, direct or indirect, by operation of law or otherwise, including, without limitation, a change in beneficial interest of any trust and a change in ownership of a corporation or partnership, but not including a change of legal and beneficial title of a right or benefit resulting from the death of any Participant or the spouse of any Participant (any such proscribed transaction hereinafter a 'Disposition') and any attempted Disposition will be null and void. No right or benefit hereunder shall in any manner be liable for or subject to any debts, contracts, liabilities, or torts of any Participant or other person entitled to such benefits. The foregoing provisions of this Section 12 shall not apply to a domestic relations order awarding any benefits under the Plan to the divorced spouse of a Participant. The foregoing provisions of this Section 12 shall also not apply to an irrevocable Disposition of a right or benefit under this Plan to a 'Permitted Assignee', as defined below, by (i) a Participant age 55 or older (an 'Eligible Participant'), or (ii) a 'Permitted Assignee', as defined below, who has received an assignment from an Eligible Participant pursuant to this sentence.

(a) PERMITTED ASSIGNEE. The term 'Permitted Assignee' shall mean:

- (i) The Eligible Participant;
- (ii) A spouse of the Eligible Participant;

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(iii) Any person who is a lineal ascendant or descendant of the Eligible Participant or the Eligible Participant's spouse;

(iv) Any brother or sister of the Eligible Participant;

(v) Any spouse of any individual described in subparagraph (iii) or (iv);

(vi) A trustee of any trust which, at the applicable time, is 100% Actuarially Held for a Permitted Assignee or Assignees (as defined in Section 12(c));

(vii) Any corporation in which, at the applicable time, each class of stock is 100% owned by a Permitted Assignee or Permitted Assignees;

(viii) Any partnership in which, at the applicable time, each class of partnership interest is 100% owned by a Permitted Assignee or Permitted Assignees; or

(ix) Any limited liability company or other form of incorporated or unincorporated business organization in which each class of stock, membership or other equity interest is 100% owned by a Permitted Assignee or Assignees.

(b) SUBSEQUENT ASSIGNEES. This Section 12 shall be fully applicable to all Permitted Assignees, and the provisions of this Section 12 shall be fully applicable to any right or benefit transferred by an Eligible Participant to any Permitted Assignee as if such Permitted Assignee were an Eligible Participant; provided, however, that no Permitted Assignee shall be deemed an Eligible Participant for determining the persons who constitute Permitted Assignees under Section 12(a). Any Permitted Assignee acquiring a right or benefit under this Plan shall execute and deliver to the Committee an Agreement pursuant to which such Permitted Assignee agrees to be bound by all of the terms and provisions of the Plan, provided that the failure to execute and deliver such an Agreement shall not be deemed to relieve such Permitted Assignee of the restrictions imposed by the Plan. Any attempted Disposition of a right or benefit under this Plan in breach of this Section 12, whether voluntary, involuntary, by operation of law or otherwise shall be null and void.

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(c) ACTUARIALLY HELD. In making the determination whether a trust is 100% Actuarially Held for Permitted Assignee(s), a

trust, at the applicable point in time, is 100% Actuarially Held for Permitted Assignee or Assignees when 100% of the actuarial value of the beneficial interests of the trust, except as provided in the following sentence, are held for a Permitted Assignee or Permitted Assignees. For purposes of making the determination described above, the possibility that an interest in a trust may be appointed pursuant to a special or general power of appointment shall be ignored; provided, that the actual exercise of any such power of appointment shall not be ignored."

IN WITNESS WHEREOF, Houston Industries Incorporated has caused these presents to be executed by its duly authorized officer in a number of copies, all of which shall constitute one and the same instrument, which may be sufficiently evidenced by any executed copy hereof, this 9th day of March, 1995, but effective as of the date specified herein.

HOUSTON INDUSTRIES INCORPORATED

By /s/ D. D. SYKORA  
D. D. Sykora  
President and Chief  
Operating Officer

ATTEST

/s/ R. B. DAUPHIN  
Assistant Corporate Secretary

HOUSTON INDUSTRIES INCORPORATED  
EXECUTIVE INCENTIVE COMPENSATION PLAN

(As Amended and Restated Effective January 1, 1989)

FOURTH AMENDMENT

Houston Industries Incorporated, a Texas corporation (the "Company"), having amended and restated the Houston Industries Incorporated Executive Incentive Compensation Plan, effective January 1, 1989 (the "Plan"), and having reserved the right under Section 18 thereof to amend the Plan, does hereby amend Section 12 of the Plan, effective September 7, 1994, to read as follows:

"12. NON-ALIENATION OF BENEFITS. No right or benefit under this Plan shall be subject to anticipation, alienation, transfer, sale, assignment, pledge, encumbrance or charge, whether voluntary, involuntary, direct or indirect, by operation of law or otherwise, including, without limitation, a change in beneficial interest of any trust and a change in ownership of a corporation or partnership, but not including a change of legal and beneficial title of a right or benefit resulting from the death of any Participant or the spouse of any Participant (any such proscribed transaction hereinafter a 'Disposition') and any attempted Disposition will be null and void. No right or benefit hereunder shall in any manner be liable for or subject to any debts, contracts, liabilities, or torts of any Participant or other person entitled to such benefits. The foregoing provisions of this Section 12 shall not apply to a domestic relations order awarding any benefits under the Plan to the divorced spouse of a Participant. The foregoing provisions of this Section 12 shall also not apply to an irrevocable Disposition of a right or benefit under this Plan to a 'Permitted Assignee', as defined below, by (i) a Participant age 55 or older (an 'Eligible Participant'), or (ii) a 'Permitted Assignee', as defined below, who has received an assignment from an Eligible Participant pursuant to this sentence.

(a) PERMITTED ASSIGNEE. The term 'Permitted Assignee' shall mean:

- (i) The Eligible Participant;
- (ii) A spouse of the Eligible Participant;

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(iii) Any person who is a lineal ascendant or descendant of the Eligible Participant or the Eligible Participant's spouse;

(iv) Any brother or sister of the Eligible Participant;

(v) Any spouse of any individual described in subparagraph (iii) or (iv);

(vi) A trustee of any trust which, at the applicable time, is 100% Actuarially Held for a Permitted Assignee or Assignees (as defined in Section 12(c));

(vii) Any corporation in which, at the applicable time, each class of stock is 100% owned by a Permitted Assignee or Permitted Assignees;

(viii) Any partnership in which, at the applicable time, each class of partnership interest is 100% owned by a Permitted Assignee or Permitted Assignees; or

(ix) Any limited liability company or other form of incorporated or unincorporated business organization in which each class of stock, membership or other equity interest is 100% owned by a Permitted Assignee or Assignees.

(b) SUBSEQUENT ASSIGNEES. This Section 12 shall be fully applicable to all Permitted Assignees, and the provisions of this Section 12 shall be fully applicable to any right or benefit transferred by an Eligible Participant to any Permitted Assignee as if such Permitted Assignee were an Eligible Participant; provided, however, that no Permitted Assignee shall be deemed an Eligible Participant for determining the persons who constitute Permitted Assignees under Section 12(a). Any Permitted Assignee acquiring a right or benefit under this Plan shall execute and deliver to the Committee an Agreement pursuant to which such Permitted Assignee agrees to be bound by all of the terms and provisions of the Plan, provided that the failure to execute and deliver such an Agreement shall not be deemed to relieve such Permitted Assignee of the restrictions imposed by the Plan. Any attempted Disposition of a right or benefit under this Plan in breach of this Section 12, whether voluntary, involuntary, by operation of law or otherwise shall be null and void.

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(c) ACTUARIALLY HELD. In making the determination whether a trust is 100% Actuarially Held for Permitted Assignee(s), a trust, at the applicable point in time, is 100% Actuarially Held for Permitted Assignee or Assignees when 100% of the actuarial value of the beneficial interests of the trust, except as

provided in the following sentence, are held for a Permitted Assignee or Permitted Assignees. For purposes of making the determination described above, the possibility that an interest in a trust may be appointed pursuant to a special or general power of appointment shall be ignored; provided, that the actual exercise of any such power of appointment shall not be ignored."

IN WITNESS WHEREOF, Houston Industries Incorporated has caused these presents to be executed by its duly authorized officer in a number of copies, all of which shall constitute one and the same instrument, which may be sufficiently evidenced by any executed copy hereof, this 9th day of March, 1995, but effective as of the date specified herein.

HOUSTON INDUSTRIES INCORPORATED

By /s/ D. D. SYKORA  
D. D. Sykora  
President and Chief  
Operating Officer

ATTEST

/s/ R. B. DAUPHIN  
Assistant Corporate Secretary

(As Amended and Restated Effective January 1, 1991)

FIFTH AMENDMENT

Houston Industries Incorporated, a Texas corporation (the "Company"), having amended and restated the Houston Industries Incorporated Executive Incentive Compensation Plan, effective January 1, 1991 (the "Plan"), and having reserved the right under Section 18 thereof to amend the Plan, does hereby amend the Plan, as follows:

1. The last sentence of the first paragraph of Section 4 of the Plan is hereby amended in its entirety, effective January 1, 1995, to read as follows:

"Only Participants who were ineligible to participate in the Houston Industries Incorporated Long-Term Incentive Compensation Plan and who have participated in the Plan and been continuously employed by an Employer through December 31 of the current Plan Year and each of the three (3) preceding Plan Years shall be eligible to receive a Long-Term Award at the end of the current Plan Year."

2. The first paragraph of Section 10B. of the Plan is hereby amended in its entirety, effective January 1, 1995, to read as follows:

"B. PAYMENT OF VESTED PORTION OF ANNUAL AWARD. A Participant who has been granted an Annual Award for a Plan Year must have been continually employed with an Employer through December 31 of such Plan Year in order to be eligible for payment of such Annual Award; provided, however, that if (i) a Participant's Agreement specifies that his Annual Award contains a vested portion and (ii) the Participant terminates employment during the Plan Year, but after completion of no less than three months of continuous service with an Employer, the Participant shall be eligible to receive a prorated Annual Award which shall be calculated as a fraction multiplied by the vested portion of the Participants' target Annual Award for the Plan Year, where the numerator is the number of full months of completed continuous service with an Employer during the Plan Year and the denominator is twelve. Such a prorated Annual Award shall be payable in cash on or before December 31 of the Plan Year during which the Participant terminates employment. Payment of the vested portion of Annual Awards for Participants who are continually employed by an Employer

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through December 31 of a Plan Year shall be made in cash as soon as practicable after the close of the Plan Year, unless such a Participant's Agreement offered the Participant an irrevocable election, which the Participant duly made, to defer payment of the vested portion of such Annual Award and to credit such portion to an account maintained for such Participant under the Deferred Compensation Plan, which portion shall then be subject to all the terms and conditions of the Deferred Compensation Plan and payable as provided in the Deferred Compensation Plan."

3. The first paragraph of Section 10C. of the Plan is hereby amended, effective January 1, 1995, by adding the following sentence to the beginning thereof:

"A Participant must be continuously employed by an Employer through December 31 of a Plan Year (and through the applicable Forfeiture Period unless otherwise provided in Section 10E. of the Plan) in order to be eligible for payment of the contingent portion, if any, of his Annual Award."

4. Section 12 of the Plan is hereby amended in its entirety, effective September 7, 1994, to read as follows:

"12. NON-ALIENATION OF BENEFITS. No right or benefit under this Plan shall be subject to anticipation, alienation, transfer, sale, assignment, pledge, encumbrance or charge, whether voluntary, involuntary, direct or indirect, by operation of law or otherwise, including, without limitation, a change in beneficial interest of any trust and a change in ownership of a corporation or partnership, but not including a change of legal and beneficial title of a right or benefit resulting from the death of any Participant or the spouse of any Participant (any such proscribed transaction hereinafter a 'Disposition') and any attempted Disposition will be null and void. No right or benefit hereunder shall in any manner be liable for or subject to any debts, contracts, liabilities, or torts of any Participant or other person entitled to such benefits. The foregoing provisions of this Section 12 shall not apply to a domestic relations order awarding any benefits under the Plan to the divorced spouse of a Participant. The foregoing provisions of this Section 12 shall also not apply to an irrevocable Disposition of a right or benefit under this Plan to a 'Permitted Assignee', as defined below, by (i) a Participant age 55 or older (an 'Eligible Participant'), or (ii) a 'Permitted Assignee', as defined below, who has received an assignment from an Eligible Participant pursuant to this sentence.

(a) PERMITTED ASSIGNEE. The term 'Permitted Assignee' shall mean:

- (i) The Eligible Participant;
- (ii) A spouse of the Eligible Participant;

(iii) Any person who is a lineal ascendant or descendant of the Eligible Participant or the Eligible Participant's spouse;

(iv) Any brother or sister of the Eligible Participant;

(v) Any spouse of any individual described in subparagraph (iii) or (iv);

(vi) A trustee of any trust which, at the applicable time, is 100% Actuarially Held for a Permitted Assignee or Assignees (as defined in Section 12(c));

(vii) Any corporation in which, at the applicable time, each class of stock is 100% owned by a Permitted Assignee or Permitted Assignees;

(viii) Any partnership in which, at the applicable time, each class of partnership interest is 100% owned by a Permitted Assignee or Permitted Assignees; or

(ix) Any limited liability company or other form of incorporated or unincorporated business organization in which each class of stock, membership or other equity interest is 100% owned by a Permitted Assignee or Assignees.

(b) SUBSEQUENT ASSIGNEES. This Section 12 shall be fully applicable to all Permitted Assignees, and the provisions of this Section 12 shall be fully applicable to any right or benefit transferred by an Eligible Participant to any Permitted Assignee as if such Permitted Assignee were an Eligible Participant; provided, however, that no Permitted Assignee shall be deemed an Eligible Participant for determining the persons who constitute Permitted Assignees under Section 12(a). Any Permitted Assignee acquiring a right or benefit under this Plan shall execute and deliver to the Committee an Agreement pursuant to which such Permitted Assignee agrees to be bound by all of the terms and provisions of the Plan, provided that the failure to execute and deliver such an Agreement shall not be deemed to relieve such Permitted Assignee of the restrictions imposed by the Plan. Any attempted Disposition of a right or benefit under this Plan in breach of this Section 12, whether voluntary, involuntary, by operation of law or otherwise shall be null and void.

(c) ACTUARIALLY HELD. In making the determination whether a trust is 100% Actuarially Held for Permitted Assignee(s), a trust, at the applicable point in time, is 100% Actuarially Held for Permitted Assignee or Assignees when 100% of the actuarial value of the beneficial interests of the trust, except as provided in the following sentence, are held for a Permitted Assignee or Permitted Assignees. For purposes of making the determination described above, the possibility that an interest in a trust may be appointed pursuant to a special or general power of appointment shall be ignored; provided, that the actual exercise of any such power of appointment shall not be ignored."

IN WITNESS WHEREOF, Houston Industries Incorporated has caused these presents to be executed by its duly authorized officer in a number of copies, all of which shall constitute one and the same instrument, which may be sufficiently evidenced by any executed copy hereof, this 9th day of March, 1995, but effective as of the date specified herein.

HOUSTON INDUSTRIES INCORPORATED

By /s/ D. D. SYKORA  
D. D. Sykora  
President and Chief  
Operating Officer

ATTEST:

/s/ R. B. DAUPHIN  
Assistant Corporate Secretary

HOUSTON INDUSTRIES INCORPORATED  
DEFERRED COMPENSATION PLAN

(As Established September 1, 1985)

FOURTH AMENDMENT

Houston Industries Incorporated, a Texas corporation (the "Company"), having established the Houston Industries Incorporated Deferred Compensation Plan, effective September 1, 1985 (the "Plan"), and having reserved the right under Section 7.1 thereof to amend the Plan, does hereby amend Section 6.2 of the Plan, effective September 7, 1994, to read as follows:

"6.2 NON-ALIENATION OF BENEFITS. No right or benefit under this Plan shall be subject to anticipation, alienation, transfer, sale, assignment, pledge, encumbrance or charge, whether voluntary, involuntary, direct or indirect, by operation of law or otherwise, including, without limitation, a change in beneficial interest of any trust and a change in ownership of a corporation or partnership, but not including a change of legal and beneficial title of a right or benefit resulting from the death of any Participant or the spouse of any Participant (any such proscribed transaction hereinafter a 'Disposition') and any attempted Disposition will be null and void. No right or benefit hereunder shall in any manner be liable for or subject to any debts, contracts, liabilities, or torts of any Participant or other person entitled to such benefits. The foregoing provisions of this Section 6.2 shall not apply to a domestic relations order awarding any benefits under the Plan to the divorced spouse of a Participant. The foregoing provisions of this Section 6.2 shall also not apply to an irrevocable Disposition of a right or benefit under this Plan to a 'Permitted Assignee', as defined below, by (i) a Participant age 55 or older (an 'Eligible Participant'), or (ii) a 'Permitted Assignee', as defined below, who has received an assignment from an Eligible Participant pursuant to this sentence.

(a) PERMITTED ASSIGNEE. The term 'Permitted Assignee' shall mean:

- (i) The Eligible Participant;
- (ii) A spouse of the Eligible Participant;

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(iii) Any person who is a lineal ascendant or descendant of the Eligible Participant or the Eligible Participant's spouse;

(iv) Any brother or sister of the Eligible Participant;

(v) Any spouse of any individual described in subparagraph (iii) or (iv);

(vi) A trustee of any trust which, at the applicable time, is 100% Actuarially Held for a Permitted Assignee or Assignees (as defined in Section 6.2(c));

(vii) Any corporation in which, at the applicable time, each class of stock is 100% owned by a Permitted Assignee or Permitted Assignees;

(viii) Any partnership in which, at the applicable time, each class of partnership interest is 100% owned by a Permitted Assignee or Permitted Assignees; or

(ix) Any limited liability company or other form of incorporated or unincorporated business organization in which each class of stock, membership or other equity interest is 100% owned by a Permitted Assignee or Assignees.

(b) SUBSEQUENT ASSIGNEES. This Section 6.2 shall be fully applicable to all Permitted Assignees, and the provisions of this Section 6.2 shall be fully applicable to any right or benefit transferred by an Eligible Participant to any Permitted Assignee as if such Permitted Assignee were an Eligible Participant; provided, however, that no Permitted Assignee shall be deemed an Eligible Participant for determining the persons who constitute Permitted Assignees under Section 6.2(a). Any Permitted Assignee acquiring a right or benefit under this Plan shall execute and deliver to the Committee an Agreement pursuant to which such Permitted Assignee agrees to be bound by all of the terms and provisions of the Plan, provided that the failure to execute and deliver such an Agreement shall not be deemed to relieve such Permitted Assignee of the restrictions imposed by the Plan. Any attempted Disposition of a right or benefit under this Plan in breach of this Section 6.2, whether voluntary, involuntary, by operation of law or otherwise shall be null and void.

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(c) ACTUARIALLY HELD. In making the determination whether

a trust is 100% Actuarially Held for Permitted Assignee(s), a trust, at the applicable point in time, is 100% Actuarially Held for Permitted Assignee or Assignees when 100% of the actuarial value of the beneficial interests of the trust, except as provided in the following sentence, are held for a Permitted Assignee or Permitted Assignees. For purposes of making the determination described above, the possibility that an interest in a trust may be appointed pursuant to a special or general power of appointment shall be ignored; provided, that the actual exercise of any such power of appointment shall not be ignored."

IN WITNESS WHEREOF, Houston Industries Incorporated has caused these presents to be executed by its duly authorized officer in a number of copies, all of which shall constitute one and the same instrument, which may be sufficiently evidenced by any executed copy hereof, this 16th day of November, 1994, but effective as of the date specified herein.

HOUSTON INDUSTRIES INCORPORATED

By /S/ D. D. SYKORA  
D. D. Sykora  
President and Chief Operating Officer

ATTEST  
/S/ R. B. DAUPHIN  
Assistant Corporate Secretary

HOUSTON INDUSTRIES INCORPORATED  
DEFERRED COMPENSATION PLAN

(As Amended and Restated January 1, 1989)

FOURTH AMENDMENT

Houston Industries Incorporated, a Texas corporation (the "Company"), having amended and restated the Houston Industries Incorporated Deferred Compensation Plan, effective January 1, 1989 (the "Plan"), and having reserved the right under Section 7.1 thereof to amend the Plan, does hereby amend Section 6.2 of the Plan, effective September 7, 1994, to read as follows:

"6.2 NON-ALIENATION OF BENEFITS. No right or benefit under this Plan shall be subject to anticipation, alienation, transfer, sale, assignment, pledge, encumbrance or charge, whether voluntary, involuntary, direct or indirect, by operation of law or otherwise, including, without limitation, a change in beneficial interest of any trust and a change in ownership of a corporation or partnership, but not including a change of legal and beneficial title of a right or benefit resulting from the death of any Participant or the spouse of any Participant (any such proscribed transaction hereinafter a 'Disposition') and any attempted Disposition will be null and void. No right or benefit hereunder shall in any manner be liable for or subject to any debts, contracts, liabilities, or torts of any Participant or other person entitled to such benefits. The foregoing provisions of this Section 6.2 shall not apply to a domestic relations order awarding any benefits under the Plan to the divorced spouse of a Participant. The foregoing provisions of this Section 6.2 shall also not apply to an irrevocable Disposition of a right or benefit under this Plan to a 'Permitted Assignee', as defined below, by (i) a Participant age 55 or older (an 'Eligible Participant'), or (ii) a 'Permitted Assignee', as defined below, who has received an assignment from an Eligible Participant pursuant to this sentence.

(a) PERMITTED ASSIGNEE. The term 'Permitted Assignee' shall mean:

- (i) The Eligible Participant;
- (ii) A spouse of the Eligible Participant;

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(iii) Any person who is a lineal ascendant or descendant of the Eligible Participant or the Eligible Participant's spouse;

(iv) Any brother or sister of the Eligible Participant;

(v) Any spouse of any individual described in subparagraph (iii) or (iv);

(vi) A trustee of any trust which, at the applicable time, is 100% Actuarially Held for a Permitted Assignee or Assignees (as defined in Section 6.2(c));

(vii) Any corporation in which, at the applicable time, each class of stock is 100% owned by a Permitted Assignee or Permitted Assignees;

(viii) Any partnership in which, at the applicable time, each class of partnership interest is 100% owned by a Permitted Assignee or Permitted Assignees; or

(ix) Any limited liability company or other form of incorporated or unincorporated business organization in which each class of stock, membership or other equity interest is 100% owned by a Permitted Assignee or Assignees.

(b) SUBSEQUENT ASSIGNEES. This Section 6.2 shall be fully applicable to all Permitted Assignees, and the provisions of this Section 6.2 shall be fully applicable to any right or benefit transferred by an Eligible Participant to any Permitted Assignee as if such Permitted Assignee were an Eligible Participant; provided, however, that no Permitted Assignee shall be deemed an Eligible Participant for determining the persons who constitute Permitted Assignees under Section 6.2(a). Any Permitted Assignee acquiring a right or benefit under this Plan shall execute and deliver to the Committee an Agreement pursuant to which such Permitted Assignee agrees to be bound by all of the terms and provisions of the Plan, provided that the failure to execute and deliver such an Agreement shall not be deemed to relieve such Permitted Assignee of the restrictions imposed by the Plan. Any attempted Disposition of a right or benefit under this Plan in breach of this Section 6.2, whether voluntary, involuntary, by operation of law or otherwise shall be null and void.

-2-

(c) ACTUARIALLY HELD. In making the determination whether a trust is 100% Actuarially Held for Permitted Assignee(s), a

trust, at the applicable point in time, is 100% Actuarially Held for Permitted Assignee or Assignees when 100% of the actuarial value of the beneficial interests of the trust, except as provided in the following sentence, are held for a Permitted Assignee or Permitted Assignees. For purposes of making the determination described above, the possibility that an interest in a trust may be appointed pursuant to a special or general power of appointment shall be ignored; provided, that the actual exercise of any such power of appointment shall not be ignored."

IN WITNESS WHEREOF, Houston Industries Incorporated has caused these presents to be executed by its duly authorized officer in a number of copies, all of which shall constitute one and the same instrument, which may be sufficiently evidenced by any executed copy hereof, this 16th day of November, 1994, but effective as of the date specified herein.

HOUSTON INDUSTRIES INCORPORATED

By /S/ D. D. SYKORA  
D. D. Sykora  
Chairman and Chief Operating Officer

ATTEST

/S/ R. B. DAUPHIN  
Assistant Corporate Secretary

HOUSTON INDUSTRIES INCORPORATED  
DEFERRED COMPENSATION PLAN

(As Amended and Restated January 1, 1991)

FIFTH AMENDMENT

Houston Industries Incorporated, a Texas corporation (the "Company"), having amended and restated the Houston Industries Incorporated Deferred Compensation Plan, effective January 1, 1991 (the "Plan"), and having reserved the right under Section 7.1 thereof to amend the Plan, does hereby amend Section 6.2 of the Plan, effective September 7, 1994, to read as follows:

"6.2 NON-ALIENATION OF BENEFITS. No right or benefit under this Plan shall be subject to anticipation, alienation, transfer, sale, assignment, pledge, encumbrance or charge, whether voluntary, involuntary, direct or indirect, by operation of law or otherwise, including, without limitation, a change in beneficial interest of any trust and a change in ownership of a corporation or partnership, but not including a change of legal and beneficial title of a right or benefit resulting from the death of any Participant or the spouse of any Participant (any such proscribed transaction hereinafter a 'Disposition') and any attempted Disposition will be null and void. No right or benefit hereunder shall in any manner be liable for or subject to any debts, contracts, liabilities, or torts of any Participant or other person entitled to such benefits. The foregoing provisions of this Section 6.2 shall not apply to a domestic relations order awarding any benefits under the Plan to the divorced spouse of a Participant. The foregoing provisions of this Section 6.2 shall also not apply to an irrevocable Disposition of a right or benefit under this Plan to a 'Permitted Assignee', as defined below, by (i) a Participant age 55 or older (an 'Eligible Participant'), or (ii) a 'Permitted Assignee', as defined below, who has received an assignment from an Eligible Participant pursuant to this sentence.

(a) PERMITTED ASSIGNEE. The term 'Permitted Assignee' shall mean:

- (i) The Eligible Participant;
- (ii) A spouse of the Eligible Participant;

-1-

(iii) Any person who is a lineal ascendant or descendant of the Eligible Participant or the Eligible Participant's spouse;

(iv) Any brother or sister of the Eligible Participant;

(v) Any spouse of any individual described in subparagraph (iii) or (iv);

(vi) A trustee of any trust which, at the applicable time, is 100% Actuarially Held for a Permitted Assignee or Assignees (as defined in Section 6.2(c));

(vii) Any corporation in which, at the applicable time, each class of stock is 100% owned by a Permitted Assignee or Permitted Assignees;

(viii) Any partnership in which, at the applicable time, each class of partnership interest is 100% owned by a Permitted Assignee or Permitted Assignees; or

(ix) Any limited liability company or other form of incorporated or unincorporated business organization in which each class of stock, membership or other equity interest is 100% owned by a Permitted Assignee or Assignees.

(b) SUBSEQUENT ASSIGNEES. This Section 6.2 shall be fully applicable to all Permitted Assignees, and the provisions of this Section 6.2 shall be fully applicable to any right or benefit transferred by an Eligible Participant to any Permitted Assignee as if such Permitted Assignee were an Eligible Participant; provided, however, that no Permitted Assignee shall be deemed an Eligible Participant for determining the persons who constitute Permitted Assignees under Section 6.2(a). Any Permitted Assignee acquiring a right or benefit under this Plan shall execute and deliver to the Committee an Agreement pursuant to which such Permitted Assignee agrees to be bound by all of the terms and provisions of the Plan, provided that the failure to execute and deliver such an Agreement shall not be deemed to relieve such Permitted Assignee of the restrictions imposed by the Plan. Any attempted Disposition of a right or benefit under this Plan in breach of this Section 6.2, whether voluntary, involuntary, by operation of law or otherwise shall be null and void.

-2-

(c) ACTUARIALLY HELD. In making the determination whether

a trust is 100% Actuarially Held for Permitted Assignee(s), a trust, at the applicable point in time, is 100% Actuarially Held for Permitted Assignee or Assignees when 100% of the actuarial value of the beneficial interests of the trust, except as provided in the following sentence, are held for a Permitted Assignee or Permitted Assignees. For purposes of making the determination described above, the possibility that an interest in a trust may be appointed pursuant to a special or general power of appointment shall be ignored; provided, that the actual exercise of any such power of appointment shall not be ignored."

IN WITNESS WHEREOF, Houston Industries Incorporated has caused these presents to be executed by its duly authorized officer in a number of copies, all of which shall constitute one and the same instrument, which may be sufficiently evidenced by any executed copy hereof, this 16th day of November, 1994, but effective as of the date specified herein.

HOUSTON INDUSTRIES INCORPORATED

By /S/ D. D. SYKORA  
D. D. Sykora

Chairman and Chief Operating Officer

ATTEST

/S/ R. B. DAUPHIN  
Assistant Corporate Secretary

[HOUSTON INDUSTRIES LOGO]

June 15, 1994

Mr. Jack Trotter  
First Interstate Bank Plaza  
1000 Louisiana, Suite 3600  
Houston, Texas 77002

Dear Mr. Trotter:

By this letter, Houston Industries Incorporated (the "Company") hereby agrees to pay, upon your death, a lump sum amount equal to eight times your final annual retainer to your beneficiary as designated in writing by you. Your final annual retainer is that amount being paid to directors at the time of your separation from the Board of Directors of the Company. The lump sum will be paid from the general assets of the Company and any taxes required to be withheld will be deducted from the amount payable. This letter agreement is binding upon the Company and its successors and assigns.

Please send your written beneficiary designation to Ms. Phylis Hazel at P. O. Box 4567, Houston, Texas 77210; if no beneficiary designation is on file with the Company at your death, the amount will be paid to your estate.

As always, we appreciate your continuing service to the Board.

Very truly yours,

/s/ D. D. Sykora

D. D. Sykora  
President and Chief Operating Officer

THIS SEVERANCE AGREEMENT ("Agreement") is made and effective as of the \_\_\_\_ day of December, 1994, by and between HOUSTON INDUSTRIES INCORPORATED, a Texas corporation having its principal place of business in Houston, Harris County, Texas (the "Company"), and \_\_\_\_\_, an individual currently residing in Houston, Texas ("Employee"). All terms defined in paragraph 2 shall throughout this Agreement have the meanings given therein.

1. PAYMENT OF SEVERANCE AMOUNT: If Employee's employment by the Company or any subsidiary thereof or successor thereto shall be subject to an Involuntary Termination within the applicable Covered Period, then the Company shall pay Employee an amount equal to the applicable Severance Amount, payable within 15 days after the date of Employee's termination of employment ("Termination Date").

2. DEFINITIONS:

A. An "AFFILIATE" shall mean any company controlled by, controlling or under common control with the Company within the meaning of Section 414 of the Internal Revenue Code of 1986, as amended (the "Code").

B. "AVERAGE ANNUAL COMPENSATION" shall mean Employee's average annual compensation which is payable by the Company or any Affiliate and is includable in the gross income of Employee for the most recent five taxable years of Employee ending before the date on which the Change of Control occurs, or such portion of such period during which Employee performed personal services for the Company or its Affiliates. Average Annual Compensation shall be determined by reference to Section 280G(d) of the Code.

C. "CHANGE IN EMPLOYMENT" shall mean any one or more of the following:

(i) a significant change in the nature or scope of Employee's authority or duties from those applicable to him immediately prior to the date on which a Change of Control occurs;

(ii) a reduction in Employee's base annual compensation from that provided to him immediately prior to the date on which a Change of Control occurs;

(iii) Employee's opportunity to participate in bonus, stock option and other compensation plans which provide opportunities to receive compensation following the Change of Control are less than the greater of:

(x) the opportunities provided by the Company (including its subsidiaries) for executives with comparable duties; or

-1-

(y) the opportunities under any such plans under which he was participating immediately prior to the date on which a Change of Control occurs;

(iv) employee benefits (including but not limited to medical, dental, life insurance and long-term disability) and perquisites applicable to Employee following the Change of Control are less than the greater of:

(x) the employee benefits and perquisites provided by the Company (including its subsidiaries) to executives with comparable duties; or

(y) the employee benefits and perquisites to which he was entitled immediately prior to the date on which a Change of Control occurs;

(v) a change in the location of Employee's principal place of employment by the Company (including its subsidiaries) by more than 200 miles from the location where he was principally employed immediately prior to the date on which a Change of Control occurs; or

(vi) a reasonable determination by the Board of Directors of the Company that, as a result of a Change of Control and a change in circumstances thereafter significantly affecting Employee's position, he is unable to exercise the authorities, powers, functions or duties attached to his position immediately prior to the date on which a Change of Control occurs.

D. A "CHANGE OF CONTROL" shall be deemed to have occurred if:

(i) any "person," including a "group" as determined in accordance with Section 13(d)(3) of the Securities Exchange Act of 1934 (the "Exchange Act"), is or becomes the beneficial owner, directly or indirectly, of securities of the Company representing 30% or more of the combined voting power of the Company's then outstanding securities;

(ii) as a result of, or in connection with, any tender offer or exchange offer, merger or other business combination, sale of assets or contested election, or any combination of the foregoing transactions (a "Transaction"), the persons who were Directors of the Company before the Transaction shall cease to constitute a majority of the Board of Directors of the Company or any successor to the Company;

(iii) the Company is merged or consolidated with another corporation and as a result of such merger or consolidation less than 70% of the outstanding voting securities of the surviving or resulting corporation shall then be owned in the aggregate by the former stockholders of the Company, other than (x) affiliates within the meaning of the Exchange Act, or (y) any party to such merger or consolidation;

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(iv) a tender offer or exchange offer is made and consummated for the ownership of securities of the Company representing 30% or more of the combined voting power of the Company's then outstanding voting securities; or

(v) the Company transfers substantially all of its assets to another corporation which is not a wholly owned subsidiary of the Company;

provided, however, that unless the Board of Directors of the Company determines otherwise prior to the date of any event described in the foregoing clauses (i) - (v) above ("Event"), a "Change of Control" shall not have occurred if any Event results, directly or indirectly, in the beneficial ownership by the employees, former employees or members of the Board of Directors of the Company of:

(x) substantially all of the assets of the Company; or

(y) securities of the Company representing 30% or more of the combined voting power of the outstanding securities of the Company or any successor to the Company.

E. "COVERED PERIOD" for Employee shall mean a period of time following the occurrence of a Change of Control equal to the lesser of (i) Employee's period of employment with the Company, any subsidiary or any predecessor of either thereof prior to that Change of Control, or (ii) three years.

F. "INVOLUNTARY TERMINATION" shall mean any termination which:

(i) does not result from a resignation by Employee (other than a resignation pursuant to clause (ii) of this subparagraph (F)); or

(ii) results from a resignation following any Change in Employment;

provided, however, the term "Involuntary Termination" shall not include:

(x) a Termination for Cause; or

(y) any termination as a result of death, disability or early or normal retirement pursuant to a retirement plan to which Employee was subject prior to any Change of Control.

G. "SEVERANCE AMOUNT" is an amount equal to 2.99 times Employee's Average Annual Compensation.

H. "TERMINATION FOR CAUSE" shall mean only a termination as a result of fraud, material misappropriation of or intentional material damage to the property of the Company (including its subsidiaries), or commission of a felony by Employee related to his employment with the Company.

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I. "VOTING SECURITIES" shall mean any securities which ordinarily possess the power to vote in the election of directors without the happening of any pre-condition or contingency.

3. PARACHUTE PAYMENT LIMITATION: Notwithstanding any provision of this Agreement to the contrary, the aggregate present value of all parachute payments payable to or for the benefit of Employee, whether payable pursuant to this Agreement or otherwise, shall be limited to three times Employee's base amount less \$1 and, to the extent necessary, benefits under this Agreement shall be reduced by the Company in order that this limitation not be exceeded. For purposes of this Section 3, the terms "parachute payment," "base amount" and "present value" shall have the meanings assigned thereto under Section 280G of the Code. It is the intention of this Section 3 to avoid excise taxes on Employee under Section 4999 of the Code or the disallowance of a deduction to the Company pursuant to Section 280G of the Code.

4. MEDICAL AND DENTAL BENEFITS: If Employee's employment by the Company or any subsidiary thereof or successor thereto shall be subject to an Involuntary Termination within the Covered Period, then to the extent that Employee or any of Employee's dependents may be covered under the terms of any medical or dental plans of the Company (or any subsidiary) for active employees immediately prior to such termination, the Company will provide Employee and those dependents with equivalent coverages for a period not to exceed 30 months from such termination; provided, however, that if Employee retires and is eligible for retiree medical coverage for life under the Company group medical plan, he will instead receive such retiree medical coverage. Such coverages may be procured directly by the Company (or any subsidiary thereof, if appropriate) apart from, and outside of the terms of the plans themselves; provided that Employee and Employee's dependents comply with all of the conditions of the aforementioned plans. In consideration for these benefits, Employee must make contributions equal to those required from time to time from active or retired employees (as applicable) for equivalent coverages under the aforementioned plans.

5. NOTICES: For purposes of this Agreement, notices and all other

communications provided for herein shall be in writing and shall be deemed to have been duly given when personally delivered or when mailed by United States registered or certified mail, return receipt requested, postage prepaid, addressed as follows:

If to Company: Houston Industries Incorporated  
5 Post Oak Park  
P.O. Box 4567  
Houston, Texas 77210  
  
ATTENTION: Chairman of the Board

If to the Employee: \_\_\_\_\_  
\_\_\_\_\_

or to such other address as either party may furnish to the other in writing in accordance herewith, except that notices of changes of address shall be effective only upon receipt.

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6. APPLICABLE LAW: This Agreement is entered into under, and shall be governed for all purposes by, the laws of the State of Texas.

7. SEVERABILITY: If a court of competent jurisdiction determines that any provision of this Agreement is invalid or unenforceable, then the invalidity or unenforceability of that provision shall not affect the validity or enforceability of any other provision of this Agreement and all other provisions shall remain in full force and effect.

8. WITHHOLDING OF TAXES: Company may withhold from any benefits payable under this Agreement all federal, state, city or other taxes as may be required pursuant to any law or governmental regulation or ruling.

9. NO EMPLOYMENT AGREEMENT: Nothing in this Agreement shall give Employee any rights to (or impose any obligations for) continued employment by the Company or any subsidiary thereof or successor thereto, nor shall it give the Company any rights (or impose any obligations) with respect to continued performance of duties by Employee for the Company or any subsidiary thereof or successor thereto.

10. NO ASSIGNMENT; SUCCESSORS:

A. Employee's right to receive payments or benefits hereunder shall not be assignable or transferable, whether by pledge, creation or a security interest or otherwise, whether voluntary, involuntary, by operation of law or otherwise, other than a transfer by will or by the laws of descent or distribution, and in the event of any attempted assignment or transfer contrary to this paragraph 10 the Company shall have no liability to pay any amount so attempted to be assigned or transferred. This Agreement shall inure to the benefit of and be enforceable by Employee's personal or legal representatives, executors, administrators, successors, heirs, distributees, devisees and legatees.

B. This Agreement shall be binding upon and inure to the benefit of the Company, its successors and assigns (including, without limitation, any company into or with which the Company may merge or consolidate). The Company agrees that it will not effect the sale or other disposition of all of substantially all of its assets unless either (i) the person or entity acquiring such assets or a substantial portion thereof shall expressly assume by an instrument in writing all duties and obligations of the Company hereunder or (ii) the Company shall provide, through the establishment of a separate reserve therefor, for the payment in full of all amounts which are or may reasonably be expected to become payable to Employee hereunder.

11. TERM: This Agreement shall be effective as of the date first above written and shall remain in effect for a period of two years thereafter; provided, however, that in the event of a Change of Control during the term hereof, this Agreement shall remain in effect for the Covered Period, as defined in paragraph 2 hereof.

12. EXTENSION: The Board of Directors or Executive Committee of the Company may, at any time prior to the expiration hereof, extend the term hereof for a period of up to two years from

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the date on which such extension is approved, without any further action on the part of Employee or the Company.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed and delivered as of the day and year first above written.

HOUSTON INDUSTRIES INCORPORATED

By \_\_\_\_\_

EMPLOYEE  
\_\_\_\_\_

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HOUSTON INDUSTRIES INCORPORATED AND SUBSIDIARIES  
 COMPUTATION OF EARNINGS PER COMMON SHARE  
 AND COMMON EQUIVALENT SHARE  
 (THOUSANDS OF DOLLARS, EXCEPT PER SHARE AMOUNTS)

	YEAR ENDED DECEMBER 31,		
	1994	1993	1992
Primary Earnings Per Share:			
(1) Weighted average shares of common stock outstanding.....	122,853,373	130,004,068	129,514,102
(2) Effect of issuance of shares from assumed exercise of stock options (treasury stock method).....	(39,524)	3,918	805
(3) Weighted average shares.....	<u>122,813,849</u>	<u>130,007,986</u>	<u>129,514,907</u>
(4) Net income.....	\$ 399,261	\$ 416,036	\$ 434,667
(5) Primary earnings per share (line 4/line 3).....	\$ 3.25	\$ 3.20	\$ 3.36
Fully Diluted Earnings Per Share:			
(6) Weighted average shares per computation on line 3 above.....	122,813,849	130,007,986	129,514,907
(7) Shares applicable to options included on line 2 above.....	39,524	(3,918)	(805)
(8) Dilutive effect of stock options (treasury stock method) based on higher of the average price for the year or year-end price of \$36.00, \$47.63 and \$45.88 for 1994, 1993 and 1992, respectively.....	(39,524)	7,300	3,520
(9) Weighted average shares.....	<u>122,813,849</u>	<u>130,011,368</u>	<u>129,517,622</u>
(10) Net income.....	\$ 399,261	\$ 416,036	\$ 434,667
(11) Fully diluted earnings per share (line 10/line 9).....	\$ 3.25	\$ 3.20	\$ 3.36

## Notes:

These calculations are submitted in accordance with Regulation S-K item 601(b)(11) although it is not required for financial presentation disclosure per footnote 2 to paragraph 14 of Accounting Principles Board (APB) Opinion No. 15 because it does not meet the 3 percent dilutive test.

The calculations for year ended December 31, 1994 are submitted in accordance with Regulation S-K item 601(b)(11) although they are contrary to paragraphs 30 and 40 of APB No. 15 because they produce anti-dilutive results.

The amounts for 1994 reflect the adoption, effective January 1, 1994, of the American Institute of Certified Public Accountants Statement of Position 93-6 (SOP 93-6), "Employers' Accounting for Employee Stock Ownership Plans." See Notes 1(i) and 12(b) to the Company's Consolidated and HL&P's Financial Statements in Item 8 of this Report for information regarding the effects of SOP 93-6 on weighted average shares of common stock outstanding and net income, respectively. In accordance with SOP 93-6, periods prior to 1994 have not been restated.

HOUSTON INDUSTRIES INCORPORATED AND SUBSIDIARIES  
COMPUTATION OF RATIOS OF EARNINGS TO FIXED CHARGES  
(THOUSANDS OF DOLLARS)

	TWELVE MONTHS ENDED DECEMBER 31,				
	1994	1993	1992	1991	1990
	-----	-----	-----	-----	-----
Fixed Charges as Defined:					
(1) Interest on Long-Term Debt .....	\$ 343,844	\$ 377,308	\$ 424,102	\$ 446,680	\$ 433,435
(2) Other Interest .....	25,076	15,145	23,323	42,353	48,872
(3) Preferred Dividends Factor of Subsidiary (line 12) .....	51,718	53,778	58,204	69,281	70,674
(4) Interest Component of Rentals Charged to Operating Expense .....	3,951	4,449	5,116	5,943	5,628
(5) Total Fixed Charges .....	<u>\$ 424,589</u>	<u>\$ 450,680</u>	<u>\$ 510,745</u>	<u>\$ 564,257</u>	<u>\$ 558,609</u>
Earnings as Defined:					
(6) Income Before Cumulative Effect of Change in Accounting .....	\$ 407,461	\$ 416,036	\$ 340,487	\$ 416,754	\$ 342,789
(7) Income Taxes (A) .....	218,613	231,118	164,609	208,180	164,944
(8) Fixed Charges (line 5) .....	424,589	450,680	510,745	564,257	558,609
(9) Earnings Before Income Taxes and Fixed Charges .....	<u>\$ 1,050,663</u>	<u>\$ 1,097,834</u>	<u>\$ 1,015,841</u>	<u>\$1,189,191</u>	<u>\$ 1,066,342</u>
Preferred Dividends Factor of Subsidiary:					
(10) Preferred Stock Dividends of Subsidiary .....	\$ 33,583	\$ 34,473	\$ 39,327	\$ 46,187	\$ 47,753
(11) Ratio of Pre-Tax Income to Net Income (line 6 plus line 7 divided by line 6) .....	1.54	1.56	1.48	1.50	1.48
(12) Preferred Dividends Factor of Subsidiary (line 10 times line 11) .....	<u>\$ 51,718</u>	<u>\$ 53,778</u>	<u>\$ 58,204</u>	<u>\$ 69,281</u>	<u>\$ 70,674</u>
Ratio of Earnings to Fixed Charges (line 9 divided by line 5) .....	2.47	2.44	1.99	2.11	1.91
(A) Excluded from the 1994, 1992 and 1990 amounts are the income taxes related to the cumulative effect of changes in accounting principles of \$4,415, \$48,517 and \$219,718, respectively.					

## SUBSIDIARIES OF THE COMPANY\*

NAME	JURISDICTION
Houston Lighting & Power Company	Texas
KBLCOM Incorporated	Delaware
Houston Industries (Delaware) Incorporated	Delaware

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\*The names of certain subsidiaries of the Company are omitted pursuant to Item 601(b)(21)(ii) of Regulation S-K.

CONSENT OF INDEPENDENT AUDITORS

HOUSTON INDUSTRIES INCORPORATED:

We consent to the incorporation by reference in (i) Registration Statements on Form S-3 Nos. 33-34446, 33-39921, 33-60756, 33-51431, 33-52207 and 33-55445, (ii) Post-Effective Amendment No. 1 to Registration Statement No. 33-12439 on Form S-8, and (iii) Registration Statements on Form S-8 Nos. 33-37493, 33-50629, 33-52279, 33-55391 and 33-56855 of our report dated February 23, 1995 appearing in this Annual Report on Form 10-K of Houston Industries Incorporated for the year ended December 31, 1994.

DELOITTE & TOUCHE LLP

HOUSTON, TEXAS  
MARCH 14, 1995

UT

This schedule contains summary financial information extracted from the Company's and HL&P's financial statements and is qualified in its entirety by reference to such financial statements.

0000202131  
HOUSTON INDUSTRIES INCORPORATED

12-MOS	DEC-31-1994	DEC-31-1994
		PER-BOOK
	8,976,029	
	548,290	
	317,750	
	1,422,638	
		1,029,440
		12,294,147
		2,148,027
	0	
	1,221,221	
3,369,248	121,910	
		351,345
	4,214,124	
		0
	0	
423,291		
15,961		
45,700		
8,792		
		3,611
3,740,165		
12,294,147		
4,001,857		
		218,613
2,990,032		
2,990,032		
1,011,825		
		11,198
1,023,023		
	363,366	
		432,844
	33,583	
399,261		
	369,270	
	246,227	
	1,197,104	
		3.25
		3.25

Includes reduction to net income for the cumulative effect of change in accounting for postemployment benefits of \$8,200.

Reflects the reduction of weighted average common shares outstanding resulting from the adoption of Statement of Position 93-6, "Employers' Accounting for Employee Stock Ownership Plans," effective January 1, 1994.

Houston Industries Incorporated, a Texas corporation (the "Company"), hereby amends and restates its Dividend Reinvestment Plan, as amended and restated effective September 12, 1988 (the "DRIP"), in its entirety to establish the following Houston Industries Incorporated Investor's Choice Plan (the "Plan"):

RECITAL:

WHEREAS, the DRIP has been in existence since 1978; and

WHEREAS, the Company desires to amend and restate the DRIP to include other stock purchase opportunities and services in an effort to enhance its attractiveness to investors in the Company's common stock, without par value, including associated preference stock purchase rights (the "Common Stock"); and

WHEREAS, the purpose of the Plan is to provide interested investors and holders of certain debt and equity securities of the Company and its subsidiaries a convenient, economical means of increasing their investment in the Company through (i) regular investment of cash dividends paid and interest payments made on such securities, (ii) optional cash investments and/or (iii) initial cash investments in shares of Common Stock;

NOW, THEREFORE:

ARTICLE I

DEFINITIONS

The terms defined in this Article I shall, for all purposes of this Plan, have the following respective meanings:

-1-

ACCOUNT

The term "Account" shall mean, as to any Participant, the account maintained by the Administrator evidencing (i) the shares (and/or fraction of a share) of Common Stock (a) purchased through the Plan and/or (b) deposited by such Participant into the Plan pursuant to Section 4.1 hereof, and credited to such Participant and (ii) cash held in the Plan pending investment in Common Stock for such Participant.

ACCOUNT SHARES

The term "Account Shares" shall mean all shares (and/or fraction of a share) of Common Stock credited to the Account of a Participant by the Administrator, which shall include shares deposited into the Plan pursuant to Section 4.1 hereof.

ADMINISTRATOR

The term "Administrator" shall mean the individual (who may be an employee of the Company), bank, trust company or other entity (including the Company) appointed from time to time by the Company to act as Administrator hereunder.

COMMON STOCK

As defined in the Recitals.

COMPANY

As defined in the introduction to the Recitals.

COMPANY SHARE PURCHASE PRICE

The term "Company Share Purchase Price," when used with respect to Fractional Account Shares, newly issued shares of Common Stock or shares of Common Stock held in the Company's treasury, shall mean the average of the high and low sales prices of Common Stock on a given trading day as reported on the New York Stock Exchange Composite Tape and published in THE WALL STREET JOURNAL. In the absence of knowledge of inaccuracy, the Administrator may rely upon such prices as published in THE WALL STREET JOURNAL. In the event no trading is so reported for a trading day, the Company Share Purchase Price for such shares may be determined by the Company on the basis of such market quotations as it deems appropriate.

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DIRECT DEPOSIT AUTHORIZATION FORM

The term "Direct Deposit Authorization Form" shall mean the documentation that the Administrator shall require to be completed and received prior to a Participant having any Dividends on Account Shares not being reinvested in Common Stock paid by electronic direct deposit to the Participant's predesignated bank, savings or credit union account pursuant to Section 7.7 hereof.

DIVIDEND

The term "Dividend" shall mean cash dividends paid on Reinvestment Eligible Securities.

DIVIDEND PAYMENT DATE

The term "Dividend Payment Date" shall mean a date on which a cash dividend on shares of Common Stock is paid.

DRIP

As defined in the introduction to the Recitals.

ELIGIBLE SECURITIES

The term "Eligible Securities" shall mean those equity and debt securities of the Company and its subsidiaries, whether issued prior to, on or after the date hereof, set forth in Section 6.1 hereof, and such other equity

and debt securities of the Company and its subsidiaries as the Company may designate, in its sole discretion, pursuant to Section 6.2 hereof.

#### ENROLLMENT FORM

The term "Enrollment Form" shall mean the documentation that the Administrator (i) shall require to be completed and received prior to an investor's enrollment in the Plan pursuant to Section 2.2 or 2.4 hereof, a Participant's changing his options under the Plan pursuant to Section 7.1 hereof, or a Participant's depositing shares of Common Stock into the Plan pursuant to Section 4.1 hereof and (ii) may require to be completed and received prior to an optional cash investment pursuant to Section 2.5 hereof.

#### EXCHANGE ACT

The term "Exchange Act" shall mean the Securities Exchange Act of 1934, as amended, and the rules and regulations thereunder.

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#### FOREIGN PERSON

The term "Foreign Person" shall mean a Person that is a citizen or resident of, or is organized or incorporated under, or has its principal place of business in, a country other than the United States, its territories and possessions.

#### FRACTIONAL ACCOUNT SHARES

The term "Fractional Account Shares" shall mean the shares (and fractions of shares) of Common Stock held in the Fractional Share Account.

#### FRACTIONAL SHARE ACCOUNT

The term "Fractional Share Account" shall mean an account under the Plan, owned by the Company, consisting of Fractional Account Shares, which is held by the Administrator and administered pursuant to Section 8.3 hereof.

#### INDEPENDENT AGENT

The term "Independent Agent" shall mean an agent independent of the Company who satisfies applicable legal requirements (including without limitation the requirements of Rule 10b-6 and Rule 10b-18 promulgated under the Exchange Act) and who has been selected by the Company, pursuant to Section 10.6 hereof, to serve as an Independent Agent for purposes of making open market purchases and sales of Common Stock under the Plan.

#### INTEREST

The term "Interest" shall mean interest payments made on Reinvestment Eligible Securities.

#### INVESTMENT DATE

The term "Investment Date" shall mean (i) in any month in which a Dividend Payment Date occurs, such Dividend Payment Date and the twenty-fifth day of the month or, if the twenty-fifth day is not a business day, the business day immediately preceding the twenty-fifth day of such month, and (ii) in any month in which no Dividend Payment Date occurs, the tenth and twenty-fifth day of the month or, if that day is not a business day, the business day immediately preceding that day.

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#### MARKET SHARE PURCHASE PRICE

The term "Market Share Purchase Price," when used with respect to shares of Common Stock purchased in the open market, shall mean the weighted average purchase price per share (including brokerage commissions, any related service charges and applicable taxes) of the aggregate number of shares purchased in the open market for an Investment Date.

#### MARKET SHARE SALES PRICE

The term "Market Share Sales Price," when used with respect to shares of Common Stock sold under the Plan, shall mean the weighted average sales price per share (less brokerage commissions, any related service charges and applicable taxes) of the aggregate number of shares sold in the open market for the relevant period.

#### MAXIMUM AMOUNT

As defined in Section 2.5 hereof.

#### PARTICIPANT

As defined in Section 2.1 hereof.

#### PERSON

The term "Person" shall mean any individual, corporation, partnership, limited liability company, joint venture, association, joint-stock company, trust, estate or unincorporated organization.

#### PLAN

As defined in the introduction to the Recitals.

#### REINVESTMENT ELIGIBLE SECURITIES

The term "Reinvestment Eligible Securities" shall mean (i) those Eligible Securities of which a Participant is the record or registered holder and on which the Participant has elected to have all or a portion of the Dividends or Interest paid reinvested in Common Stock and (ii) those Account Shares on which the Participant has elected to have all or a portion of the Dividends paid reinvested in Common Stock, which election under (i) or (ii) has been made by delivering a completed optional cash investment stub or a completed Enrollment Form, as the case may be, to the Administrator.

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#### SALE/TRANSFER/WITHDRAWAL REQUEST FORM

The term "Sale/Transfer/Withdrawal Request Form" shall mean

the documentation that the Administrator shall require to be completed and received prior to a Participant's (i) sale of Account Shares pursuant to Section 5.1 hereof, (ii) gift or transfer of Account Shares pursuant to Section 5.2 hereof, (iii) withdrawal of whole Account Shares pursuant to Section 7.2 hereof (unless such Participant will be the record holder of such Account Shares after withdrawal) and (iv) termination of participation in the Plan pursuant to Section 7.3 hereof.

#### STATEMENT OF ACCOUNT

The term "Statement of Account" shall mean a written statement prepared by the Administrator and sent to each Participant which reflects (i) all transactions to date completed under the Plan during the current calendar year, (ii) the number of Account Shares credited to such Participant's Account at the date of such statement, (iii) the amount of cash, if any, credited to such Participant's Account pending investment at the date of such statement and (iv) such additional information regarding such Participant's Account as the Administrator may determine to be pertinent to the Participant.

#### TRUST ACCOUNT

As defined in Section 11.1 hereof. TRUSTEE As defined in Section 11.7 hereof.

A pronoun or adjective in the masculine gender includes the feminine gender, and the singular includes the plural, unless the context clearly indicates otherwise.

### ARTICLE II

#### PARTICIPATION

Section 2.1. PARTICIPATION. Any Person, whether or not a record holder of Common Stock, may elect to participate in the Plan; PROVIDED, HOWEVER, that if such Person is a Foreign Person, he must provide evidence satisfactory to the Administrator that his participation in the Plan would not violate local laws applicable to the Company, the Plan or such Foreign Person.

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An election by a Person to participate in the Plan shall be made by completing and returning to the Administrator an Enrollment Form and (i) electing to have Dividends on Eligible Securities of which such Person is the record holder invested in Common Stock pursuant to Section 2.2 hereof, (ii) electing to have Interest on Eligible Securities of which such Person is the registered owner invested in Common Stock pursuant to Section 2.3 hereof, (iii) depositing certificates representing Common Stock of which such person is the record holder into the Plan pursuant to Section 4.1 hereof or (iv) making an initial cash investment pursuant to Section 2.4 hereof.

Any Person who has met such requirements and has made and not revoked such election is herein referred to as a "Participant." Notwithstanding the foregoing, each participant in the DRIP on the date hereof is automatically a Participant without submitting a new Enrollment Form; PROVIDED, HOWEVER, that any such Participant who wishes to change his current participation in any way must submit a new Enrollment Form to the Administrator. A Participant may elect to participate in any or all of the forms of investment provided in Sections 2.2 through 2.5 hereof and to utilize the Plan's safekeeping services provided in Section 4.1 hereof by submitting an Enrollment Form designating such election to the Administrator; PROVIDED, HOWEVER, that a Participant may elect to make optional cash investments pursuant to Section 2.5 hereof by submitting to the Administrator a completed optional cash investment stub attached to a quarterly Statement of Account in lieu of an Enrollment Form.

Section 2.2. DIVIDEND REINVESTMENT. A Participant may elect to have all or a portion of any Dividend on his Reinvestment Eligible Securities invested in shares (and/or a fraction of a share) of Common Stock to be credited to his Account in lieu of receiving such Dividend directly. If a Participant elects to reinvest only a portion of the Dividends received on Reinvestment Eligible Securities, other than shares of Common Stock, that portion of such Dividends not reinvested in Common Stock will be sent to the Participant by check in the manner otherwise associated with payment of such Dividends. If a Participant elects to reinvest only a portion of the Dividends received on his Reinvestment Eligible Securities which are Common Stock, the portion of Dividends not reinvested will be sent to the Participant by check in the manner otherwise associated with payment of such

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Dividends or if such Reinvestment Eligible Securities are also Account Shares, by electronic direct deposit if the Participant has elected the direct deposit option provided in Section 7.7 hereof.

Section 2.3. INTEREST REINVESTMENT. A Participant may elect to have all or a portion of any Interest on his Reinvestment Eligible Securities invested in shares (and/or a fraction of a share) of Common Stock to be credited to his Account in lieu of receiving such Interest directly. If a Participant elects to reinvest only a portion of the Interest on his Reinvestment Eligible Securities, that portion of Interest not reinvested in Common Stock will be sent to the Participant by check in the manner otherwise associated with payment of Interest.

Section 2.4. INITIAL CASH INVESTMENT. A Person not already a Participant may become a Participant by (i) making an initial cash payment of at least \$250, or (ii) in the case of a Person who is already a record or registered holder of Eligible Securities, of at least \$50, by personal check, money order or wire transfer payable to Houston Industries Incorporated Investor's Choice Plan, to be invested in Common Stock pursuant to Section 3.4 hereof; PROVIDED, HOWEVER, that payment for such initial cash investment must be accompanied by a completed Enrollment Form.

Section 2.5. OPTIONAL CASH INVESTMENTS. A Participant may elect to make cash payments at any time or from time to time to the Plan, by personal check, money order or wire transfer payable to Houston Industries Incorporated Investor's Choice Plan, for investment in Common Stock pursuant to Section 3.4 hereof; PROVIDED, HOWEVER, that any Participant who elects to make optional cash investments pursuant to this Section 2.5 must invest at least \$50 for any single investment and may not invest more than \$120,000 in aggregate amount in any calendar year (the "Maximum Amount"). For purposes of determining whether the Maximum Amount has been reached, initial cash investments shall be counted as optional cash investments.

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### ARTICLE III

#### DIVIDEND AND INTEREST REINVESTMENT AND STOCK PURCHASE

Section 3.1. DIVIDEND AND INTEREST REINVESTMENT. Dividends and Interest as to which reinvestment has been elected by a Participant shall be paid to the Administrator or its nominee on behalf of such Participant. Dividends and Interest shall be reinvested, at the Company's election, in either (i) newly issued shares of Common Stock or shares of Common Stock held in the Company's treasury purchased from the Company or (ii) shares of Common Stock purchased in the open market. Any reinvestment of Dividends or Interest in, or other purchases of, Common Stock pursuant to this Article III shall be subject to Section 3.5 hereof.

Section 3.2. DIVIDEND AND INTEREST REINVESTMENT IN NEWLY ISSUED OR TREASURY SHARES. Dividend and Interest reinvestment in newly issued shares of Common Stock or shares of Common Stock held in the Company's treasury shall be governed by this Section 3.2. On an Investment Date with respect to which the Company elects to issue new shares or sell shares of Common Stock held in the Company's treasury to the Plan in order to effect the reinvestment of Dividends and/or Interest, the Company shall issue to the Administrator upon the Company's receipt of the funds described in (a) below, for crediting by the Administrator to the Account of a Participant, a number of shares (and/or fraction of a share rounded to three decimal places) of Common Stock equal to (a) the amount of any Dividends and/or Interest paid to the Administrator on behalf of such Participant since the preceding Investment Date plus the amount of any Dividends paid to the Administrator on behalf of such Participant on such Investment Date divided by (b) the Company Share Purchase Price on the trading day immediately preceding such Investment Date. Such shares shall be issued or sold to, and registered in the name of, the Administrator or its nominee as custodian for such Participants. No interest shall be paid on Dividends or Interest held pending reinvestment pursuant to this Section 3.2.

Section 3.3. DIVIDEND AND INTEREST REINVESTMENT IN SHARES PURCHASED IN THE OPEN MARKET. Dividend and Interest reinvestment in shares of Common Stock purchased in the open market shall be governed by this Section 3.3. On an Investment Date with respect to which the Company elects to effect reinvestment of Dividends and/or Interest in

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shares of Common Stock purchased in the open market, the Administrator shall (if it is an Independent Agent), or shall cause an Independent Agent to, apply the amount of any Dividends and/or Interest paid to the Administrator on behalf of the Participants since the preceding Investment Date plus the amount of any Dividends paid to the Administrator on behalf of the Participants on such Investment Date to the purchase of shares of Common Stock in the open market. Purchases in the open market pursuant to this Section 3.3 and Subsection 3.4.2 hereof may begin on the applicable Investment Date and shall be completed no later than 15 days from such date unless completion at a later date is necessary or advisable under applicable law, including without limitation any federal securities laws. Any Dividends, Interest, optional cash investments and initial cash investments to be reinvested in shares of Common Stock purchased in the open market pursuant to this Section 3.3 and Subsection 3.4.2 hereof not reinvested in shares of Common Stock within 30 days of receipt by the Administrator, or if the Company is not the Administrator by the Company, shall be promptly returned to the Participant at his address of record by First Class Mail. Open market purchases pursuant to this Section 3.3 and Subsection 3.4.2 hereof may be made on any securities exchange on which the Common Stock is traded, in the over-the-counter market or by negotiated transactions, and may be upon such terms and subject to such conditions with respect to price and delivery to which the Independent Agent (including the Administrator if it is also an Independent Agent) may agree. With regard to open market purchases of shares of Common Stock pursuant to this Section 3.3 and Subsection 3.4.2 hereof, none of the Company, the Administrator (if it is not also serving as the Independent Agent) or any Participant shall have any authority or power to direct the time or price at which shares of Common Stock may be purchased, the markets on which such shares are to be purchased (including on any securities exchange, in the over-the-counter market or in negotiated transactions) or the selection of the broker or dealer (other than the Independent Agent) through or from whom purchases may be made. For the purpose of making, or causing to be made, purchases of shares of Common Stock pursuant to this Section 3.3 and Subsection 3.4.2 hereof, and sales of Account Shares pursuant to Section 5.1 hereof, the Independent Agent shall be entitled to commingle each Participant's funds with those of all other Participants and to offset purchases of shares of

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Common Stock against sales of shares of Common Stock to be made for Participants, resulting in a net purchase or a net sale of shares. The number of shares (and/or fraction of a share rounded to three decimal places) of Common Stock that shall be credited to a Participant's Account with respect to an Investment Date to which this Section 3.3 applies shall be equal to (a)(i) the amount of any Dividends and/or Interest paid to the Administrator on behalf of

such Participant since the preceding Investment Date plus (ii) the amount of any Dividends paid to the Administrator on behalf of such Participant on such Investment Date less (iii) any Dividends and/or Interest to be returned to such Participant pursuant to this Section 3.3 divided by (b) the Market Share Purchase Price with respect to such Investment Date. Such shares shall be registered in the name of the Administrator or its nominee as custodian for the Participants. No interest shall be paid on Dividends or Interest held pending reinvestment pursuant to this Section 3.3.

Section 3.4. INVESTMENT OF OPTIONAL CASH PAYMENTS AND INITIAL CASH PAYMENTS. Any optional cash investments and initial cash investments received by the Administrator from a Participant at least two business days prior to an Investment Date shall be invested, beginning on such Investment Date, in either (i) newly issued shares or shares of Common Stock held in the Company's treasury in the manner provided in Subsection 3.4.1 hereof, or (ii) Common Stock purchased in the open market in the manner provided in Subsection 3.4.2 hereof. Optional cash investments and initial cash investments not received by the Administrator at least two business days prior to an Investment Date need not be invested on such Investment Date; PROVIDED, HOWEVER, that any such optional cash investments and initial cash investments not invested on such Investment Date shall be invested beginning on the next succeeding Investment Date. No interest shall be paid on optional cash investments and initial cash investments held pending investment pursuant to this Section 3.4.

Subsection 3.4.1 NEWLY ISSUED OR TREASURY SHARES. On an Investment Date with respect to which the Company elects to issue new shares or sell shares of Common Stock held in the Company's treasury to the Plan in order to effect the investment of optional cash investments and initial cash investments, the Company shall issue to the Administrator upon the Company's receipt of the funds described in (a) below, for crediting

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by the Administrator to the Account of a Participant, a number of shares (and/or fraction of a share rounded to three decimal places) of Common Stock equal to (a) the amount of any optional cash investments and/or initial cash investment received by the Administrator from such Participant since the preceding Investment Date (excluding any amounts received from such Participant within two business days of such Investment Date but including any amounts received from such Participant within two business days prior to the preceding Investment Date that were not invested on the preceding Investment Date as set forth in Section 3.4 hereof) divided by (b) the Company Share Purchase Price on the trading day immediately preceding such Investment Date. Such shares shall be issued or sold to, and registered in the name of, the Administrator or its nominee as custodian for the Participants.

Subsection 3.4.2 SHARES PURCHASED IN THE OPEN MARKET. On an Investment Date with respect to which the Company elects to effect the investment of optional cash investments and initial cash investments in shares of Common Stock purchased in the open market, the Administrator shall (if it is an Independent Agent), or shall cause an Independent Agent to, purchase for crediting by the Administrator to the Account of a Participant a number of shares (and/or fraction of a share rounded to three decimal places) of Common Stock in the open market equal to (a)(i) the amount of any optional cash investments and/or initial cash investment received by the Administrator from such Participant since the preceding Investment Date (excluding any amounts received from such Participant within two business days of such Investment Date but including any amounts received from such Participant within two business days prior to the preceding Investment Date as set forth in Section 3.4 hereof) less (ii) any optional cash investments and/or initial cash investments to be returned to such Participant pursuant to Section 3.3 hereof divided by (b) the Market Share Purchase Price with respect to such Investment Date. Such purchases shall be made in the manner set forth in Section 3.3 hereof. Such shares shall be registered in the name of the Administrator or its nominee as custodian for the Participants.

Subsection 3.4.3 REQUEST TO STOP INVESTMENT. If a written request to stop investment of optional cash investments or an initial cash investment is received by the Administrator from a Participant at least two business days before the next Investment Date, any optional cash investments or initial cash investment from such Participant then held by

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the Administrator shall not be invested in Common Stock and shall be returned to such Participant. If such a request is not received by the Administrator at least two business days prior to an Investment Date, any such optional cash investments or initial cash investment shall be invested in shares of Common Stock for such Participant's Account.

Section 3.5. EXHAUSTION OF FRACTIONAL SHARE ACCOUNT. Prior to any purchase of Common Stock by the Administrator or an Independent Agent pursuant to this Article III, the Administrator shall first purchase, at the Company Share Purchase Price on the trading day immediately preceding the Investment Date, the Fractional Account Shares from the Fractional Share Account. To the extent made, such purchases from the Fractional Share Account shall substitute for purchases required by this Article III.

#### ARTICLE IV

##### SAFEKEEPING SERVICES FOR DEPOSITED COMMON STOCK

Section 4.1. DEPOSITED COMMON STOCK. A Participant may elect to have certificates representing shares of Common Stock of which the Participant is the record holder deposited into the Plan by completing an Enrollment Form and delivering such certificates and Enrollment Form to the Administrator. Shares of Common Stock so deposited shall be transferred into the name of the Administrator or its nominee and credited to the depositing

Participant's Account. Dividends paid on shares of Common Stock deposited into the Plan pursuant to this Section 4.1 shall be reinvested in Common Stock pursuant to Article III hereof in accordance with the depositing Participant's reinvestment election designated on a completed Enrollment Form.

Section 4.2. WITHDRAWAL OF COMMON STOCK DEPOSITED PURSUANT TO SECTION 4.1. Shares of Common Stock deposited pursuant to Section 4.1 hereof may be withdrawn from the Plan pursuant to Section 7.2 hereof.

#### ARTICLE V

##### SALE OF ACCOUNT SHARES; GIFT OR TRANSFER OF ACCOUNT SHARES

Section 5.1. SALE OF ACCOUNT SHARES. A Participant may request, at any time, that all or a portion of his whole Account Shares be sold by delivering to the Administrator a completed Sale/Transfer/Withdrawal Request Form to that effect. The Administrator (if it is not also an Independent Agent) shall forward such sale instructions to the Independent

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Agent within five business days after receipt thereof (except in the case of instructions to sell all whole Account Shares of a Participant described below in the immediately following paragraph). The Independent Agent shall make such sales as soon as practicable (in accordance with stock transfer requirements and federal and state securities laws) after processing such sale instructions. As soon as practicable following the receipt of proceeds from such sale, the Administrator shall mail by First Class Mail to such Participant at his address of record a check in an amount equal to (a) the Market Share Sales Price multiplied by (b) the number of his Account Shares sold.

If instructions for the sale of Account Shares which are not Reinvestment Eligible Securities are received by the Administrator on or after the record date relating to a Dividend Payment Date but before the Dividend Payment Date, the sale shall be processed as described above, and the Administrator shall, as soon as practicable following the receipt of Dividends paid on such Account Shares, mail a check for such Dividends by First Class Mail to the Participant at his address of record or directly deposit such Dividends in the Participant's designated direct deposit account, if such Participant has elected the direct deposit option pursuant to Section 7.7 hereof. If instructions for the sale of Account Shares which are also Reinvestment Eligible Securities are received by the Administrator on or after the record date relating to a Dividend Payment Date but before the Dividend Payment Date, the shares of Common Stock purchased from the reinvestment of such Dividends shall be credited to the Participant's Account, and (i) if the Participant's sale instructions cover less than all of his whole Account Shares, the sale shall be processed as described above in the immediately preceding paragraph or (ii) if the Participant's sale instructions cover all of his whole Account Shares, the sale instructions shall not be processed until after such Dividends have been reinvested pursuant to the Plan and the shares of Common Stock purchased therewith have been credited to his Account. In the case of clause (ii) of the immediately preceding sentence, the Administrator shall forward such sale instructions to the Independent Agent promptly (within at least five business days) after such Dividend Payment Date.

With regard to open market sales of Account Shares pursuant to this Section 5.1, none of the Company, the Administrator (if it is not also serving as the

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Independent Agent) or any Participant shall have any authority or power to direct the time or price at which shares of Common Stock may be sold, the markets on which such shares are to be sold (including on any securities exchange, in the over-the-counter market or in negotiated transactions) or the selection of the broker or dealer (other than the Independent Agent) through or from whom sales may be made, except that the timing of such sales must be made in accordance with the terms and conditions of the Plan.

Section 5.2. GIFT OR TRANSFER OF ACCOUNT SHARES. A Participant may elect to transfer (whether by gift, private sale or otherwise) ownership of all or a portion of his Account Shares to the Account of another Participant or establish an Account for a Person not already a Participant by delivering to the Administrator a completed Sale/Transfer/Withdrawal Request Form to that effect and a stock assignment (stock power), acceptable to the Administrator. No fraction of a share of Common Stock credited to the transferor's Account shall be transferred unless the transferor's entire Account is transferred.

Account Shares transferred in accordance with the preceding paragraph shall continue to be registered in the name of the Administrator as custodian and shall be credited to the transferee's Account. If the transferee is not already a Participant, an Account shall be opened in the name of the transferee and the Administrator shall send the transferee an Enrollment Form as soon as practicable after such transfer. Unless otherwise requested by a transferee who is already a Participant on a completed Enrollment Form, the reinvestment of Dividends on such transferred Account Shares in shares of Common Stock under the Plan shall be made in proportion to the reinvestment level (I.E., full, partial or none) of the transferee's other Account Shares. Unless otherwise requested by the transferor, the Administrator shall deliver a Statement of Account to such transferee showing the transfer of such Account Shares into his Account. The transferor may request that the Administrator deliver such Statement of Account to the transferor for personal delivery to the transferee and/or the transferor may request that the Administrator deliver to such transferee a gift certificate. The transferor may request that the Administrator send the gift certificate directly to such transferee with the first Statement of Account following such transfer or request that the Administrator deliver such gift certificate to the transferor

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for personal delivery to the transferee. The Administrator shall comply with any such request of a transferor relating to Statements of Account and/or gift certificates as soon as practicable following receipt of such request.

If a completed Sale/Transfer/Withdrawal Request Form with regard to Account Shares which are not Reinvestment Eligible Securities is received by the Administrator on or after the record date relating to a Dividend Payment Date but before the Dividend Payment Date, the transfer shall be processed as described above, and the Administrator shall, as soon as practicable following the receipt of Dividends paid on such designated Account Shares, mail a check for such Dividends by First Class Mail to the transferor at his address of record or directly deposit such Dividends in the transferor's direct deposit account, if he has elected the direct deposit option pursuant to Section 7.7 hereof. If a completed Sale/Transfer/Withdrawal Request Form with regard to Account Shares that are also Reinvestment Eligible Securities is received by the Administrator on or after the record date relating to a Dividend Payment Date but before the Dividend Payment Date, the shares of Common Stock purchased from the reinvestment of such Dividends shall be credited to the Participant's Account, and (i) if the Participant's transfer instructions cover less than all of his whole Account Shares, the transfer shall be processed as described above in the immediately preceding paragraph or (ii) if the Participant's transfer instructions cover all of his whole Account Shares, the transfer shall not be processed until after such Dividends have been reinvested pursuant to the Plan and the shares of Common Stock purchased therewith have been credited to his Account. In the case of clause (ii) of the immediately preceding sentence, the Administrator shall effect such transfer as soon as practicable after such Dividend Payment Date.

Section 5.3 REINVESTMENT OF DIVIDENDS ON REMAINING ACCOUNT SHARES. If only a portion of a Participant's Account Shares are Reinvestment Eligible Securities and the Participant elects to (i) sell a portion of his Account Shares pursuant to Section 5.1 hereof, (ii) transfer a portion of his Account Shares pursuant to Section 5.2 hereof or (iii) withdraw a portion of his Account Shares pursuant to Section 7.2 hereof, all of the Account Shares which are not Reinvestment Eligible Securities shall be sold, transferred or withdrawn, as the case may be, before any Account Shares which are also Reinvestment Eligible Securities

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are sold, transferred or withdrawn unless the Participant gives specific instructions to the contrary in connection with such sale, transfer or withdrawal of Account Shares.

#### ARTICLE VI

##### ELIGIBLE SECURITIES

Section 6.1. ELIGIBLE SECURITIES. The following debt and equity securities of the Company and its subsidiaries shall be Eligible Securities:

- i. Common Stock;
- ii. The Company's Debentures, 7 1/4% Series due December 1, 1996;
- iii. The Company's Debentures, 9 3/8% Series due June 1, 2001;
- iv. The Company's Debentures, 7 7/8% Series due July 1, 2002;
- v. \$4 Preferred Stock of Houston Lighting and Power Company, a Texas corporation ("HL&P");
- vi. \$6.72 Cumulative Preferred Stock of HL&P;
- vii. \$7.52 Cumulative Preferred Stock of HL&P;
- viii. \$8.12 Cumulative Preferred Stock of HL&P;
- ix. \$8.50 Cumulative Preferred Stock of HL&P;
- x. HL&P's First Mortgage Bonds, 5 1/4% Series due 1996;
- xi. HL&P's First Mortgage Bonds, 5 1/4% Series due 1997;
- xii. HL&P's First Mortgage Bonds, 6 3/4% Series due 1997;
- xiii. HL&P's First Mortgage Bonds, 7 5/8% Series due March 1, 1997;
- xiv. HL&P's First Mortgage Bonds, 6 3/4% Series due 1998;
- xv. HL&P's First Mortgage Bonds, 7 1/4% Series due 2001;
- xvi. HL&P's First Mortgage Bonds, 9.15% Series due March 15, 2021;
- xvii. HL&P's First Mortgage Bonds, 8 3/4% Series due March 1, 2022;
- xviii. HL&P's First Mortgage Bonds, 7 3/4% Series due March 15, 2023; and
- xix. HL&P's First Mortgage Bonds, 7 1/2% Series due July 1,

Section 6.2. ADDITIONAL ELIGIBLE SECURITIES. The Company may from time to time or at any time designate other debt or equity securities of the Company and its subsidiaries as Eligible Securities by notifying the Administrator in writing of the designation of such securities as Eligible Securities.

## ARTICLE VII

### TREATMENT OF ACCOUNTS

Section 7.1. CHANGING PLAN OPTIONS. A Participant may elect to change his Plan options, including (i) changing the reinvestment levels (I.E., full, partial or none) of Dividends and Interest on Reinvestment Eligible Securities and (ii) changing the designation of Reinvestment Eligible Securities, by delivering to the Administrator written instructions

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or a new Enrollment Form to that effect. To be effective with respect to any Dividend or Interest payment, the instructions or Enrollment Form with respect to such Reinvestment Eligible Securities must be received by the Administrator on or before the record date relating to such Dividend and/or Interest. If the instructions or Enrollment Form are not received by the Administrator on or before the record date relating to such Dividend and/or Interest, such instructions shall not become effective until after the payment of such Dividend and/or Interest. The shares of Common Stock purchased from the reinvestment of such Dividend and/or Interest shall be credited to the Participant's Account. After the Administrator's receipt of effective option changing instructions, Dividends and Interest on Reinvestment Eligible Securities as to which the reinvestment election has been revoked will be paid in cash or with regard to Dividends on Common Stock, by direct deposit to the Participant's designated direct deposit account, if such Participant has elected the direct deposit option pursuant to Section 7.7 hereof.

Section 7.2. RIGHT OF WITHDRAWAL. A Participant may, at any time or from time to time, withdraw from the Plan all or any part (other than fractions) of his Account Shares by delivering to the Administrator (i) appropriate withdrawal instructions to that effect, if such Participant will be the record holder of such Account Shares after withdrawal or (ii) a completed Sale/Transfer/Withdrawal Request Form and a stock assignment (stock power) to that effect, if the Participant will not be the record holder of such Account Shares after withdrawal. Subject to the limitations described in the immediately following paragraph, as soon as practicable following the Administrator's receipt of (i) appropriate withdrawal instructions or (ii) a completed Sale/Transfer/Withdrawal Request Form and a stock assignment (stock power), as the case may be, which indicates the Participant's desire to withdraw certain of his whole Account Shares, the Administrator shall mail by First Class Mail to the Participant at his address of record, or to the address of any Person that the Participant designated, certificates representing such designated Account Shares.

If a completed Sale/Transfer/Withdrawal Request Form with regard to Account Shares which are not Reinvestment Eligible Securities is received by the Administrator on or after the record date relating to a Dividend Payment Date but before the Dividend Payment Date, the withdrawal shall be processed as described above, and the

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Administrator shall, as soon as practicable following the receipt of Dividends paid on the withdrawn Account Shares, mail a check for such Dividends by First Class Mail to the Participant at his address of record or directly deposit such Dividends in the Participant's designated direct deposit account, if such Participant has elected the direct deposit option pursuant to Section 7.7 hereof. If a completed Sale/Transfer/Withdrawal Request Form with regard to Account Shares which are also Reinvestment Eligible Securities is received by the Administrator on or after the record date relating to a Dividend Payment Date but before the Dividend Payment Date, the shares of Common Stock purchased from the reinvestment of such Dividends shall be credited to the Participant's Account, and (i) if the Participant's withdrawal instructions cover less than all of his Account Shares, the withdrawal shall be processed as described above in the immediately preceding paragraph or (ii) if the Participant's withdrawal instructions cover all of his whole Account Shares, the withdrawal instructions shall not be processed until after such Dividends have been reinvested pursuant to the Plan and the shares of Common Stock purchased therewith have been credited to his Account. In the case of clause (ii) of the immediately preceding sentence, the Administrator shall mail by First Class Mail to the Participant at his address of record, or to the address of any Person that the Participant designated, certificates representing the withdrawn Account Shares as soon as practicable following such Dividend Payment Date.

Withdrawal of Account Shares shall not affect reinvestment of Dividends on the Account Shares withdrawn unless (i) the Participant is no longer the record holder of such Account Shares, (ii) such reinvestment is changed by the Participant by delivering to the Administrator written instructions or an Enrollment Form to that effect pursuant to Section 7.1 hereof or (iii) the Participant has terminated his participation in the Plan.

Section 7.3. RIGHT OF TERMINATION OF PARTICIPATION. If a Participant's Sale/Transfer/Withdrawal Request Form indicates the Participant's desire to terminate his participation in the Plan, the Administrator shall treat such request as a withdrawal of all of such Participant's whole Account Shares pursuant to Section 7.2 hereof. The Administrator, in addition to mailing certificates representing all whole Account Shares, if any, pursuant to Section 7.2 hereof, shall mail by First Class Mail to the Participant at his

address of record a check for an amount equal to the sum of (i) the amount of cash credited to such Participant's Account pending investment in Common Stock and (ii) the cash value of any fraction of a share of Common Stock credited to his Account. Such fraction of a share shall be valued at the Company Share Purchase Price for the trading day immediately preceding the date of receipt of the completed Sale/Transfer/Withdrawal Request Form.

Section 7.4. STOCK SPLITS, STOCK DIVIDENDS AND RIGHTS OFFERINGS. Any shares or other securities representing stock splits or other noncash distributions on Account Shares shall be credited to such Participant's Account. Stock splits, combinations, recapitalizations and similar events affecting the Common Stock shall, as to shares credited to Accounts of Participants, be credited to such Accounts on a pro rata basis.

In the event of a rights offering, a Participant shall receive rights based upon the total number of whole shares of Common Stock credited to his Account.

Section 7.5. SHAREHOLDER MATERIALS; VOTING RIGHTS. The Administrator shall send or forward to each Participant all applicable proxy solicitation materials, other shareholder materials or consent solicitation materials. Participants shall have the exclusive right to exercise all voting rights respecting Account Shares credited to their respective Accounts. A Participant may vote any of his whole Account Shares in person or by proxy. A Participant's proxy card shall include his whole Account Shares and shares of Common Stock of which he is the record holder. Account Shares shall not be voted unless a Participant or his proxy votes them. Fractions of shares of Common Stock shall not be voted.

Solicitation of the exercise of Participants' voting rights by the management of the Company and others under a proxy or consent provision applicable to all holders of Common Stock shall be permitted. Solicitation of the exercise of Participants' tender or exchange offer rights by management of the Company and others shall also be permitted. The Administrator shall notify the Participants of each occasion for the exercise of their voting rights or rights with respect to a tender offer or exchange offer within a reasonable time before such rights are to be exercised. Such notification shall include all information distributed to the shareholders of the Company by the Company regarding the exercise of such rights.

Section 7.6. STATEMENTS OF ACCOUNT. As soon as practicable after each calendar quarter, the Administrator shall send to each Participant a quarterly Statement of Account. Additionally, the Administrator shall send a supplemental Statement of Account to each Participant in months where such Participant made an optional cash investment, deposited Common Stock into the Plan pursuant to Section 4.1 hereof, transferred or withdrew Account Shares or had Dividends or Interest reinvested in Common Stock. As soon as practicable following a sale of Account Shares by a Participant, the Administrator shall deliver a confirmation to such Participant.

Section 7.7. DIRECT DEPOSIT OPTION. A Participant may elect to have any Dividends on Account Shares not being reinvested in Common Stock pursuant to the Plan paid by electronic direct deposit to the Participant's predesignated bank, savings or credit union account. To receive such direct deposit of funds, a Participant must complete, sign and return a Direct Deposit Authorization Form to the Administrator. Direct deposit will become effective as soon as practicable after receipt of a completed Direct Deposit Authorization Form. A Participant may change his designated direct deposit account by delivering a completed Direct Deposit Authorization Form to the Administrator.

## ARTICLE VIII

### CERTIFICATES AND FRACTIONS OF SHARES

Section 8.1. CERTIFICATES. A Participant, at any time or from time to time, may request in writing to receive a certificate for all or a portion of his whole Account Shares and upon such request the Administrator shall promptly mail such certificate (in any event, within at least two business days of the receipt of such written request) by First Class Mail to such Participant at his address of record; PROVIDED, HOWEVER, that upon the mailing of such certificate the shares of Common Stock represented by such certificate shall no longer be Account Shares but shall remain Reinvestment Eligible Securities (to the extent such Participant has elected to have Dividends on such Account Shares reinvested in Common Stock).

Section 8.2. FRACTIONAL SHARES. Fractions of shares of Common Stock shall be credited to Accounts as provided in Article III hereof; PROVIDED, HOWEVER, that no certificate for a fraction of a share shall be distributed to any Participant at any time; and

PROVIDED, FURTHER, that the Company shall issue and sell only whole shares of Common Stock to the Administrator in respect of Dividends and Interest reinvested in, and purchases made by the Administrator hereunder of, newly issued shares or shares of Common Stock held in the Company's treasury.

Section 8.3. FRACTIONAL SHARE ACCOUNT. In the event that, upon a Participant's termination of participation in the Plan, the Account of such Participant is credited with a fraction of a share of Common Stock, such fraction of a share shall be purchased by the Administrator for the Fractional Share Account at the Company Share Purchase Price determined as of the trading date specified in Sections 7.3, 9.1 or 9.4 hereof, as the case may be, and the

proceeds thereof shall be remitted to such Participant as set forth in Sections 7.3, 9.1 or 9.4 hereof, respectively. The Company shall from time to time credit the Fractional Share Account with such amounts of money as may be necessary to fund such purchases for the Fractional Share Account; PROVIDED, HOWEVER, that the Company may, at any time or from time to time, direct the Administrator to repay, and thereupon the Administrator shall repay to the Company such portion of the cash as the Company may, in its discretion, deem to be in excess of the amount needed to fund the operations of the Fractional Share Account.

As set forth in Section 3.5 hereof, on each Investment Date, the Administrator shall first apply the aggregate amount of optional cash investments, initial cash investments, Dividends and Interest to the purchase of all currently existing Fractional Account Shares. If the remaining aggregate amount of optional cash investments, initial cash investments, Dividends and Interest is not sufficient to purchase a whole number of shares of Common Stock, the Company shall provide to the Administrator, as agent for the Company, such additional amount of money as may be necessary to enable the Administrator (or the Independent Agent, as the case may be) to purchase an additional share of Common Stock. The fraction of a share that has been purchased with funds provided by the Company shall be credited to the Fractional Share Account, and the remaining fraction of a share shall be allocated among the Participants' Accounts as necessary.

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#### ARTICLE IX

##### CONCERNING THE PLAN

Section 9.1. SUSPENSION, MODIFICATION AND TERMINATION. The Company may at any time and from time to time, at its sole option, suspend, modify, amend or terminate the Plan, in whole, in part or in respect of Participants in one or more jurisdictions; PROVIDED, HOWEVER, no such amendment shall decrease the Account of any Participant or result in a distribution to the Company of any amount credited to the Account of any Participant. Upon complete termination of the Plan, the Accounts of all Participants (or in the case of partial termination of the Plan, the Accounts of all affected Participants) shall be treated as if each such Participant had elected to terminate his participation in the Plan pursuant to Section 7.3 hereof, except that any fraction of a share of Common Stock shall be valued as of the trading date immediately preceding the date on which the Plan is terminated. The Administrator shall promptly send each affected Participant notice of such suspension, modification or termination.

Section 9.2. RULES AND REGULATIONS. The Company may from time to time adopt such administrative rules and regulations concerning the Plan as it deems necessary or desirable for the administration of the Plan. The Company shall have the power and authority to interpret the terms and the provisions of the Plan and shall interpret and construe the Plan and reconcile any inconsistency or supply any omitted detail in a manner consistent with the general terms of the Plan and applicable law.

Section 9.3. COSTS. All costs of administration of the Plan shall be paid by the Company; PROVIDED, HOWEVER, that any brokerage commissions, service charges or applicable taxes incurred in connection with open market purchases and sales of shares of Common Stock made under the Plan shall be borne by the Participants.

Section 9.4. TERMINATION OF A PARTICIPANT. If a Participant does not have at least one whole Account Share or own or hold any other Reinvestment Eligible Securities, the Participant's participation in the Plan may be terminated by the Company, in its sole discretion, after written notice is mailed to such Participant at his address of record. Additionally, the Company, in its sole discretion, may terminate any Participant's participation in the Plan after written notice mailed in advance to such Participant at his

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address of record. Upon such termination, the Account of such Participant shall be treated as if he had elected to terminate his participation in the Plan pursuant to Section 7.3 hereof, except that any fraction of a share of Common Stock shall be valued as of the trading date immediately preceding the date on which such Participant's participation is terminated.

#### ARTICLE X

##### ADMINISTRATION OF THE PLAN

Section 10.1. SELECTION OF AN ADMINISTRATOR. The Administrator shall be appointed by the Company. The Administrator's appointment to serve as such may be revoked by the Company at any time. The Administrator may resign at any time upon reasonable notice to the Company. In the event that no Administrator is appointed, the Company shall be deemed to be the Administrator for purposes of the Plan. The Company shall be the initial Administrator.

Section 10.2. COMPENSATION. The officers of the Company shall make such arrangements regarding compensation, reimbursement of expenses and indemnification of the Administrator and any Independent Agent as they from time to time deem reasonable and appropriate.

Section 10.3. AUTHORITY AND DUTIES OF ADMINISTRATOR. The Administrator shall have the authority to undertake any act necessary to fulfill its duties as set forth in the various provisions of the Plan. Upon receipt, the Administrator shall deposit all Dividends, Interest, optional cash investments and initial cash investments in the Trust Account. The Administrator shall maintain appropriate records of the Accounts of Participants and the Fractional Share Account.

Section 10.4. LIABILITY OF THE COMPANY, THE ADMINISTRATOR AND

ANY INDEPENDENT AGENT. The Company, the Administrator and any Independent Agent shall not be liable for any act done in good faith, or for the good faith omission to act in administering or performing their duties with respect to the Plan, including, without limitation, any claim of liability arising out of failure to terminate a Participant's Account upon such Participant's death prior to receipt of notice in writing of such death, or with respect to the prices at which shares are purchased or sold for a Participant's Account and

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the times when such purchases and sales are made, or with respect to any loss or fluctuation in the market value after the purchase or sale of such shares.

Section 10.5. RECORDS AND REPORTS. The Administrator shall keep appropriate records concerning the Plan, Accounts of Participants, purchases and sales of Common Stock made under the Plan and Participants' addresses of record and shall send Statements of Account and confirmations to each Participant in accordance with the provisions of Section 7.5 hereof.

Section 10.6. SELECTION OF INDEPENDENT AGENT. Any Independent Agent serving in such capacity pursuant to the Plan shall be selected by the Company, and the Administrator and the Company, or either of them, shall, subject to the provisions of Section 3.3 hereof, make such arrangements and enter into such agreements with the Independent Agent in connection with the activities contemplated by the Plan as the Administrator and the Company, or either of them, deem reasonable and appropriate.

Section 10.7. SOURCE OF SHARES OF COMMON STOCK. The Company shall not change the source of shares of Common Stock purchased by Participants in the Plan (I.E., either (i) newly issued shares of Common Stock or shares of Common Stock held in the Company's treasury purchased from the Company or (ii) shares of Common Stock purchased in the open market) more than once in any 12-month period. At any time that the source of shares of Common Stock purchased in the Plan are shares purchased in the open market, the Company shall not exercise its right to change the source of shares absent a determination by the Company's Board of Directors or Finance Committee of the Board of Directors that the Company has a need to raise additional capital or there is another compelling reason for a change.

#### ARTICLE XI TRUST AGREEMENT

Section 11.1. CREATION OF TRUST ACCOUNT. The Company hereby creates with the Trustee a trust consisting of all Dividends, Interest, optional cash investments and initial cash investments deposited by the Administrator in that certain non-interest bearing trust account (together with all Dividends, Interest, optional cash investments and initial cash investments deposited therein from time to time, the "Trust Account") established by the

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Company at Texas Commerce Bank National Association ("TCB"), account no. 0010-091-2428, or such other non-interest bearing accounts as the Company may establish from time to time hereunder with any commercial bank organized under the laws of the United States or any state, which commercial bank must have assets in excess of \$500,000,000.

Section 11.2. ACCEPTANCE OF TRUST. By his signature below, the current Treasurer of the Company hereby accepts the trust created hereby and covenants to hold the Trust Account, IN TRUST, for the exclusive purposes provided in the Plan.

Section 11.3. SUCCESSOR TRUSTEES. The person serving at any particular time as the Treasurer of the Company shall be the trustee of the trust hereunder. Therefore, if any person who is serving as trustee for any reason ceases to serve as Treasurer of the Company, that person shall also be deemed to have ceased to serve as trustee hereunder, and the successor Treasurer of the Company shall be the trustee hereunder. If the situation arises, under the preceding part of this Section 11.3 or otherwise, in which no trustee is either serving or designated to serve hereunder, a trustee of the trust shall be appointed by the Company in accordance with Section 11.4 or, if the Company fails to appoint a successor within sixty (60) days of receiving notification that a vacancy has occurred, a trustee for the trust shall be appointed in accordance with applicable law.

Section 11.4. METHOD OF APPOINTMENT BY COMPANY. The appointment of a successor trustee hereunder by the Company shall be accomplished by (i) an instrument in writing appointing such successor trustee, executed by the Company, together with a certified copy of resolutions of the Board of Directors of the Company to such effect and (ii) an acceptance in writing of the office of successor trustee hereunder executed by the successor so appointed. The Company shall send notice of such appointment to the Administrator. Any successor trustee hereunder may be either a corporation authorized and empowered to exercise trust powers or one or more individuals.

Section 11.5. REMOVAL OF TRUSTEE. Any person or entity serving as trustee may be removed as such by the Company at any time, with or without cause, effective sixty (60) days after delivery of written notice to the trustee, but such notice may be waived by the trustee. Such removal shall be effected by delivering to the trustee a written notice of

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removal executed by the Company and by giving notice to the trustee of the appointment of a successor trustee in the manner set forth in Section 11.4.

Section 11.6. RESIGNATION OF TRUSTEE. Any person or entity serving as trustee may resign as such, effective sixty (60) days after delivery of notice thereof in writing to the Company.

Section 11.7. TRUSTEE DEFINED. As used or applied below in this Article XI, the term "Trustee" refers collectively to the one or ones at any particular time serving as the trustee or trustees of the trust. The neuter gender is used in referring to that term.

Section 11.8 GENERAL DUTIES OF THE COMPANY. The Company shall provide the Trustee with a true and correct copy of the Plan and true and correct copies of any amendments to the Plan promptly upon their adoption and shall certify to the Trustee the names and specimen signatures of any person who shall have authority to control and manage the operation and administration of the Plan on behalf of the Administrator.

Section 11.9 GENERAL DUTIES AND POWERS OF THE TRUSTEE. No bond or other security shall ever be required of the Trustee.

The Trustee shall keep accurate and detailed records of receipts and disbursements and other transactions affecting the Trust Account, and shall make disbursements from the Trust Account at such times, to such persons (including the Administrator) and in such amounts as the Administrator shall direct in writing. All such disbursements shall comply with the provisions of the Plan and no disbursement shall be made which would cause any property in the Trust Account to be used or diverted for purposes not consistent with the provisions of the Plan.

The Trustee shall, in the Trustee's sole and absolute discretion, perform such other acts as the Trustee may deem necessary or proper for the protection of the Trust Account and, except to the extent inconsistent with the provisions of the Plan, may exercise all such further rights and powers as may be granted to trustees generally under the Texas Trust Code.

Section 11.10. LIABILITY OF TRUSTEE. The Trustee shall use ordinary care, skill, prudence and diligence under the circumstances then prevailing that a prudent person acting in a like capacity and familiar with such matters would use in the conduct of an enterprise

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of a like character and with like aims. The Trustee shall not be liable or responsible for any loss sustained by the Trust Account by reason of the insolvency of the financial institution holding such account or for acting without question on the direction of, or failing to act in the absence of any direction from, the Administrator or any person with authority to act on behalf of the Administrator, unless the Trustee knows that by such action or failure to act he or she will be in breach of his or her fiduciary duty. The Trustee shall not be responsible in any respect for the administration of the Plan.

The duties and obligations of the Trustee hereunder shall be governed solely by the terms of this Article XI, and no implied covenants or obligations shall be read into this Article XI against the Trustee.

Section 11.11. TRANSFER OF TRUST ACCOUNT TO SUCCESSOR. Upon resignation or removal, the Trustee shall transfer and deliver control over the Trust Account and all records relating to the Trust Account to the successor trustee of the trust. All of the provisions set forth herein with respect to the Trustee shall relate to each successor trustee hereunder with the same force and effect as if such successor trustee had been originally named herein as the Trustee hereunder.

Section 11.12. TRUSTEE'S COMPENSATION. The officers of the Company shall make such arrangements regarding compensation, reimbursement of expenses and indemnification of the Trustee as they from time to time deem reasonable and appropriate.

## ARTICLE XII

### MISCELLANEOUS PROVISIONS

12.1. CONTROLLING LAW. This Plan shall be construed, regulated and administered under the laws of the State of Texas.

12.2. ACCEPTANCE OF TERMS AND CONDITIONS OF PLAN BY PARTICIPANTS. Each Participant, by completing an Enrollment Form and as a condition of participation herein, for himself, his heirs, executors, administrators, legal representatives and assigns, approves and agrees to be bound by the provisions of this Plan and any subsequent amendments hereto, and all actions of the Company and the Administrator hereunder.

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HOUSTON INDUSTRIES ENERGY, INC.  
LONG-TERM PROJECT INCENTIVE COMPENSATION PLAN

(As Established Effective January 1, 1994)

FIRST AMENDMENT

Houston Industries Incorporated, a Texas corporation, having established the Houston Industries Energy, Inc. Long-Term Project Incentive Compensation Plan, effective January 1, 1994 (the "Plan"), and having reserved the right under Article XIV thereof to amend the Plan, does hereby amend the Plan, effective as of March 1, 1995, as follows:

1. The second sentence of Article VIII.A is hereby amended in its entirety, to read as follows:

"In the discretion of the Personnel Committee, all or a portion of this Award shall be designated as the 'Annual Award', and the remaining portion, if any, shall be designated as the 'Long-Term Award'."

2. Article IX.A(1) is hereby amended in its entirety to read as follows:

"(1) ANNUAL AWARDS: In the sole discretion of the Personnel Committee, Annual Awards may be paid either in cash, in one lump sum, or in shares of HI Stock, or in a combination of cash and shares of HI Stock."

3. Terms used in this Amendment and not defined herein are used herein as they are defined in the Plan. References in the Plan to "this Plan" (and indirect references such as "hereof" and "herein") are amended to refer to the Plan as amended by this Amendment. Except as expressly amended hereby, the Plan shall remain in full force and effect and is hereby ratified and confirmed in all respects.

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IN WITNESS WHEREOF, Houston Industries Incorporated has caused this Amendment to be executed by its duly authorized officers this 3rd day of March, 1995, but effective as of March 1, 1995.

HOUSTON INDUSTRIES INCORPORATED

By /S/ D. D. SYKORA  
D. D. Sykora  
President and Chief Operating Officer

ATTEST:

/S/ R. B. DAUPHIN  
Assistant Corporate Secretary

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AMENDED AND RESTATED BYLAWS  
OF  
HOUSTON LIGHTING & POWER COMPANY

(Adopted by Resolution of the  
Board of Directors on  
February 1, 1995)

ARTICLE I.

CAPITAL STOCK

SECTION 1. CERTIFICATES REPRESENTING SHARES. The Company shall deliver certificates representing shares to which shareholders are entitled. Such certificates shall be signed by the President or a Vice President and either the Secretary or an Assistant Secretary and shall be sealed with the seal of the Company or a facsimile thereof. The signatures of such officers upon a certificate may be facsimiles. In case any officer who has signed or whose facsimile signature has been placed upon such certificate shall have ceased to be such officer before such certificate is issued, it may be issued by the Company with the same effect as if he were such officer at the date of its issuance.

SECTION 2. SHAREHOLDERS OF RECORD. The Board of Directors of the Company may appoint one or more transfer agents or registrars of any class of stock of the Company. The Company shall be entitled to treat the holder of record of any shares of the Company as the owner thereof for all purposes, and shall not be bound to recognize any equitable or other claim to, or interest in, such shares or any rights deriving from such shares, on the part of any other person, including (but without limitation) a purchaser, assignee or transferee, unless and until such other person becomes the holder of record of such shares, whether or not the Company shall have either actual or constructive notice of the interest of such other person.

SECTION 3. TRANSFER OF SHARES. The shares of the Company shall be transferable on the stock certificate books of the Company by the holder of record thereof, or his duly authorized attorney or legal representative, upon surrender for cancellation of the certificate for such shares. All certificates surrendered for transfer shall be cancelled and no new certificate shall be issued until a former certificate or certificates for a like number of shares

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shall have been surrendered and cancelled except that in the case of a lost, destroyed or mutilated certificate, a new certificate may be issued therefor upon such conditions for the protection of the Company and any transfer agent or registrar as the Board of Directors or the Secretary may prescribe.

ARTICLE II.

MEETINGS OF SHAREHOLDERS

SECTION 1. PLACE OF MEETINGS. All meetings of shareholders shall be held at the registered office of the Company, in the City of Houston, Texas, or at such other place within or without the State of Texas as may be designated by the Board of Directors or officer calling the meeting.

SECTION 2. ANNUAL MEETING. The annual meeting of the shareholders shall be held on such date not later than June 30 of each year and at such time as shall be designated from time to time by the Board of Directors. Failure to hold the annual meeting at the designated time shall not work a dissolution of the Company.

SECTION 3. SPECIAL MEETINGS. Special meetings of the shareholders may be called by the President, the Secretary, the Board of Directors, the holders of not less than one-tenth of all of the shares outstanding and entitled to vote at such meeting or such other persons as may be authorized in the Articles of Incorporation.

SECTION 4. NOTICE OF MEETING. Written or printed notice of all meetings stating the place, day and hour of the meeting and, in case of a special meeting, the purpose or purposes for which the meeting is called, shall be delivered to each shareholder of record entitled to vote at such meetings not less than ten nor more than fifty days before the date of the meeting, either personally or by mail, by or at the direction of the President, the Secretary or the officer or person calling the meeting. If mailed, such notice shall be deemed to be delivered when deposited in the United States mail addressed to the shareholder at his address as it appears on the stock transfer books of the Company, with postage thereon prepaid.

SECTION 5. CLOSING OF TRANSFER BOOKS AND FIXING Record Date. For the purpose of determining shareholders entitled to notice of or to vote at any meeting of shareholders or any adjournment thereof, the Board of Directors may either provide that the stock transfer books shall be closed for a stated period of not less than ten nor more than fifty days before the meeting, or it may fix in advance a record date for any such determination of shareholders, such date to be not less than ten days nor more than fifty days prior to the meeting. If the stock transfer books are not closed and no record date is fixed for the determination of shareholders entitled to notice of or to vote at a meeting of shareholders, then the date on which the notice of the meeting is mailed shall be the record date for such determination of

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shareholders. When a determination of shareholders entitled to vote at any meeting of shareholders has been made as herein provided, such determination shall apply to any adjournment thereof except where the determination has been made through the closing of the stock transfer books and the stated period of closing has expired.

SECTION 6. VOTING LIST. The officer or agent having charge of the stock transfer books for shares of the Company shall make, at least ten days before each meeting of shareholders, a complete list of the shareholders entitled to vote at such meeting or any adjournment thereof, arranged in alphabetical order, with the address of and the number of shares held by each, which list, for a period of ten days prior to such meeting, shall be kept on file at the registered office of the Company and shall be subject to inspection by any shareholder at any time during usual business hours. Such list shall also be produced and kept open at the time and place of the meeting and shall be subject to the inspection of any shareholder during the whole time of the meeting. The original stock transfer books shall be prima facie evidence as to who are the shareholders entitled to examine such list or to vote at any meeting of shareholders. Failure to comply with any requirements of this Section 6 shall not affect the validity of any action taken at such meeting.

SECTION 7. VOTING AT MEETINGS. Except as otherwise provided in the Articles of Incorporation of the Company, each holder of shares of capital stock of the Company entitled to vote shall be entitled to one vote for each share of such stock, either in person or by proxy executed in writing by him or by his duly authorized attorney-in-fact. No proxy shall be valid after eleven months from the date of its execution unless otherwise provided in the proxy. A proxy shall be revocable unless expressly provided therein to be irrevocable and unless otherwise made irrevocable by law. At each election for directors, every holder of shares of the Company entitled to vote shall have the right to vote, in person or by proxy, the number of shares owned by him for as many persons as there are directors to be elected, and for whose election he has a right to vote, but in no event shall he be permitted to cumulate his votes for one or more directors.

SECTION 8. QUORUM OF SHAREHOLDERS. Except as otherwise provided in the Articles of Incorporation of the Company, the holders of a majority of shares entitled to vote, represented in person or by proxy, shall constitute a quorum at a meeting of shareholders, but, if a quorum is not represented, a majority in interest of those represented may adjourn the meeting from time to time. Except as otherwise provided by law, the Articles of Incorporation or these Bylaws, the affirmative vote of the holders of a majority of the shares entitled to vote and thus represented at a meeting at which a quorum is present shall be the act of the shareholders' meeting.

SECTION 9. OFFICERS. The President shall preside at, and the Secretary shall keep the records of, each meeting of shareholders. In the absence of either such officer, his duties shall be performed by another officer of the Company appointed at the meeting.

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ARTICLE III.

DIRECTORS

SECTION 1. NUMBER AND TENURE. The business and affairs of the Company shall be managed by the Board of Directors. The number of directors that shall constitute the whole Board of Directors shall be fixed by the affirmative vote of a majority of the members at any time constituting the Board of Directors, and such number may be increased or decreased from time to time; provided, however, that no such decrease shall have the effect of shortening the term of any incumbent director. A member of the Board of Directors shall hold office until the next annual meeting of shareholders.

No person shall be eligible to serve as a director of the Company subsequent to the annual meeting of the shareholders on or immediately following such person's seventieth birthday, except that a Board member who has special technical expertise in the nuclear power field shall be eligible to serve for no more than one additional year should any Company nuclear facility have been under special or enhanced scrutiny by the Nuclear Regulatory Commission within one year preceding such person's seventieth birthday and such person is otherwise specifically authorized to be eligible to serve by the affirmative vote of at least 80% of all directors then in office. The term of any director who is rendered ineligible to serve as a director of the Company by the immediately preceding sentence shall expire at such annual meeting of shareholders.

The foregoing notwithstanding, each director shall serve until his successor shall have been duly elected and qualified, unless he shall resign, become disqualified, disabled or shall otherwise be removed.

SECTION 2. NEWLY CREATED DIRECTORSHIPS AND VACANCIES. Newly created directorships resulting from any increase in the number of directors may be filled by the affirmative vote of a majority of the directors then in office for a term of office continuing only until the next election of one or more directors by the shareholders entitled to vote thereon; provided, however, that the Board of Directors shall not fill more than two such directorships during the period between two successive annual meetings of shareholders. Any vacancies on the Board of Directors resulting from death, resignation, disqualification, removal or other cause shall be filled by the affirmative vote of a majority of the remaining directors then in office, even though less than a quorum of the Board of Directors. Any director elected to fill any such vacancy shall hold office for the remainder of the full term of the director whose departure from the Board of Directors created the vacancy and until such newly elected director's successor shall have been duly elected and qualified.

SECTION 3. PLACE OF MEETINGS AND MEETINGS BY TELEPHONE.

Meetings of the Board of Directors may be held either within or without the State of Texas, at whatever place is specified by the officer calling the meeting. Meetings of the Board of Directors may also

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be held by means of conference telephone or similar communications equipment by means of which all persons participating in the meeting can hear each other. Participation in such a meeting by means of conference telephone or similar communications equipment shall constitute presence in person at such meeting, except where a director participates in a meeting for the express purpose of objecting to the transaction of any business on the ground that the meeting is not lawfully called or convened. In the absence of specific designation by the officer calling the meeting, the meetings shall be held at the registered office of the Company in the City of Houston, Texas.

SECTION 4. REGULAR MEETINGS. The Board of Directors shall meet each year immediately following the annual meeting of the shareholders at the place of such meeting, for the transaction of such business as may properly be brought before the meeting. The Board of Directors shall also meet regularly at least each quarter at such time as shall be established by resolution of the Board of Directors. No notice of any kind to either old or new members of the Board of Directors for such annual or regular meetings shall be necessary.

SECTION 5. SPECIAL MEETINGS. Special meetings of the Board of Directors may be held at any time upon the call of the President or the Secretary of the Company or a majority of the directors then in office. Notice shall be sent by mail or telegram to the last known address of the director at least two days before the meeting, or oral notice may be substituted for such written notice if received not later than the day preceding such meeting. Notice of the time, place and purpose of such meeting may be waived in writing before or after such meeting, and shall be equivalent to the giving of notice. Attendance of a director at such meeting shall also constitute a waiver of notice thereof, except where he attends for the announced purpose of objecting to the transaction of any business on the ground that the meeting is not lawfully called or convened. Except as otherwise provided by these Bylaws, neither the business to be transacted at, nor the purpose of, any regular or special meeting of the Board of Directors need be specified in the notice or waiver of notice of such meeting.

SECTION 6. QUORUM AND VOTING. Except as otherwise provided by law, the Articles of Incorporation of the Company or these Bylaws, a majority of the number of directors fixed in the manner provided in these Bylaws as from time to time amended shall constitute a quorum for the transaction of business. Except as otherwise provided by law, the Articles of Incorporation of the Company or these Bylaws, the affirmative vote of a majority of the directors present at any meeting at which there is a quorum shall be the act of the Board of Directors. Any regular or special directors' meeting may be adjourned from time to time by those present, whether a quorum is present or not.

SECTION 7. COMPENSATION. Directors shall receive such compensation for their services as shall be determined by the Board of Directors.

SECTION 8. REMOVAL. Any director may be removed, either with or without cause, at any meeting of shareholders by the affirmative vote of a majority of the outstanding

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shares entitled to vote at elections of directors. The notice calling such meeting shall give express notice of the intention to act upon such matter, and if the notice so provides, the vacancy caused by such removal may be filled at such meeting by vote of a majority of the shares represented at such meeting and entitled to vote for the election of directors.

SECTION 9. EXECUTIVE AND OTHER COMMITTEES. The Board of Directors, by resolution adopted by a majority of the full Board of Directors, may designate from among its members an executive committee and two or more other committees, each of which shall be comprised of two or more members and, to the extent provided in such resolution, shall have and may exercise all of the authority of the Board of Directors.

Notwithstanding the foregoing paragraph of this Section 9, no such committee shall have the authority of the Board of Directors to:

- (a) amend the Articles of Incorporation of the Company;
- (b) amend, alter or repeal the Bylaws of the Company or adopt new Bylaws for the Company;
- (c) alter or repeal any resolution of the Board of Directors;
- (d) approve a plan of merger or consolidation;
- (e) take definitive action on any reclassification or exchange of securities, or repurchase by the Company of any of its equity securities;
- (f) declare a dividend on the capital stock of the Company;
- (g) call a special meeting of the shareholders;
- (h) recommend any proposal to the shareholders for action by the shareholders;

(i) fill vacancies in the Board of Directors or any such committee;

(j) fill any directorship to be filled by reason of an increase in the number of directors;

(k) elect or remove officers or members of any such committee; or

(l) fix the compensation of any member of such committee.

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The designation of any such committee and the delegation thereto of authority shall not operate to relieve the Board of Directors, or any member thereof, of any responsibility imposed upon it or him by law, nor shall such committee function where action of the Board of Directors is required under applicable law. The Board of Directors shall have the power at any time to change the membership of any such committee and to fill vacancies in it. A majority of the members of any such committee shall constitute a quorum. Each such committee may elect a chairman and appoint such subcommittees and assistants as it may deem necessary. Except as otherwise provided by the Board of Directors, meetings of any committee shall be conducted in accordance with the provisions of Sections 3 and 5 of this Article III as the same shall from time to time be amended. Any member of any such committee elected or appointed by the Board of Directors may be removed by the Board of Directors whenever in its judgment the best interests of the Company will be served thereby, but such removal shall be without prejudice to the contract rights, if any, of the person so removed. Election or appointment of a member of a committee shall not of itself create contract rights.

#### ARTICLE IV.

##### OFFICERS

SECTION 1. OFFICERS. The officers of the Company shall consist of a President, one or more Vice Presidents, a Secretary and a Treasurer, each of whom shall be elected by the Board of Directors. Such other officers, including assistant officers and agents, as may be deemed necessary may be elected or appointed by the Board of Directors. Any two or more offices may be held by the same person. The officers of the Company shall have such powers and duties as generally pertain to their offices, respectively, as well as such powers and duties as from time to time shall be conferred by the Board of Directors.

SECTION 2. VACANCIES. Whenever any vacancies shall occur in any office by death, resignation, increase in the number of offices of the Company, or otherwise, the officer so elected shall hold office until his successor is chosen and qualified. The Board of Directors may at any time remove any officer of the Company, whenever in its judgment the best interests of the Company will be served thereby, but such removal shall be without prejudice to the contract rights, if any, of the person so removed. Election or appointment of an officer or agent shall not of itself create contract rights.

#### ARTICLE V.

##### INDEMNIFICATION

SECTION 1. GENERAL. Each person who at any time shall serve, or shall have served, as a director, officer, employee or agent of the Company, or any person who, while

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a director, officer, employee or agent of the Company, is or was serving at its request as a director, officer, partner, venturer, proprietor, trustee, employee, agent or similar functionary of another foreign or domestic corporation, partnership, joint venture, sole proprietorship, trust, employee benefit plan or other enterprise, shall be entitled to indemnification as, and to the fullest extent, permitted by Article 2.02-1 of the Texas Business Corporation Act or any successor statutory provision, as from time to time amended. The foregoing right of indemnification shall not be deemed exclusive of any other rights to which those to be indemnified may be entitled as a matter of law or under any agreement, vote of shareholders or disinterested directors, or other arrangement.

SECTION 2. INSURANCE. The Company may purchase and maintain insurance on behalf of any person who is or was a director, officer, employee or agent of the Company or is or was serving at the request of the Company as a director, officer, partner, venturer, proprietor, trustee, employee, agent or similar functionary of another foreign or domestic corporation, partnership, joint venture, sole proprietorship, trust, employee benefit plan or other enterprise against any liability asserted against him and incurred by him in such capacity or arising out of his status as such a person, whether or not the Company would have the power to indemnify him against that liability under this Article V or the Texas Business Corporation Act.

#### Article VI.

##### CONTRACTS AND TRANSACTIONS WITH DIRECTORS AND OFFICERS

SECTION 1. GENERAL PROCEDURES. No contract or transaction between the Company and one or more of its directors or officers, or between the Company and any other corporation, partnership, association or other organization in which one or more of the Company's directors or officers are directors or officers or have a financial interest, shall be void or voidable solely for this reason, solely because the director or officer is present at or

participates in the meeting of the Company's Board of Directors or committee which authorizes the contract or transaction, or solely because his or their votes are counted for such purpose, if:

(a) The material facts as to his relationship or interest and as to the contract or transaction are disclosed or are known to the Board of Directors or the committee, and the Board of Directors or committee in good faith authorizes the contract or transaction by the affirmative vote of a majority of the disinterested directors, even though the disinterested directors constitute less than a quorum; or

(b) The material facts as to his relationship or interest and as to the contract or transaction are disclosed or are known to the shareholders entitled

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to vote thereon, and the contract or transaction is specifically approved in good faith by vote of the shareholders; or

(c) The contract or transaction is fair to the Company as of the time it is authorized, approved or ratified by the Board of Directors, the committee thereof, or the shareholders.

SECTION 2. DETERMINATION OF QUORUM. Common or interested directors may be counted in determining the presence of a quorum at a meeting of the Board of Directors or of a committee which authorizes the contract or transaction as provided in Section 1 of this Article VI.

#### ARTICLE VII.

#### MISCELLANEOUS PROVISIONS

SECTION 1. OFFICES. The principal office of the Company shall be located in Houston, Texas, unless and until changed by resolution of the Board of Directors. The Company may also have offices at such other places as the Board of Directors may designate from time to time, or as the business of the Company may require. The principal office and registered office may be, but need not be, the same.

SECTION 2. RESIGNATIONS. Any director or officer may resign at any time. Such resignations shall be made in writing and shall take effect at the time specified therein, or, if no time be specified, at the time of its receipt by the President or Secretary. The acceptance of a resignation shall not be necessary to make it effective, unless expressly so provided in the resignation.

SECTION 3. FIXING RECORD DATES FOR PAYMENT OF DIVIDENDS AND OTHER PURPOSES. For the purpose of determining shareholders entitled to receive payment of any dividend or in order to make a determination of shareholders for any other proper purpose, the Board of Directors of the Company may provide that the stock transfer books shall be closed for a stated period but not to exceed, in any case, fifty days. In lieu of closing the stock transfer books, the Board of Directors may fix in advance a date as the record date for any such determination of shareholders, such date to be not more than fifty days prior to the date on which the particular action requiring such determination of shareholders is to be taken. If the stock transfer books are not closed and no record date is fixed for the determination of shareholders entitled to receive payment of a dividend, then the date on which the resolution of the Board of Directors declaring such dividend is adopted shall be the record date for such determination of shareholders.

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SECTION 4. SEAL. The seal of the Company shall be circular in form, with the name "HOUSTON LIGHTING & POWER COMPANY."

SECTION 5. SEPARABILITY. If one or more of the provisions of these Bylaws shall be held to be invalid, illegal or unenforceable, such invalidity, illegality or unenforceability shall not affect any other provision hereof and these Bylaws shall be construed as if such invalid, illegal or unenforceable provision or provisions had never been contained herein.

SECTION 6. AMENDMENTS. These Bylaws may be altered or repealed at any regular meeting of the shareholders or at any special meeting of the shareholders at which a quorum is present or represented, provided notice of the proposed alteration or repeal be contained in the notice of such special meeting, by the affirmative vote of a majority of the shares entitled to vote at such meeting and present or represented thereat, or by the affirmative vote of a majority of the Board of Directors at any regular meeting of the Board of Directors or at any special meeting of the Board of Directors if notice of the proposed alteration or repeal be contained in the notice of such special meeting, except that the directors shall not alter, amend or repeal any bylaw adopted by the shareholders or enact any bylaw in conflict with a bylaw adopted by the shareholders.

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## Employment Agreement

THIS AGREEMENT made this 5th day of April, 1993, but effective April 5, 1993, by and between Houston Lighting & Power Company, a Texas corporation (the "Company" herein), and William T. Cottle ("Mr. Cottle" herein);

## W I T N E S S E T H:

WHEREAS, the Company and Mr. Cottle each desire that the Company's agreement to employ Mr. Cottle and to pay him unfunded supplemental pension benefits be set forth in writing;

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained, and in consideration of Mr. Cottle's accepting employment with the Company, the Company and Mr. Cottle agree as follows:

1. EMPLOYMENT. The Company hereby employs Mr. Cottle, and Mr. Cottle hereby accepts employment with the Company, from and after the effective date of this Agreement as Group Vice President-Nuclear and in such other executive capacities as may be determined from time to time by the Company. As used in this Agreement, "employment with the Company" shall mean employment with Houston Lighting & Power Company or with Houston Industries Incorporated or with any wholly-owned subsidiary of either of said companies.

2. EXTENT OF SERVICES. Mr. Cottle agrees to devote his services full time to the business of the Company and to perform to the best of his ability and with reasonable diligence the duties and responsibilities assigned to him by appropriate management of the Company.

3. TERM. The term of this Agreement shall commence on April 5, 1993 and shall continue indefinitely thereafter, subject to termination by the Company or by Mr. Cottle at any time, with or without cause, on thirty days notice to the other.

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4. COMPENSATION. As compensation for the services to be rendered by Mr. Cottle under this Agreement, the Company agrees to pay Mr. Cottle an annual salary of \$235,000, payable in accordance with the general practices of the Company. The provisions of this paragraph 4 shall not operate as a limitation upon, or as a direction against, the exercise by the Board of Directors of the Company of its power and discretion to grant salary increases, bonuses, or other additional direct or indirect compensation or benefits to or on behalf of Mr. Cottle if, in the judgment of the Board of Directors, such action is in the best interest of the Company. Mr. Cottle's annual salary may be reduced during the term of this Agreement if the Company is effecting a general percentage salary decrease for other officers of equal position or rank.

5. RETIREMENT, DISABILITY AND DEATH BENEFITS. Upon Mr. Cottle's termination of employment with the Company for any reason with or without cause, Mr. Cottle, or his spouse in the event of his death, shall be entitled to receive a pension, disability or death benefit provided under the Retirement Plan for Employees of Houston Industries Incorporated (or the successor plan thereto) (the "Retirement Plan") on the same basis as any other employee participating in the Retirement Plan.

In addition, if Mr. Cottle's termination is after April 5, 2003 (that is, after ten years of employment with the Company), a supplemental pension, disability or death benefit shall be payable to Mr. Cottle, or his spouse in the event of his death, out of the general funds of the Company and will be calculated in the same manner and payable under the same terms and conditions as the pension, disability or death benefit provided for under the Retirement Plan, provided, however, that (i) the supplemental benefit shall be determined as if Mr. Cottle had been an employee of the Company throughout the ten-year period commencing ten years before April 5, 1993, the effective date of this Agreement, as well as during the period of his employment with the Company for and after April 5, 1993 (all of such service to be counted for purposes of eligibility, vesting, benefit accrual, minimum pensions and the fulfillment of service requirements for any pension, disability or death benefit under the Retirement Plan) and (ii) the supplemental benefit shall be reduced by

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any benefit received by Mr. Cottle or his spouse under the Retirement Plan as described in the paragraph above.

6. OTHER EMPLOYEE BENEFITS. Throughout the term of Mr. Cottle's employment with the Company, he shall be eligible to participate on the same basis as other eligible employees in the Retirement Plan, the Savings Plan of Houston Industries Incorporated and any other qualified plan of the Company, and he shall be eligible to participate in any long-term disability plan, group life insurance plan, group medical and dental plan, and any other employee benefit plan maintained by the Company for its regular employees. For purposes of participation in these employee benefit plans, Mr. Cottle's service with the Company shall commence on April 5, 1993.

Mr. Cottle shall be eligible for four weeks of vacation per year following one year's service. Annual vacation entitlement beyond four weeks per year will be in accordance with the Company's vacation policy for employees generally. Mr. Cottle shall be furnished an automobile and home security system in accordance with the Company's policy covering officers of equal position or rank, and Mr. Cottle shall be furnished a luncheon club membership in Houston or Lake Jackson to be used for business purposes of the Company. Mr. Cottle will also be eligible for the Company's Relocation Assistance Plan.

7. EXECUTIVE BENEFITS. Mr. Cottle shall be eligible to participate in the Company's Executive Incentive Compensation Plan and Long-Term

Incentive Compensation Plan at a target award level of 40% of annual salary. Participation in the Executive Incentive Compensation Plan shall commence in the 1994 calendar year. In addition, the Company will pay Mr. Cottle an amount equal to 75% of the award which would have been payable to him under the Executive Incentive Compensation Plan (based on Mr. Hall's goals and Mr. Cottle's salary) if Mr. Cottle had been eligible for participation in 1993. Restricted shares for the 1993-1995 performance cycle will be awarded on a pro-rata basis to Mr. Cottle under the Long-Term Incentive Compensation Plan; options will be granted in early January 1994. Mr. Cottle shall also be eligible to participate in the Company's Deferred

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Compensation Plan, Executive Benefits Plan, Benefit and Savings Restoration Plans and shall be eligible to participate on the same basis as other group vice presidents of the Company in any other executive compensation plan or program of the Company which may from time to time cover such officers of the Company.

8. WITHHOLDING OF TAXES. The Company shall deduct from any payments hereunder any taxes required to be withheld by the federal or any state or local government.

9. PROHIBITION AGAINST ASSIGNMENT. Mr. Cottle agrees on behalf of himself and his executors and administrators, heirs, legatees, distributees, and any other person or persons claiming any benefits under him by virtue of this Agreement, that this Agreement and the rights, interests and unfunded benefits hereunder shall not be assigned, transferred, pledged or hypothecated in any way. Any attempted assignment, transfer, pledge or hypothecation or other disposition of this Agreement or of such rights, interests and benefits, or the levy of any attachment or similar process thereupon, shall be null and void and without effect.

10. CONTROLLING LAW. This Agreement shall be interpreted and construed in accordance with the laws of the State of Texas.

11. BINDING EFFECT. This Agreement shall be binding upon and shall inure to the benefit of any successor of this Company and any such successor shall be deemed substituted for the Company under the terms of this Agreement. As used in this Agreement, the term "successor" shall include any person, firm, corporation or other business entity which at any time, whether by merger, purchase or otherwise, acquires all or substantially all of the assets or business of the Company or gains control of the Company.

12. ENTIRE AGREEMENT. This Agreement constitutes the entire agreement of the parties with respect to the subject matter hereof, and may be modified only by a written instrument executed by both parties.

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IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first above written.

HOUSTON LIGHTING & POWER COMPANY

By: /S/ DON D. JORDAN  
Don D. Jordan, Chairman of the Board  
and Chief Executive Officer

/S/ WILLIAM T. COTTLE  
William T. Cottle

## SEVERANCE AGREEMENT

THIS SEVERANCE AGREEMENT ("Agreement") is made and effective as of the \_\_\_\_ day of December, 1994, by and between HOUSTON INDUSTRIES INCORPORATED, a Texas corporation having its principal place of business in Houston, Harris County, Texas (the "Company"), and \_\_\_\_\_, an individual currently residing in Houston, Texas ("Employee"). All terms defined in paragraph 2 shall throughout this Agreement have the meanings given therein.

1. PAYMENT OF SEVERANCE AMOUNT: If Employee's employment by the Company or any subsidiary thereof or successor thereto shall be subject to an Involuntary Termination within the applicable Covered Period, then the Company shall pay Employee an amount equal to the applicable Severance Amount, payable within 15 days after the date of Employee's termination of employment ("Termination Date").

## 2. DEFINITIONS:

A. An "AFFILIATE" shall mean any company controlled by, controlling or under common control with the Company within the meaning of Section 414 of the Internal Revenue Code of 1986, as amended (the "Code").

B. "AVERAGE ANNUAL COMPENSATION" shall mean Employee's average annual compensation which is payable by the Company or any Affiliate and is includable in the gross income of Employee for the most recent five taxable years of Employee ending before the date on which the Change of Control occurs, or such portion of such period during which Employee performed personal services for the Company or its Affiliates. Average Annual Compensation shall be determined by reference to Section 280G(d) of the Code.

C. "CHANGE IN EMPLOYMENT" shall mean any one or more of the following:

(i) a significant change in the nature or scope of Employee's authority or duties from those applicable to him immediately prior to the date on which a Change of Control occurs;

(ii) a reduction in Employee's base annual compensation from that provided to him immediately prior to the date on which a Change of Control occurs;

(iii) Employee's opportunity to participate in bonus, stock option and other compensation plans which provide opportunities to receive compensation following the Change of Control are less than the greater of:

(x) the opportunities provided by the Company (including its subsidiaries) for executives with comparable duties; or

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(y) the opportunities under any such plans under which he was participating immediately prior to the date on which a Change of Control occurs;

(iv) employee benefits (including but not limited to medical, dental, life insurance and long-term disability) and perquisites applicable to Employee following the Change of Control are less than the greater of:

(x) the employee benefits and perquisites provided by the Company (including its subsidiaries) to executives with comparable duties; or

(y) the employee benefits and perquisites to which he was entitled immediately prior to the date on which a Change of Control occurs;

(v) a change in the location of Employee's principal place of employment by the Company (including its subsidiaries) by more than 200 miles from the location where he was principally employed immediately prior to the date on which a Change of Control occurs; or

(vi) a reasonable determination by the Board of Directors of the Company that, as a result of a Change of Control and a change in circumstances thereafter significantly affecting Employee's position, he is unable to exercise the authorities, powers, functions or duties attached to his position immediately prior to the date on which a Change of Control occurs.

D. A "CHANGE OF CONTROL" shall be deemed to have occurred if:

(i) any "person," including a "group" as determined in accordance with Section 13(d)(3) of the Securities Exchange Act of 1934 (the "Exchange Act"), is or becomes the beneficial owner, directly or indirectly, of securities of the Company representing 30% or more of the combined voting power of the Company's then outstanding securities;

(ii) as a result of, or in connection with, any tender offer or exchange offer, merger or other business combination, sale of assets or contested election, or any combination of the foregoing transactions (a "Transaction"), the persons who were Directors of the Company before the Transaction shall cease to constitute a majority of the Board of Directors of the Company or any successor to the Company;

(iii) the Company is merged or consolidated with another corporation and as a result of such merger or consolidation less than 70% of the outstanding voting securities of the surviving or resulting corporation shall then be owned in the aggregate by the former stockholders of the Company, other than (x) affiliates within the meaning of the Exchange Act, or (y) any party to such merger or consolidation;

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(iv) a tender offer or exchange offer is made and consummated for the ownership of securities of the Company representing 30% or more of the combined voting power of the Company's then outstanding voting securities; or

(v) the Company transfers substantially all of its assets to another corporation which is not a wholly owned subsidiary of the Company;

provided, however, that unless the Board of Directors of the Company determines otherwise prior to the date of any event described in the foregoing clauses (i) - (v) above ("Event"), a "Change of Control" shall not have occurred if any Event results, directly or indirectly, in the beneficial ownership by the employees, former employees or members of the Board of Directors of the Company of:

(x) substantially all of the assets of the Company;

or

(y) securities of the Company representing 30% or more of the combined voting power of the outstanding securities of the Company or any successor to the Company.

E. "COVERED PERIOD" for Employee shall mean a period of time following the occurrence of a Change of Control equal to the lesser of (i) Employee's period of employment with the Company, any subsidiary or any predecessor of either thereof prior to that Change of Control, or (ii) three years.

F. "INVOLUNTARY TERMINATION" shall mean any termination which:

(i) does not result from a resignation by Employee (other than a resignation pursuant to clause (ii) of this subparagraph (F)); or

(ii) results from a resignation following any Change in Employment;

provided, however, the term "Involuntary Termination" shall not include:

(x) a Termination for Cause; or

(y) any termination as a result of death, disability or early or normal retirement pursuant to a retirement plan to which Employee was subject prior to any Change of Control.

G. "SEVERANCE AMOUNT" is an amount equal to 2.99 times Employee's Average Annual Compensation.

H. "TERMINATION FOR CAUSE" shall mean only a termination as a result of fraud, material misappropriation of or intentional material damage to the property of the Company (including its subsidiaries), or commission of a felony by Employee related to his employment with the Company.

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I. "VOTING SECURITIES" shall mean any securities which ordinarily possess the power to vote in the election of directors without the happening of any pre-condition or contingency.

3. PARACHUTE PAYMENT LIMITATION: Notwithstanding any provision of this Agreement to the contrary, the aggregate present value of all parachute payments payable to or for the benefit of Employee, whether payable pursuant to this Agreement or otherwise, shall be limited to three times Employee's base amount less \$1 and, to the extent necessary, benefits under this Agreement shall be reduced by the Company in order that this limitation not be exceeded. For purposes of this Section 3, the terms "parachute payment," "base amount" and "present value" shall have the meanings assigned thereto under Section 280G of the Code. It is the intention of this Section 3 to avoid excise taxes on Employee under Section 4999 of the Code or the disallowance of a deduction to the Company pursuant to Section 280G of the Code.

4. MEDICAL AND DENTAL BENEFITS: If Employee's employment by the Company or any subsidiary thereof or successor thereto shall be subject to an Involuntary Termination within the Covered Period, then to the extent that Employee or any of Employee's dependents may be covered under the terms of any medical or dental plans of the Company (or any subsidiary) for active employees immediately prior to such termination, the Company will provide Employee and those dependents with equivalent coverages for a period not to exceed 30 months from such termination; provided, however, that if Employee retires and is eligible for retiree medical coverage for life under the Company group medical plan, he will instead receive such retiree medical coverage. Such coverages may be procured directly by the Company (or any subsidiary thereof, if appropriate) apart from, and outside of the terms of the plans themselves; provided that Employee and Employee's dependents comply with all of the conditions of the aforementioned plans. In consideration for these benefits, Employee must make contributions equal to those required from time to time from active or retired employees (as applicable) for equivalent coverages under the aforementioned plans.

5. NOTICES: For purposes of this Agreement, notices and all other communications provided for herein shall be in writing and shall be deemed to have been duly given when personally delivered or when mailed by United States registered or certified mail, return receipt requested, postage prepaid, addressed as follows:

If to Company: Houston Industries Incorporated  
5 Post Oak Park  
P.O. Box 4567  
Houston, Texas 77210  
  
ATTENTION: Chairman of the Board

If to the Employee: \_\_\_\_\_  
\_\_\_\_\_

or to such other address as either party may furnish to the other in writing in accordance herewith, except that notices of changes of address shall be effective only upon receipt.

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6. APPLICABLE LAW: This Agreement is entered into under, and shall be governed for all purposes by, the laws of the State of Texas.

7. SEVERABILITY: If a court of competent jurisdiction determines that any provision of this Agreement is invalid or unenforceable, then the invalidity or unenforceability of that provision shall not affect the validity or enforceability of any other provision of this Agreement and all other provisions shall remain in full force and effect.

8. WITHHOLDING OF TAXES: Company may withhold from any benefits payable under this Agreement all federal, state, city or other taxes as may be required pursuant to any law or governmental regulation or ruling.

9. NO EMPLOYMENT AGREEMENT: Nothing in this Agreement shall give Employee any rights to (or impose any obligations for) continued employment by the Company or any subsidiary thereof or successor thereto, nor shall it give the Company any rights (or impose any obligations) with respect to continued performance of duties by Employee for the Company or any subsidiary thereof or successor thereto.

10. NO ASSIGNMENT; SUCCESSORS:

A. Employee's right to receive payments or benefits hereunder shall not be assignable or transferable, whether by pledge, creation or a security interest or otherwise, whether voluntary, involuntary, by operation of law or otherwise, other than a transfer by will or by the laws of descent or distribution, and in the event of any attempted assignment or transfer contrary to this paragraph 10 the Company shall have no liability to pay any amount so attempted to be assigned or transferred. This Agreement shall inure to the benefit of and be enforceable by Employee's personal or legal representatives, executors, administrators, successors, heirs, distributees, devisees and legatees.

B. This Agreement shall be binding upon and inure to the benefit of the Company, its successors and assigns (including, without limitation, any company into or with which the Company may merge or consolidate). The Company agrees that it will not effect the sale or other disposition of all of substantially all of its assets unless either (i) the person or entity acquiring such assets or a substantial portion thereof shall expressly assume by an instrument in writing all duties and obligations of the Company hereunder or (ii) the Company shall provide, through the establishment of a separate reserve therefor, for the payment in full of all amounts which are or may reasonably be expected to become payable to Employee hereunder.

11. TERM: This Agreement shall be effective as of the date first above written and shall remain in effect for a period of two years thereafter; provided, however, that in the event of a Change of Control during the term hereof, this Agreement shall remain in effect for the Covered Period, as defined in paragraph 2 hereof.

12. EXTENSION: The Board of Directors or Executive Committee of the Company may, at any time prior to the expiration hereof, extend the term hereof for a period of up to two years from

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the date on which such extension is approved, without any further action on the part of Employee or the Company.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed and delivered as of the day and year first above written.

HOUSTON INDUSTRIES INCORPORATED

By \_\_\_\_\_

EMPLOYEE  
\_\_\_\_\_

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HOUSTON LIGHTING & POWER COMPANY  
 COMPUTATION OF RATIOS OF EARNINGS TO FIXED CHARGES AND  
 RATIOS OF EARNINGS TO FIXED CHARGES AND PREFERRED DIVIDENDS  
 (THOUSANDS OF DOLLARS)

	TWELVE MONTHS ENDED DECEMBER 31,				
	1994	1993	1992	1991	1990
<b>Fixed Charges as Defined:</b>					
(1) Interest on Long-Term Debt.....	\$ 246,533	\$ 276,049	\$ 311,208	\$ 326,722	\$ 319,713
(2) Other Interest.....	8,493	12,317	19,548	41,216	36,006
(3) Amortization of (Premium) Discount..	8,484	7,234	5,346	4,209	4,764
(4) Interest Component of Rentals Charged to Operating Expense.....	3,951	4,449	5,116	5,943	5,628
(5) Total Fixed Charges.....	<u>\$ 267,461</u>	<u>\$ 300,049</u>	<u>\$ 341,218</u>	<u>\$ 378,090</u>	<u>\$ 366,111</u>
<b>Earnings as Defined:</b>					
(6) Net Income .....	\$ 486,764	\$ 484,223	\$ 509,462	\$ 518,899	\$ 476,962
(7) Cumulative Effect of Change in Accounting.....	8,200		(94,180)		
(8) Income Before Cumulative Effect of Change in Accounting.....	494,964	484,223	415,282	518,899	476,962
<b>Income Taxes:</b>					
(9) Current.....	181,109	113,394	129,611	143,054	143,653
(10) Deferred (Net).....	68,633	123,077	92,575	83,991	56,031
(11) Cumulative Effect of Change in Accounting.....	4,415		(48,517)		
(12) Total Income Taxes Before Cumulative Effect of Change in Accounting....	254,157	236,471	173,669	227,045	199,684
(13) Total Fixed Charges (line 5).....	267,461	300,049	341,218	378,090	366,111
(14) Earnings Before Income Taxes and Fixed Charges (line 8 plus line 12 plus line 13).....	<u>\$ 1,016,582</u>	<u>\$ 1,020,743</u>	<u>\$ 930,169</u>	<u>\$ 1,124,034</u>	<u>\$ 1,042,757</u>
Ratio of Earnings to Fixed Charges (line 14 divided by line 5).....	3.80	3.40	2.73	2.97	2.85
<b>Preferred Dividend Requirements:</b>					
(15) Preferred Dividends.....	\$ 33,583	\$ 34,473	\$ 39,327	\$ 46,187	\$ 47,753
(16) Less Tax Deduction for Preferred Dividends.....	54	54	56	56	56
(17) Total.....	33,529	34,419	39,271	46,131	47,697
(18) Ratio of Pre-Tax Income to Net Income (line 8 plus line 12 divided by line 8).....	1.51	1.49	1.42	1.44	1.42
(19) Line 17 times line 18.....	50,629	51,284	55,765	66,429	67,730
(20) Add Back Tax Deduction (line 16)....	54	54	56	56	56
(21) Preferred Dividends Factor .....	<u>\$ 50,683</u>	<u>\$ 51,338</u>	<u>\$ 55,821</u>	<u>\$ 66,485</u>	<u>\$ 67,786</u>
(22) Total Fixed Charges (line 5).....	\$ 267,461	\$ 300,049	\$ 341,218	\$ 378,090	\$ 366,111
(23) Preferred Dividends Factor (line 21)	50,683	51,338	55,821	66,485	67,786
(24) Total.....	<u>\$ 318,144</u>	<u>\$ 351,387</u>	<u>\$ 397,039</u>	<u>\$ 444,575</u>	<u>\$ 433,897</u>
Ratio of Earnings to Fixed Charges and Preferred Dividends Requirements (line 14 divided by line 24).....	3.20	2.90	2.34	2.53	2.40

CONSENT OF INDEPENDENT AUDITORS

HOUSTON LIGHTING & POWER COMPANY:

We consent to the incorporation by reference in Registration Statements on Form S-3 Nos. 33-46368 and 33-54228 and in Post-Effective Amendment No. 1 to Registration Statement No. 33-51417 on Form S-3 of our report dated February 23, 1995 appearing in this Annual Report on Form 10-K of Houston Lighting & Power Company for the year ended December 31, 1994.

DELOITTE & TOUCHE LLP

HOUSTON, TEXAS  
MARCH 14, 1995

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This schedule contains summary financial information extracted from HL&P's financial statements and is qualified in its entirety by reference to such financial statements.

0000048732  
HOUSTON LIGHTING & POWER COMPANY

12-MOS		
	DEC-31-1994	
	DEC-31-1994	
	PER-BOOK	
8,976,029		
0		
501,656		
1,373,296		
	0	
	10,850,981	
	1,675,927	
	0	
3,829,036	2,153,109	
	121,910	
	351,345	
	3,176,612	
	0	
	0	
	164	
	45,700	
	8,792	
	3,611	
3,313,811		
10,850,981		
	3,746,085	
	254,993	
	2,748,210	
	3,003,203	
	742,882	
	1,554	
744,436		
	249,472	
	486,764	
	33,583	
453,181		
	328,996	
	246,227	
	1,226,911	
	0	
	0	

Includes reduction to net income for the cumulative effect of change in accounting for postemployment benefits of \$8,200.